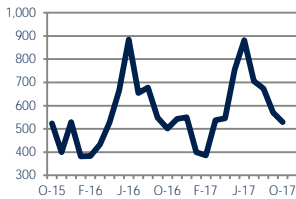




Units Sold

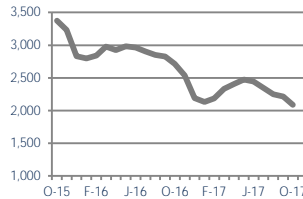
529



Up 6%
 Vs. Year Ago

Active Inventory

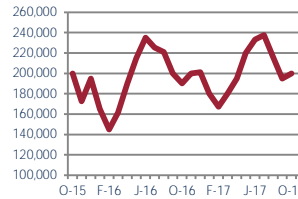
2,090



Down -23%
 Vs. Year Ago

Median Sale Price

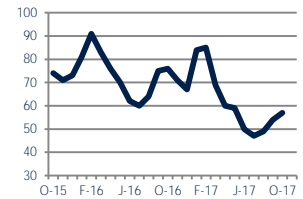
\$200,000



Up 5%
 Vs. Year Ago

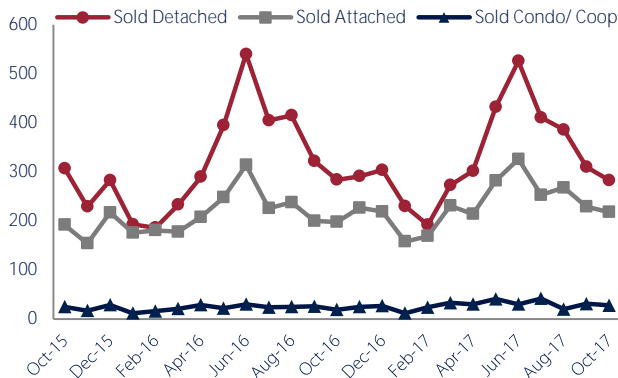
Days On Market

57



Down -25%
 Vs. Year Ago

Units Sold*



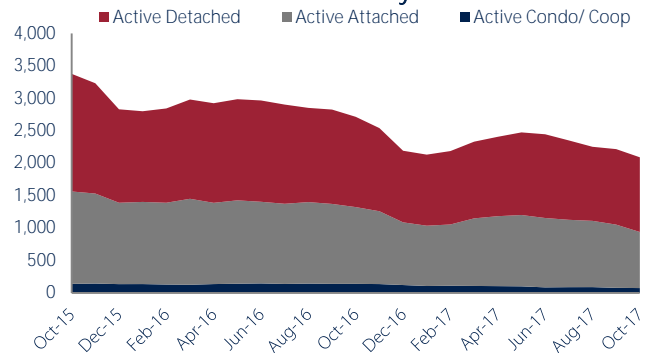
Units Sold

There was a decrease in total units sold in October, with 529 sold this month in Delaware County versus 570 last month, a decrease of 7%. This month's total units sold was higher than at this time last year, an increase of 6% versus October 2016.

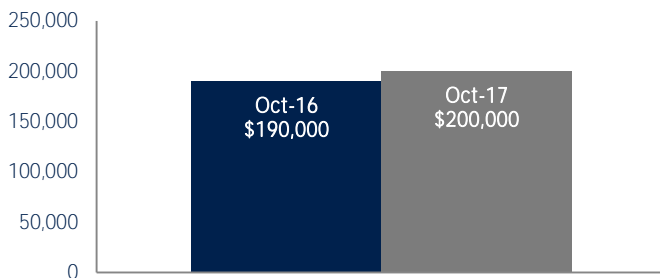
Active Inventory

Versus last year, the total number of homes available this month is lower by 624 units or 23%. The total number of active inventory this October was 2,090 compared to 2,714 in October 2016. This month's total of 2,090 is lower than the previous month's total supply of available inventory of 2,216, a decrease of 6%.

Active Inventory*



Median Sale Price



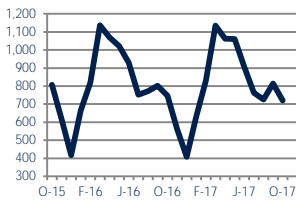
Median Sale Price

Last October, the median sale price for Delaware County Homes was \$190,000. This October, the median sale price was \$200,000, an increase of 5% or \$10,000 compared to last year. The current median sold price is 3% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

New Listings

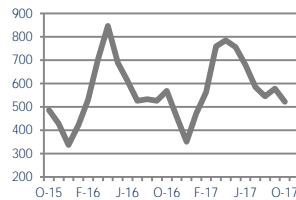
720



Down -3%
Vs. Year Ago

Current Contracts

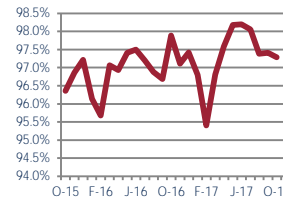
523



Down -8%
Vs. Year Ago

Sold Vs. List Price

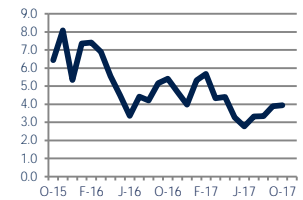
97.3%



Down -0.6%
Vs. Year Ago

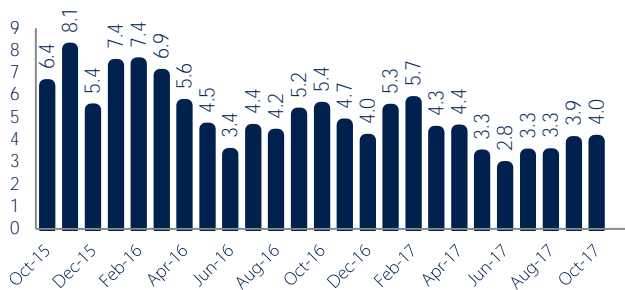
Months of Supply

4.0



Down -27%
Vs. Year Ago

Months Of Supply



Months of Supply

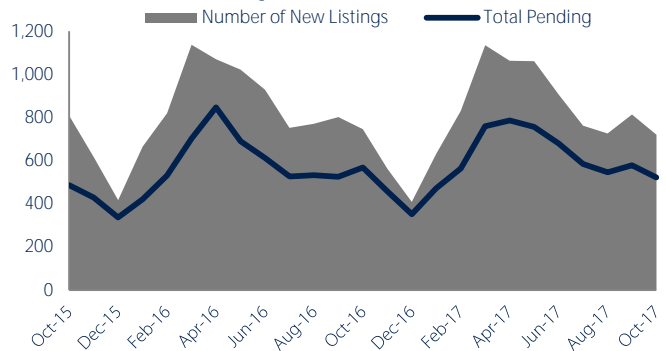
In October, there was 4.0 months of supply available in Delaware County, compared to 5.4 in October 2016. That is a decrease of 27% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

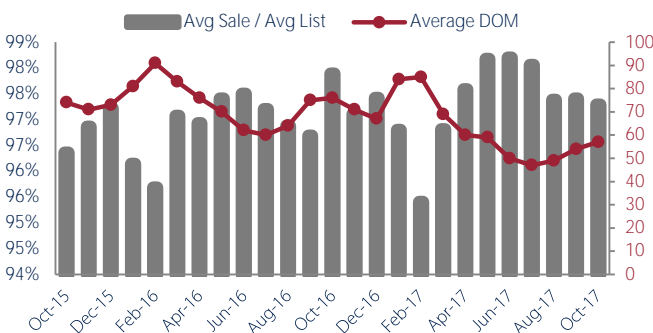
New Listings & Current Contracts

This month there were 720 homes newly listed for sale in Delaware County compared to 746 in October 2016, a decrease of 3%. There were 523 current contracts pending sale this October compared to 569 a year ago. The number of current contracts is 8% lower than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Delaware County was 97.3% of the average list price, which is 0.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 57, lower than the average last year, which was 76, a decrease of 25%.