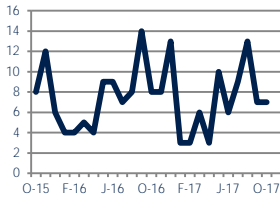




### Units Sold

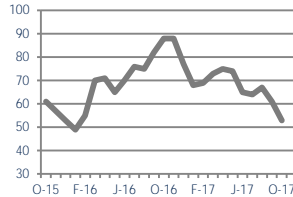
7



Down -13%  
Vs. Year Ago

### Active Inventory

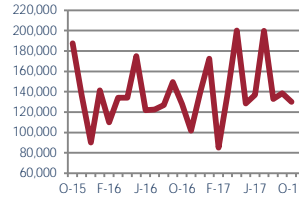
53



Down -40%  
Vs. Year Ago

### Median Sale Price

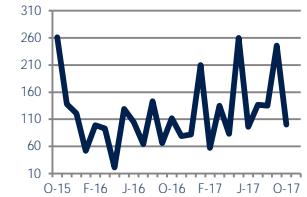
\$130,000



Up 2%  
Vs. Year Ago

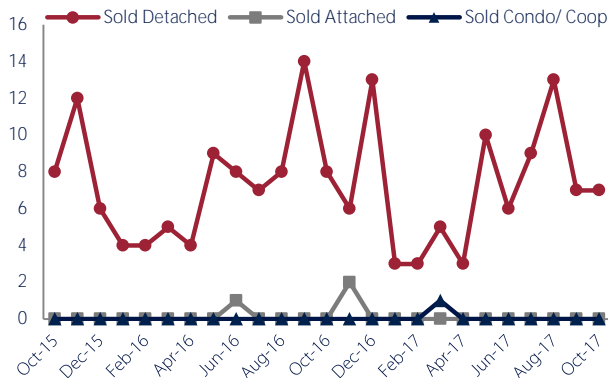
### Days On Market

100



Down -11%  
Vs. Year Ago

### Units Sold\*



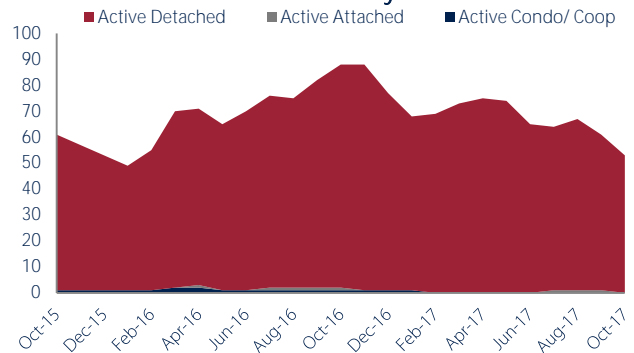
### Units Sold

The number of units sold remained stable in October, with 7 sold this month in Fulton County. This month's total units sold was lower than at this time last year, a decrease of 13% versus October 2016.

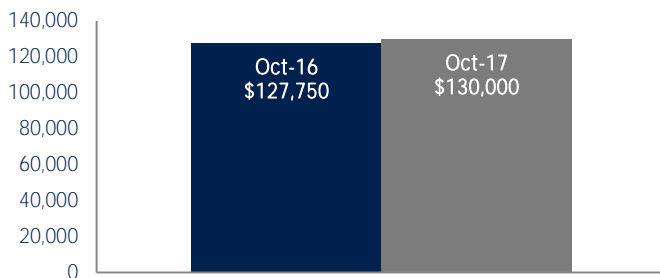
### Active Inventory

Versus last year, the total number of homes available this month is lower by 35 units or 40%. The total number of active inventory this October was 53 compared to 88 in October 2016. This month's total of 53 is lower than the previous month's total supply of available inventory of 61, a decrease of 13%.

### Active Inventory\*



### Median Sale Price



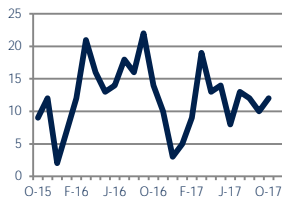
### Median Sale Price

Last October, the median sale price for Fulton County Homes was \$127,750. This October, the median sale price was \$130,000, an increase of 2% or \$2,250 compared to last year. The current median sold price is 6% lower than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

**New Listings**

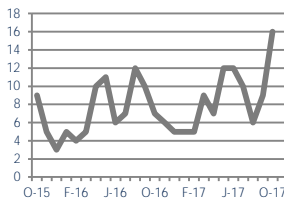
12



**Down -14%**  
Vs. Year Ago

**Current Contracts**

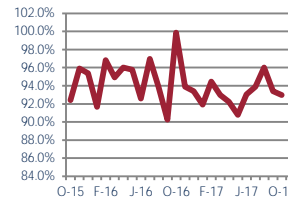
16



**Up 129%**  
Vs. Year Ago

**Sold Vs. List Price**

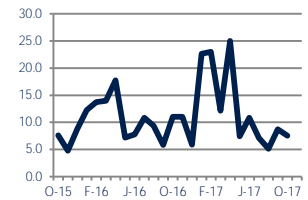
93.0%



**Down**  
Vs. Year Ago

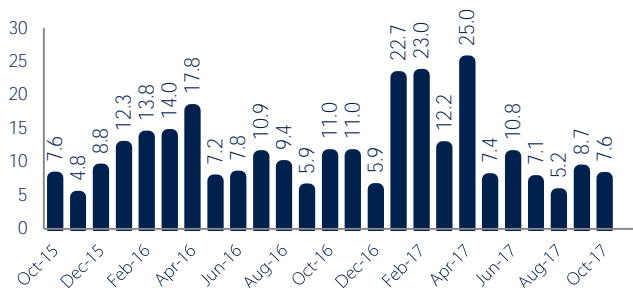
**Months of Supply**

7.6



**Down -31%**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

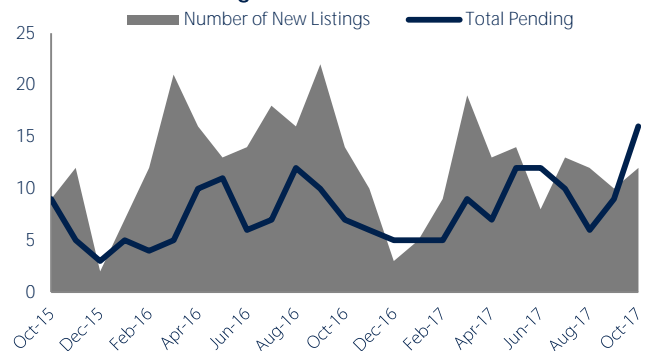
In October, there was 7.6 months of supply available in Fulton County, compared to 11.0 in October 2016. That is a decrease of 31% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

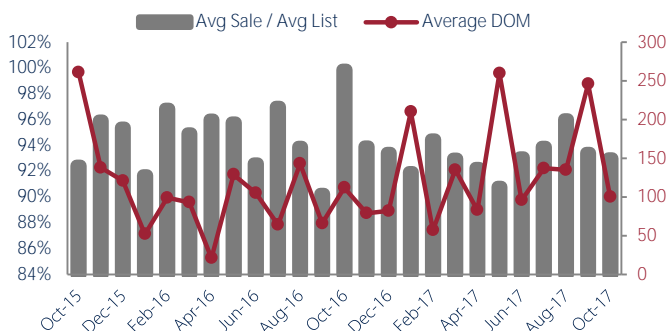
**New Listings & Current Contracts**

This month there were 12 homes newly listed for sale in Fulton County compared to 14 in October 2016, a decrease of 14%. There were 16 current contracts pending sale this October compared to 7 a year ago. The number of current contracts is 129% higher than last October.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In October, the average sale price in Fulton County was 93.0% of the average list price, which is lower than at this time last year.

**Days On Market**

This month, the average number of days on market was 100, lower than the average last year, which was 112, a decrease of 11%.