

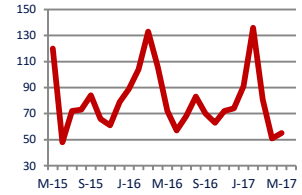
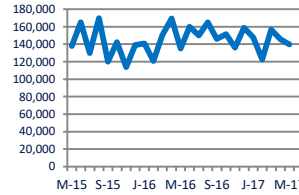
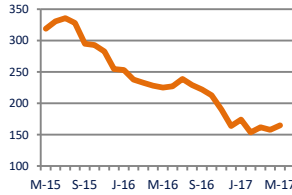
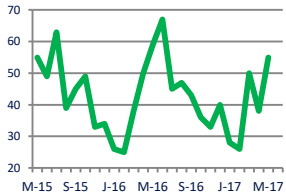


Focus On: Mt. Penn, Reiffton, and Jacksonwald Housing Market

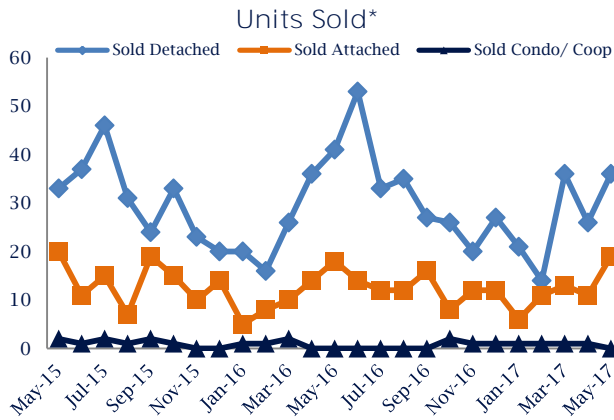
May 2017

Zip Code(s): 19606

Units Sold 55	Active Inventory 165	Median Sale Price \$139,900	Days On Market 55
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Down -7% Vs. Year Ago	Down -27% Vs. Year Ago	Up 4% Vs. Year Ago	Down -24% Vs. Year Ago
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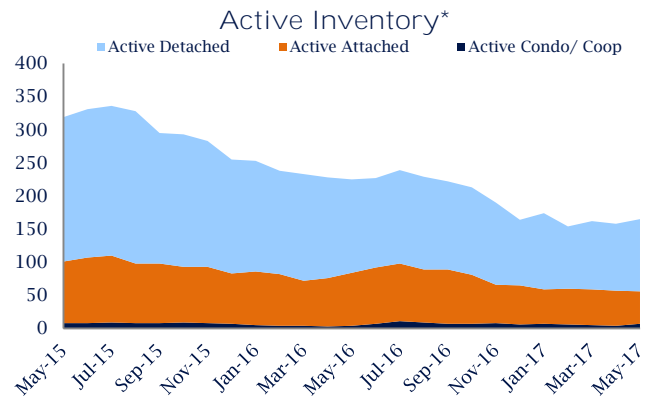


Units Sold

There was an increase in total units sold in May, with 55 sold this month in Mt. Penn, Reiffton, and Jacksonwald. This month's total units sold was lower than at this time last year.

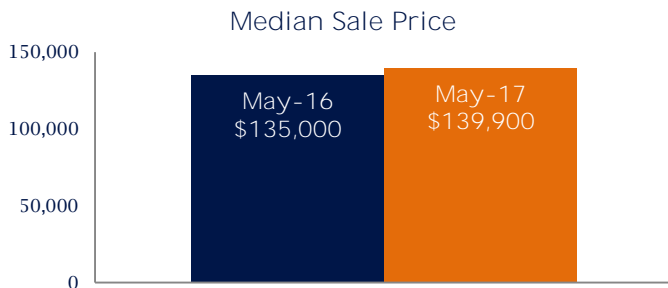
Active Inventory

Versus last year, the total number of homes available this month is lower by 60 units or 27%. The total number of active inventory this May was 165 compared to 225 in May 2016. This month's total of 165 is higher than the previous month's total supply of available inventory of 158, an increase of 4%.



Median Sale Price

Last May, the median sale price for Mt. Penn, Reiffton, and Jacksonwald Homes was \$135,000. This May, the median sale price was \$139,900, an increase of 4% or \$4,900 compared to last year. The current median sold price is 4% lower than in April.



Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Mt. Penn, Reiffton, and Jacksonwald are defined as properties listed in zip code/s 19606.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



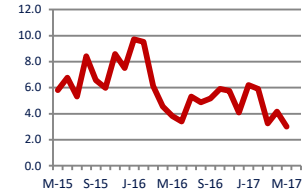
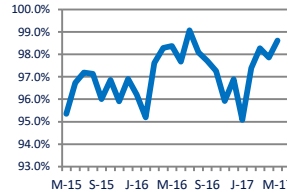
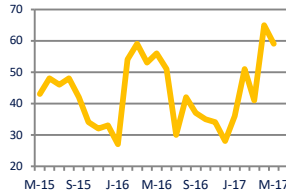
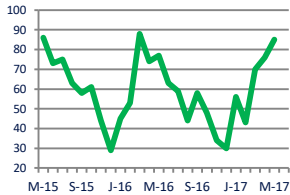


Focus On: Mt. Penn, Reiffton, and Jacksonwald Housing Market

May 2017

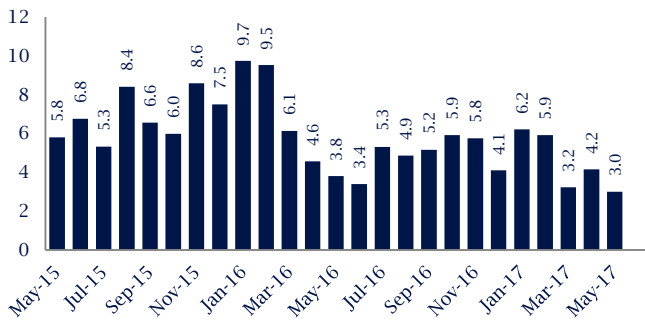
Zip Code(s): 19606

New Listings 85	Current Contracts 59	Sold Vs. List Price 98.6%	Months of Supply 3.0
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Up 10% Vs. Year Ago	Up 5% Vs. Year Ago	No Change Vs. Year Ago	Down -21% Vs. Year Ago
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Months Of Supply



Months of Supply

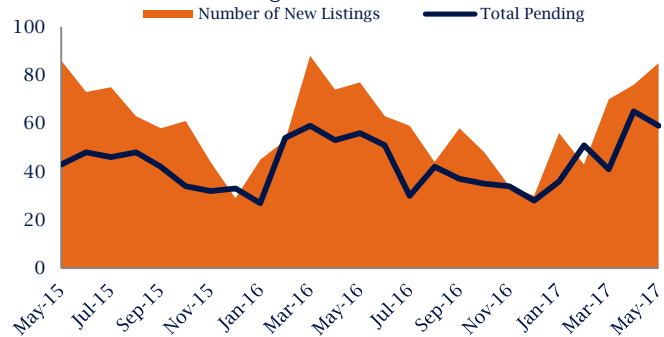
In May, there was 3.0 months of supply available in Mt. Penn, Reiffton, and Jacksonwald, compared to 3.8 in May 2016. That is a decrease of 21% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

This month there were 85 homes newly listed for sale in Mt. Penn, Reiffton, and Jacksonwald compared to 77 in May 2016, an increase of 10%. There were 59 current contracts pending sale this May compared to 56 a year ago. The number of current contracts is 5% higher than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Mt. Penn, Reiffton, and Jacksonwald was 98.6% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 55, lower than the average last year, which was 72, a decrease of 24%.

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