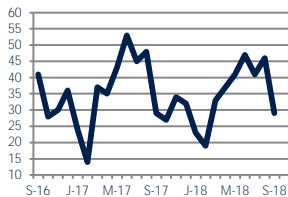


Zip Code(s): 19428 and 19444

Units Sold

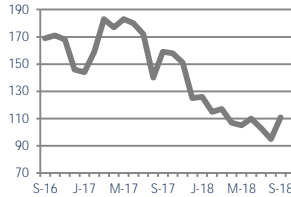
29



No Change
Vs. Year Ago

Active Inventory

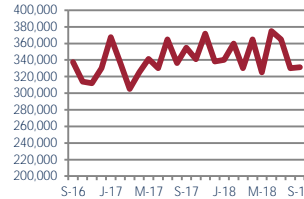
111



Down -30%
Vs. Year Ago

Median Sale Price

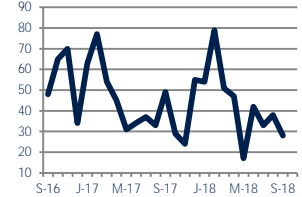
\$331,500



Down -7%
Vs. Year Ago

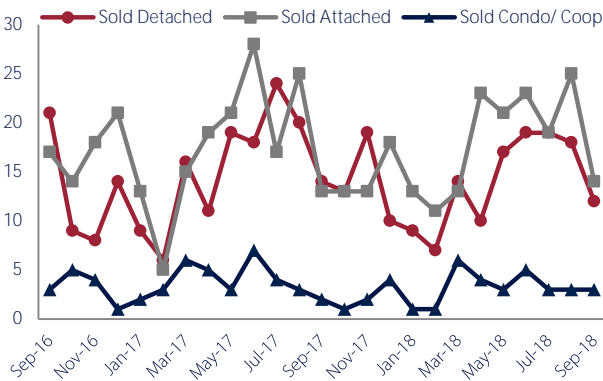
Days On Market

28



Down -43%
Vs. Year Ago

Units Sold*



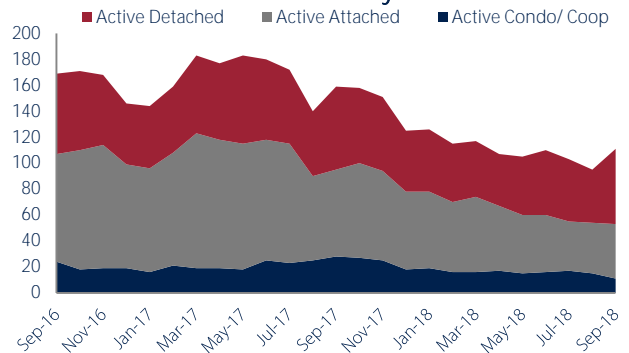
Units Sold

There was a decrease in total units sold in September, with 29 sold this month in Conshohocken and Lafayette Hill, a decrease of 37%. This month's total units sold is similar compared to a year ago.

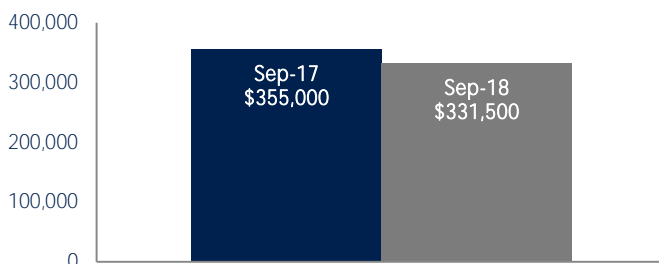
Active Inventory

Versus last year, the total number of homes available this month is lower by 48 units or 30%. The total number of active inventory this September was 111 compared to 159 in September 2017. This month's total of 111 is higher than the previous month's total supply of available inventory of 95, an increase of 17%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Conshohocken and Lafayette Hill Homes was \$355,000. This September, the median sale price was \$331,500, a decrease of 7% or \$23,500 compared to last year. The current median sold price is approximately the same as the median price in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Conshohocken and Lafayette Hill are defined as properties listed in zip code/s 19428 and 19444.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S
INTERNATIONAL REAL ESTATE

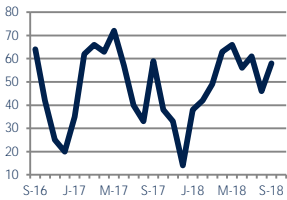




Zip Code(s): 19428 and 19444

New Listings

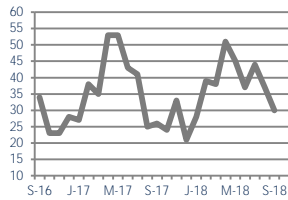
58



Down -2%
Vs. Year Ago

Current Contracts

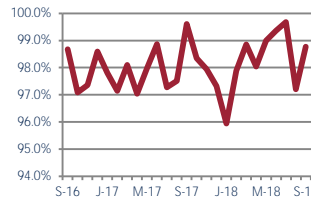
30



Up 15%
Vs. Year Ago

Sold Vs. List Price

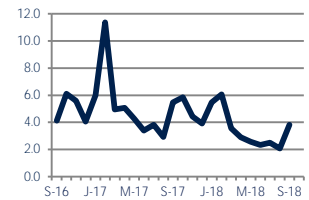
98.8%



Down -0.8%
Vs. Year Ago

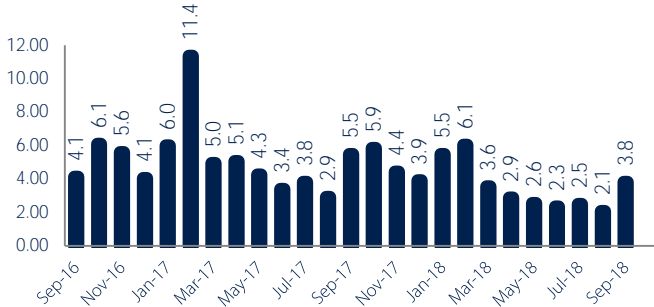
Months of Supply

3.8



Down -30%
Vs. Year Ago

Months Of Supply



Months of Supply

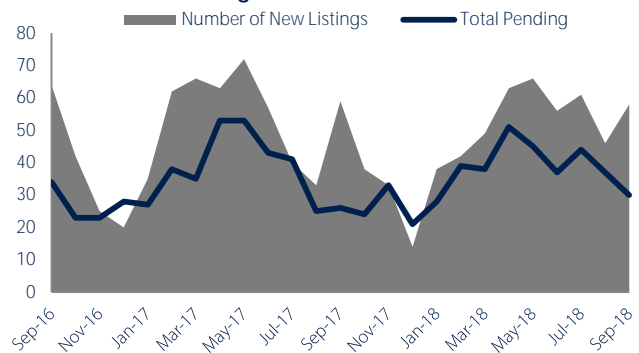
In September, there was 3.8 months of supply available in Conshohocken and Lafayette Hill, compared to 5.5 in September 2017. That is a decrease of 30% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

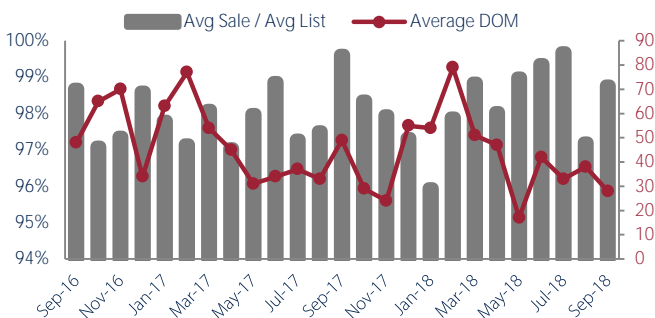
New Listings & Current Contracts

This month there were 58 homes newly listed for sale in Conshohocken and Lafayette Hill compared to 59 in September 2017, a decrease of 2%. There were 30 current contracts pending sale this September compared to 26 a year ago. The number of current contracts is 15% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Conshohocken and Lafayette Hill was 98.8% of the average list price, which is 0.8% lower than at this time last year.

Days On Market

This month, the average number of days on market was 28, lower than the average last year, which was 49, a decrease of 43%.



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