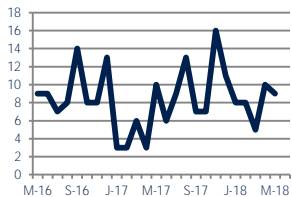




Units Sold

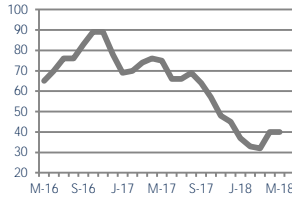
9



Down -10%
Vs. Year Ago

Active Inventory

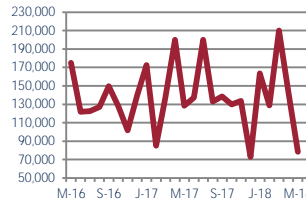
40



Down -47%
Vs. Year Ago

Median Sale Price

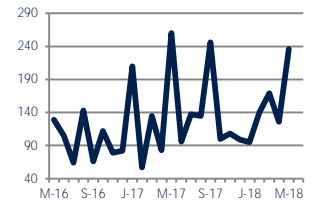
\$78,450



Down
Vs. Year Ago

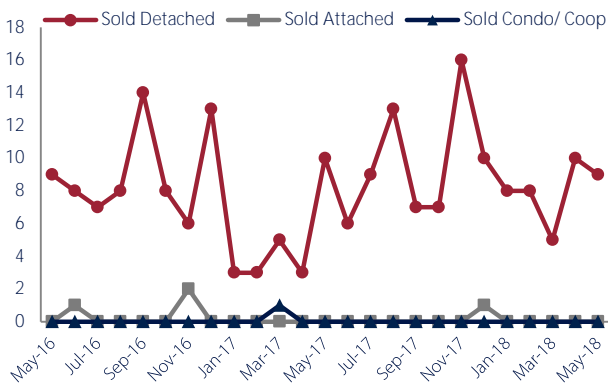
Days On Market

236



Down -9%
Vs. Year Ago

Units Sold*



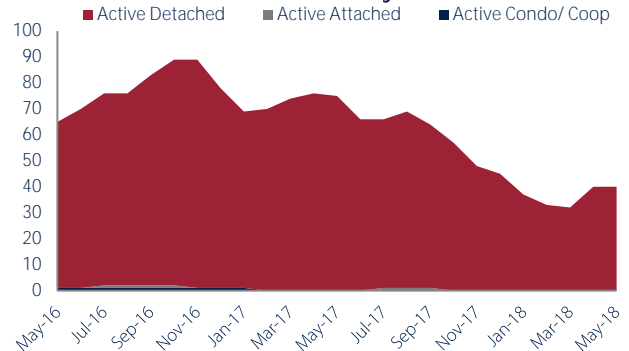
Units Sold

There was a decrease in total units sold in May, with 9 sold this month in Fulton County versus 10 last month, a decrease of 10%. This month's total units sold was lower than at this time last year, a decrease of 10% versus May 2017.

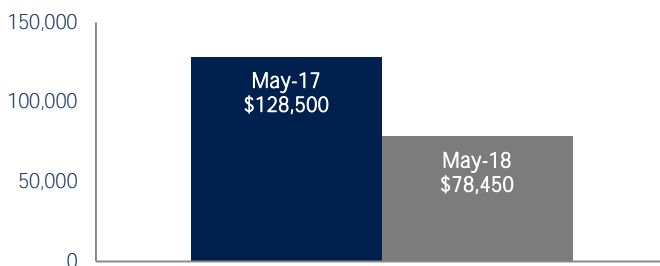
Active Inventory

Versus last year, the total number of homes available this month is lower by 35 units or 47%. The total number of active inventory this May was 40 compared to 75 in May 2017. This month's supply remained stable as compared to last month.

Active Inventory*



Median Sale Price



Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last May, the median sale price for Fulton County Homes was \$128,500. This May, the median sale price was \$78,450, a decrease of \$50,050 compared to last year. The current median sold price is lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

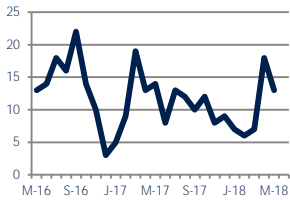


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

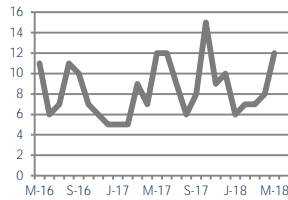
13



Down -7%
Vs. Year Ago

Current Contracts

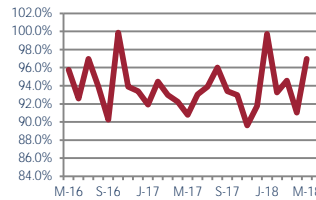
12



No Change
Vs. Year Ago

Sold Vs. List Price

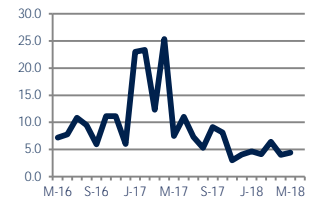
97.0%



Up
Vs. Year Ago

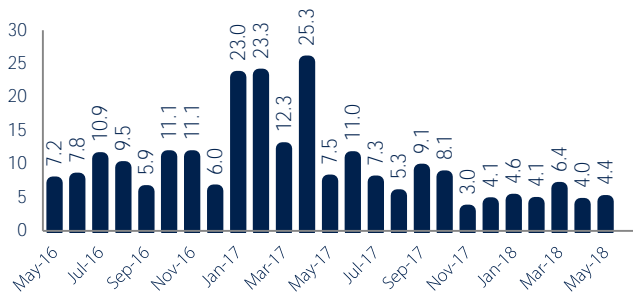
Months of Supply

4.4



Down -41%
Vs. Year Ago

Months Of Supply



Months of Supply

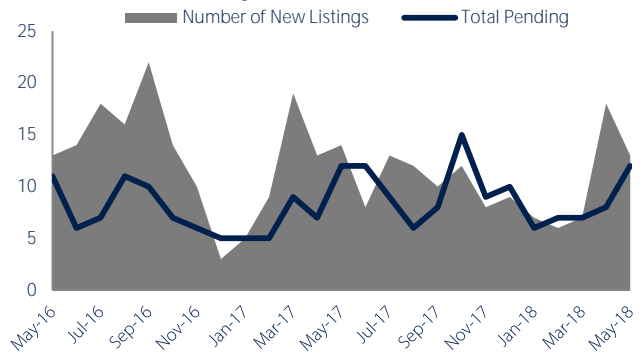
In May, there was 4.4 months of supply available in Fulton County, compared to 7.5 in May 2017. That is a decrease of 41% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

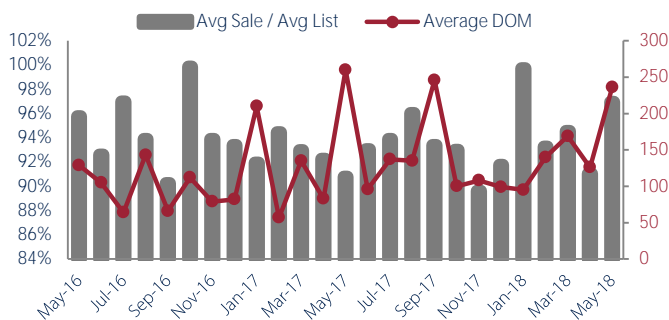
New Listings & Current Contracts

This month there were 13 homes newly listed for sale in Fulton County compared to 14 in May 2017, a decrease of 7%. There were 12 current contracts pending sale this May, consistent with the volume a year ago. The number of current contracts is 50% higher than last month.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Fulton County was 97.0% of the average list price, which is higher than at this time last year.

Days On Market

This month, the average number of days on market was 236, lower than the average last year, which was 260, a decrease of 9%.



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