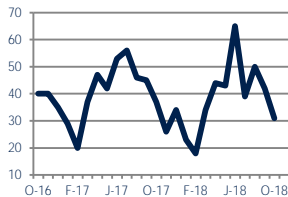


Zip Code(s): 18966

### Units Sold

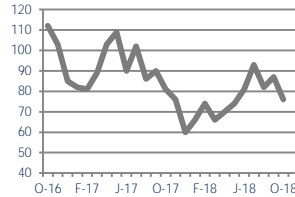
31



Down -16%  
Vs. Year Ago

### Active Inventory

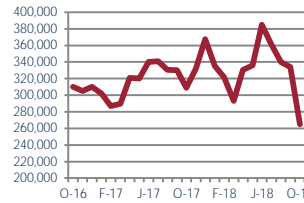
76



Down -6%  
Vs. Year Ago

### Median Sale Price

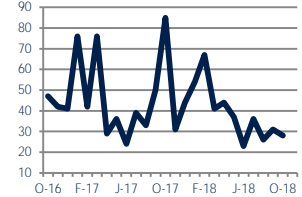
\$265,000



Down -14%  
Vs. Year Ago

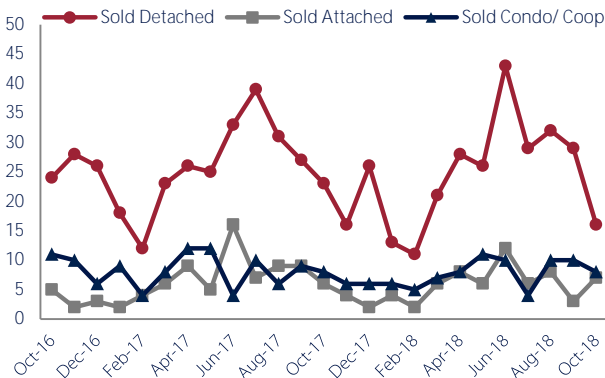
### Days On Market

28



Down  
Vs. Year Ago

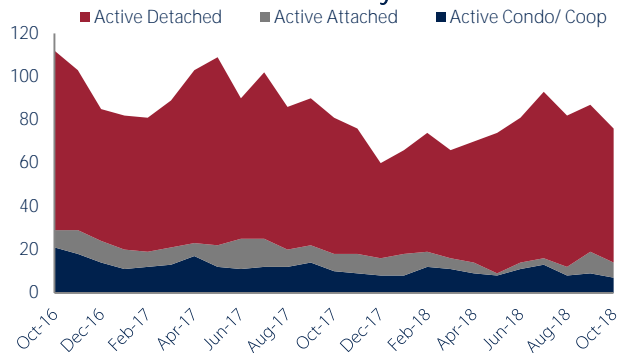
### Units Sold\*



### Units Sold

There was a decrease in total units sold in October, with 31 sold this month in Southampton and Holland versus 42 last month, a decrease of 26%. This month's total units sold was lower than at this time last year, a decrease of 16% versus October 2017.

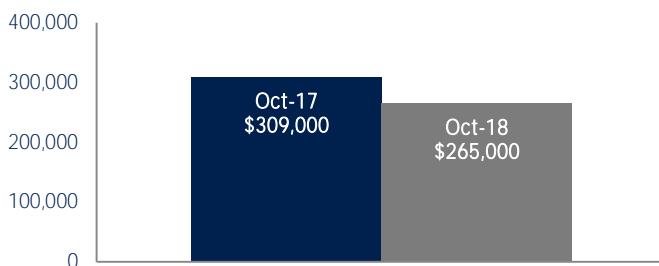
### Active Inventory\*



### Active Inventory

Versus last year, the total number of homes available this month is lower by 5 units or 6%. The total number of active inventory this October was 76 compared to 81 in October 2017. This month's total of 76 is lower than the previous month's total supply of available inventory of 87, a decrease of 13%.

### Median Sale Price



### Median Sale Price

Last October, the median sale price for Southampton and Holland Homes was \$309,000. This October, the median sale price was \$265,000, a decrease of 14% or \$44,000 compared to last year. The current median sold price is 21% lower than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Southampton and Holland are defined as properties listed in zip code/s 18966.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
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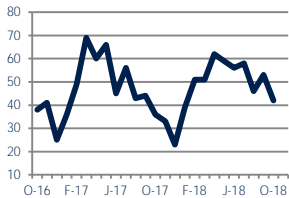
## Focus On: Southampton and Holland Housing Market

October 2018

Zip Code(s): 18966

### New Listings

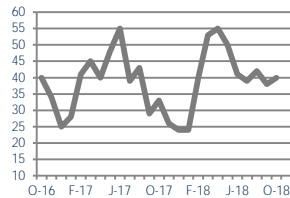
42



Up 17%  
Vs. Year Ago

### Current Contracts

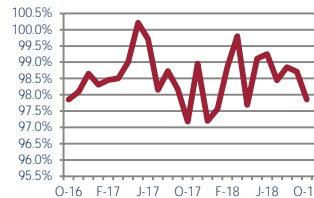
40



Up 21%  
Vs. Year Ago

### Sold Vs. List Price

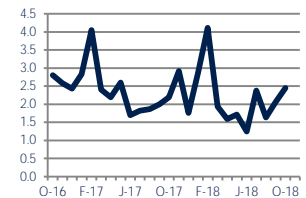
97.9%



Up 0.7%  
Vs. Year Ago

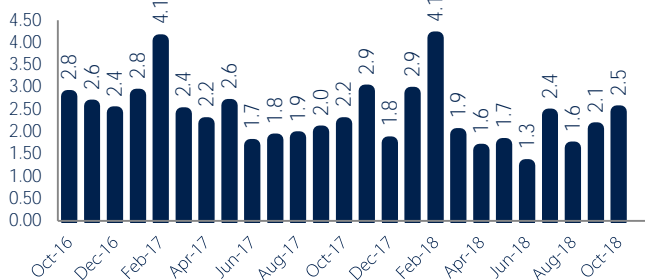
### Months of Supply

2.5



Up 12%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

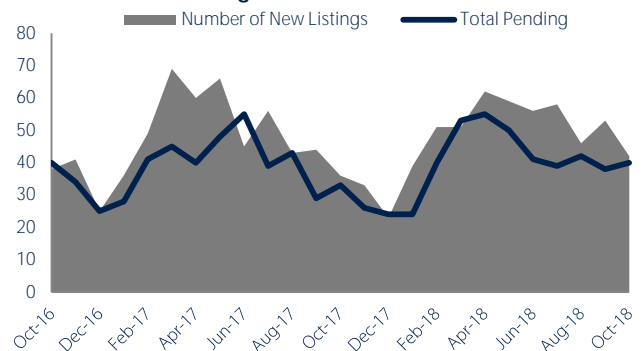
In October, there was 2.5 months of supply available in Southampton and Holland, compared to 2.2 in October 2017. That is an increase of 12% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

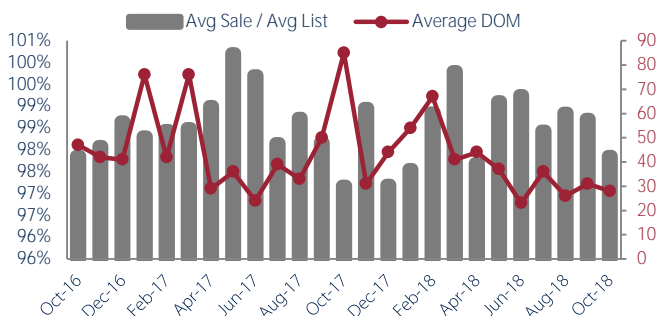
### New Listings & Current Contracts

This month there were 42 homes newly listed for sale in Southampton and Holland compared to 36 in October 2017, an increase of 17%. There were 40 current contracts pending sale this October compared to 33 a year ago. The number of current contracts is 21% higher than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Southampton and Holland was 97.9% of the average list price, which is 0.7% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 28, lower than the average last year, which was 85. This decrease was impacted by the limited number of sales.



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