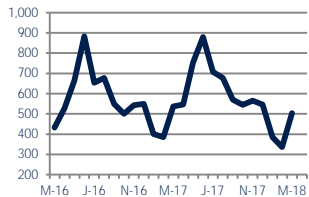




Units Sold

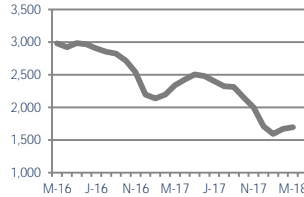
504



Down -6%
Vs. Year Ago

Active Inventory

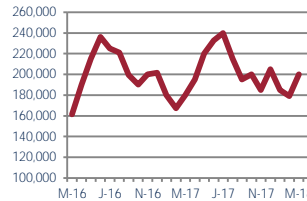
1,696



Down -28%
Vs. Year Ago

Median Sale Price

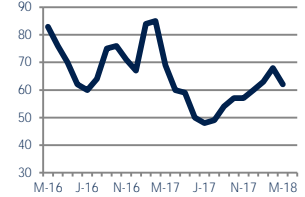
\$199,950



Up 11%
Vs. Year Ago

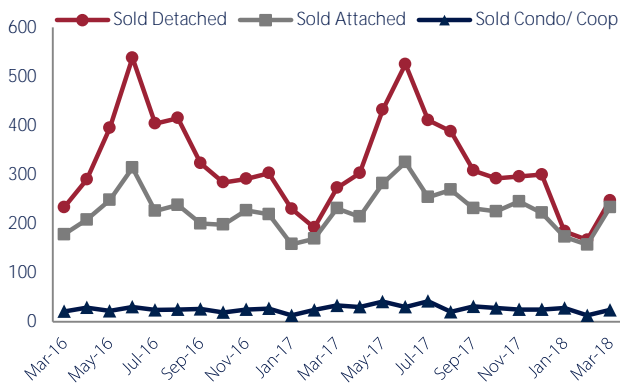
Days On Market

62



Down -10%
Vs. Year Ago

Units Sold*



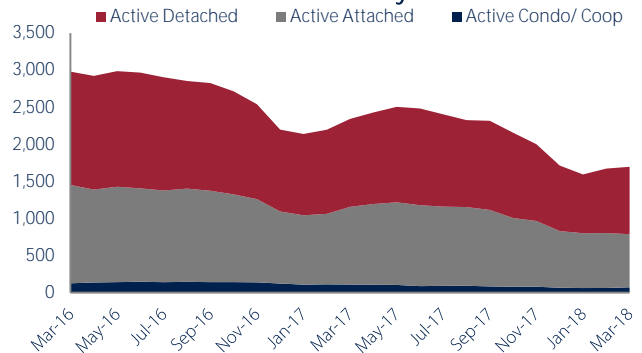
Units Sold

There was an increase in total units sold in March, with 504 sold this month in Delaware County. This month's total units sold was lower than at this time last year.

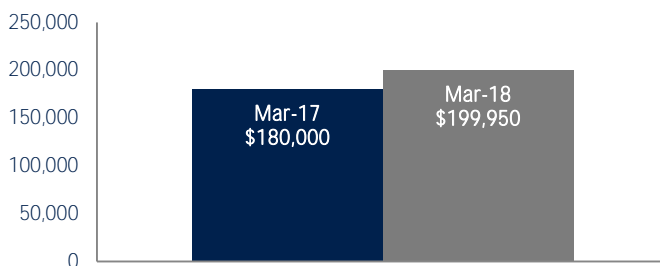
Active Inventory

Versus last year, the total number of homes available this month is lower by 646 units or 28%. The total number of active inventory this March was 1,696 compared to 2,342 in March 2017. This month's total of 1,696 is higher than the previous month's total supply of available inventory of 1,672, an increase of 1%.

Active Inventory*



Median Sale Price



Median Sale Price

Last March, the median sale price for Delaware County Homes was \$180,000. This March, the median sale price was \$199,950, an increase of 11% or \$19,950 compared to last year. The current median sold price is 12% higher than in February.

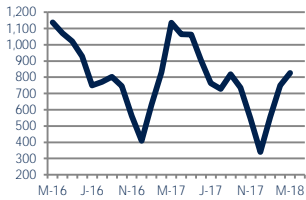
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.
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New Listings

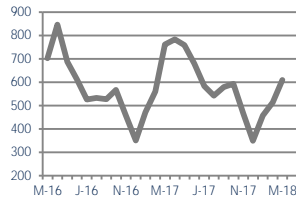
826



Down -27%
Vs. Year Ago

Current Contracts

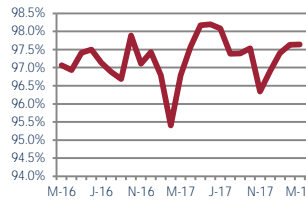
610



Down -20%
Vs. Year Ago

Sold Vs. List Price

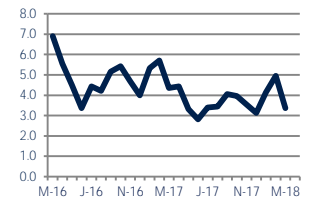
97.6%



Up 0.9%
Vs. Year Ago

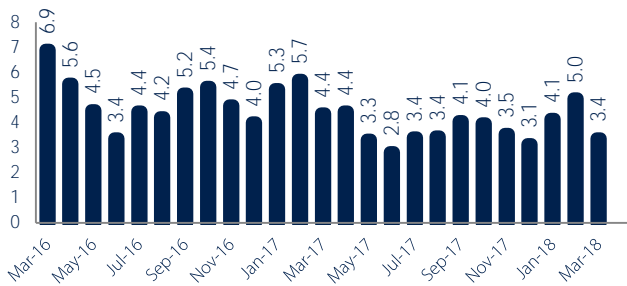
Months of Supply

3.4



Down -23%
Vs. Year Ago

Months Of Supply



Months of Supply

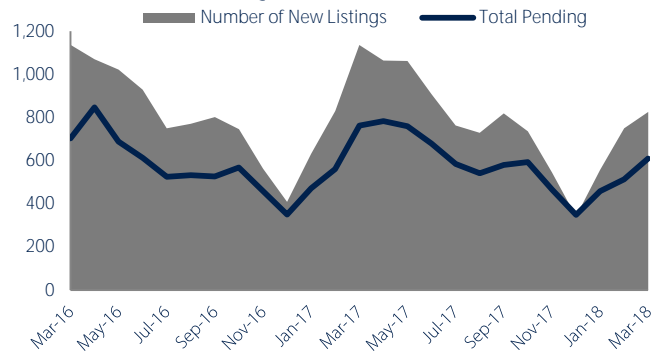
In March, there was 3.4 months of supply available in Delaware County, compared to 4.4 in March 2017. That is a decrease of 23% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

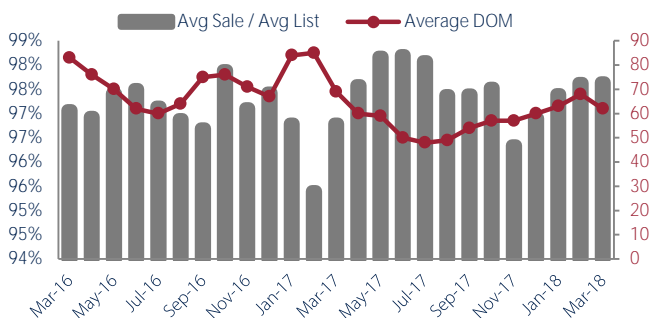
New Listings & Current Contracts

This month there were 826 homes newly listed for sale in Delaware County compared to 1,136 in March 2017, a decrease of 27%. There were 610 current contracts pending sale this March compared to 762 a year ago. The number of current contracts is 20% lower than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Delaware County was 97.6% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 62, lower than the average last year, which was 69, a decrease of 10%.



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