



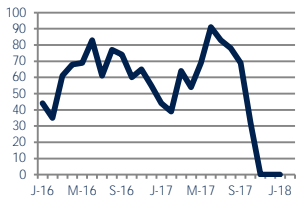
Focus On: Hanover Housing Market

January 2018

Zip Code(s): 17331

Units Sold

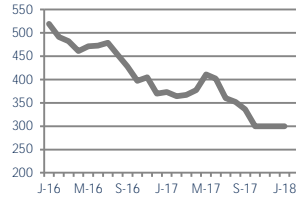
0



Down -100%
Vs. Year Ago

Active Inventory

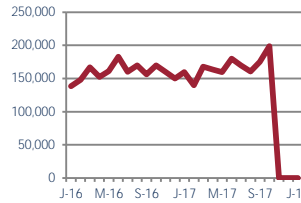
300



Down -20%
Vs. Year Ago

Median Sale Price

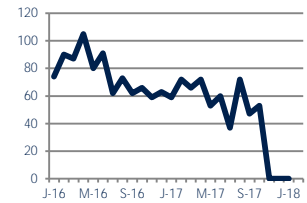
\$0



Down -100%
Vs. Year Ago

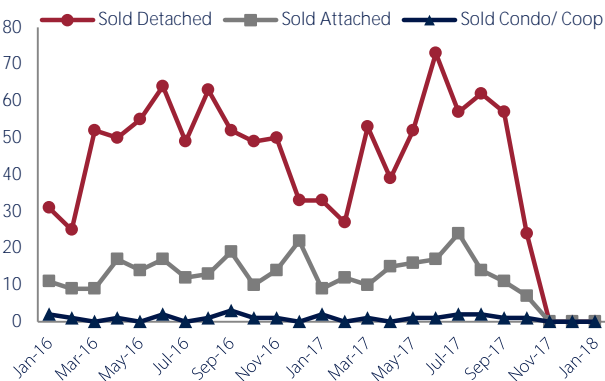
Days On Market

0



Not Applicable
Vs. Year Ago

Units Sold*



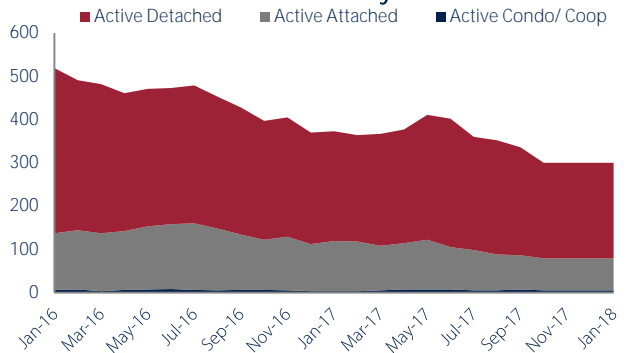
Units Sold

There were no units sold in December, with 0 sold this month in Hanover. This month's total units sold was lower than at this time last year, a decrease of 100% versus January 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 73 units or 20%. The total number of active inventory this January was 300 compared to 373 in January 2017. This month's supply remained stable as compared to last month.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Hanover Homes was \$159,700. This January, the median sale price was \$0, a decrease of 100% compared to last year.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Hanover are defined as properties listed in zip code/s 17331.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

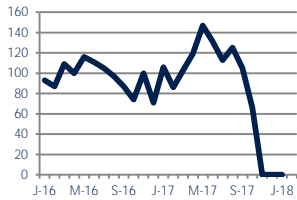
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Zip Code(s): 17331

New Listings

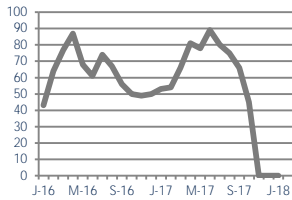
0



Down
Vs. Year Ago

Current Contracts

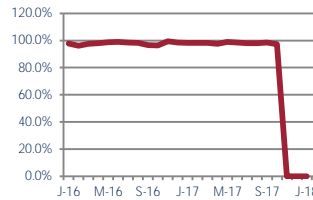
0



Down -100%
Vs. Year Ago

Sold Vs. List Price

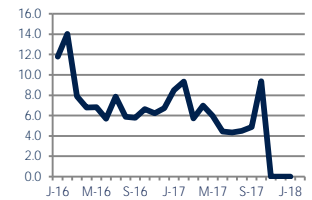
0.0%



Not Applicable
Vs. Year Ago

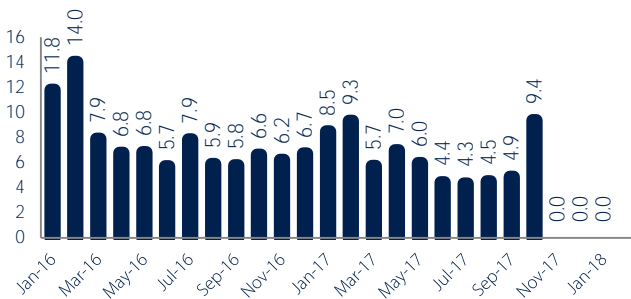
Months of Supply

0.0



Down
Vs. Year Ago

Months Of Supply



Months of Supply

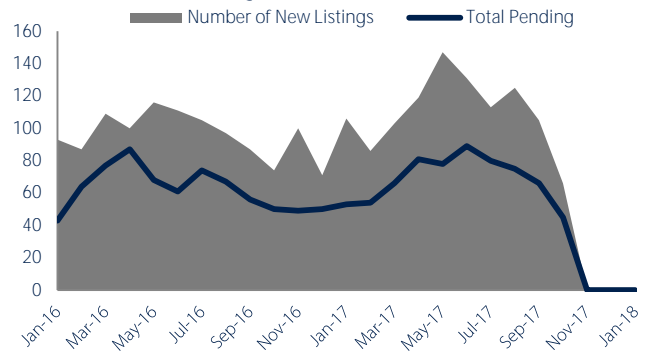
There were no sales in Hanover. Last month, there was 0.0 supply available in Hanover. In January 2017, it was 8.5.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

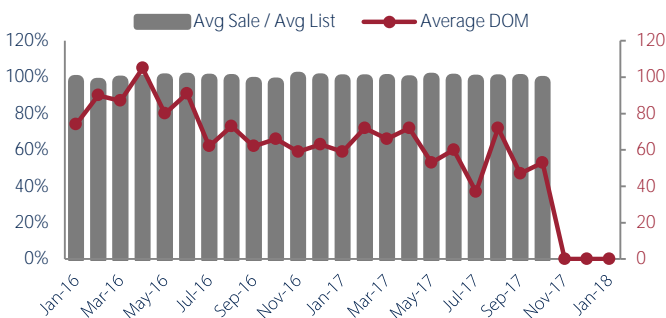
New Listings & Current Contracts

This month there were no new homes listed for sale in Hanover compared to 106 in January 2017. There were 0 current contracts pending sale this January compared to 53 a year ago. The number of current contracts is higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

There were no sales in Hanover this month. Last month, the Sales Price to List Price Ratio was 0.0%.

Days On Market

This month, there were no sales in Hanover. Last month, the average days on market was 0.



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