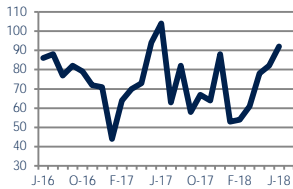


Focus On: Coatesville, Parkesburg, and Atglen Housing Market

June 2018

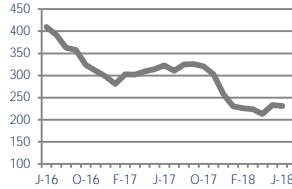
Zip Code(s): 19320, 19358, 19376, 19365, 19310, 19369 and 13967

Units Sold
92



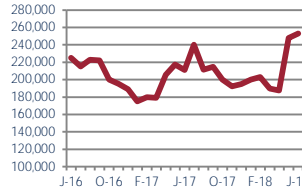
Down -12%
Vs. Year Ago

Active Inventory
231



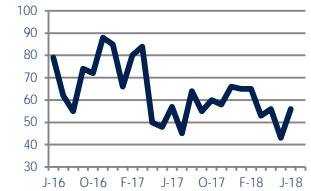
Down -28%
Vs. Year Ago

Median Sale Price
\$253,000



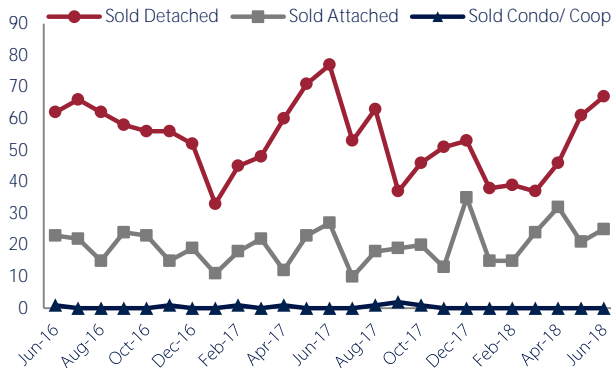
Up 20%
Vs. Year Ago

Days On Market
56



Down -2%
Vs. Year Ago

Units Sold*



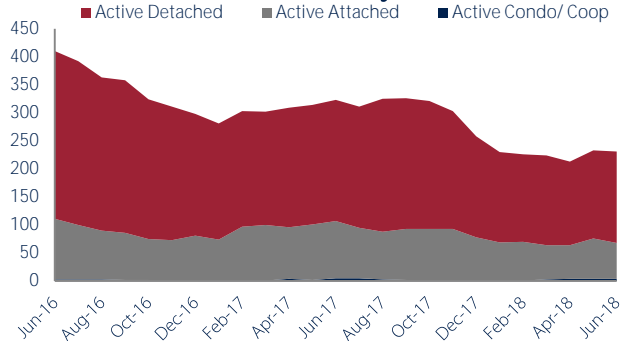
Units Sold

There was an increase in total units sold in June, with 92 sold this month in Coatesville, Parkesburg, and Atglen versus 82 last month, an increase of 12%. This month's total units sold was lower than at this time last year, a decrease of 12% versus June 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 92 units or 28%. The total number of active inventory this June was 231 compared to 323 in June 2017. This month's total of 231 is lower than the previous month's total supply of available inventory of 233, a decrease of 1%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Coatesville, Parkesburg, and Atglen Homes was \$211,050. This June, the median sale price was \$253,000, an increase of 20% or \$41,950 compared to last year. The current median sold price is 2% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Coatesville, Parkesburg, and Atglen are defined as properties listed in zip code/s 19320, 19358, 19376, 19365, 19310, 19369 and 13967.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE

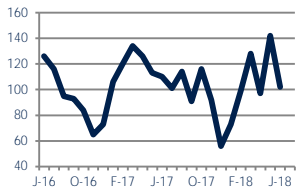




Zip Code(s): 19320, 19358, 19376, 19365, 19310, 19369 and 13967

New Listings

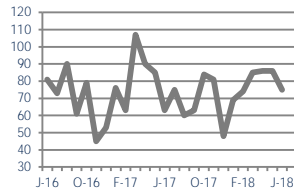
102



Down -7%
Vs. Year Ago

Current Contracts

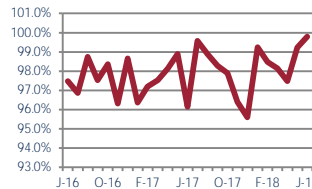
75



Up 19%
Vs. Year Ago

Sold Vs. List Price

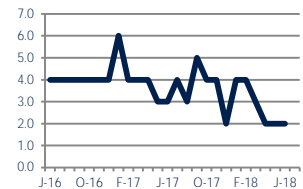
99.8%



Up 3.8%
Vs. Year Ago

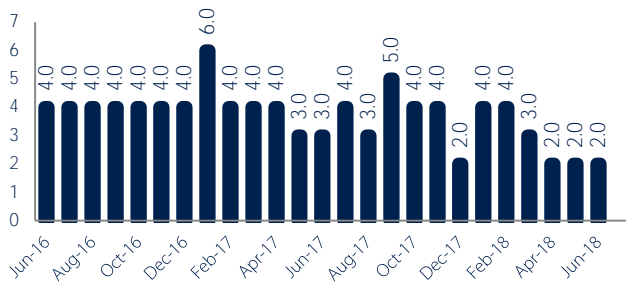
Months of Supply

2.0



Down -33%
Vs. Year Ago

Months Of Supply



Months of Supply

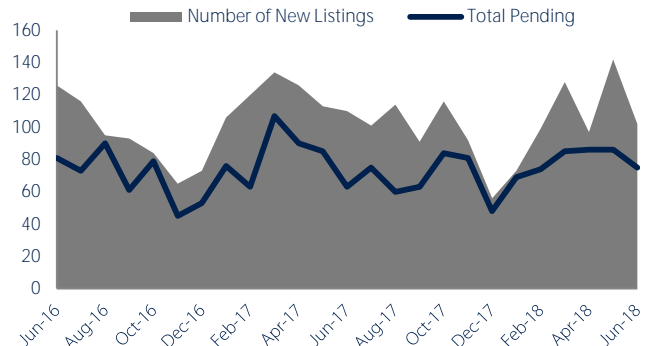
In June, there was 2.5 months of supply available in Coatesville, Parkesburg, and Atglen, compared to 3.1 in June 2017. That is a decrease of 19% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

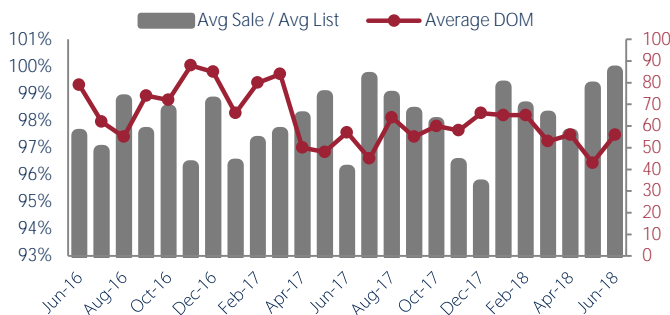
New Listings & Current Contracts

This month there were 102 homes newly listed for sale in Coatesville, Parkesburg, and Atglen compared to 110 in June 2017, a decrease of 7%. There were 75 current contracts pending sale this June compared to 63 a year ago. The number of current contracts is 19% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Coatesville, Parkesburg, and Atglen was 99.8% of the average list price, which is 3.7% higher than at this time last year.

Days On Market

This month, the average number of days on market was 56, lower than the average last year, which was 57, a decrease of 2%.



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