



The Long & Foster Market Minute™

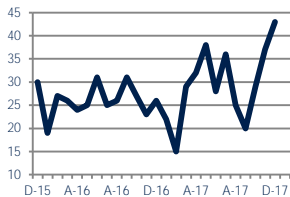
Focus On: Lansdowne and Yeadon Housing Market

December 2017

Zip Code(s): 19050

Units Sold

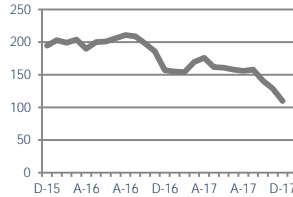
43



Up
Vs. Year Ago

Active Inventory

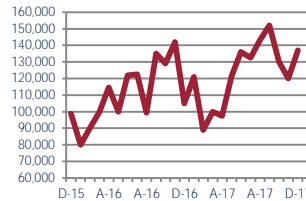
110



Down -30%
Vs. Year Ago

Median Sale Price

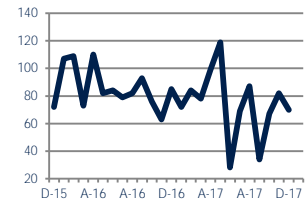
\$137,000



Up 30%
Vs. Year Ago

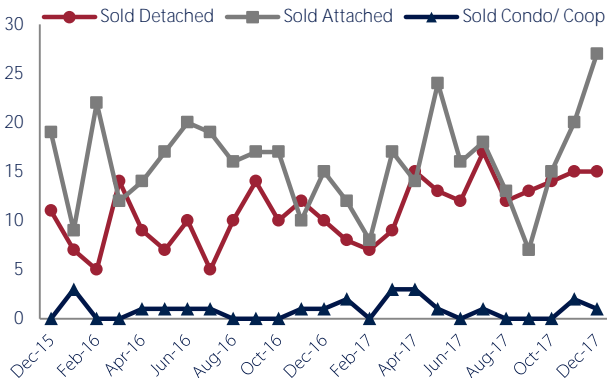
Days On Market

70



Down -18%
Vs. Year Ago

Units Sold*



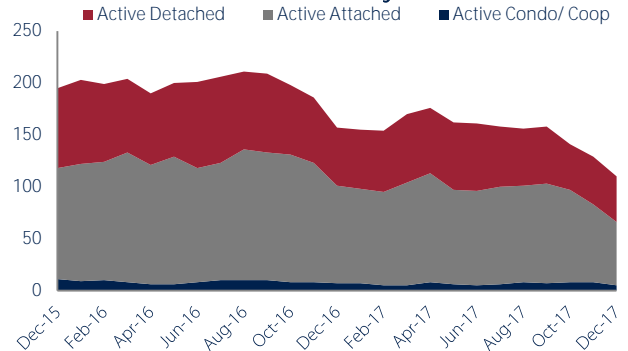
Units Sold

There was an increase in total units sold in December, with 43 sold this month in Lansdowne and Yeadon. This month's total units sold was higher than at this time last year.

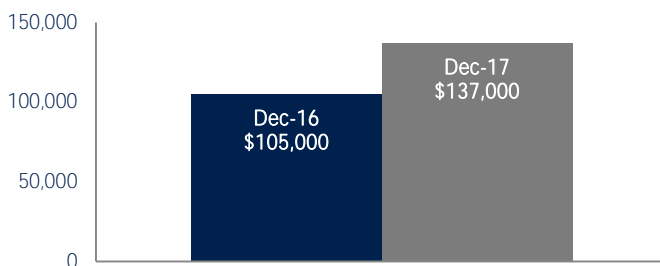
Active Inventory

Versus last year, the total number of homes available this month is lower by 47 units or 30%. The total number of active inventory this December was 110 compared to 157 in December 2016. This month's total of 110 is lower than the previous month's total supply of available inventory of 129, a decrease of 15%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Lansdowne and Yeadon Homes was \$105,000. This December, the median sale price was \$137,000, an increase of \$32,000 compared to last year. The current median sold price is higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Lansdowne and Yeadon are defined as properties listed in zip code/s 19050.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



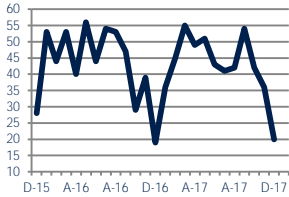
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 19050

New Listings

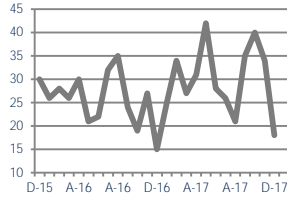
20



Up 5%
Vs. Year Ago

Current Contracts

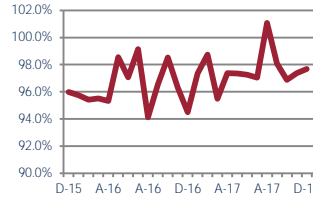
18



Up 20%
Vs. Year Ago

Sold Vs. List Price

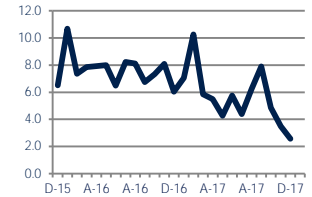
97.7%



Up 3.4%
Vs. Year Ago

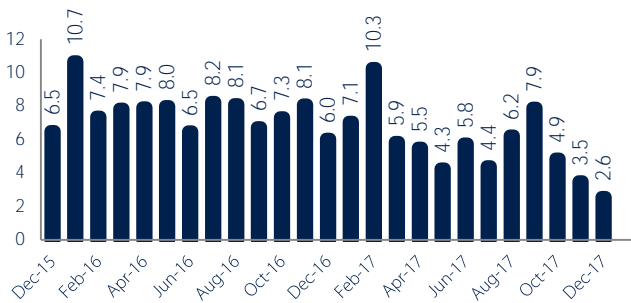
Months of Supply

2.6



Down -58%
Vs. Year Ago

Months Of Supply



Months of Supply

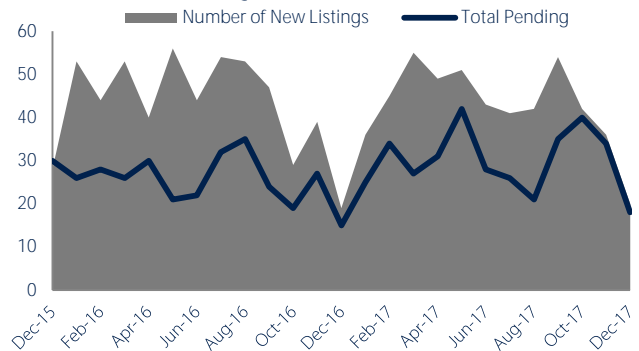
In December, there was 2.6 months of supply available in Lansdowne and Yeadon, compared to 6.0 in December 2016. That is a decrease of 58% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

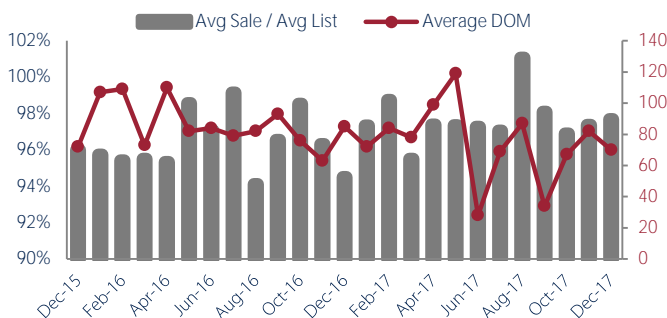
New Listings & Current Contracts

This month there were 20 homes newly listed for sale in Lansdowne and Yeadon compared to 19 in December 2016, an increase of 5%. There were 18 current contracts pending sale this December compared to 15 a year ago. The number of current contracts is 20% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Lansdowne and Yeadon was 97.7% of the average list price, which is 3.2% higher than at this time last year.

Days On Market

This month, the average number of days on market was 70, lower than the average last year, which was 85, a decrease of 18%.



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