



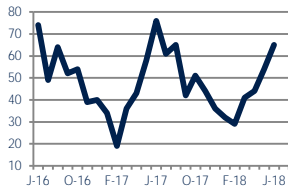
# The Long & Foster Market Minute™

## Focus On: Schwenksville and Harleysville Housing Market

June 2018

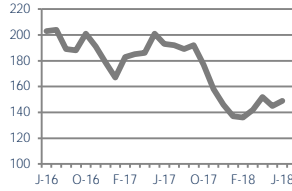
Zip Code(s): 19473, 19450, 19438, 19474 and 19430

**Units Sold**  
65



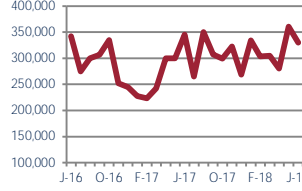
Down -14%  
Vs. Year Ago

**Active Inventory**  
149



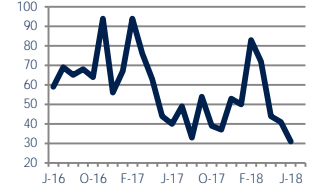
Down -23%  
Vs. Year Ago

**Median Sale Price**  
\$330,000



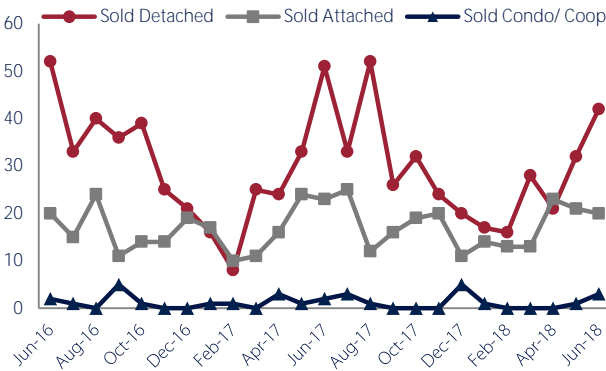
Down -4%  
Vs. Year Ago

**Days On Market**  
31



Down -22%  
Vs. Year Ago

### Units Sold\*



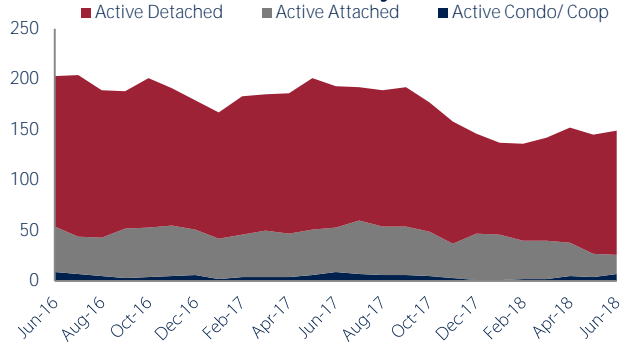
### Units Sold

There was an increase in total units sold in June, with 65 sold this month in Schwenksville and Harleysville versus 54 last month, an increase of 20%. This month's total units sold was lower than at this time last year, a decrease of 14% versus June 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 44 units or 23%. The total number of active inventory this June was 149 compared to 193 in June 2017. This month's total of 149 is higher than the previous month's total supply of available inventory of 145, an increase of 3%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Schwenksville and Harleysville Homes was \$344,950. This June, the median sale price was \$330,000, a decrease of 4% or \$14,950 compared to last year. The current median sold price is 8% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Schwenksville and Harleysville are defined as properties listed in zip code/s 19473, 19450, 19438, 19474 and 19430.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.





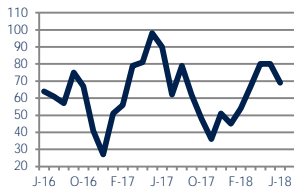
## Focus On: Schwenksville and Harleysville Housing Market

June 2018

Zip Code(s): 19473, 19450, 19438, 19474 and 19430

### New Listings

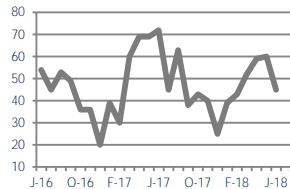
69



Down -23%  
Vs. Year Ago

### Current Contracts

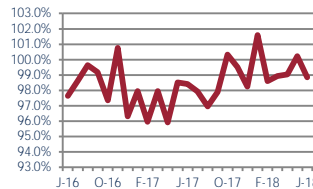
45



Down -38%  
Vs. Year Ago

### Sold Vs. List Price

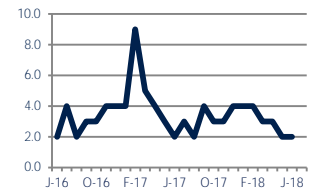
98.9%



No Change  
Vs. Year Ago

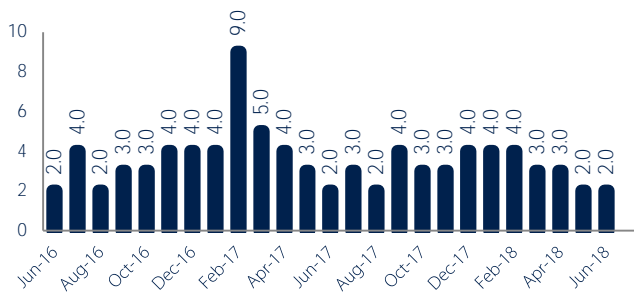
### Months of Supply

2.0



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

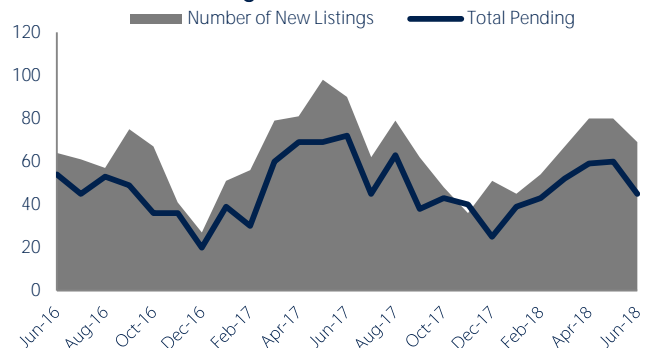
In June, there was 2.3 months of supply available in Schwenksville and Harleysville, compared to 2.5 in June 2017. That is a decrease of 10% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

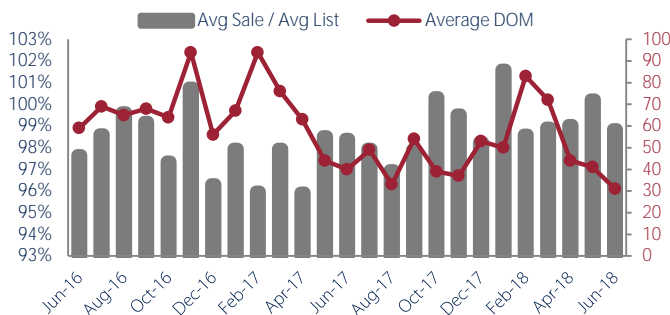
### New Listings & Current Contracts

This month there were 69 homes newly listed for sale in Schwenksville and Harleysville compared to 90 in June 2017, a decrease of 23%. There were 45 current contracts pending sale this June compared to 72 a year ago. The number of current contracts is 38% lower than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Schwenksville and Harleysville was 98.9% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 31, lower than the average last year, which was 40, a decrease of 23%.



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