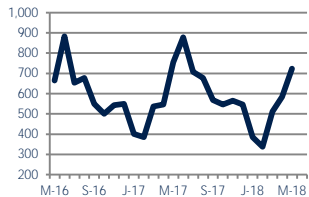


Units Sold

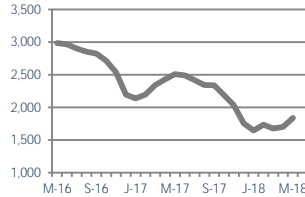
723



Down -4%
Vs. Year Ago

Active Inventory

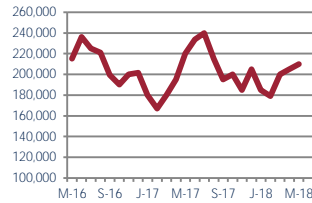
1,840



Down -27%
Vs. Year Ago

Median Sale Price

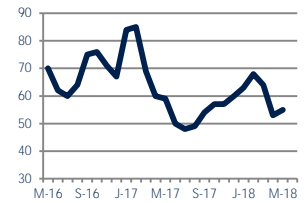
\$210,000



Down -5%
Vs. Year Ago

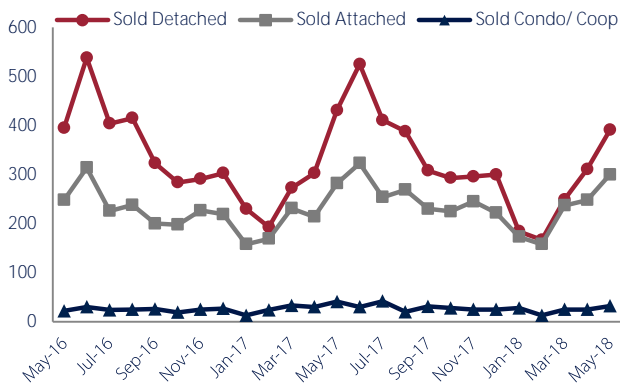
Days On Market

55



Down -7%
Vs. Year Ago

Units Sold*



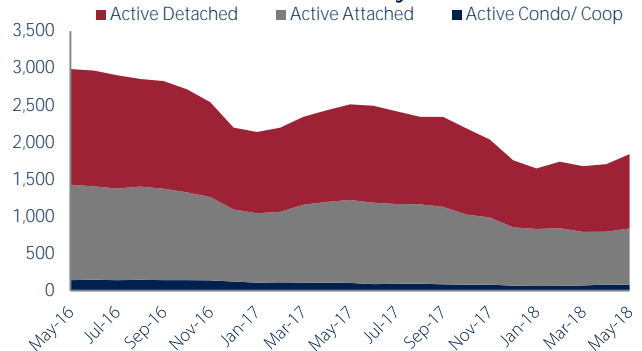
Units Sold

There was an increase in total units sold in May, with 723 sold this month in Delaware County versus 584 last month, an increase of 24%. This month's total units sold was lower than at this time last year, a decrease of 4% versus May 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 672 units or 27%. The total number of active inventory this May was 1,840 compared to 2,512 in May 2017. This month's total of 1,840 is higher than the previous month's total supply of available inventory of 1,705, an increase of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Delaware County Homes was \$220,000. This May, the median sale price was \$210,000, a decrease of 5% or \$10,000 compared to last year. The current median sold price is 2% higher than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



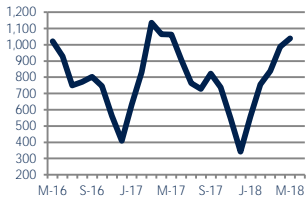
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.





New Listings

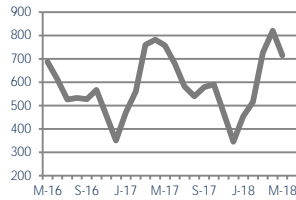
1,040



Down -2%
Vs. Year Ago

Current Contracts

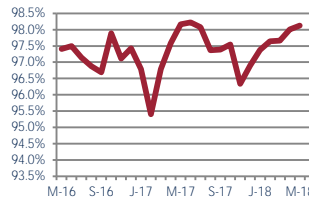
715



Down -6%
Vs. Year Ago

Sold Vs. List Price

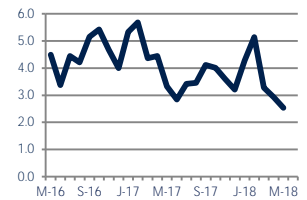
98.1%



No Change
Vs. Year Ago

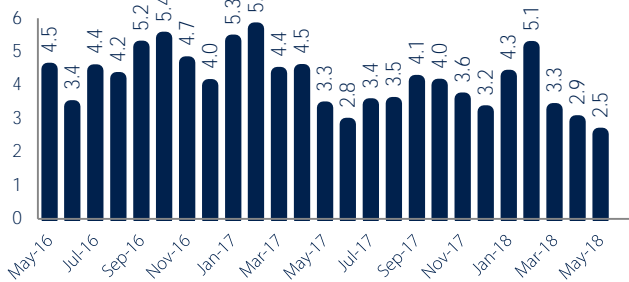
Months of Supply

2.5



Down -24%
Vs. Year Ago

Months Of Supply



Months of Supply

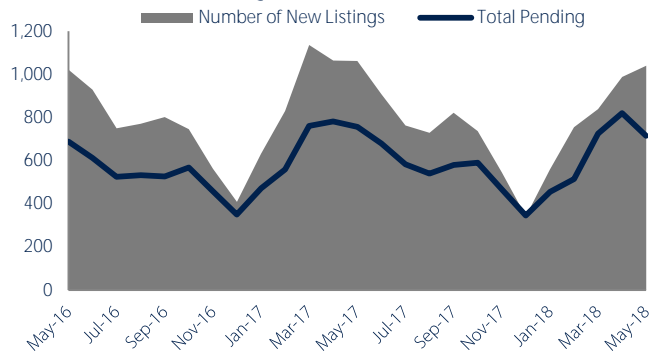
In May, there was 2.5 months of supply available in Delaware County, compared to 3.3 in May 2017. That is a decrease of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

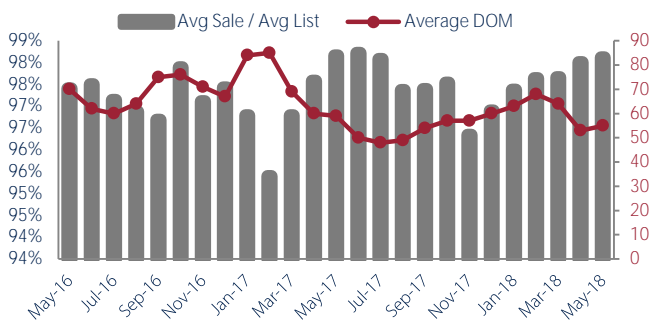
New Listings & Current Contracts

This month there were 1,040 homes newly listed for sale in Delaware County compared to 1,062 in May 2017, a decrease of 2%. There were 715 current contracts pending sale this May compared to 757 a year ago. The number of current contracts is 6% lower than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Delaware County was 98.1% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 55, lower than the average last year, which was 59, a decrease of 7%.



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