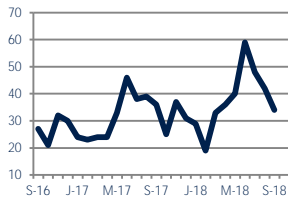


Zip Code(s): 19036, 19032 and 19074

Units Sold

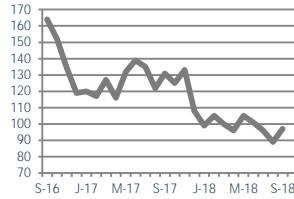
34



Down -6%
Vs. Year Ago

Active Inventory

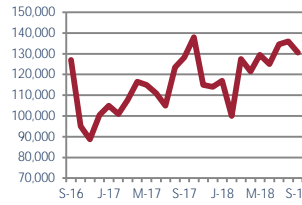
97



Down -26%
Vs. Year Ago

Median Sale Price

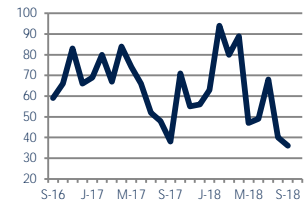
\$130,500



Up 2%
Vs. Year Ago

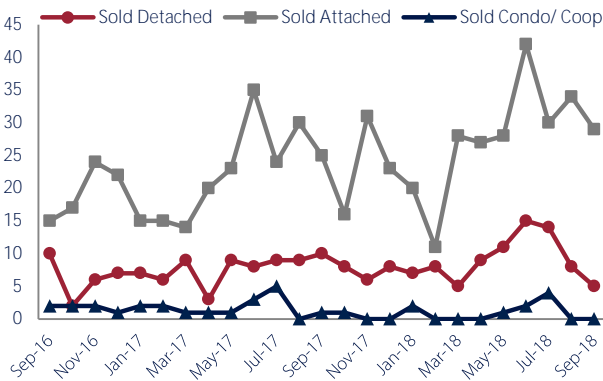
Days On Market

36



Down -5%
Vs. Year Ago

Units Sold*



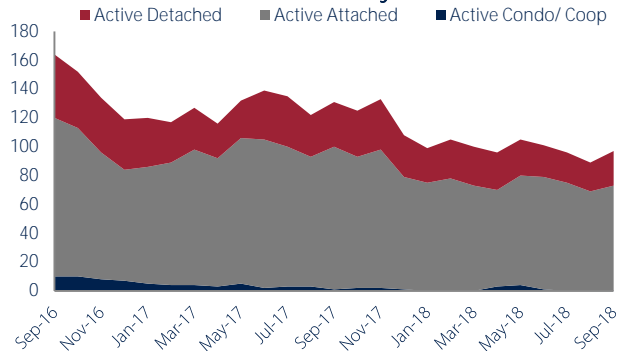
Units Sold

There was a decrease in total units sold in September, with 34 sold this month in Glenolden, Folcroft, and Norwood versus 42 last month, a decrease of 19%. This month's total units sold was lower than at this time last year, a decrease of 6% versus September 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 34 units or 26%. The total number of active inventory this September was 97 compared to 131 in September 2017. This month's total of 97 is higher than the previous month's total supply of available inventory of 89, an increase of 9%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Glenolden, Folcroft, and Norwood Homes was \$128,200. This September, the median sale price was \$130,500, an increase of 2% or \$2,300 compared to last year. The current median sold price is 4% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Glenolden, Folcroft, and Norwood are defined as properties listed in zip code/s 19036, 19032 and 19074.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



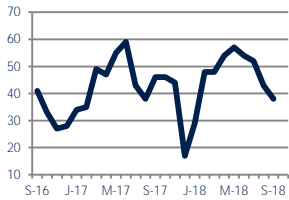
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 19036, 19032 and 19074

New Listings

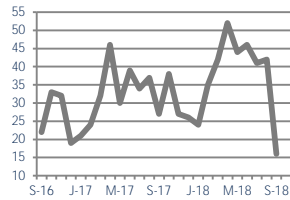
38



Down -17%
Vs. Year Ago

Current Contracts

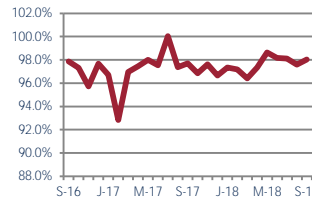
16



Down -41%
Vs. Year Ago

Sold Vs. List Price

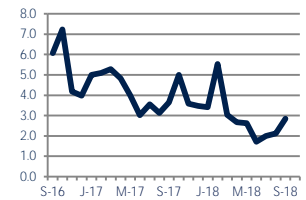
98.0%



No Change
Vs. Year Ago

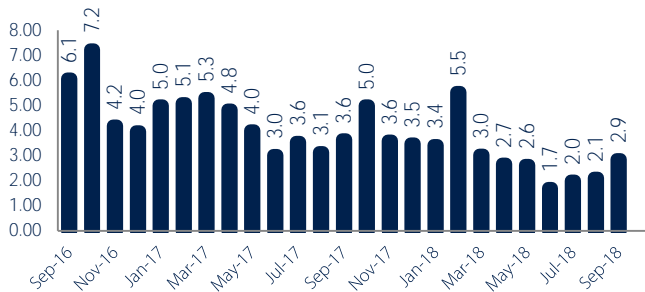
Months of Supply

2.9



Down -22%
Vs. Year Ago

Months Of Supply



Months of Supply

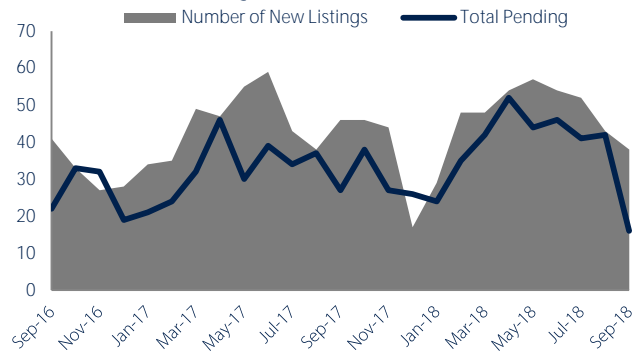
In September, there was 2.9 months of supply available in Glenolden, Folcroft, and Norwood, compared to 3.6 in September 2017. That is a decrease of 22% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

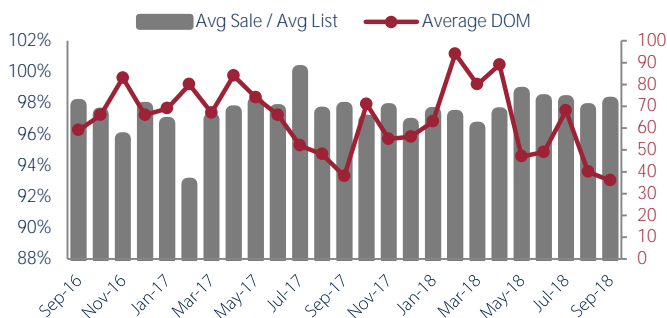
New Listings & Current Contracts

This month there were 38 homes newly listed for sale in Glenolden, Folcroft, and Norwood compared to 46 in September 2017, a decrease of 17%. There were 16 current contracts pending sale this September compared to 27 a year ago. The number of current contracts is 41% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Glenolden, Folcroft, and Norwood was 98.0% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 38, a decrease of 5%.



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