



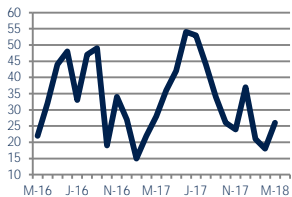
## Focus On: Glenside Housing Market

March 2018

Zip Code(s): 19038

### Units Sold

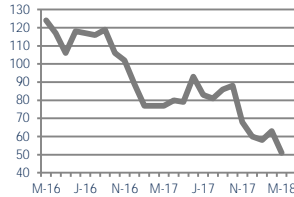
26



Down  
Vs. Year Ago

### Active Inventory

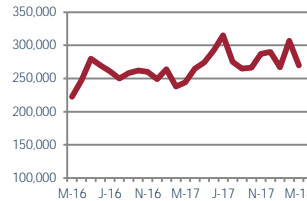
51



Down -34%  
Vs. Year Ago

### Median Sale Price

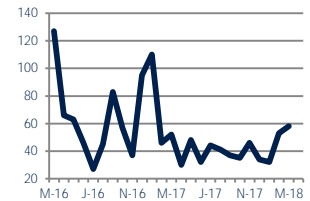
\$270,000



Up 11%  
Vs. Year Ago

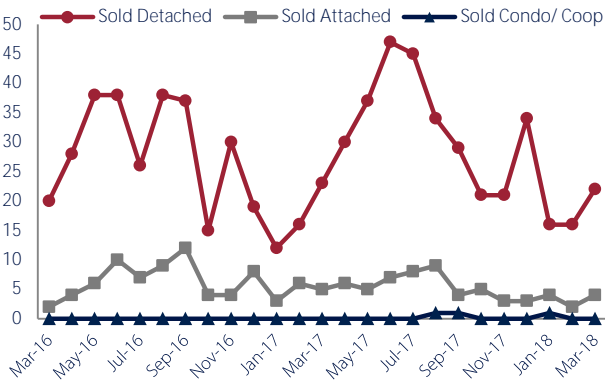
### Days On Market

58



Up 12%  
Vs. Year Ago

### Units Sold\*



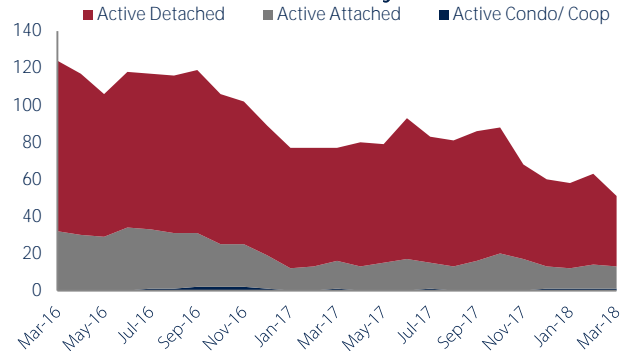
### Units Sold

With relatively few transactions, there was an increase in total units sold in March, with 26 sold this month in Glenside. This month's total units sold was lower than at this time last year, a decrease from March 2017.

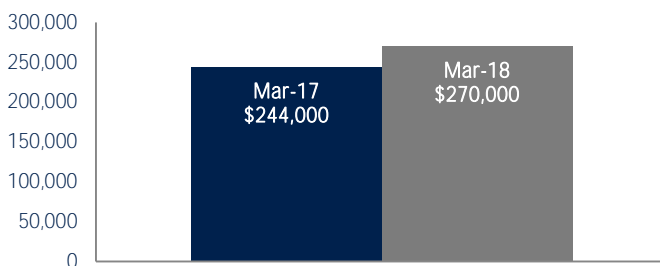
### Active Inventory

Versus last year, the total number of homes available this month is lower by 26 units or 34%. The total number of active inventory this March was 51 compared to 77 in March 2017. This month's total of 51 is lower than the previous month's total supply of available inventory of 63, a decrease of 19%.

### Active Inventory\*



### Median Sale Price



Last March, the median sale price for Glenside Homes was \$244,000. This March, the median sale price was \$270,000, an increase of 11% or \$26,000 compared to last year. The current median sold price is 12% lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Glenside are defined as properties listed in zip code/s 19038.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



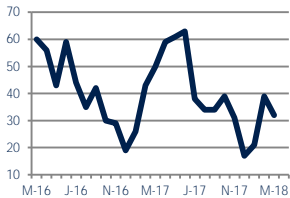
# Focus On: Glenside Housing Market

March 2018

Zip Code(s): 19038

## New Listings

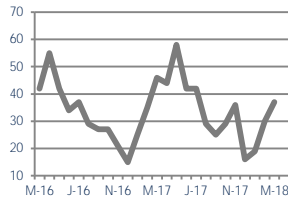
32



Down -36%  
Vs. Year Ago

## Current Contracts

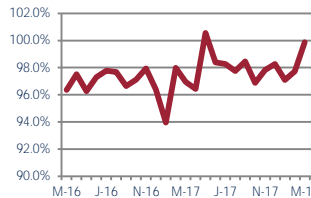
37



Down -20%  
Vs. Year Ago

## Sold Vs. List Price

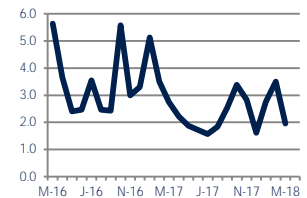
99.9%



Up 3%  
Vs. Year Ago

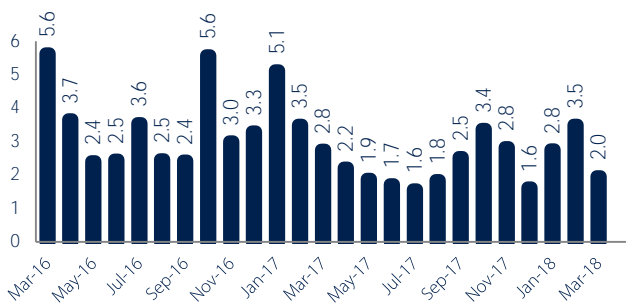
## Months of Supply

2.0



Down -29%  
Vs. Year Ago

## Months Of Supply



## Months of Supply

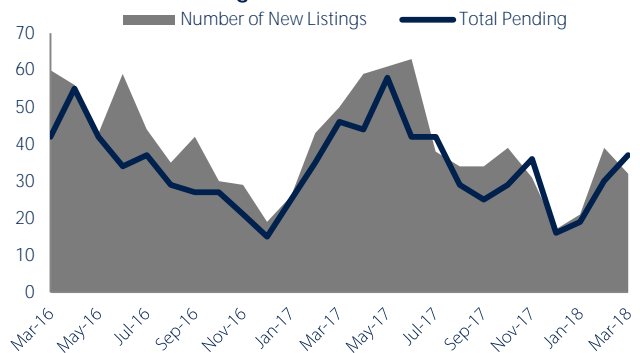
In March, there was 2.0 months of supply available in Glenside, compared to 2.8 in March 2017. That is a decrease of 29% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

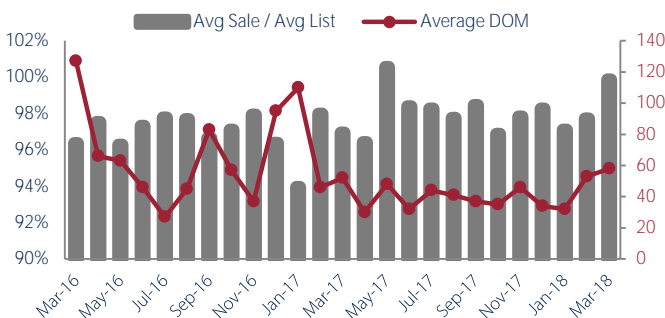
## New Listings & Current Contracts

This month there were 32 homes newly listed for sale in Glenside compared to 50 in March 2017, a decrease of 36%. There were 37 current contracts pending sale this March compared to 46 a year ago. The number of current contracts is 20% lower than last March.

## New Listings & Current Contracts



## Sale Price/ List Price & DOM



## Sale Price to List Price Ratio

In March, the average sale price in Glenside was 99.9% of the average list price, which is 2.9% higher than at this time last year.

## Days On Market

This month, the average number of days on market was 58, higher than the average last year, which was 52, an increase of 12%.



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