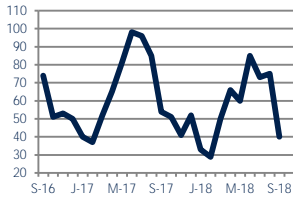


Zip Code(s): 19038, 19075, 19034, 19025 and 19031

### Units Sold

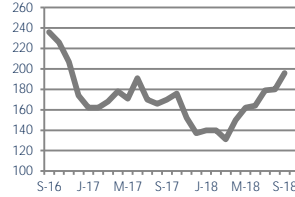
40



Down -26%  
Vs. Year Ago

### Active Inventory

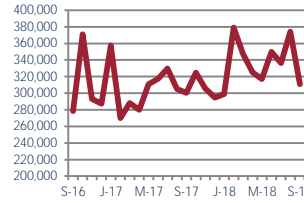
196



Up 15%  
Vs. Year Ago

### Median Sale Price

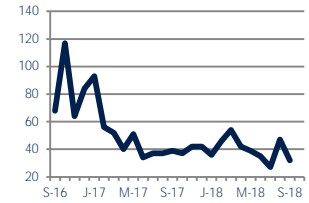
\$311,000



Up 3%  
Vs. Year Ago

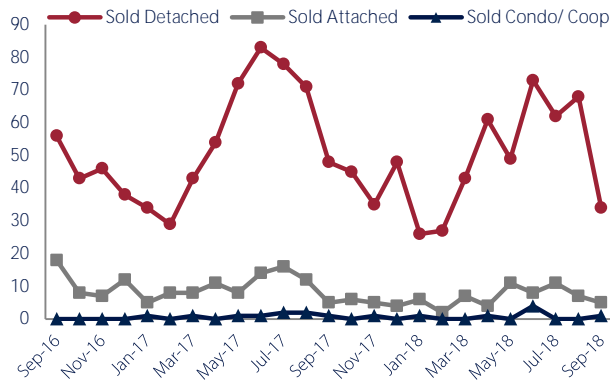
### Days On Market

32



Down -18%  
Vs. Year Ago

### Units Sold\*



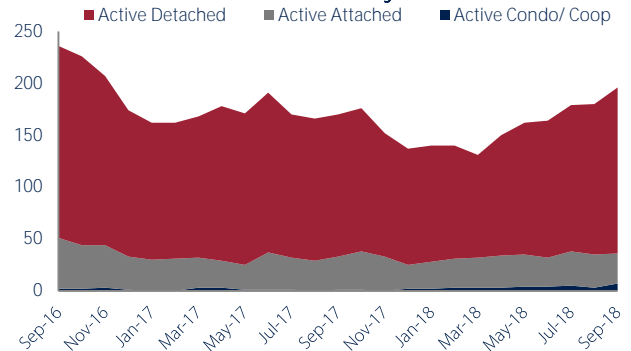
### Units Sold

There was a decrease in total units sold in September, with 40 sold this month in Glenside, Oreland, Fort Washington. This month's total units sold was lower than at this time last year.

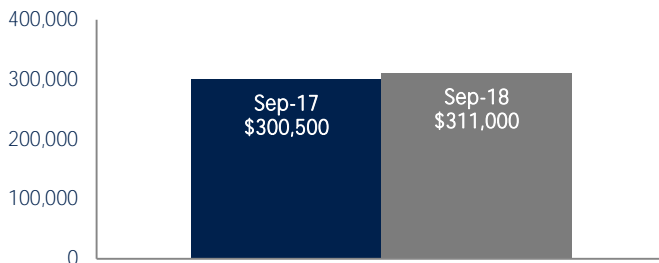
### Active Inventory

Versus last year, the total number of homes available this month is higher by 26 units or 15%. The total number of active inventory this September was 196 compared to 170 in September 2017. This month's total of 196 is higher than the previous month's total supply of available inventory of 180, an increase of 9%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Glenside, Oreland, Fort Washington Homes was \$300,500. This September, the median sale price was \$311,000, an increase of 3% or \$10,500 compared to last year. The current median sold price is 17% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Glenside, Oreland, Fort Washington are defined as properties listed in zip code/s 19038, 19075, 19034, 19025 and 19031.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S  
INTERNATIONAL REAL ESTATE



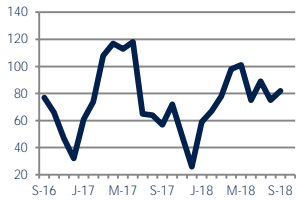
## Focus On: Glenside, Oreland, Fort Washington Housing Market

September 2018

Zip Code(s): 19038, 19075, 19034, 19025 and 19031

### New Listings

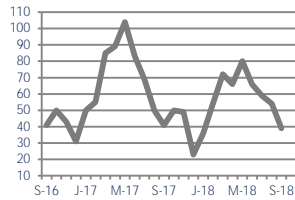
82



Up 44%  
Vs. Year Ago

### Current Contracts

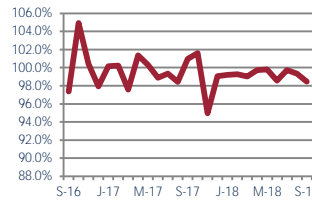
39



Down -5%  
Vs. Year Ago

### Sold Vs. List Price

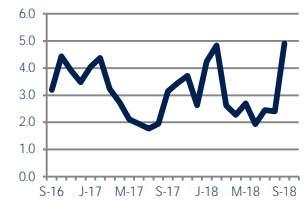
98.5%



Down -2.5%  
Vs. Year Ago

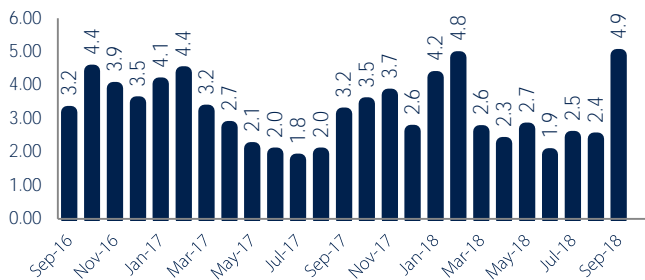
### Months of Supply

4.9



Up 56%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

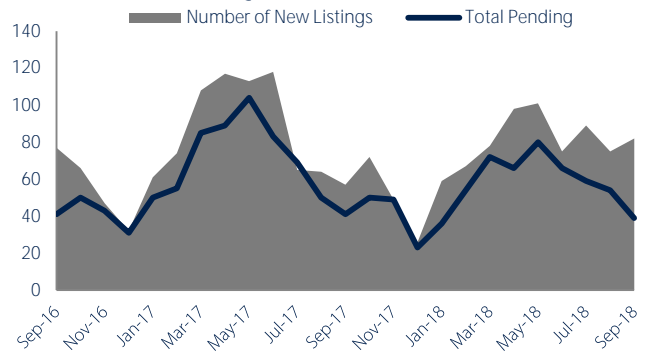
In September, there was 4.9 months of supply available in Glenside, Oreland, Fort Washington, compared to 3.1 in September 2017. That is an increase of 56% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

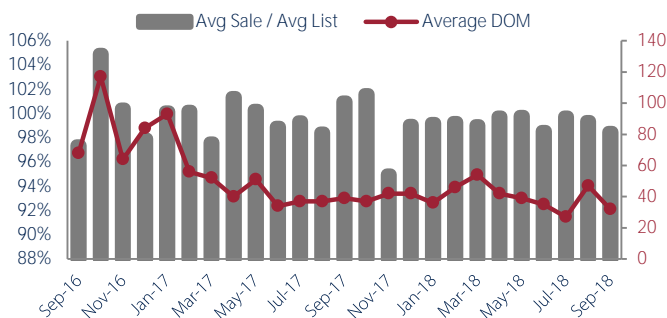
### New Listings & Current Contracts

This month there were 82 homes newly listed for sale in Glenside, Oreland, Fort Washington compared to 57 in September 2017, an increase of 44%. There were 39 current contracts pending sale this September compared to 41 a year ago. The number of current contracts is 5% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Glenside, Oreland, Fort Washington was 98.5% of the average list price, which is 2.5% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 32, lower than the average last year, which was 39, a decrease of 18%.



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