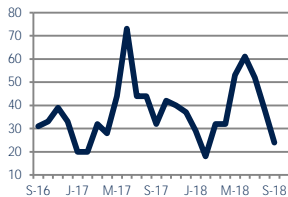


Zip Code(s): 19342, 19317, 19373 and 19319

Units Sold

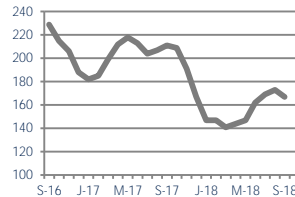
24



Down
Vs. Year Ago

Active Inventory

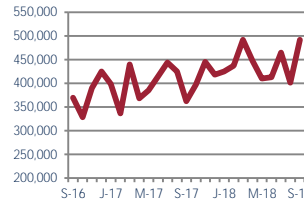
167



Down -21%
Vs. Year Ago

Median Sale Price

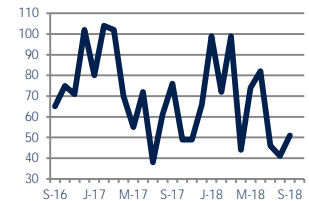
\$492,106



Up
Vs. Year Ago

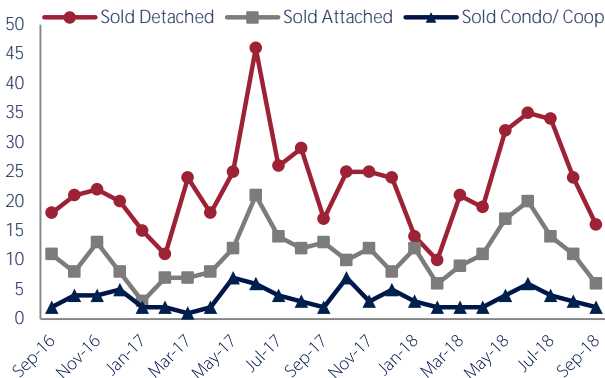
Days On Market

51



Down -33%
Vs. Year Ago

Units Sold*



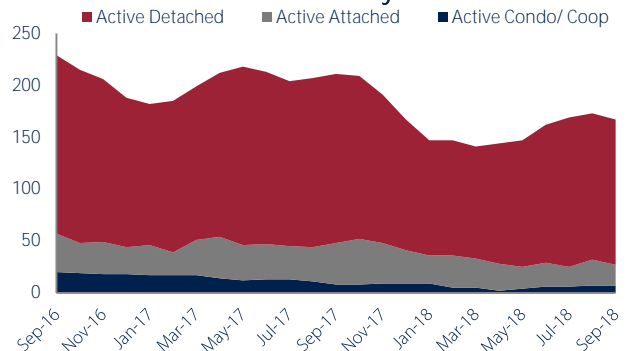
Units Sold

With relatively few transactions, there was a decrease in total units sold in September, with 24 sold this month in Glen Mills, Chadds Ford, and Thornton. This month's total units sold was lower than at this time last year, a decrease from September 2017.

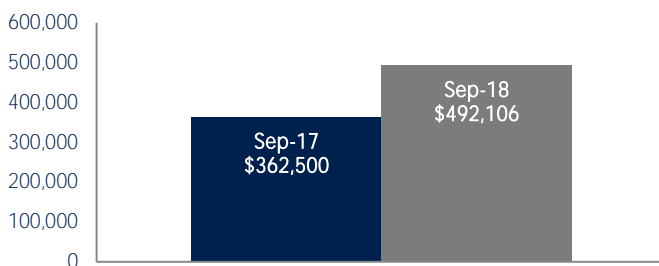
Active Inventory

Versus last year, the total number of homes available this month is lower by 44 units or 21%. The total number of active inventory this September was 167 compared to 211 in September 2017. This month's total of 167 is lower than the previous month's total supply of available inventory of 173, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last September, the median sale price for Glen Mills, Chadds Ford, and Thornton Homes was \$362,500. This September, the median sale price was \$492,106, an increase of \$129,606 compared to last year. The current median sold price is higher than in August. Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Glen Mills, Chadds Ford, and Thornton are defined as properties listed in zip code/s 19342, 19317, 19373 and 19319.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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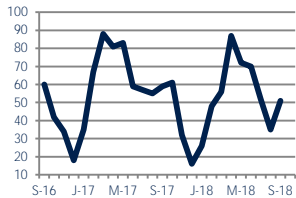
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 19342, 19317, 19373 and 19319

New Listings

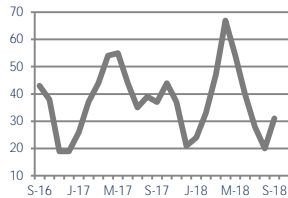
51



Down -14%
Vs. Year Ago

Current Contracts

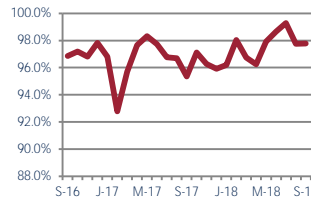
31



Down -16%
Vs. Year Ago

Sold Vs. List Price

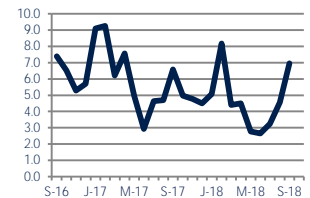
97.8%



Up 2.6%
Vs. Year Ago

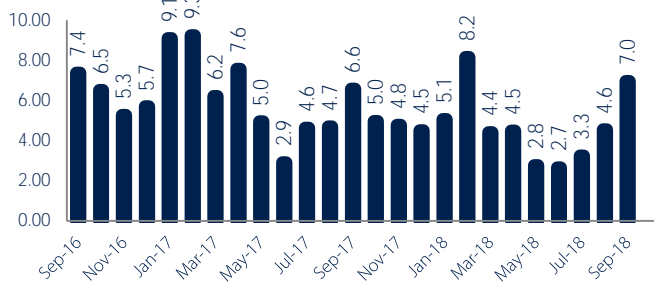
Months of Supply

7.0



Up 6%
Vs. Year Ago

Months Of Supply



Months of Supply

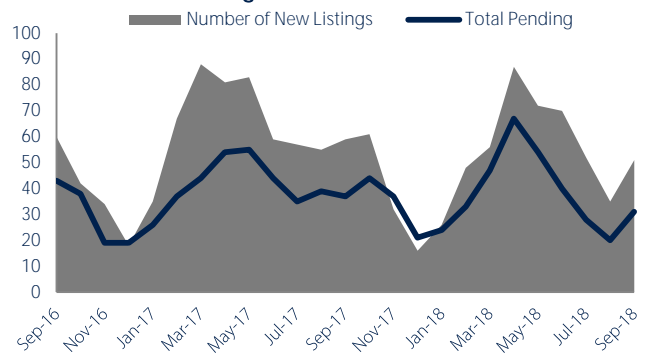
In September, there was 7.0 months of supply available in Glen Mills, Chadds Ford, and Thornton, compared to 6.6 in September 2017. That is an increase of 6% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

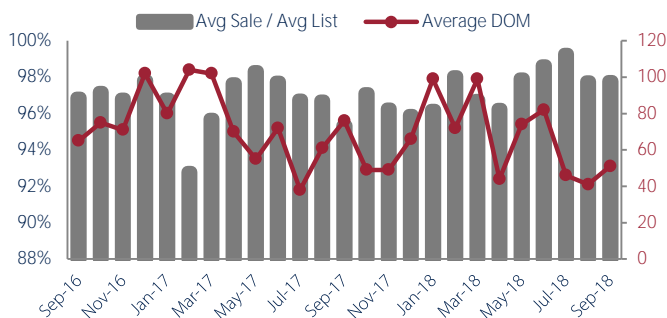
New Listings & Current Contracts

This month there were 51 homes newly listed for sale in Glen Mills, Chadds Ford, and Thornton compared to 59 in September 2017, a decrease of 14%. There were 31 current contracts pending sale this September compared to 37 a year ago. The number of current contracts is 16% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Glen Mills, Chadds Ford, and Thornton was 97.8% of the average list price, which is 2.4% higher than at this time last year.

Days On Market

This month, the average number of days on market was 51, lower than the average last year, which was 76, a decrease of 33%.



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