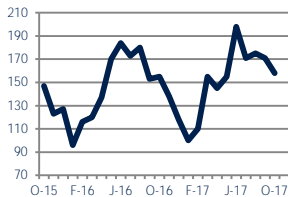




### Units Sold

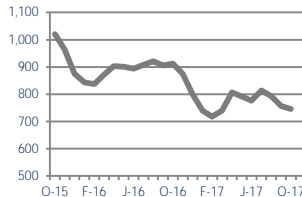
158



Up 2%  
Vs. Year Ago

### Active Inventory

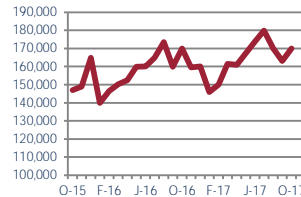
746



Down -18%  
Vs. Year Ago

### Median Sale Price

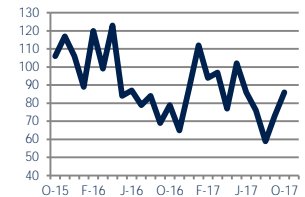
\$169,900



No Change  
Vs. Year Ago

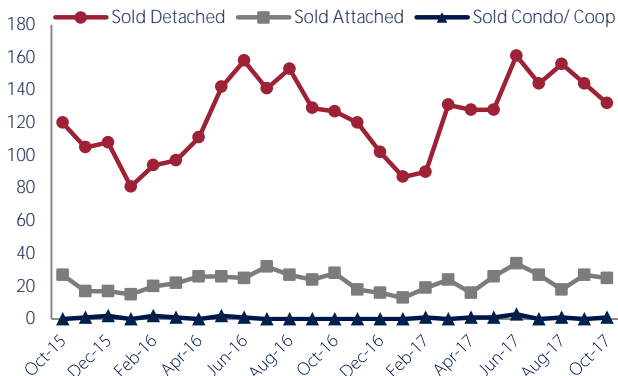
### Days On Market

86



Up 9%  
Vs. Year Ago

### Units Sold\*



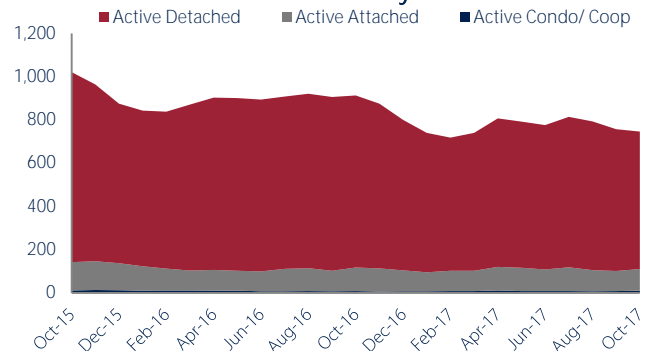
### Units Sold

There was a decrease in total units sold in October, with 158 sold this month in Franklin County versus 171 last month, a decrease of 8%. This month's total units sold was higher than at this time last year, an increase of 2% versus October 2016.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 167 units or 18%. The total number of active inventory this October was 746 compared to 913 in October 2016. This month's total of 746 is lower than the previous month's total supply of available inventory of 757, a decrease of 1%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

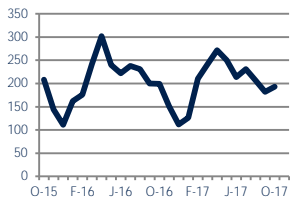
Last October, the median sale price for Franklin County Homes was \$169,900. This October, the median sale price was \$169,900, which is similar compared to a year ago. The current median sold price is 4% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



### New Listings

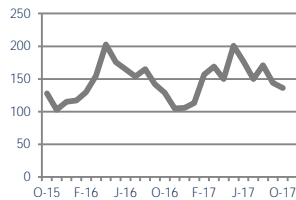
193



Down -3%  
Vs. Year Ago

### Current Contracts

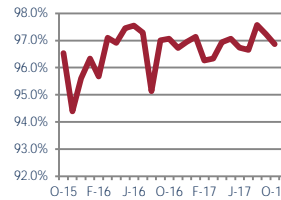
136



Up 5%  
Vs. Year Ago

### Sold Vs. List Price

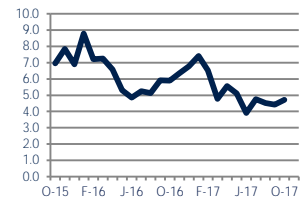
96.9%



No Change  
Vs. Year Ago

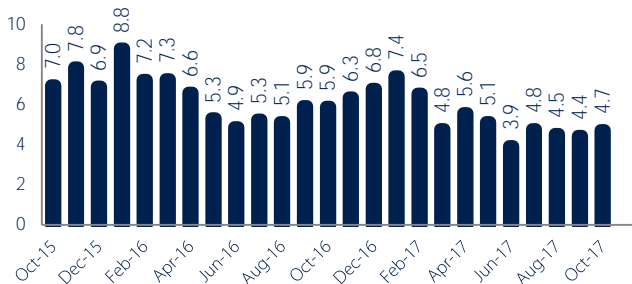
### Months of Supply

4.7



Down -20%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

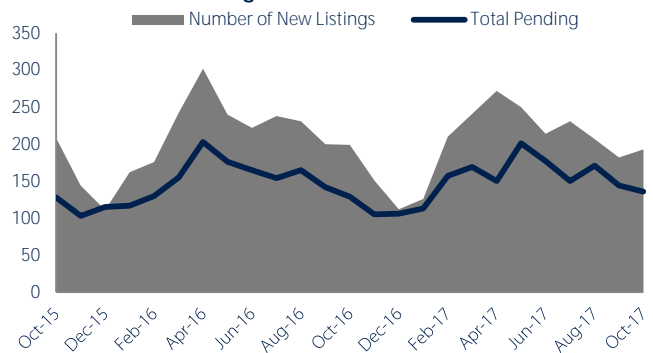
In October, there was 4.7 months of supply available in Franklin County, compared to 5.9 in October 2016. That is a decrease of 20% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

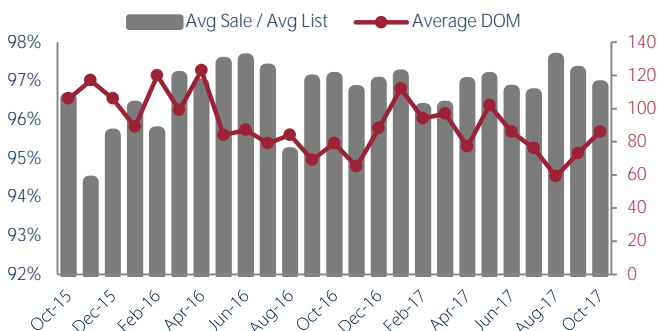
### New Listings & Current Contracts

This month there were 193 homes newly listed for sale in Franklin County compared to 199 in October 2016, a decrease of 3%. There were 136 current contracts pending sale this October compared to 129 a year ago. The number of current contracts is 5% higher than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Franklin County was 96.9% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 86, higher than the average last year, which was 79, an increase of 9%.