



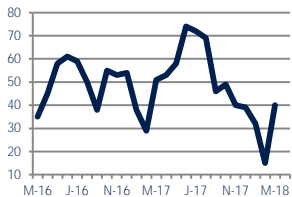
Focus On: Collegeville Housing Market

March 2018

Zip Code(s): 19426 and 19453

Units Sold

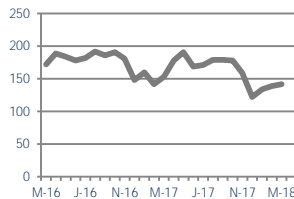
40



Down -22%
Vs. Year Ago

Active Inventory

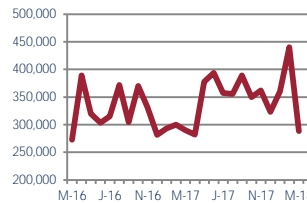
142



Down -7%
Vs. Year Ago

Median Sale Price

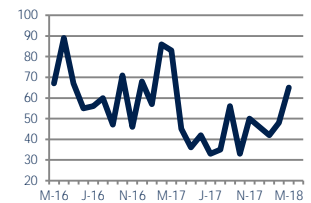
\$288,250



Down -1%
Vs. Year Ago

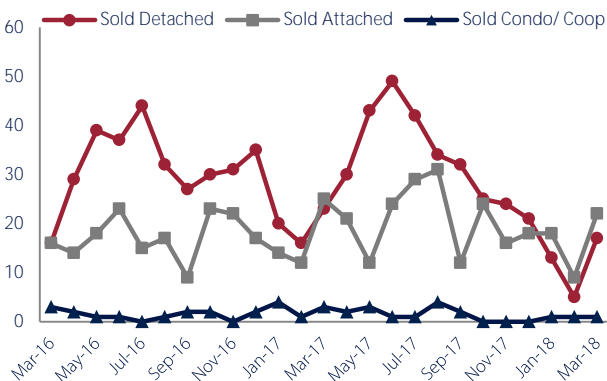
Days On Market

65



Down -22%
Vs. Year Ago

Units Sold*



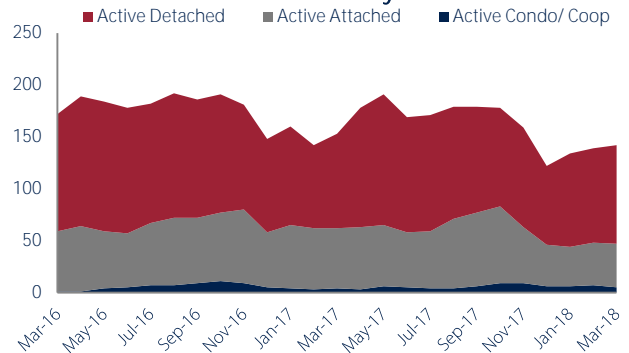
Units Sold

There was an increase in total units sold in March, with 40 sold this month in Collegeville. This month's total units sold was lower than at this time last year.

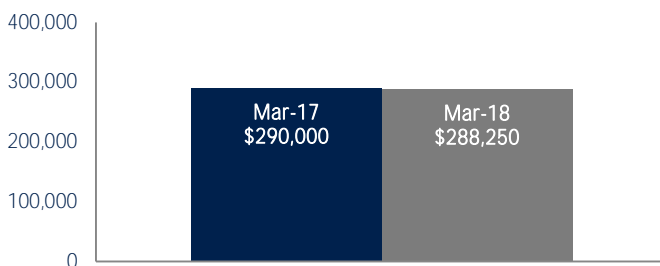
Active Inventory

Versus last year, the total number of homes available this month is lower by 11 units or 7%. The total number of active inventory this March was 142 compared to 153 in March 2017. This month's total of 142 is higher than the previous month's total supply of available inventory of 139, an increase of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Last March, the median sale price for Collegeville Homes was \$290,000. This March, the median sale price was \$288,250, a decrease of \$1,750 compared to last year. The current median sold price is lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



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*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



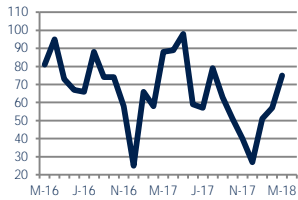
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March 2018

Zip Code(s): 19426 and 19453

New Listings

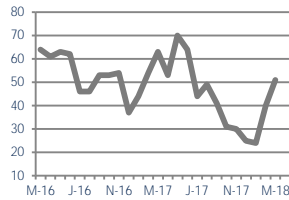
75



Down -15%
Vs. Year Ago

Current Contracts

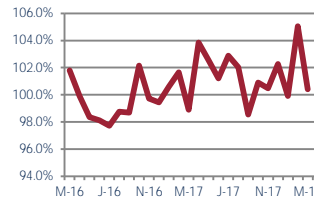
51



Down -19%
Vs. Year Ago

Sold Vs. List Price

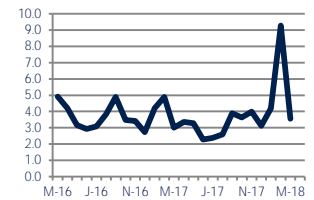
100.4%



Up 1.5%
Vs. Year Ago

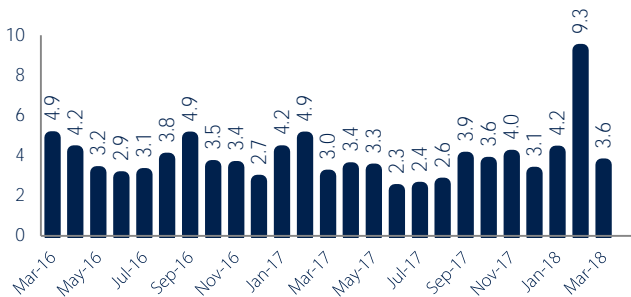
Months of Supply

3.6



Up 18%
Vs. Year Ago

Months Of Supply



Months of Supply

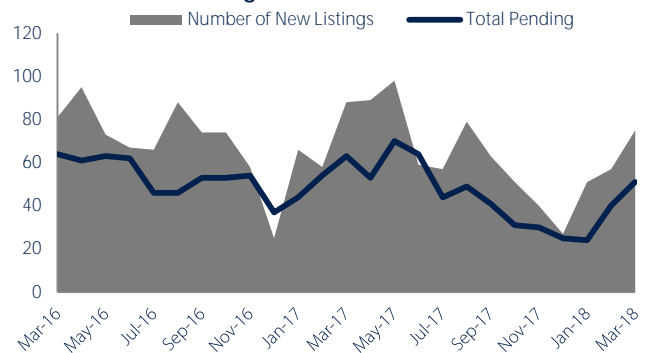
In March, there was 3.6 months of supply available in Collegeville, compared to 3.0 in March 2017. That is an increase of 18% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

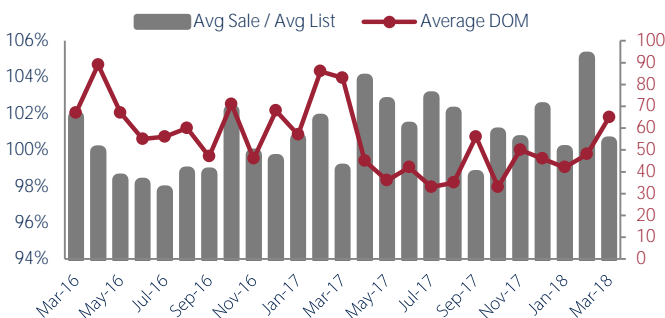
New Listings & Current Contracts

This month there were 75 homes newly listed for sale in Collegeville compared to 88 in March 2017, a decrease of 15%. There were 51 current contracts pending sale this March compared to 63 a year ago. The number of current contracts is 19% lower than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Collegeville was 100.4% of the average list price, which is 1.5% higher than at this time last year.

Days On Market

This month, the average number of days on market was 65, lower than the average last year, which was 83, a decrease of 22%.



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INTERNATIONAL REAL ESTATE

