



The Long & Foster Market Minute™

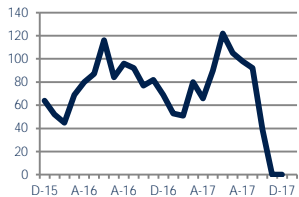
Focus On: Hanover, Spring Grove, and Glenville Housing Market

December 2017

Zip Code(s): 17331, 17362, 17329 and 17311

Units Sold

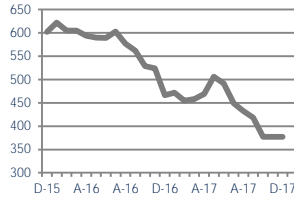
0



Down -100%
Vs. Year Ago

Active Inventory

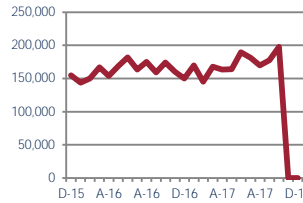
377



Down -19%
Vs. Year Ago

Median Sale Price

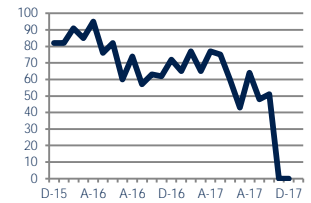
\$0



Down -100%
Vs. Year Ago

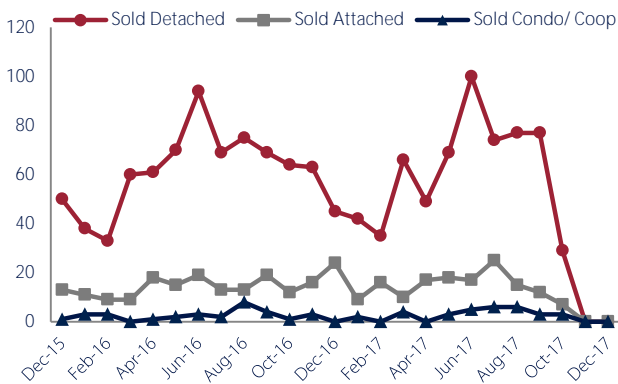
Days On Market

0



Not Applicable
Vs. Year Ago

Units Sold*



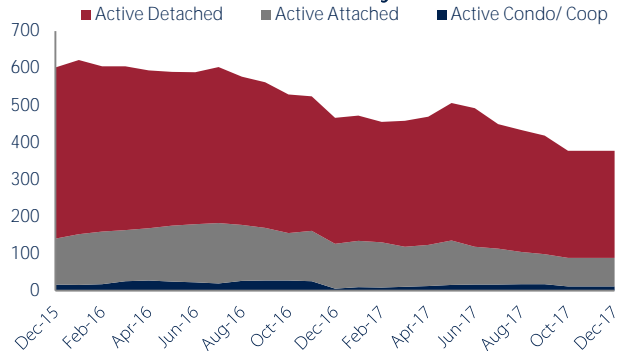
Units Sold

There were no units sold in November, with 0 sold this month in Hanover, Spring Grove, and Glenville. This month's total units sold was lower than at this time last year, a decrease of 100% versus December 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 89 units or 19%. The total number of active inventory this December was 377 compared to 466 in December 2016. This month's supply remained stable as compared to last month.

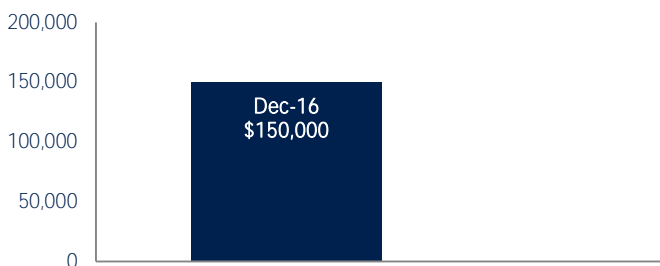
Active Inventory*



Median Sale Price

Last December, the median sale price for Hanover, Spring Grove, and Glenville Homes was \$150,000. This December, the median sale price was \$0, a decrease of 100% compared to last year.

Median Sale Price



Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Hanover, Spring Grove, and Glenville are defined as properties listed in zip code/s 17331, 17362, 17329 and 17311.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by RAYAC and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of RAYAC or Long & Foster Real Estate, Inc.



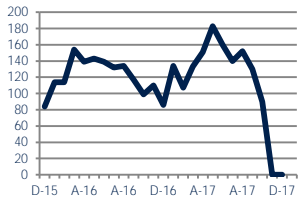
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December 2017

Zip Code(s): 17331, 17362, 17329 and 17311

New Listings

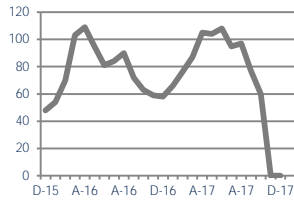
0



Down
Vs. Year Ago

Current Contracts

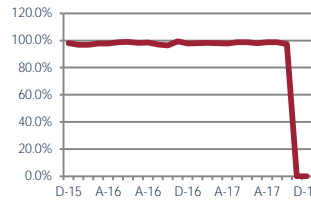
0



Down -100%
Vs. Year Ago

Sold Vs. List Price

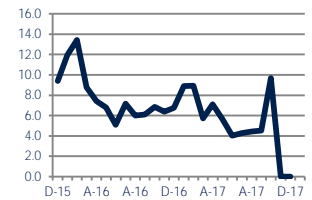
0.0%



Not Applicable
Vs. Year Ago

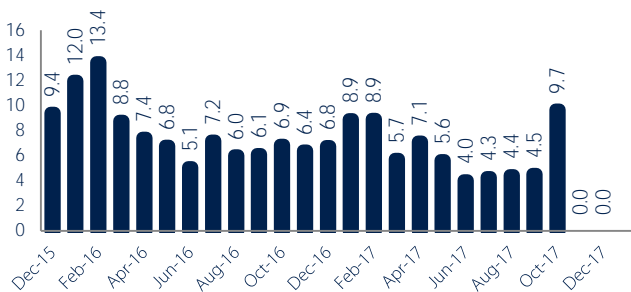
Months of Supply

0.0



Down
Vs. Year Ago

Months Of Supply



Months of Supply

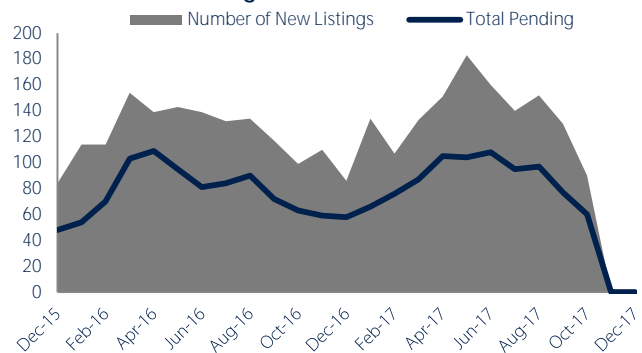
There were no sales in Hanover, Spring Grove, and Glenville. Last month, there was 0.0 supply available in Hanover, Spring Grove, and Glenville. In December 2016, it was 6.8.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

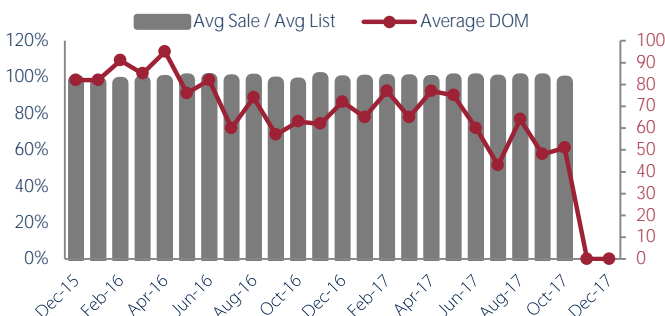
New Listings & Current Contracts

This month there were no new homes listed for sale in Hanover, Spring Grove, and Glenville compared to 86 in December 2016. There were 0 current contracts pending sale this December compared to 58 a year ago. The number of current contracts is higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

There were no sales in Hanover, Spring Grove, and Glenville this month. Last month, the Sales Price to List Price Ratio was 0.0%.

Days On Market

This month, there were no sales in Hanover, Spring Grove, and Glenville. Last month, the average days on market was 0.



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