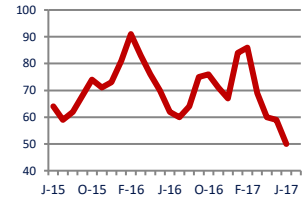
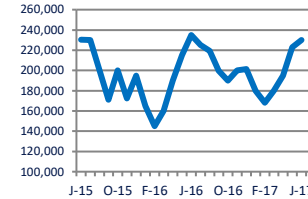
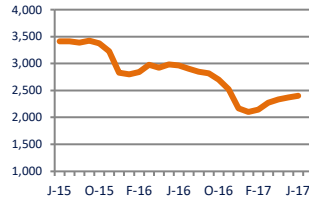
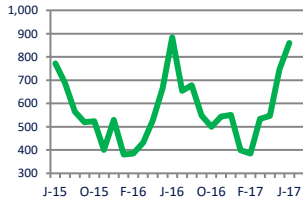




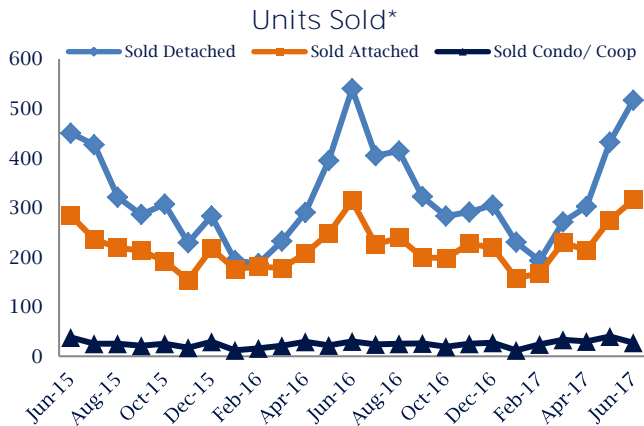
Focus On: Delaware County Housing Market

June 2017

Units Sold 860	Active Inventory 2,400	Median Sale Price \$230,000	Days On Market 50
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Down -3% Vs. Year Ago	Down -19% Vs. Year Ago	Down -2% Vs. Year Ago	Down -19% Vs. Year Ago
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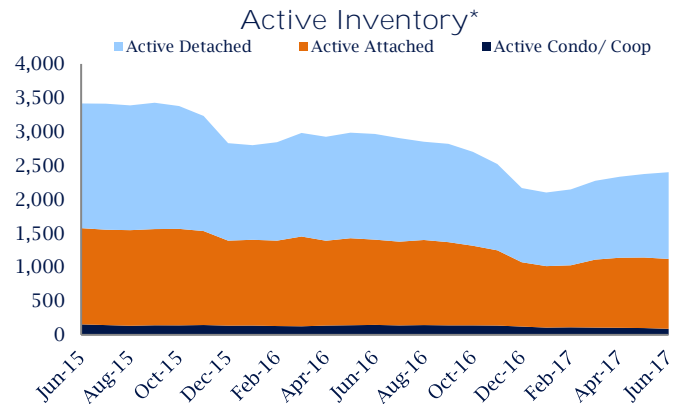


Units Sold

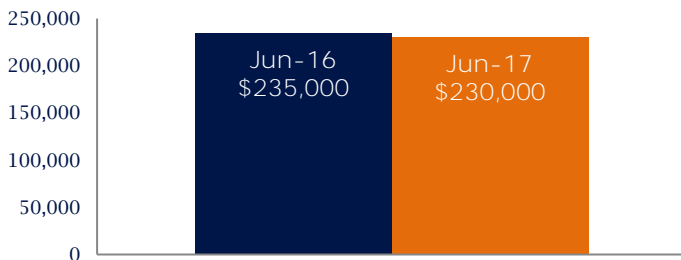
There was an increase in total units sold in June, with 860 sold this month in Delaware County versus 747 last month, an increase of 15%. This month's total units sold was lower than at this time last year, a decrease of 3% versus June 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 565 units or 19%. The total number of active inventory this June was 2,400 compared to 2,965 in June 2016. This month's total of 2,400 is higher than the previous month's total supply of available inventory of 2,373, an increase of 1%.



Median Sale Price



Median Sale Price

Last June, the median sale price for Delaware County Homes was \$235,000. This June, the median sale price was \$230,000, a decrease of 2% or \$5,000 compared to last year. The current median sold price is 3% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.





Focus On: Delaware County Housing Market

June 2017

New Listings

896

Current Contracts

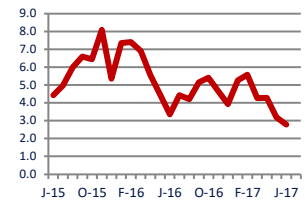
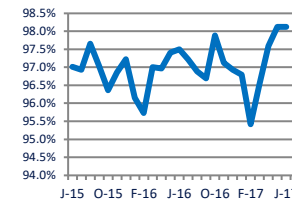
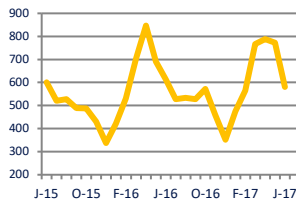
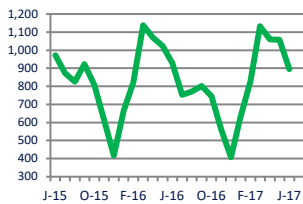
580

Sold Vs. List Price

98.1%

Months of Supply

2.8



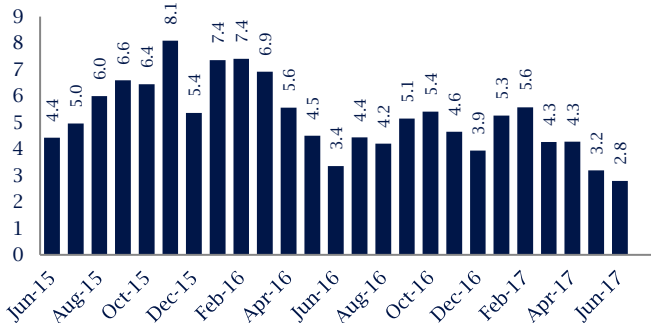
Down -4%
Vs. Year Ago

Down -5%
Vs. Year Ago

Up 0.6%
Vs. Year Ago

Down -17%
Vs. Year Ago

Months Of Supply



Months of Supply

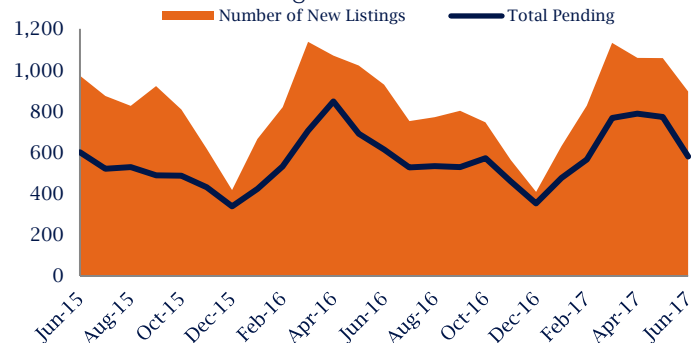
In June, there was 2.8 months of supply available in Delaware County, compared to 3.4 in June 2016. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

This month there were 896 homes newly listed for sale in Delaware County compared to 929 in June 2016, a decrease of 4%. There were 580 current contracts pending sale this June compared to 613 a year ago. The number of current contracts is 5% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Delaware County was 98.1% of the average list price, which is 0.6% higher than at this time last year.

Days On Market

This month, the average number of days on market was 50, lower than the average last year, which was 62, a decrease of 19%.

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