

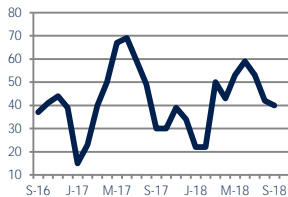
Focus On: Havertown Housing Market

September 2018

Zip Code(s): 19083

Units Sold

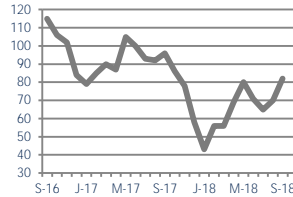
40



Up 33%
Vs. Year Ago

Active Inventory

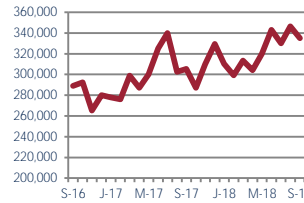
82



Down -15%
Vs. Year Ago

Median Sale Price

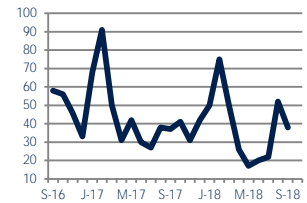
\$334,950



Up 10%
Vs. Year Ago

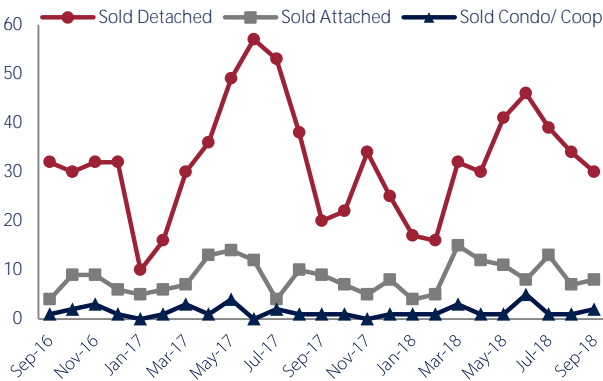
Days On Market

38



Up 3%
Vs. Year Ago

Units Sold*



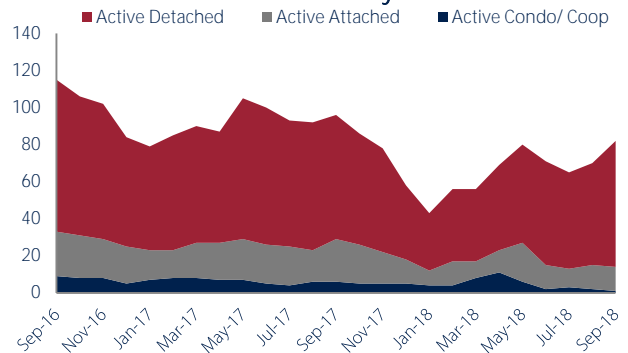
Units Sold

There was a decrease in total units sold in September, with 40 sold this month in Havertown versus 42 last month, a decrease of 5%. This month's total units sold was higher than at this time last year, an increase of 33% versus September 2017.

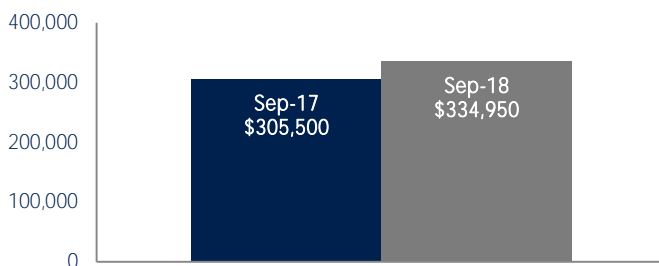
Active Inventory

Versus last year, the total number of homes available this month is lower by 14 units or 15%. The total number of active inventory this September was 82 compared to 96 in September 2017. This month's total of 82 is higher than the previous month's total supply of available inventory of 70, an increase of 17%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Havertown Homes was \$305,500. This September, the median sale price was \$334,950, an increase of 10% or \$29,450 compared to last year. The current median sold price is 3% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Havertown are defined as properties listed in zip code/s 19083.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



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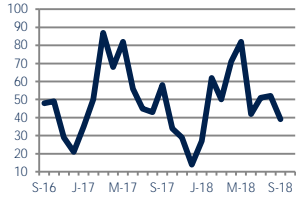
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New Listings

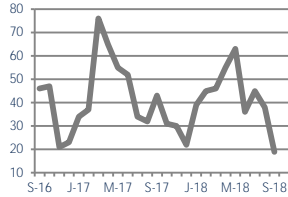
39



Down -33%
Vs. Year Ago

Current Contracts

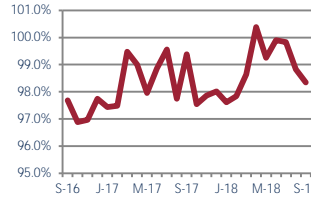
19



Down -56%
Vs. Year Ago

Sold Vs. List Price

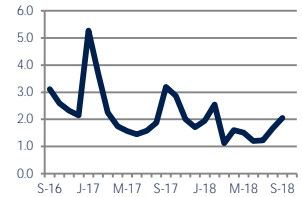
98.3%



Down -1%
Vs. Year Ago

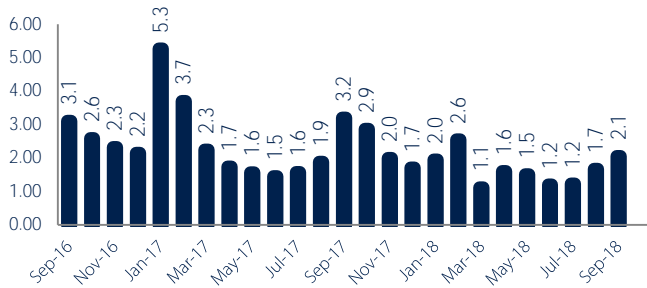
Months of Supply

2.1



Down -36%
Vs. Year Ago

Months Of Supply



Months of Supply

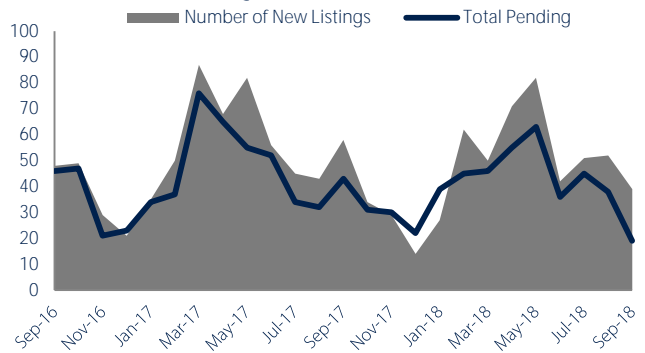
In September, there was 2.1 months of supply available in Havertown, compared to 3.2 in September 2017. That is a decrease of 36% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

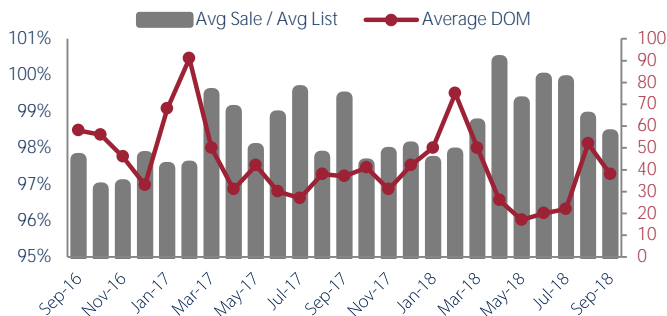
New Listings & Current Contracts

This month there were 39 homes newly listed for sale in Havertown compared to 58 in September 2017, a decrease of 33%. There were 19 current contracts pending sale this September compared to 43 a year ago. The number of current contracts is 56% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Havertown was 98.3% of the average list price, which is 1.0% lower than at this time last year.

Days On Market

This month, the average number of days on market was 38, higher than the average last year, which was 37, an increase of 3%.



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