



The Long & Foster Market Minute™

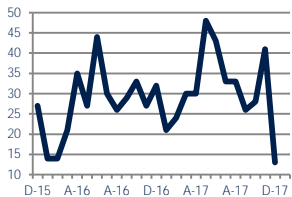
Focus On: Boothwyn and Marcus Hook Housing Market

December 2017

Zip Code(s): 19061

Units Sold

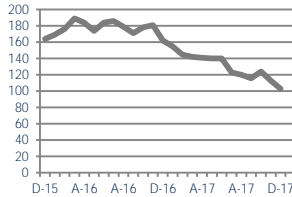
13



Down
Vs. Year Ago

Active Inventory

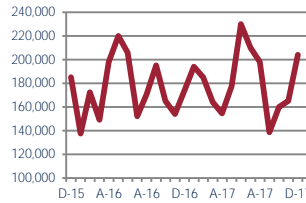
103



Down -36%
Vs. Year Ago

Median Sale Price

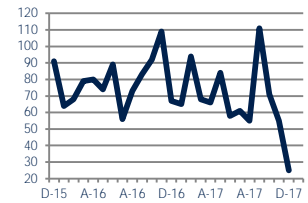
\$204,000



Up 18%
Vs. Year Ago

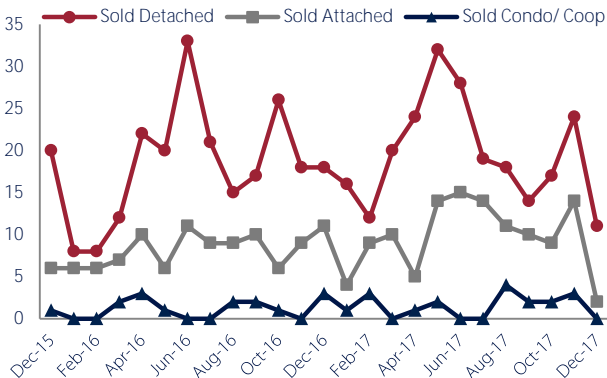
Days On Market

25



Down
Vs. Year Ago

Units Sold*



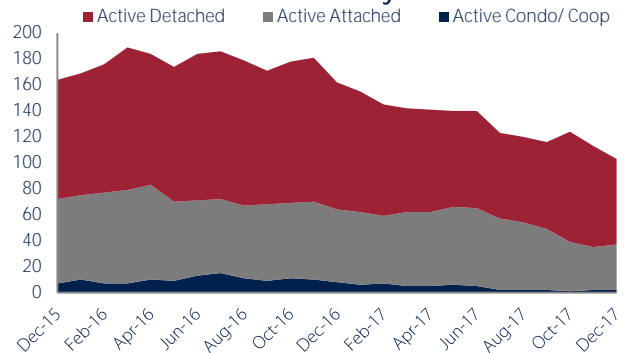
Units Sold

With relatively few transactions, there was a decrease in total units sold in December, with 13 sold this month in Boothwyn and Marcus Hook. This month's total units sold was lower than at this time last year, a decrease from December 2016.

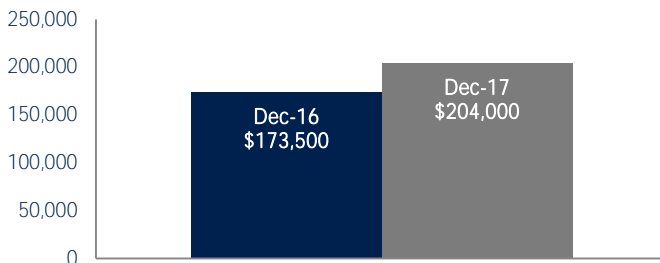
Active Inventory

Versus last year, the total number of homes available this month is lower by 59 units or 36%. The total number of active inventory this December was 103 compared to 162 in December 2016. This month's total of 103 is lower than the previous month's total supply of available inventory of 113, a decrease of 9%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Boothwyn and Marcus Hook Homes was \$173,500. This December, the median sale price was \$204,000, an increase of 18% or \$30,500 compared to last year. The current median sold price is 24% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Boothwyn and Marcus Hook are defined as properties listed in zip code/s 19061.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



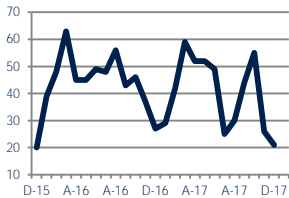
Focus On: Boothwyn and Marcus Hook Housing Market

December 2017

Zip Code(s): 19061

New Listings

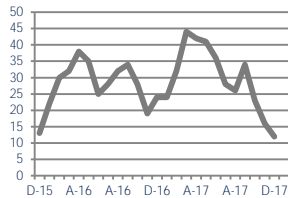
21



Down -22%
Vs. Year Ago

Current Contracts

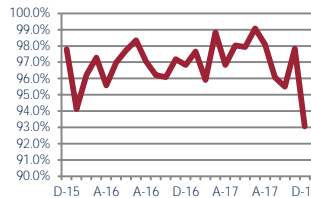
12



Down -50%
Vs. Year Ago

Sold Vs. List Price

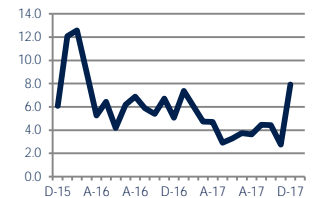
93.1%



Down -3.9%
Vs. Year Ago

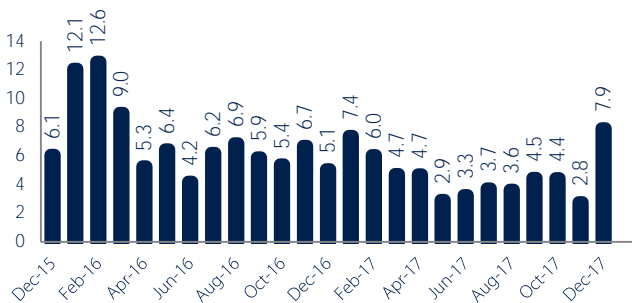
Months of Supply

7.9



Up 57%
Vs. Year Ago

Months Of Supply



Months of Supply

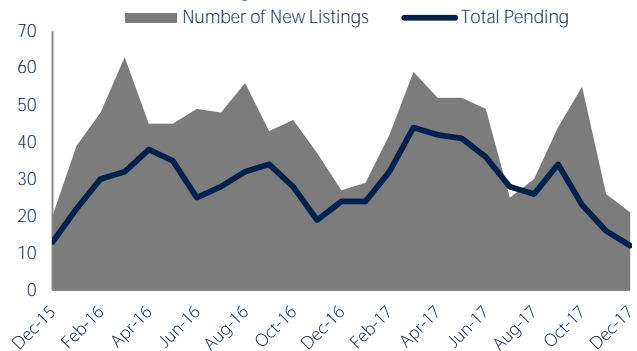
In December, there was 7.9 months of supply available in Boothwyn and Marcus Hook, compared to 5.1 in December 2016. That is an increase of 57% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

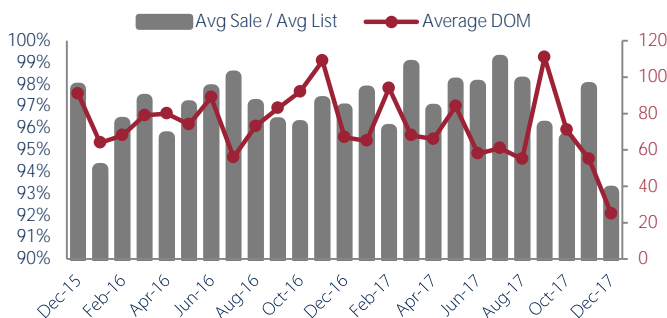
New Listings & Current Contracts

This month there were 21 homes newly listed for sale in Boothwyn and Marcus Hook compared to 27 in December 2016, a decrease of 22%. There were 12 current contracts pending sale this December compared to 24 a year ago. The number of current contracts is 50% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Boothwyn and Marcus Hook was 93.1% of the average list price, which is 3.8% lower than at this time last year.

Days On Market

This month, the average number of days on market was 25, lower than the average last year, which was 67. This decrease was impacted by the limited number of sales.



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