THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: CHESTNUT HILL AND MT. AIRY HOUSING MARKET

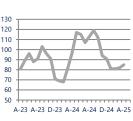
APRIL 2025

Zip Code(s): 19118 and 19119

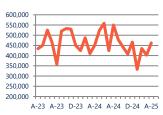
Units Sold



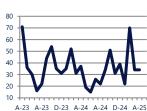
Active Inventory 85



Median Sale Price \$462,500



Days On Market



Down -18% Vs. Year Ago

Down -12% Vs. Year Ago

Up 3% Vs. Year Ago

Down -8% Vs. Year Ago

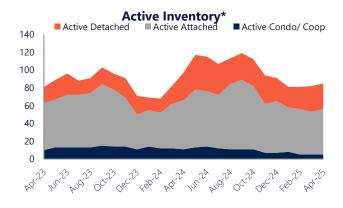


Units Sold

There was a decrease in total units sold in April, with 23 sold this month in Chestnut Hill and Mt. Airy versus 30 last month, a decrease of 23%. This month's total units sold was lower than at this time last year, a decrease of 18% versus April 2024.



Versus last year, the total number of homes available this month is lower by 12 units or 12%. The total number of active inventory this April was 85 compared to 97 in April 2024. This month's total of 85 is higher than the previous month's total supply of available inventory of 82, an increase of 4%.





Median Sale Price

Last April, the median sale price for Chestnut Hill and Mt. Airy Homes was \$450,000. This April, the median sale price was \$462,500, an increase of 3% or \$12,500 compared to last year. The current median sold price is 15% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Chestnut Hill and Mt. Airy are defined as properties listed in zip code/s 19118 and 19119.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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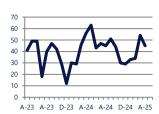
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45



Down -20% Vs. Year Ago

Current Contracts

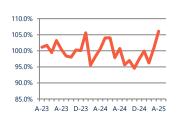
32



Up 3% Vs. Year Ago

Sold Vs. List Price

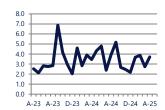
106.1%



Up Vs. Year Ago

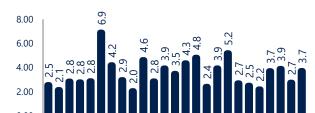
Months of Supply

3.7



Up 7% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

AND 2A

This month there were 45 homes newly listed for sale in Chestnut Hill and Mt. Airy compared to 56 in April 2024, a decrease of 20%. There were 32 current contracts pending sale this April compared to 31 a year ago. The number of current contracts is 3% higher than last April.

Months of Supply

In April, there was 3.7 months of supply available in Chestnut Hill and Mt. Airy, compared to 3.5 in April 2024. That is an increase of 7% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts Number of New Listings Total Pending 40 30 20 10 0



Sale Price to List Price Ratio

In April, the average sale price in Chestnut Hill and Mt. Airy was 106.1% of the average list price, which is higher than at this time last year.

Days On Market

This month, the average number of days on market was 34, lower than the average last year, which was 37, a decrease of 8%.

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