

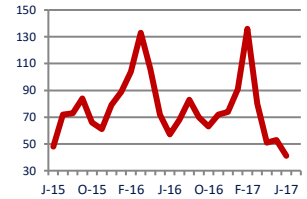
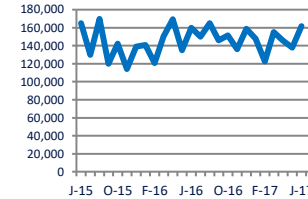
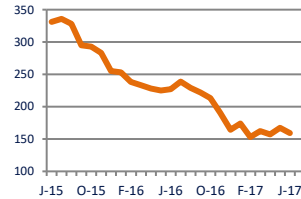
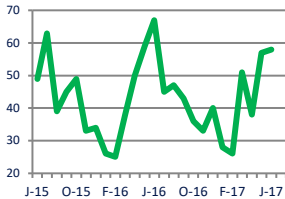


Focus On: Mt. Penn, Reiffton, and Jacksonwald Housing Market

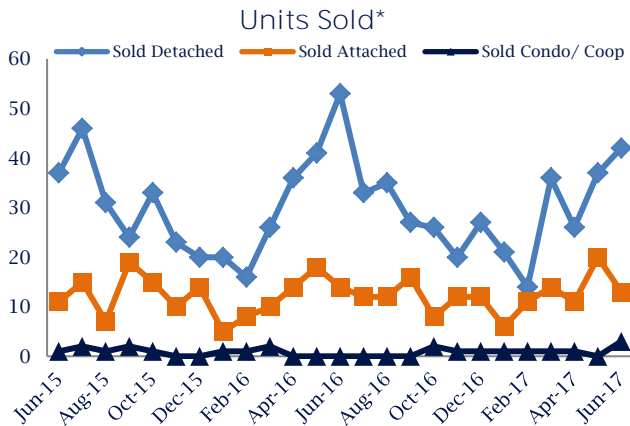
June 2017

Zip Code(s): 19606

Units Sold 58	Active Inventory 159	Median Sale Price \$161,950	Days On Market 41
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Down -13% Vs. Year Ago	Down -30% Vs. Year Ago	Up 1% Vs. Year Ago	Down -28% Vs. Year Ago
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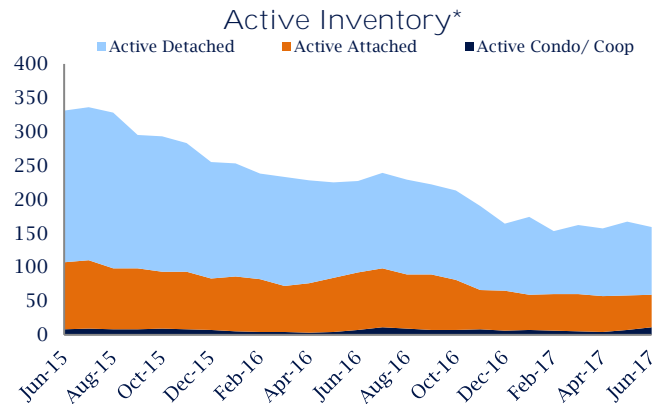


Units Sold

There was an increase in total units sold in June, with 58 sold this month in Mt. Penn, Reiffton, and Jacksonwald versus 57 last month, an increase of 2%. This month's total units sold was lower than at this time last year, a decrease of 13% versus June 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 68 units or 30%. The total number of active inventory this June was 159 compared to 227 in June 2016. This month's total of 159 is lower than the previous month's total supply of available inventory of 167, a decrease of 5%.



Median Sale Price



Median Sale Price

Last June, the median sale price for Mt. Penn, Reiffton, and Jacksonwald Homes was \$159,900. This June, the median sale price was \$161,950, an increase of 1% or \$2,050 compared to last year. The current median sold price is 17% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Mt. Penn, Reiffton, and Jacksonwald are defined as properties listed in zip code/s 19606.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



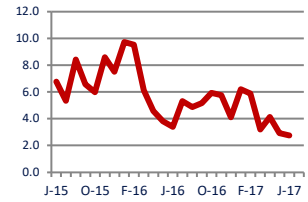
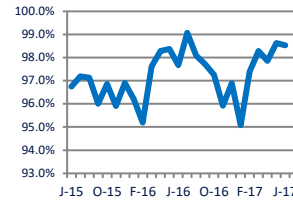
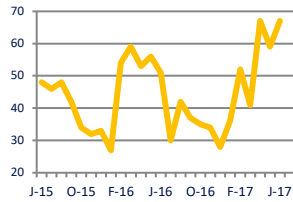
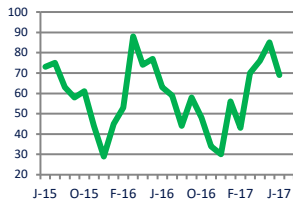


Focus On: Mt. Penn, Reiffton, and Jacksonwald Housing Market

June 2017

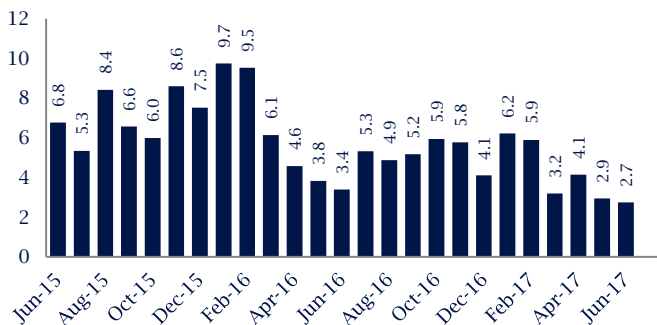
Zip Code(s): 19606

New Listings 69	Current Contracts 67	Sold Vs. List Price 98.5%	Months of Supply 2.7
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Up 10% Vs. Year Ago	Up 31% Vs. Year Ago	Up 0.9% Vs. Year Ago	Down -19% Vs. Year Ago
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Months Of Supply



Months of Supply

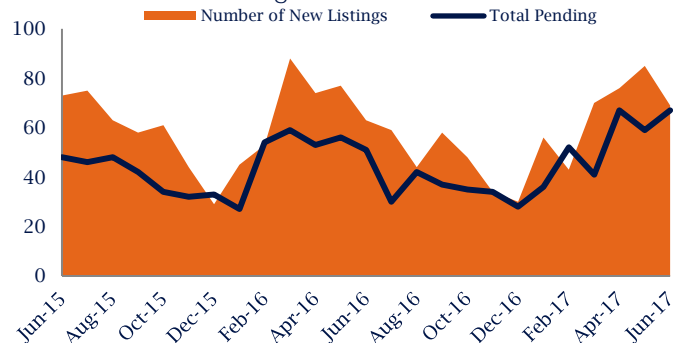
In June, there was 2.7 months of supply available in Mt. Penn, Reiffton, and Jacksonwald, compared to 3.4 in June 2016. That is a decrease of 19% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

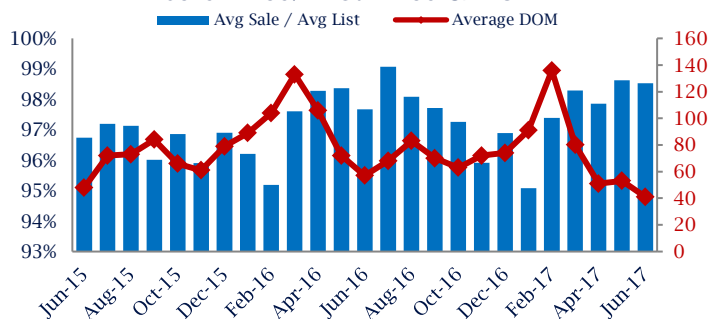
New Listings & Current Contracts

This month there were 69 homes newly listed for sale in Mt. Penn, Reiffton, and Jacksonwald compared to 63 in June 2016, an increase of 10%. There were 67 current contracts pending sale this June compared to 51 a year ago. The number of current contracts is 31% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Mt. Penn, Reiffton, and Jacksonwald was 98.5% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 41, lower than the average last year, which was 57, a decrease of 28%.

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