



The Long & Foster Market Minute™

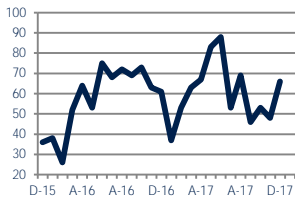
Focus On: Coatesville Housing Market

December 2017

Zip Code(s): 19320, 19358, 19376,

Units Sold

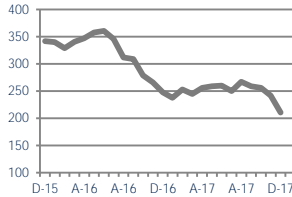
66



Up 8%
Vs. Year Ago

Active Inventory

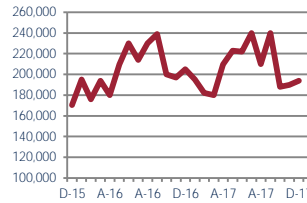
211



Down -15%
Vs. Year Ago

Median Sale Price

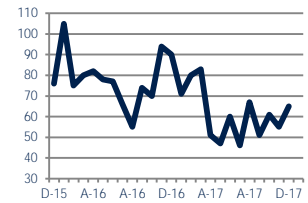
\$193,950



Down -5%
Vs. Year Ago

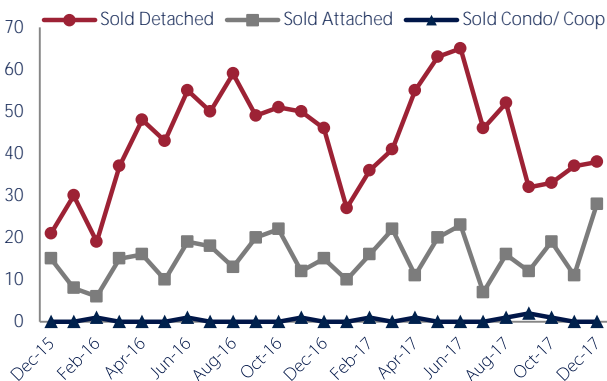
Days On Market

65



Down -28%
Vs. Year Ago

Units Sold*



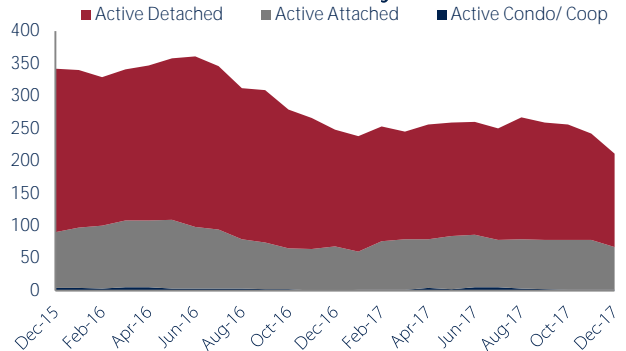
Units Sold

There was an increase in total units sold in December, with 66 sold this month in Coatesville. This month's total units sold was higher than at this time last year.

Active Inventory

Versus last year, the total number of homes available this month is lower by 37 units or 15%. The total number of active inventory this December was 211 compared to 248 in December 2016. This month's total of 211 is lower than the previous month's total supply of available inventory of 242, a decrease of 13%.

Active Inventory*

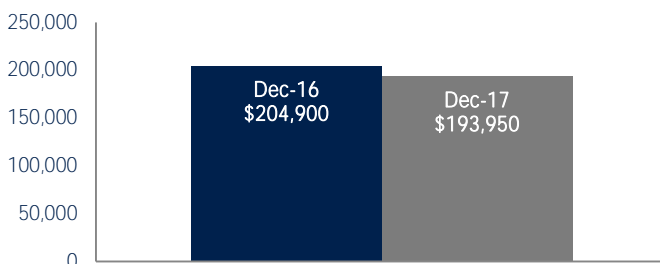


Median Sale Price

Last December, the median sale price for Coatesville Homes was \$204,900. This December, the median sale price was \$193,950, a decrease of 5% or \$10,950 compared to last year. The current median sold price is 2% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Median Sale Price



Coatesville are defined as properties listed in zip code/s 19320, 19358, 19376, .

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



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INTERNATIONAL REAL ESTATE



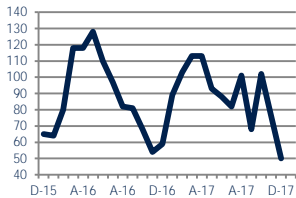
Focus On: Coatesville Housing Market

December 2017

Zip Code(s): 19320, 19358, 19376,

New Listings

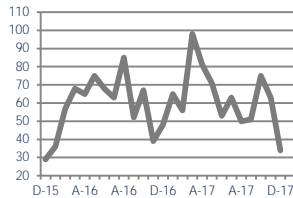
50



Down -15%
Vs. Year Ago

Current Contracts

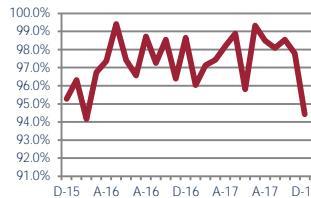
34



Down -29%
Vs. Year Ago

Sold Vs. List Price

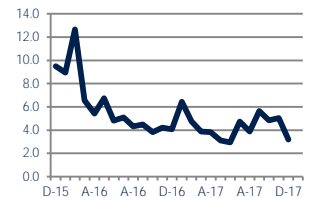
94.4%



Down -4.3%
Vs. Year Ago

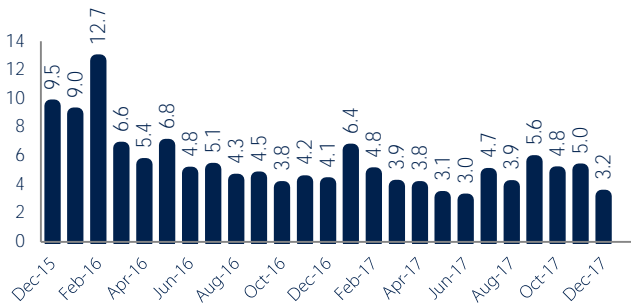
Months of Supply

3.2



Down -21%
Vs. Year Ago

Months Of Supply



Months of Supply

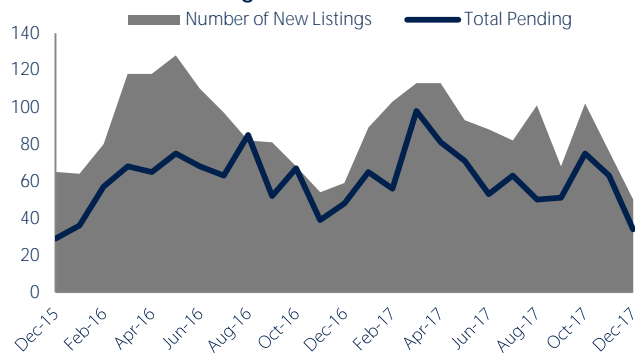
In December, there was 3.2 months of supply available in Coatesville, compared to 4.1 in December 2016. That is a decrease of 21% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

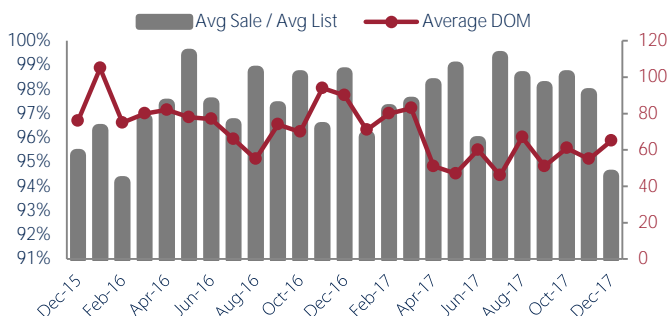
New Listings & Current Contracts

This month there were 50 homes newly listed for sale in Coatesville compared to 59 in December 2016, a decrease of 15%. There were 34 current contracts pending sale this December compared to 48 a year ago. The number of current contracts is 29% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Coatesville was 94.4% of the average list price, which is 4.2% lower than at this time last year.

Days On Market

This month, the average number of days on market was 65, lower than the average last year, which was 90, a decrease of 28%.



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