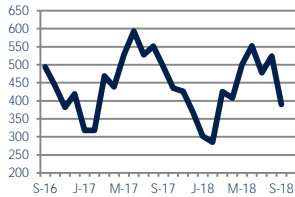
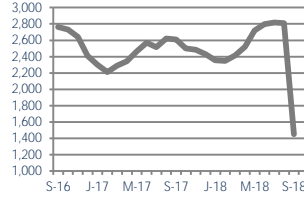


### Units Sold 390



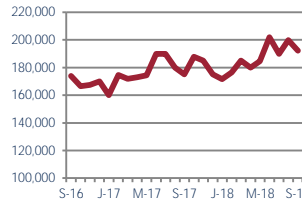
Down -21%  
Vs. Year Ago

### Active Inventory 1,452



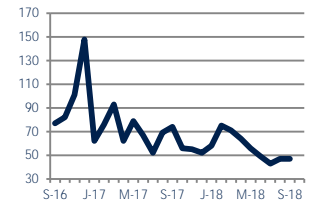
Down -44%  
Vs. Year Ago

### Median Sale Price \$192,250



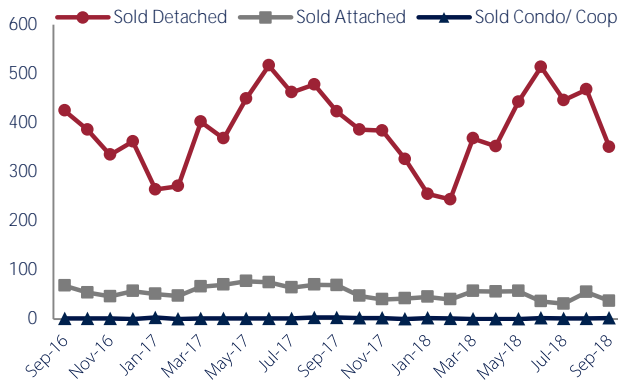
Up 10%  
Vs. Year Ago

### Days On Market 47



Down -36%  
Vs. Year Ago

### Units Sold\*



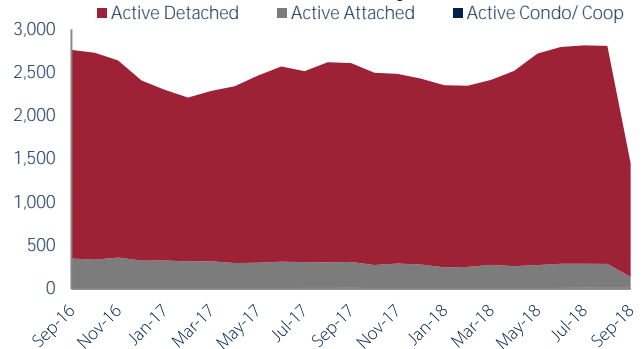
### Units Sold

There was a decrease in total units sold in September, with 390 sold this month in York County versus 524 last month, a decrease of 26%. This month's total units sold was lower than at this time last year, a decrease of 21% versus September 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 1,159 units or 44%. The total number of active inventory this September was 1,452 compared to 2,611 in September 2017. This month's total of 1,452 is lower than the previous month's total supply of available inventory of 2,810, a decrease of 48%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for York County Homes was \$175,000. This September, the median sale price was \$192,250, an increase of 10% or \$17,250 compared to last year. The current median sold price is 4% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



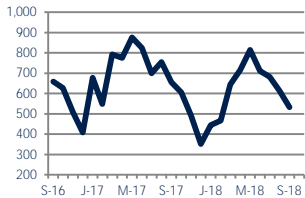
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.





### New Listings

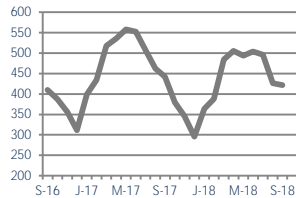
533



Down -19%  
Vs. Year Ago

### Current Contracts

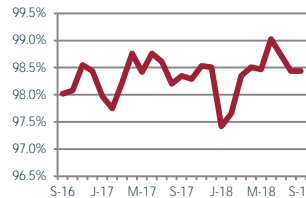
422



Down -5%  
Vs. Year Ago

### Sold Vs. List Price

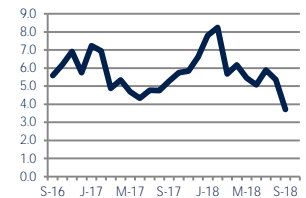
98.4%



No Change  
Vs. Year Ago

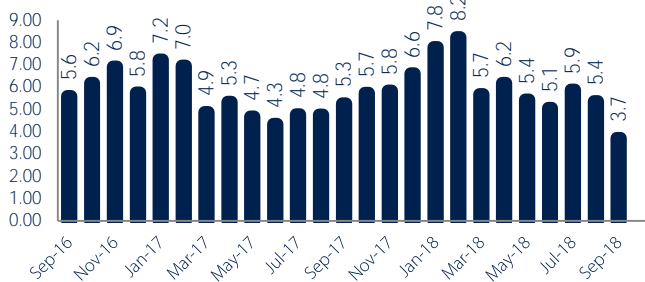
### Months of Supply

3.7



Down -29%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

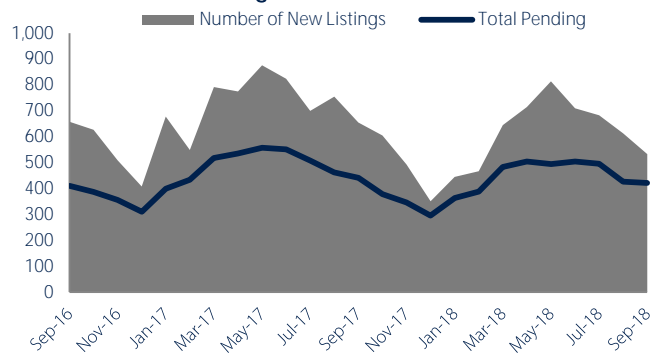
In September, there was 3.7 months of supply available in York County, compared to 5.3 in September 2017. That is a decrease of 29% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

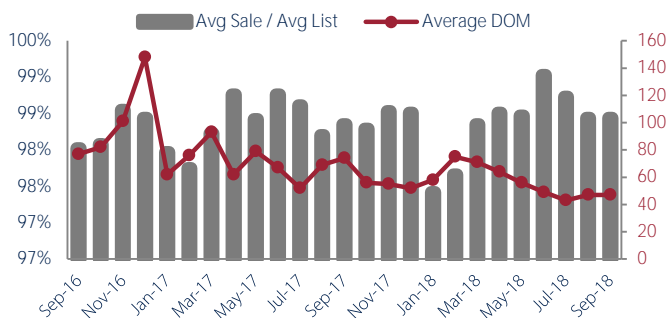
### New Listings & Current Contracts

This month there were 533 homes newly listed for sale in York County compared to 655 in September 2017, a decrease of 19%. There were 422 current contracts pending sale this September compared to 442 a year ago. The number of current contracts is 5% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in York County was 98.4% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 47, lower than the average last year, which was 74, a decrease of 36%.



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