



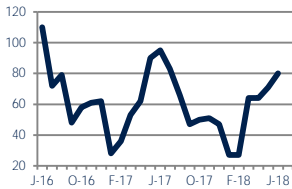
The Long & Foster Market Minute™

Focus On: Havertown and Broomall Housing Market

June 2018

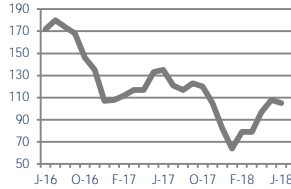
Zip Code(s): 19008 and 19083

Units Sold
80



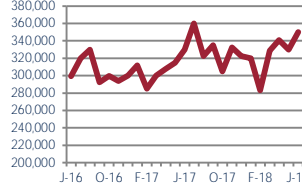
Down -16%
Vs. Year Ago

Active Inventory
105



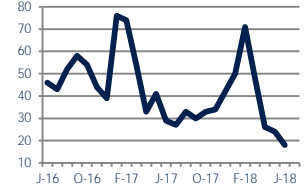
Down -22%
Vs. Year Ago

Median Sale Price
\$349,950



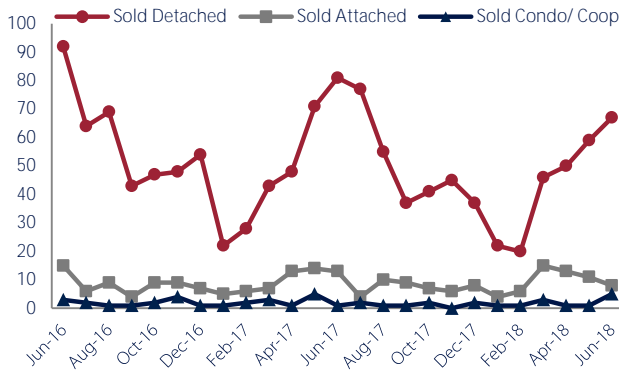
Up 6%
Vs. Year Ago

Days On Market
18



Down -38%
Vs. Year Ago

Units Sold*



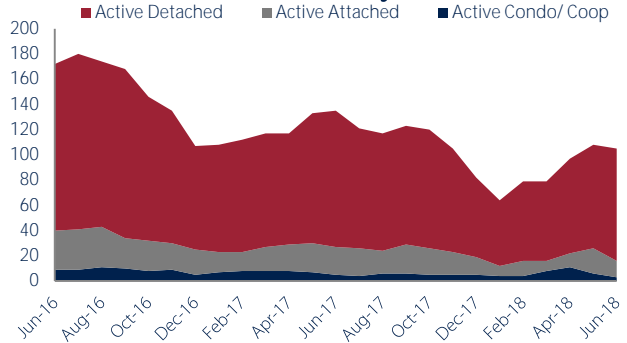
Units Sold

There was an increase in total units sold in June, with 80 sold this month in Havertown and Broomall versus 71 last month, an increase of 13%. This month's total units sold was lower than at this time last year, a decrease of 16% versus June 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 30 units or 22%. The total number of active inventory this June was 105 compared to 135 in June 2017. This month's total of 105 is lower than the previous month's total supply of available inventory of 108, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Havertown and Broomall Homes was \$330,000. This June, the median sale price was \$349,950, an increase of 6% or \$19,950 compared to last year. The current median sold price is 6% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Havertown and Broomall are defined as properties listed in zip code/s 19008 and 19083.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE

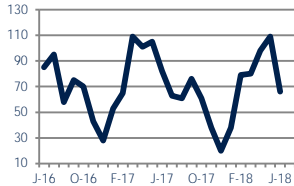




Zip Code(s): 19008 and 19083

New Listings

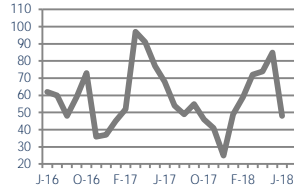
66



Down -20%
Vs. Year Ago

Current Contracts

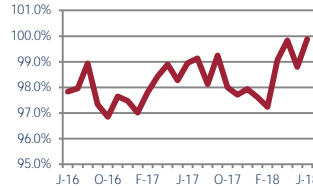
48



Down -29%
Vs. Year Ago

Sold Vs. List Price

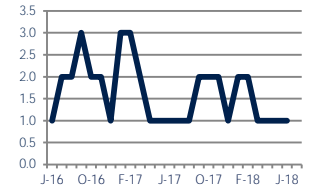
99.9%



Up 1%
Vs. Year Ago

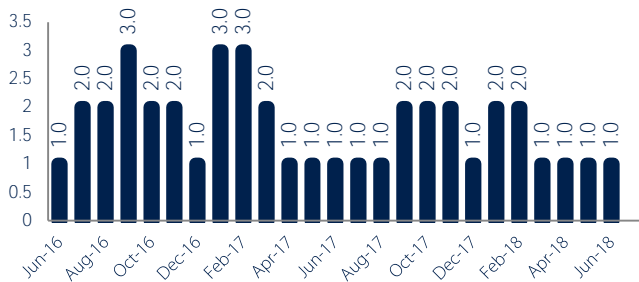
Months of Supply

1.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

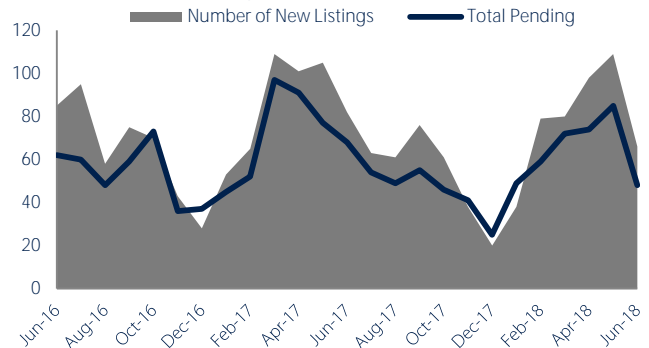
In June, there was 1.3 months of supply available in Havertown and Broomall, compared to 1.4 in June 2017. That is a decrease of 8% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

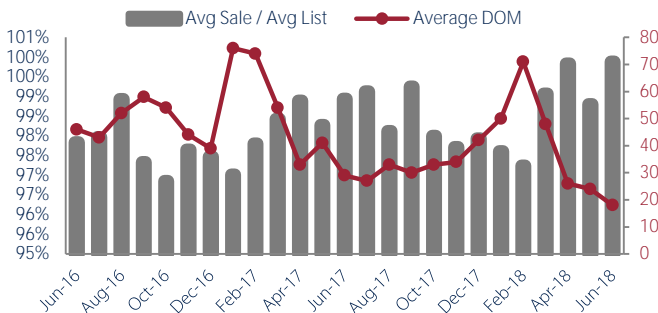
New Listings & Current Contracts

This month there were 66 homes newly listed for sale in Havertown and Broomall compared to 82 in June 2017, a decrease of 20%. There were 48 current contracts pending sale this June compared to 68 a year ago. The number of current contracts is 29% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Havertown and Broomall was 99.9% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 18, lower than the average last year, which was 29, a decrease of 38%.



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