

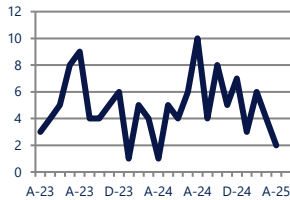
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: **FULTON COUNTY HOUSING MARKET**

APRIL 2025

Units Sold

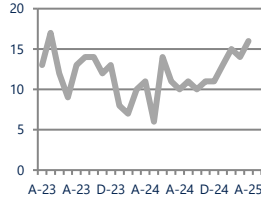
2



Up
Vs. Year Ago

Active Inventory

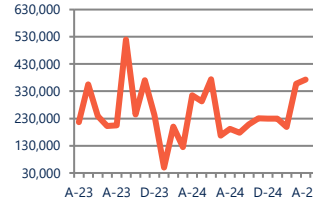
16



Up 45%
Vs. Year Ago

Median Sale Price

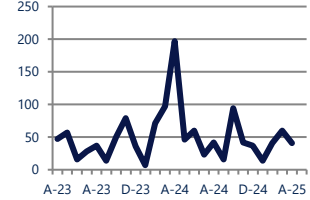
\$372,800



Up 18%
Vs. Year Ago

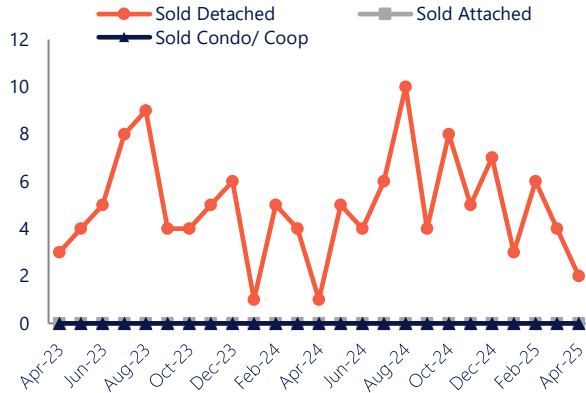
Days On Market

41



Down
Vs. Year Ago

Units Sold*



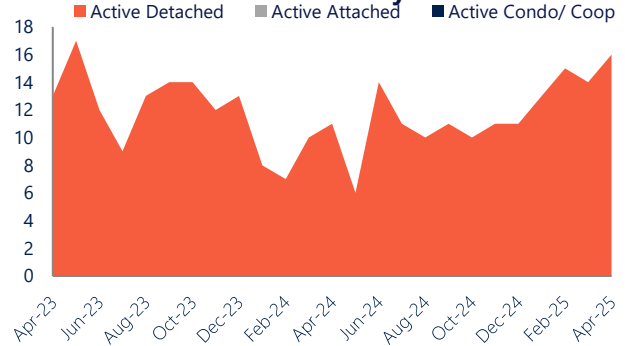
Units Sold

With relatively few transactions, there was a decrease in total units sold in April, with 2 sold this month in Fulton County. This month's total units sold was higher than at this time last year, an increase from April 2024.

Active Inventory

Versus last year, the total number of homes available this month is higher by 5 units or 45%. The total number of active inventory this April was 16 compared to 11 in April 2024. This month's total of 16 is higher than the previous month's total supply of available inventory of 14, an increase of 14%.

Active Inventory*

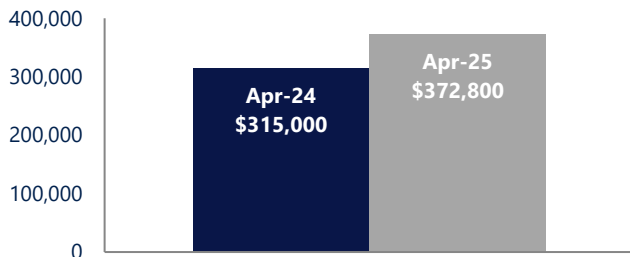


Median Sale Price

Last April, the median sale price for Fulton County Homes was \$315,000. This April, the median sale price was \$372,800, an increase of 18% or \$57,800 compared to last year. The current median sold price is 4% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Median Sale Price



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

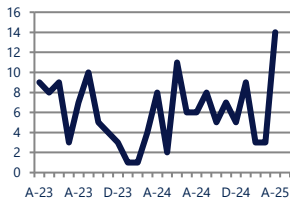
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FOCUS ON: **FULTON COUNTY HOUSING MARKET**

APRIL 2025

New Listings

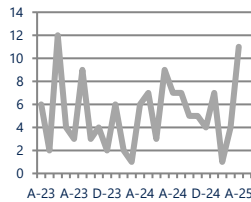
14



Up 75%
Vs. Year Ago

Current Contracts

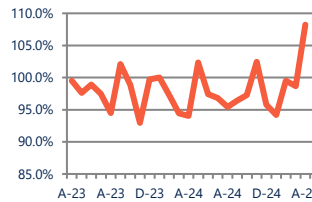
11



Up 83%
Vs. Year Ago

Sold Vs. List Price

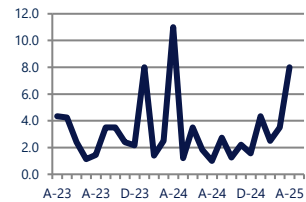
108.2%



Up
Vs. Year Ago

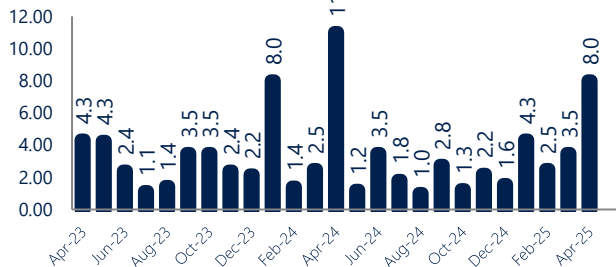
Months of Supply

8.0



Down -27%
Vs. Year Ago

Months Of Supply



Months of Supply

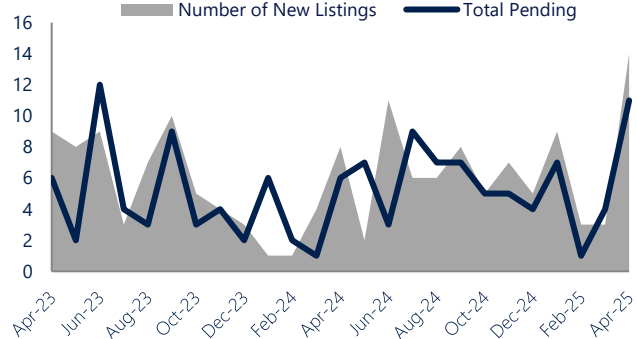
In April, there was 8.0 months of supply available in Fulton County, compared to 11.0 in April 2024. That is a decrease of 27% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

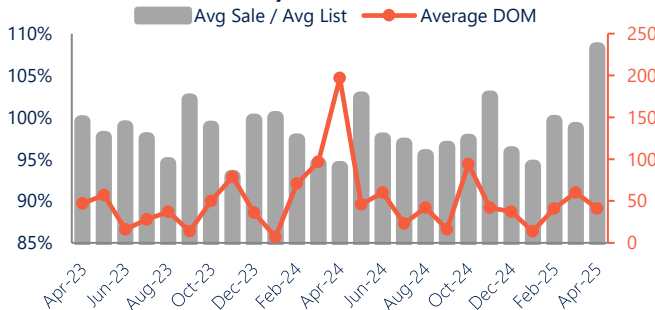
New Listings & Current Contracts

This month there were 14 homes newly listed for sale in Fulton County compared to 8 in April 2024, an increase of 75%. There were 11 current contracts pending sale this April compared to 6 a year ago. The number of current contracts is 83% higher than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Fulton County was 108.2% of the average list price, which is higher than at this time last year.

Days On Market

This month, the average number of days on market was 41, lower than the average last year, which was 197. This decrease was impacted by the limited number of sales.