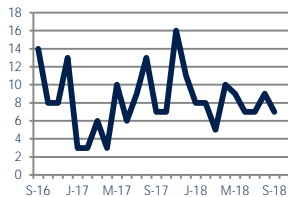


### Units Sold

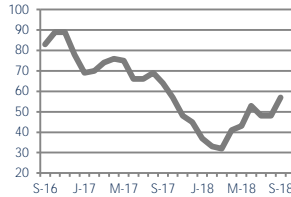
7



No Change  
Vs. Year Ago

### Active Inventory

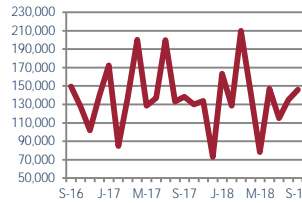
57



Down -11%  
Vs. Year Ago

### Median Sale Price

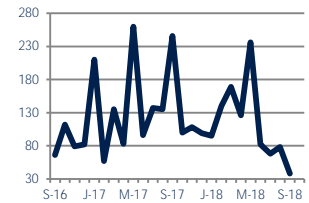
\$146,000



Up 5%  
Vs. Year Ago

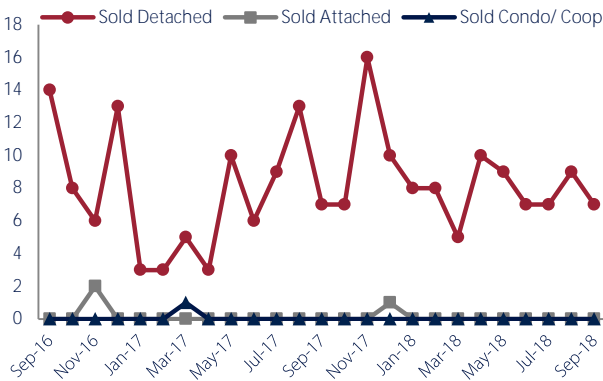
### Days On Market

38



Down  
Vs. Year Ago

### Units Sold\*



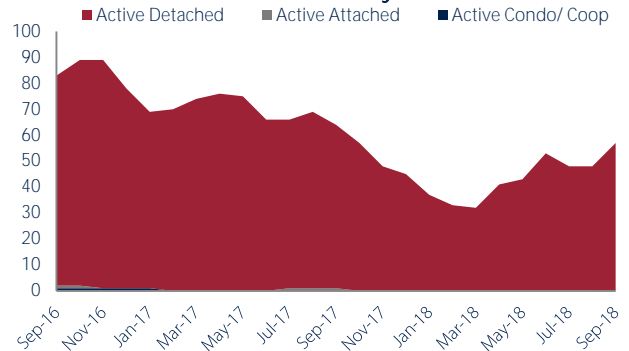
### Units Sold

There was a decrease in total units sold in September, with 7 sold this month in Fulton County, a decrease of 22%. This month's total units sold is similar compared to a year ago.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 7 units or 11%. The total number of active inventory this September was 57 compared to 64 in September 2017. This month's total of 57 is higher than the previous month's total supply of available inventory of 48, an increase of 19%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Fulton County Homes was \$138,500. This September, the median sale price was \$146,000, an increase of 5% or \$7,500 compared to last year. The current median sold price is 8% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

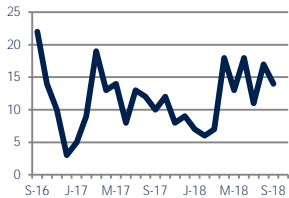


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



### New Listings

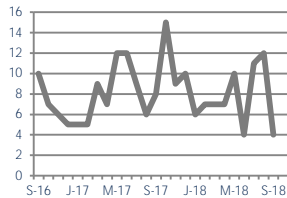
14



Up 40%  
Vs. Year Ago

### Current Contracts

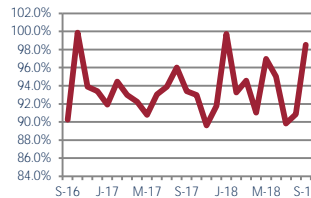
4



Down -50%  
Vs. Year Ago

### Sold Vs. List Price

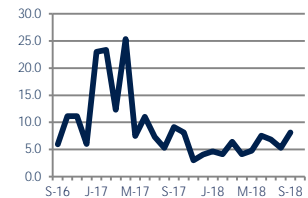
98.5%



Up  
Vs. Year Ago

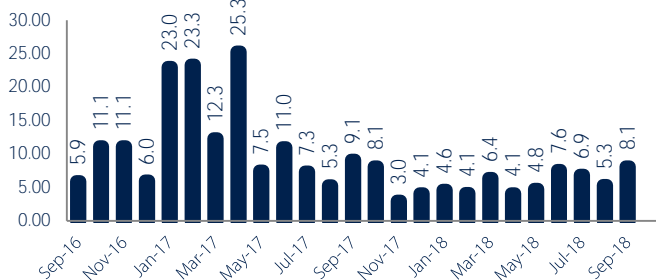
### Months of Supply

8.1



Down -11%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

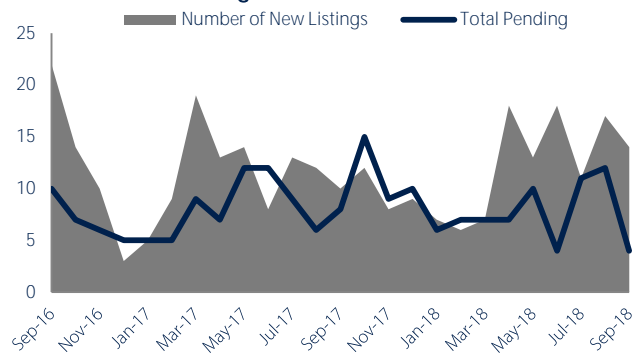
In September, there was 8.1 months of supply available in Fulton County, compared to 9.1 in September 2017. That is a decrease of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

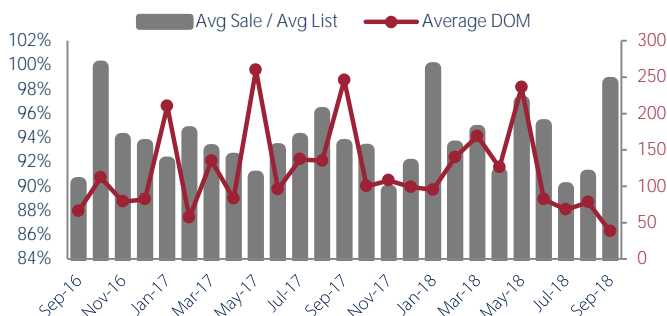
### New Listings & Current Contracts

This month there were 14 homes newly listed for sale in Fulton County compared to 10 in September 2017, an increase of 40%. There were 4 current contracts pending sale this September compared to 8 a year ago. The number of current contracts is 50% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Fulton County was 98.5% of the average list price, which is higher than at this time last year.

### Days On Market

This month, the average number of days on market was 38, lower than the average last year, which was 246. This decrease was impacted by the limited number of sales.



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