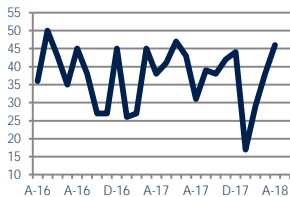




Zip Code(s): 19601 and 19604

Units Sold

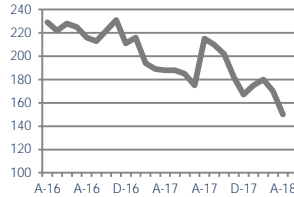
46



Up 21%
Vs. Year Ago

Active Inventory

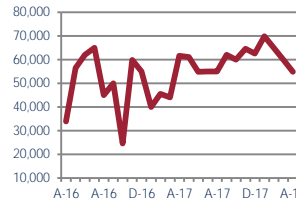
150



Down -20%
Vs. Year Ago

Median Sale Price

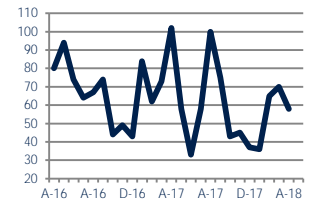
\$54,900



Down -11%
Vs. Year Ago

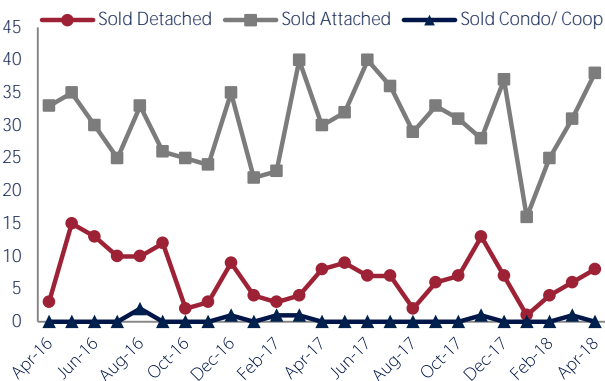
Days On Market

58



Down -43%
Vs. Year Ago

Units Sold*



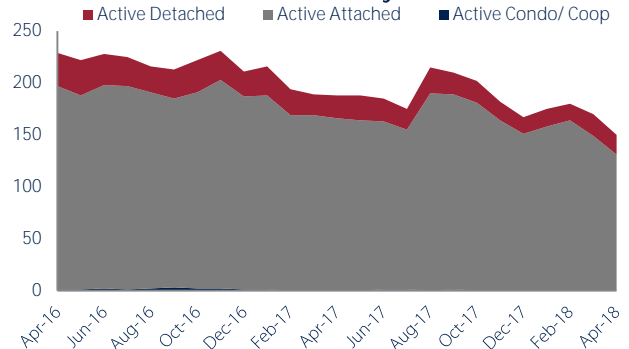
Units Sold

There was an increase in total units sold in April, with 46 sold this month in Northwest and Northeast Reading versus 38 last month, an increase of 21%. This month's total units sold was higher than at this time last year, an increase of 21% versus April 2017.

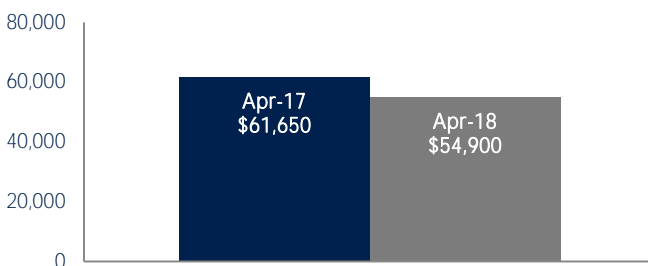
Active Inventory

Versus last year, the total number of homes available this month is lower by 38 units or 20%. The total number of active inventory this April was 150 compared to 188 in April 2017. This month's total of 150 is lower than the previous month's total supply of available inventory of 170, a decrease of 12%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Northwest and Northeast Reading Homes was \$61,650. This April, the median sale price was \$54,900, a decrease of 11% or \$6,750 compared to last year. The current median sold price is 8% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Northwest and Northeast Reading are defined as properties listed in zip code/s 19601 and 19604.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S
INTERNATIONAL REAL ESTATE

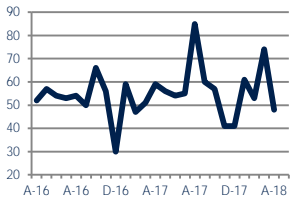




Zip Code(s): 19601 and 19604

New Listings

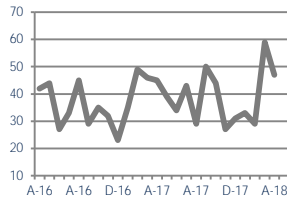
48



Down -19%
Vs. Year Ago

Current Contracts

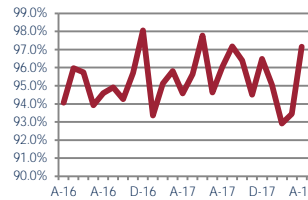
47



Up 4%
Vs. Year Ago

Sold Vs. List Price

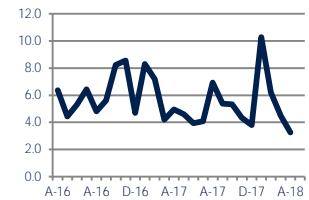
97.2%



Up 2.7%
Vs. Year Ago

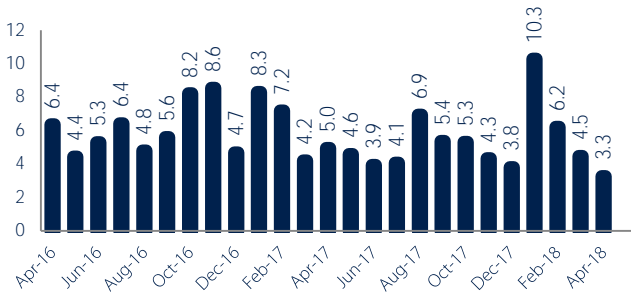
Months of Supply

3.3



Down -34%
Vs. Year Ago

Months Of Supply



Months of Supply

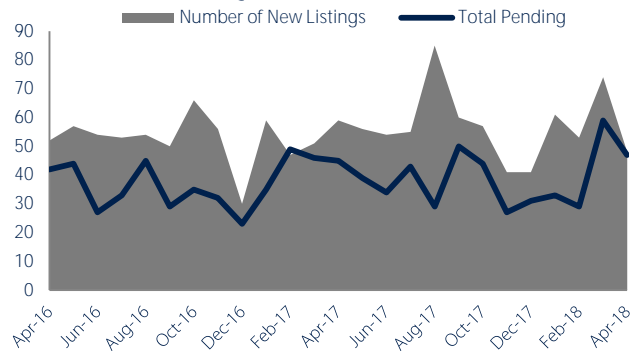
In April, there was 3.3 months of supply available in Northwest and Northeast Reading, compared to 4.9 in April 2017. That is a decrease of 34% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

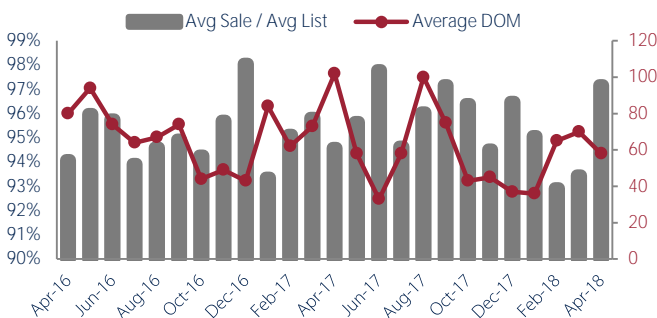
New Listings & Current Contracts

This month there were 48 homes newly listed for sale in Northwest and Northeast Reading compared to 59 in April 2017, a decrease of 19%. There were 47 current contracts pending sale this April compared to 45 a year ago. The number of current contracts is 4% higher than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Northwest and Northeast Reading was 97.2% of the average list price, which is 2.6% higher than at this time last year.

Days On Market

This month, the average number of days on market was 58, lower than the average last year, which was 102, a decrease of 43%.



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