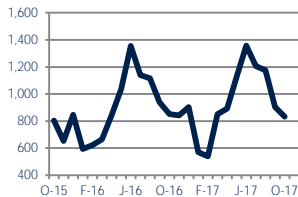




### Units Sold

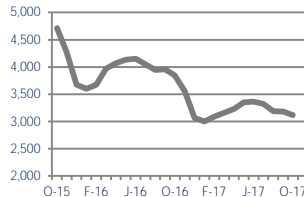
832



Down -2%  
Vs. Year Ago

### Active Inventory

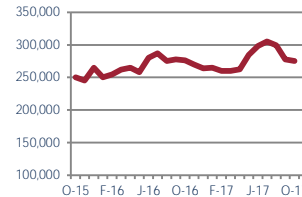
3,121



Down -19%  
Vs. Year Ago

### Median Sale Price

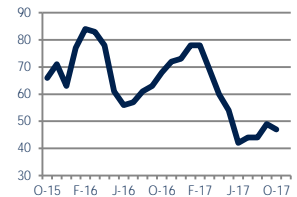
\$275,000



No Change  
Vs. Year Ago

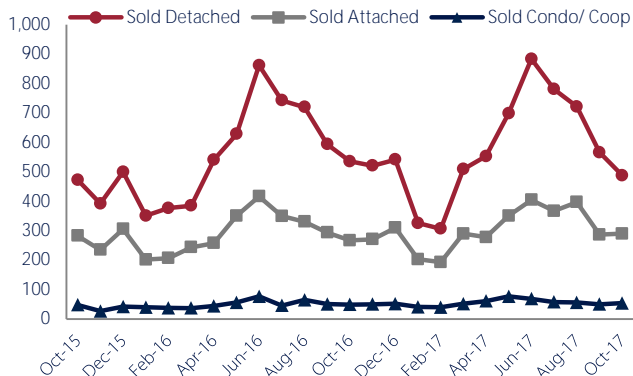
### Days On Market

47



Down -31%  
Vs. Year Ago

### Units Sold\*



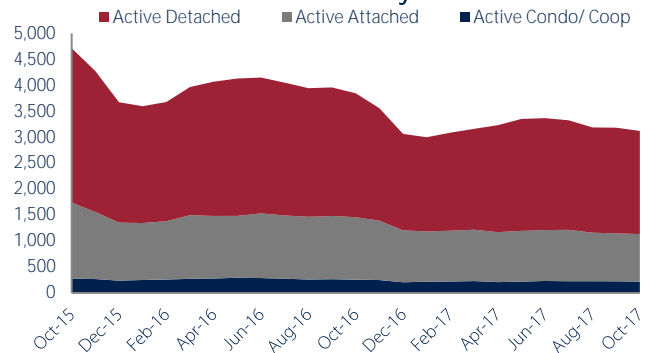
### Units Sold

There was a decrease in total units sold in October, with 832 sold this month in Montgomery County versus 903 last month, a decrease of 8%. This month's total units sold was lower than at this time last year, a decrease of 2% versus October 2016.

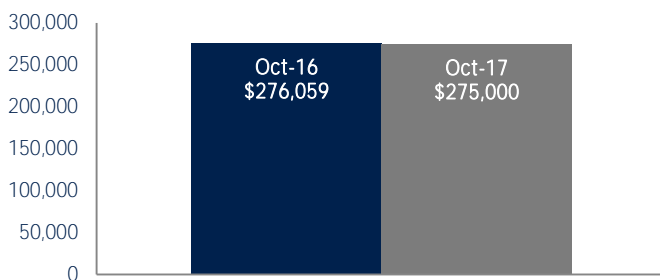
### Active Inventory

Versus last year, the total number of homes available this month is lower by 725 units or 19%. The total number of active inventory this October was 3,121 compared to 3,846 in October 2016. This month's total of 3,121 is lower than the previous month's total supply of available inventory of 3,183, a decrease of 2%.

### Active Inventory\*



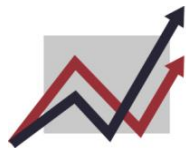
### Median Sale Price



### Median Sale Price

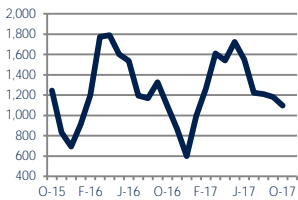
Last October, the median sale price for Montgomery County Homes was \$276,059. This October, the median sale price was \$275,000, which is similar compared to a year ago. The current median sold price is 1% lower than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



### New Listings

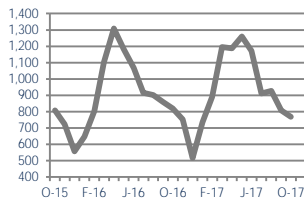
1,097



Up 1%  
Vs. Year Ago

### Current Contracts

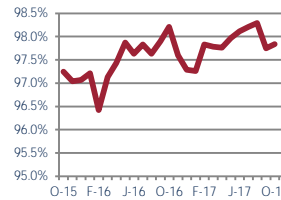
769



Down -6%  
Vs. Year Ago

### Sold Vs. List Price

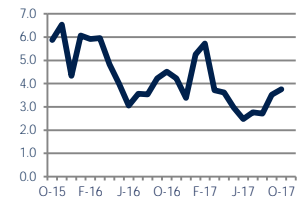
97.8%



No Change  
Vs. Year Ago

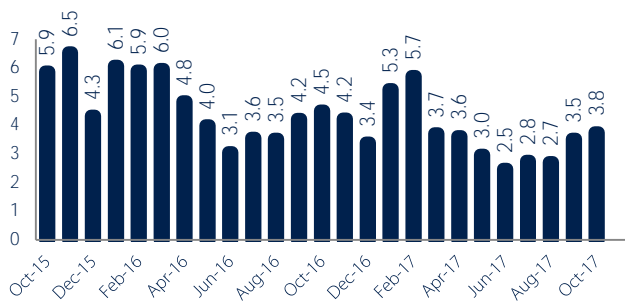
### Months of Supply

3.8



Down -17%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

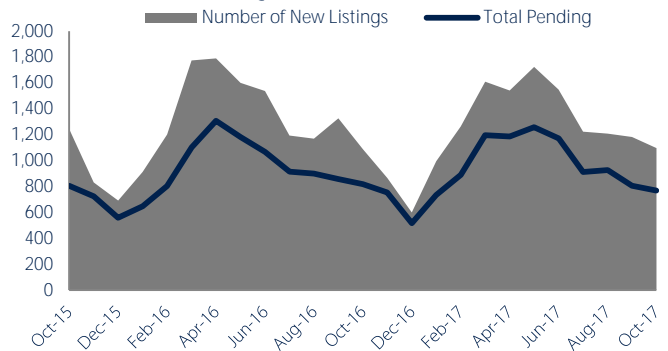
In October, there was 3.8 months of supply available in Montgomery County, compared to 4.5 in October 2016. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

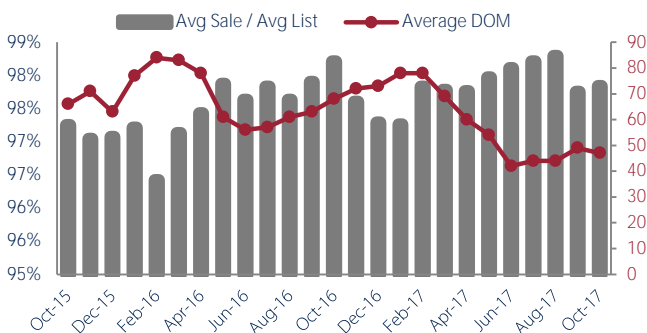
### New Listings & Current Contracts

This month there were 1,097 homes newly listed for sale in Montgomery County compared to 1,089 in October 2016, an increase of 1%. There were 769 current contracts pending sale this October compared to 819 a year ago. The number of current contracts is 6% lower than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Montgomery County was 97.8% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 47, lower than the average last year, which was 68, a decrease of 31%.