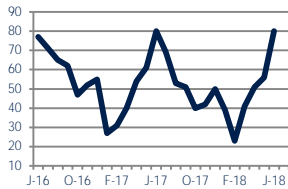


Focus On: Hatboro, Willow Grove, Horsham Housing Market

June 2018

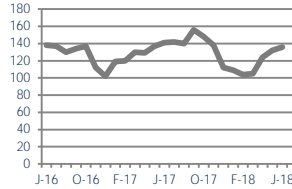
Zip Code(s): 19040, 19090 and 19044

Units Sold
80



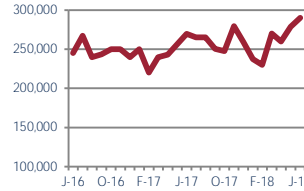
No Change
Vs. Year Ago

Active Inventory
136



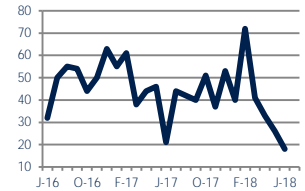
Down -4%
Vs. Year Ago

Median Sale Price
\$290,000



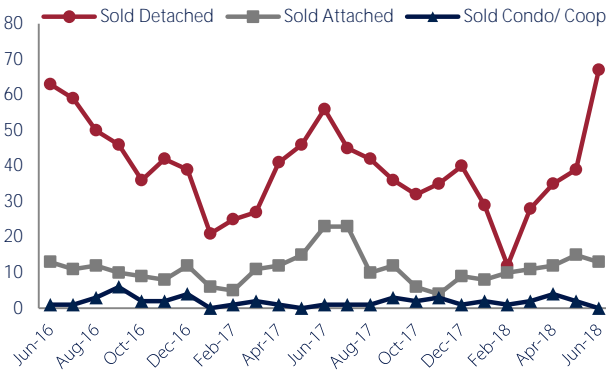
Up 8%
Vs. Year Ago

Days On Market
18



Down -14%
Vs. Year Ago

Units Sold*



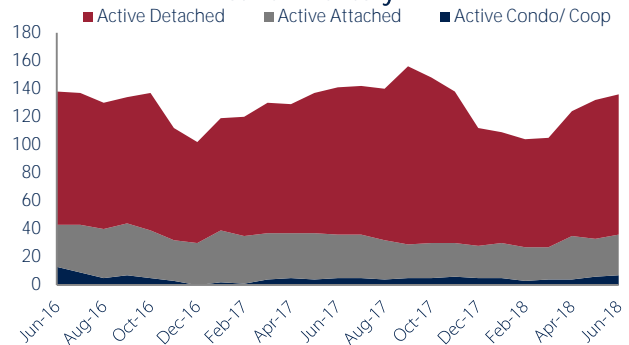
Units Sold

There was an increase in total units sold in June, with 80 sold this month in Hatboro, Willow Grove, Horsham, an increase of 43%. This month's total units sold is similar compared to a year ago.

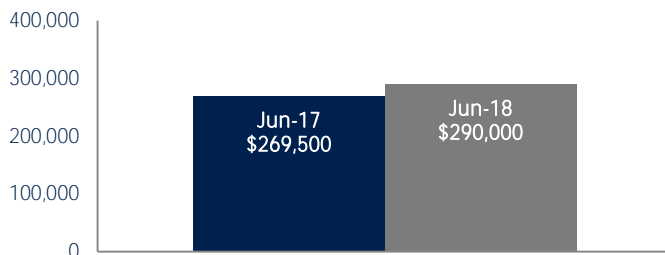
Active Inventory

Versus last year, the total number of homes available this month is lower by 5 units or 4%. The total number of active inventory this June was 136 compared to 141 in June 2017. This month's total of 136 is higher than the previous month's total supply of available inventory of 132, an increase of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Hatboro, Willow Grove, Horsham Homes was \$269,500. This June, the median sale price was \$290,000, an increase of 8% or \$20,500 compared to last year. The current median sold price is 4% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hatboro, Willow Grove, Horsham are defined as properties listed in zip code/s 19040, 19090 and 19044.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE

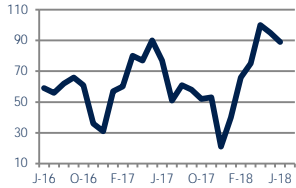




Zip Code(s): 19040, 19090 and 19044

New Listings

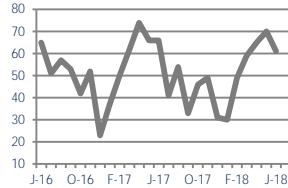
89



Up 16%
Vs. Year Ago

Current Contracts

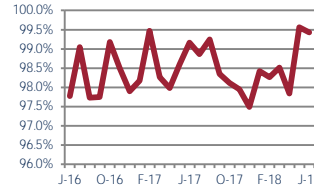
61



Down -8%
Vs. Year Ago

Sold Vs. List Price

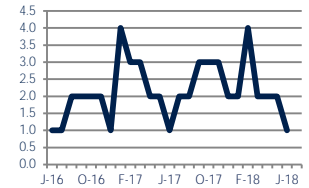
99.4%



No Change
Vs. Year Ago

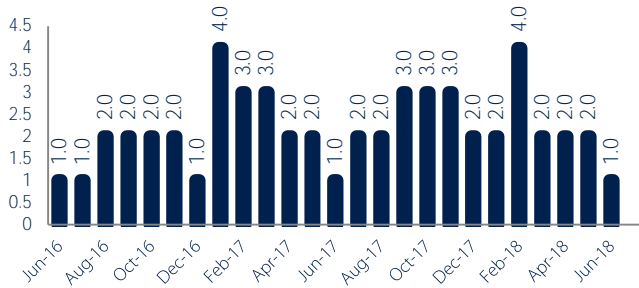
Months of Supply

1.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

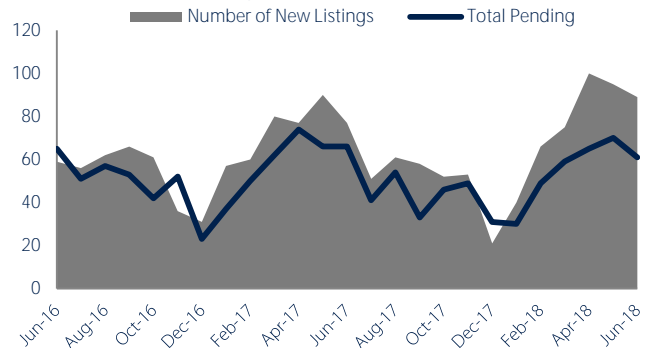
In June, there was 1.7 months of supply available in Hatboro, Willow Grove, Horsham. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

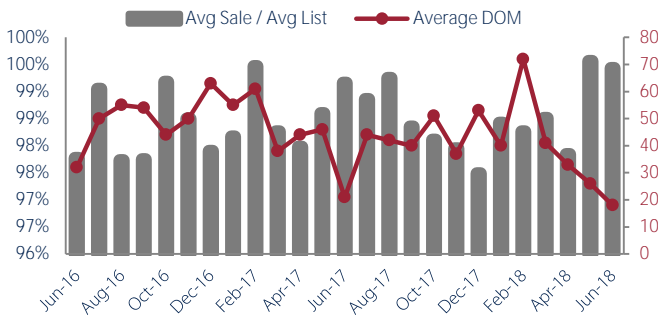
New Listings & Current Contracts

This month there were 89 homes newly listed for sale in Hatboro, Willow Grove, Horsham compared to 77 in June 2017, an increase of 16%. There were 61 current contracts pending sale this June compared to 66 a year ago. The number of current contracts is 8% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Hatboro, Willow Grove, Horsham was 99.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 18, lower than the average last year, which was 21, a decrease of 14%.



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