

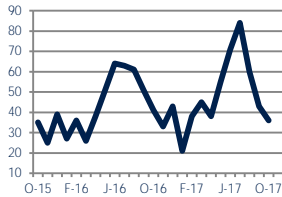
## Focus On: Mainline Housing Market

October 2017

Zip Code(s): 19010, 19085, 19035 and 19041

### Units Sold

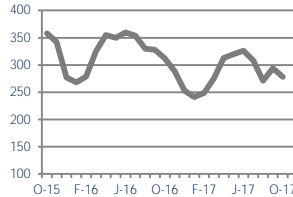
36



Down -12%  
Vs. Year Ago

### Active Inventory

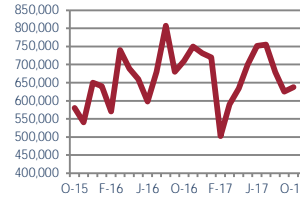
278



Down -11%  
Vs. Year Ago

### Median Sale Price

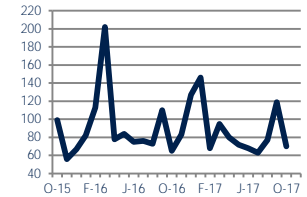
\$637,383



Down -10%  
Vs. Year Ago

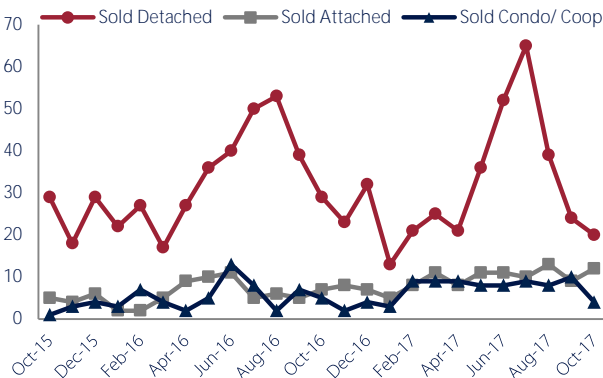
### Days On Market

70



Up 8%  
Vs. Year Ago

### Units Sold\*



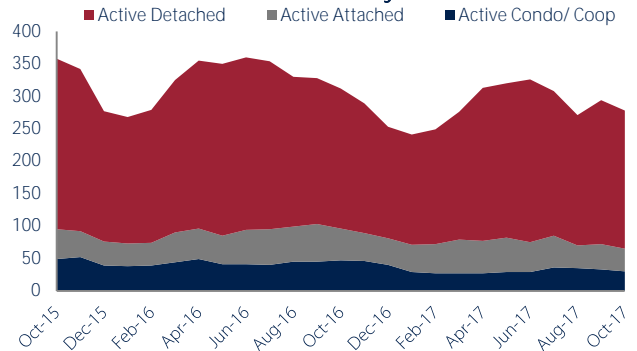
### Units Sold

There was a decrease in total units sold in October, with 36 sold this month in Mainline versus 43 last month, a decrease of 16%. This month's total units sold was lower than at this time last year, a decrease of 12% versus October 2016.

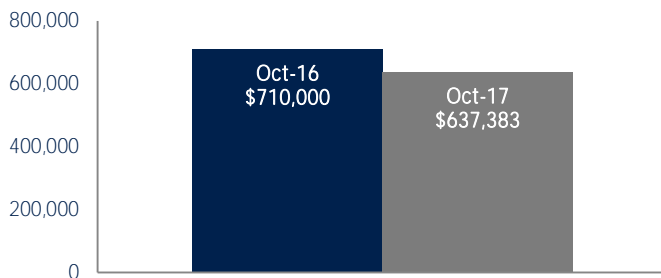
### Active Inventory

Versus last year, the total number of homes available this month is lower by 34 units or 11%. The total number of active inventory this October was 278 compared to 312 in October 2016. This month's total of 278 is lower than the previous month's total supply of available inventory of 294, a decrease of 5%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last October, the median sale price for Mainline Homes was \$710,000. This October, the median sale price was \$637,383, a decrease of 10% or \$72,617 compared to last year. The current median sold price is 2% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



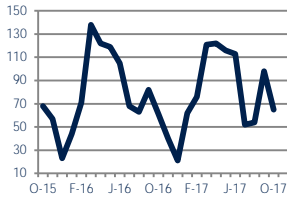
## Focus On: Mainline Housing Market

October 2017

Zip Code(s): 19010, 19085, 19035 and 19041

### New Listings

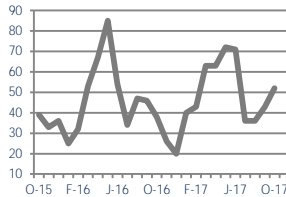
65



Up 7%  
Vs. Year Ago

### Current Contracts

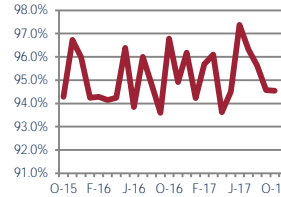
52



Up 37%  
Vs. Year Ago

### Sold Vs. List Price

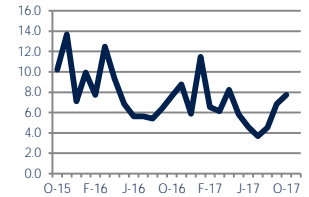
94.6%



Down -2.3%  
Vs. Year Ago

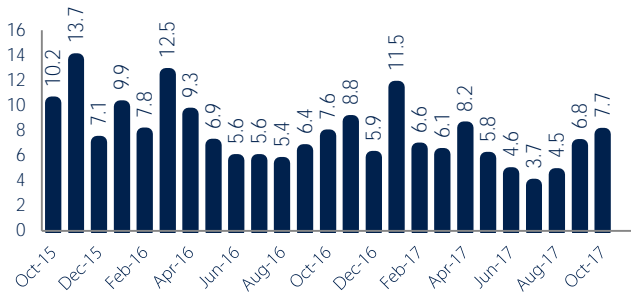
### Months of Supply

7.7



Up 1%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

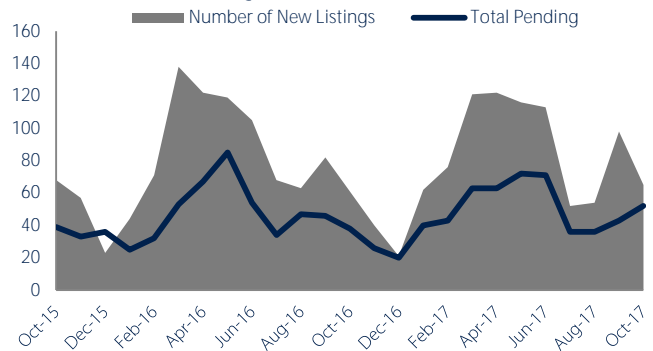
In October, there was 7.7 months of supply available in Mainline, compared to 7.6 in October 2016. That is an increase of 1% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

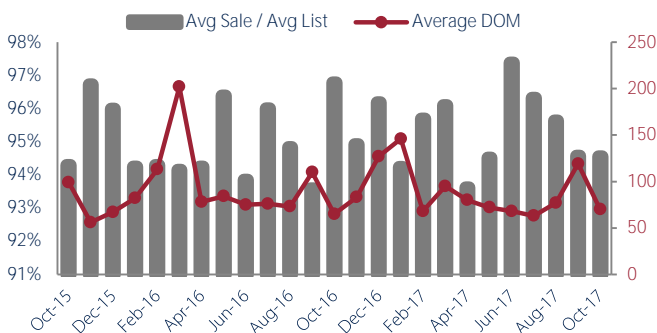
### New Listings & Current Contracts

This month there were 65 homes newly listed for sale in Mainline compared to 61 in October 2016, an increase of 7%. There were 52 current contracts pending sale this October compared to 38 a year ago. The number of current contracts is 37% higher than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Mainline was 94.6% of the average list price, which is 2.2% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 70, higher than the average last year, which was 65, an increase of 8%.