



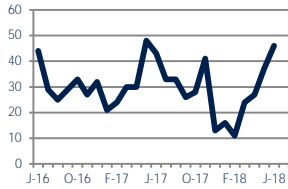
The Long & Foster Market Minute™

Focus On: Boothwyn and Marcus Hook Housing Market

June 2018

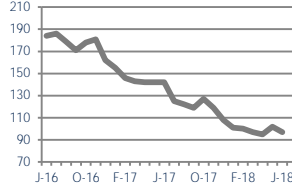
Zip Code(s): 19061

Units Sold
46



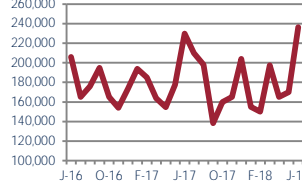
Up 7%
Vs. Year Ago

Active Inventory
97



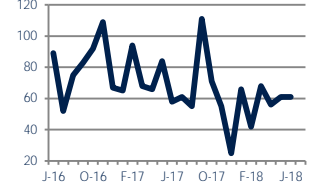
Down -32%
Vs. Year Ago

Median Sale Price
\$236,250



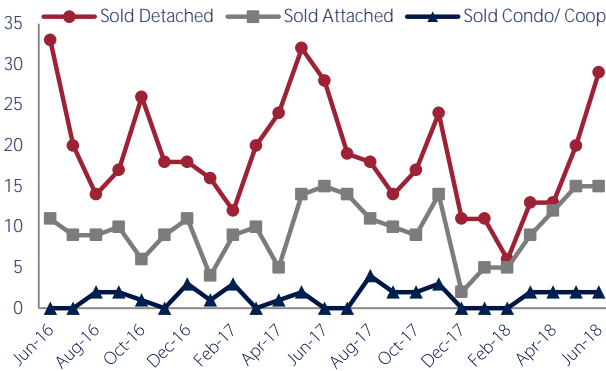
Up 3%
Vs. Year Ago

Days On Market
61



Up 5%
Vs. Year Ago

Units Sold*



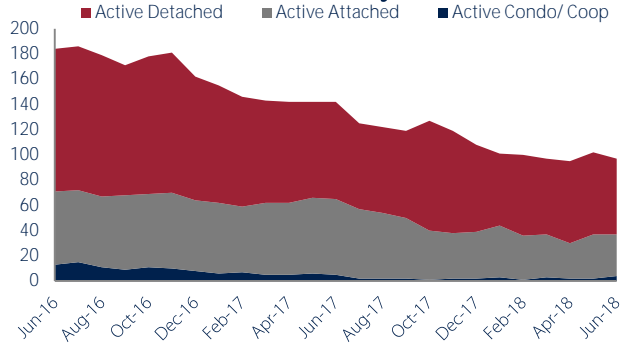
Units Sold

There was an increase in total units sold in June, with 46 sold this month in Boothwyn and Marcus Hook versus 37 last month, an increase of 24%. This month's total units sold was higher than at this time last year, an increase of 7% versus June 2017.

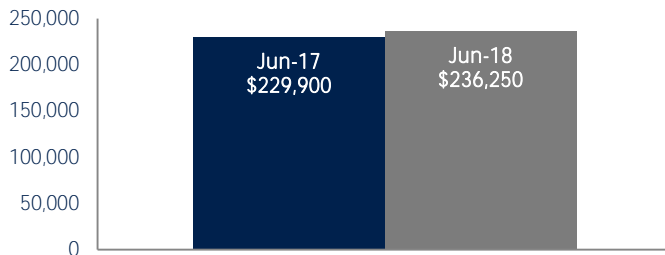
Active Inventory

Versus last year, the total number of homes available this month is lower by 45 units or 32%. The total number of active inventory this June was 97 compared to 142 in June 2017. This month's total of 97 is lower than the previous month's total supply of available inventory of 102, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Boothwyn and Marcus Hook Homes was \$229,900. This June, the median sale price was \$236,250, an increase of \$6,350 compared to last year. The current median sold price is higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Boothwyn and Marcus Hook are defined as properties listed in zip code/s 19061.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE

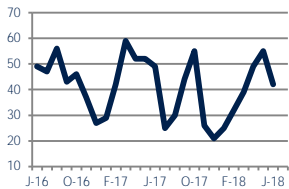




Zip Code(s): 19061

New Listings

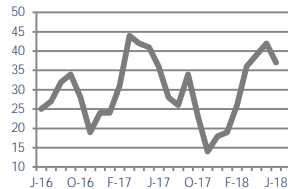
42



Down -14%
Vs. Year Ago

Current Contracts

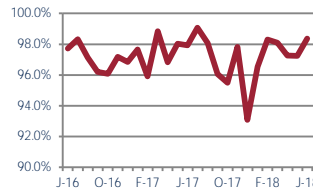
37



Up 3%
Vs. Year Ago

Sold Vs. List Price

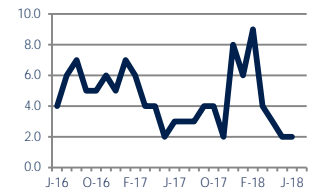
98.4%



No Change
Vs. Year Ago

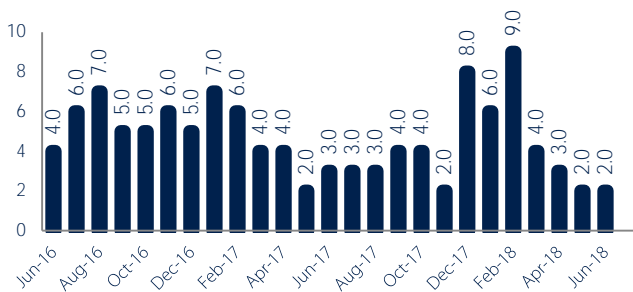
Months of Supply

2.0



Down -33%
Vs. Year Ago

Months Of Supply



Months of Supply

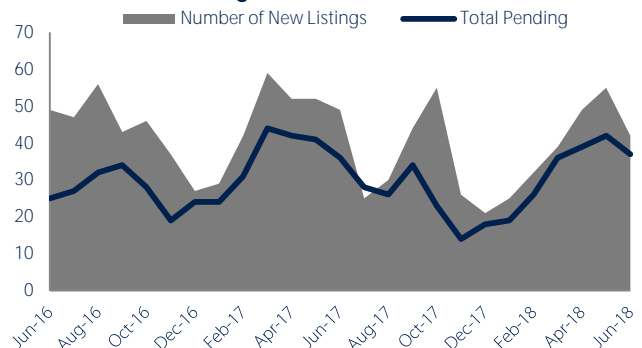
In June, there was 2.1 months of supply available in Boothwyn and Marcus Hook, compared to 3.3 in June 2017. That is a decrease of 36% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

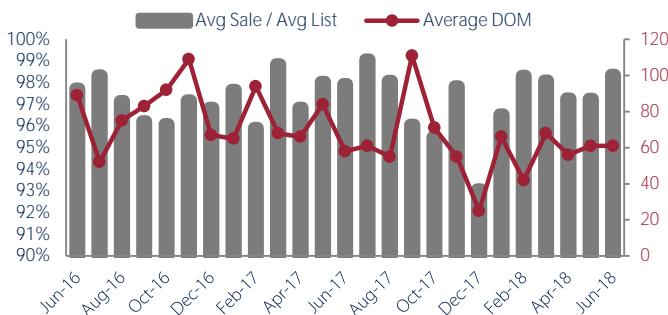
New Listings & Current Contracts

This month there were 42 homes newly listed for sale in Boothwyn and Marcus Hook compared to 49 in June 2017, a decrease of 14%. There were 37 current contracts pending sale this June compared to 36 a year ago. The number of current contracts is 3% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Boothwyn and Marcus Hook was 98.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 61, higher than the average last year, which was 58, an increase of 5%.



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