



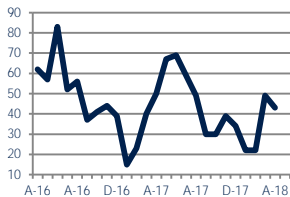
Focus On: Havertown Housing Market

April 2018

Zip Code(s): 19083

Units Sold

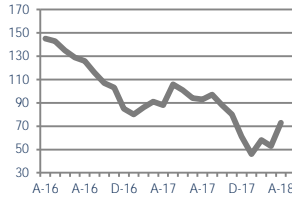
43



Down -14%
Vs. Year Ago

Active Inventory

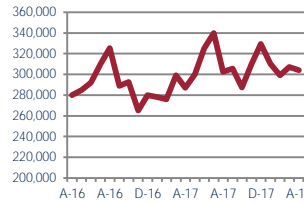
73



Down -17%
Vs. Year Ago

Median Sale Price

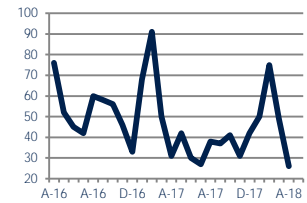
\$304,000



Up 6%
Vs. Year Ago

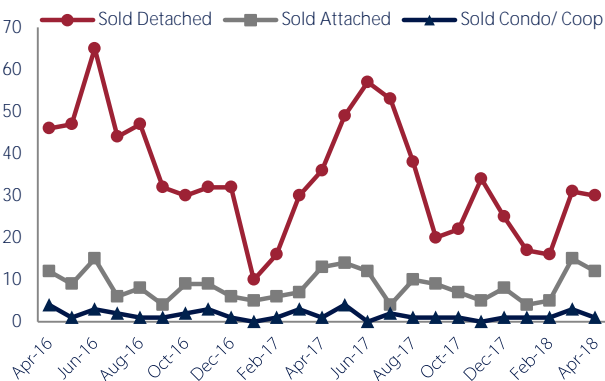
Days On Market

26



Down -16%
Vs. Year Ago

Units Sold*



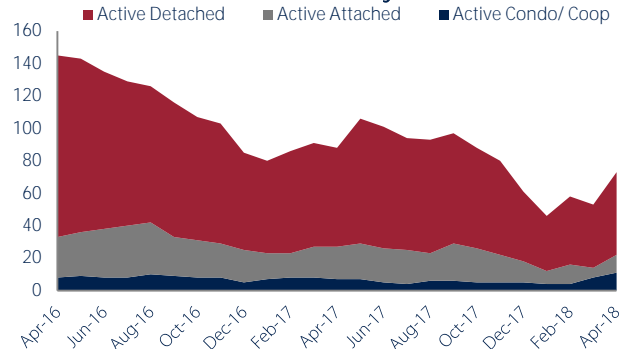
Units Sold

There was a decrease in total units sold in April, with 43 sold this month in Havertown versus 49 last month, a decrease of 12%. This month's total units sold was lower than at this time last year, a decrease of 14% versus April 2017.

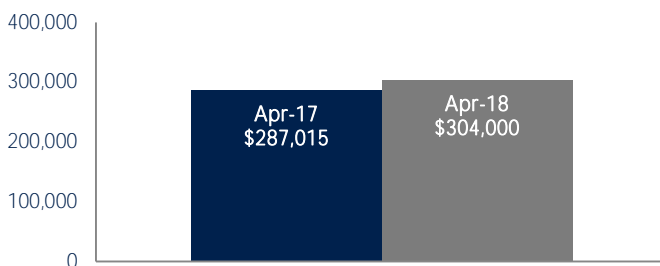
Active Inventory

Versus last year, the total number of homes available this month is lower by 15 units or 17%. The total number of active inventory this April was 73 compared to 88 in April 2017. This month's total of 73 is higher than the previous month's total supply of available inventory of 53, an increase of 38%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Havertown Homes was \$287,015. This April, the median sale price was \$304,000, an increase of 6% or \$16,985 compared to last year. The current median sold price is 1% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Havertown are defined as properties listed in zip code/s 19083.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



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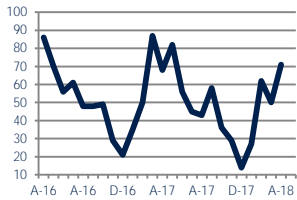
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New Listings

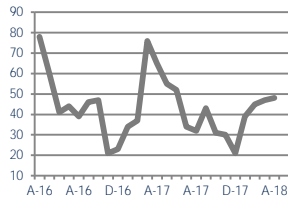
71



Up 4%
Vs. Year Ago

Current Contracts

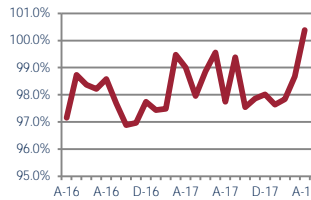
48



Down -26%
Vs. Year Ago

Sold Vs. List Price

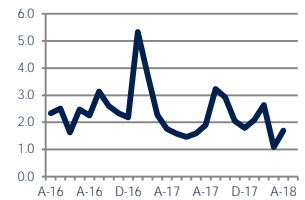
100.4%



Up 1.4%
Vs. Year Ago

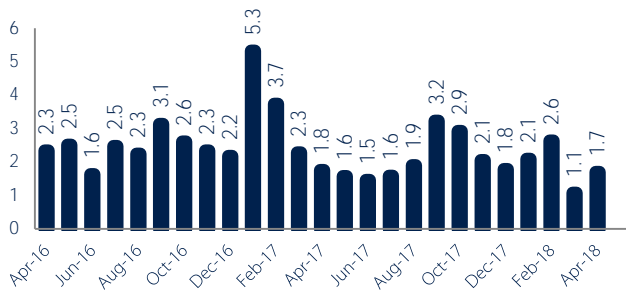
Months of Supply

1.7



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

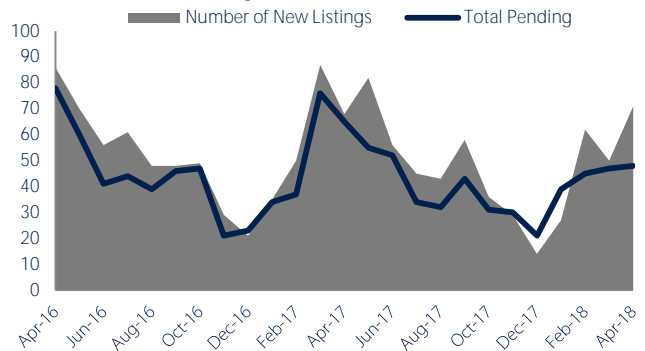
In April, there was 1.7 months of supply available in Havertown. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

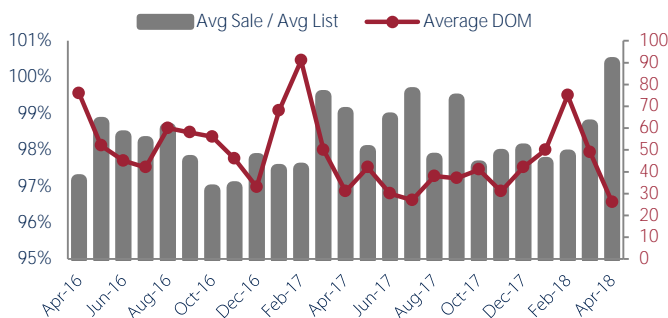
New Listings & Current Contracts

This month there were 71 homes newly listed for sale in Havertown compared to 68 in April 2017, an increase of 4%. There were 48 current contracts pending sale this April compared to 65 a year ago. The number of current contracts is 26% lower than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Havertown was 100.4% of the average list price, which is 1.4% higher than at this time last year.

Days On Market

This month, the average number of days on market was 26, lower than the average last year, which was 31, a decrease of 16%.



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