



The Long & Foster Market Minute™

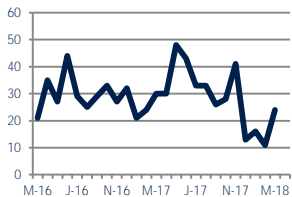
Focus On: Boothwyn and Marcus Hook Housing Market

March 2018

Zip Code(s): 19061

Units Sold

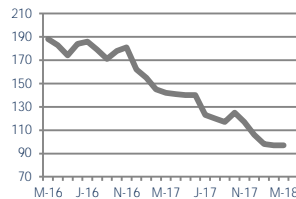
24



Down
Vs. Year Ago

Active Inventory

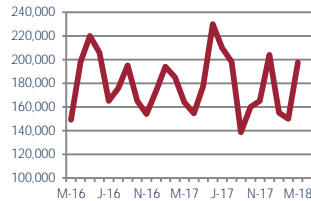
97



Down -32%
Vs. Year Ago

Median Sale Price

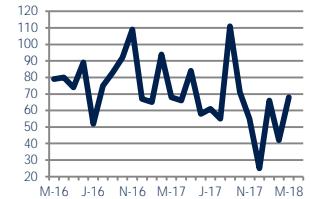
\$197,450



Up
Vs. Year Ago

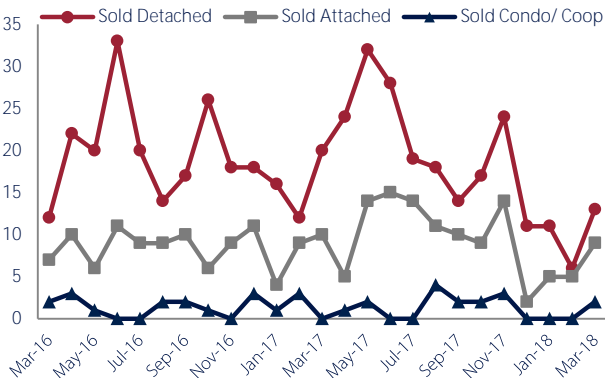
Days On Market

68



No Change
Vs. Year Ago

Units Sold*



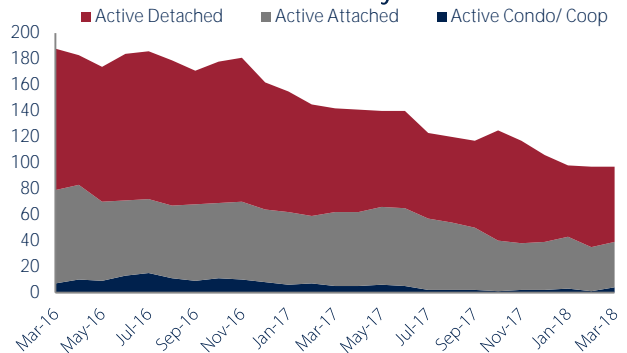
Units Sold

With relatively few transactions, there was an increase in total units sold in March, with 24 sold this month in Boothwyn and Marcus Hook. This month's total units sold was lower than at this time last year, a decrease from March 2017.

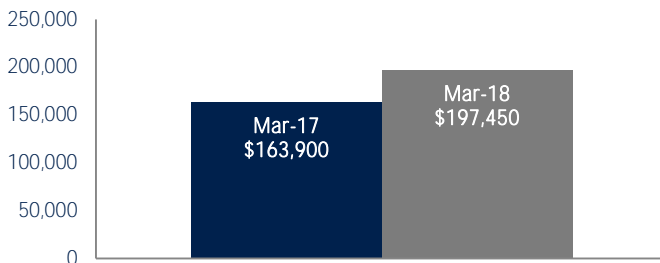
Active Inventory

Versus last year, the total number of homes available this month is lower by 45 units or 32%. The total number of active inventory this March was 97 compared to 142 in March 2017. This month's supply remained stable as compared to last month.

Active Inventory*



Median Sale Price



Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last March, the median sale price for Boothwyn and Marcus Hook Homes was \$163,900. This March, the median sale price was \$197,450, an increase of \$33,550 compared to last year. The current median sold price is higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Boothwyn and Marcus Hook are defined as properties listed in zip code/s 19061.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE



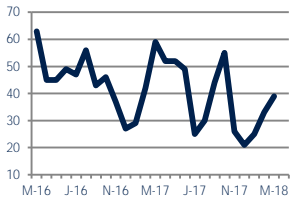
Focus On: Boothwyn and Marcus Hook Housing Market

March 2018

Zip Code(s): 19061

New Listings

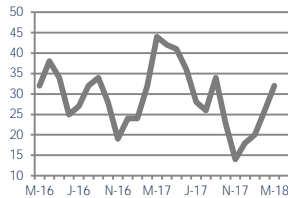
39



Down -34%
Vs. Year Ago

Current Contracts

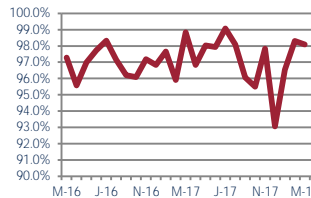
32



Down -27%
Vs. Year Ago

Sold Vs. List Price

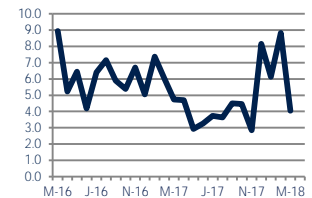
98.1%



Down -0.8%
Vs. Year Ago

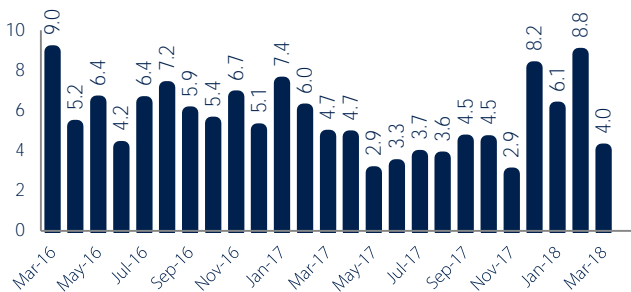
Months of Supply

4.0



Down -15%
Vs. Year Ago

Months Of Supply



Months of Supply

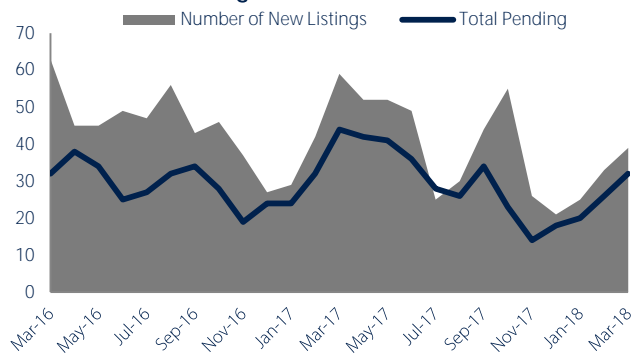
In March, there was 4.0 months of supply available in Boothwyn and Marcus Hook, compared to 4.7 in March 2017. That is a decrease of 15% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

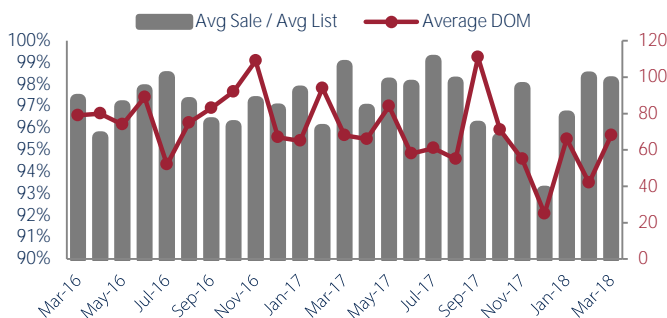
New Listings & Current Contracts

This month there were 39 homes newly listed for sale in Boothwyn and Marcus Hook compared to 59 in March 2017, a decrease of 34%. There were 32 current contracts pending sale this March compared to 44 a year ago. The number of current contracts is 27% lower than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Boothwyn and Marcus Hook was 98.1% of the average list price, which is 0.7% lower than at this time last year.

Days On Market

This month, the average number of days on market was 68, which is similar compared to a year ago.



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