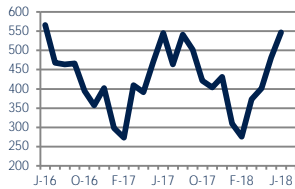


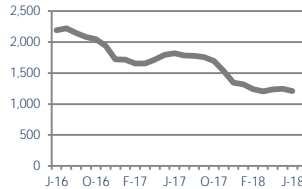


Units Sold
547



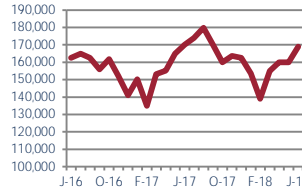
No Change
Vs. Year Ago

Active Inventory
1,208



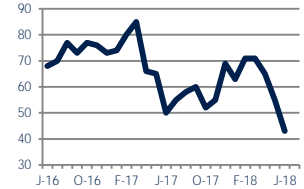
Down -34%
Vs. Year Ago

Median Sale Price
\$169,000



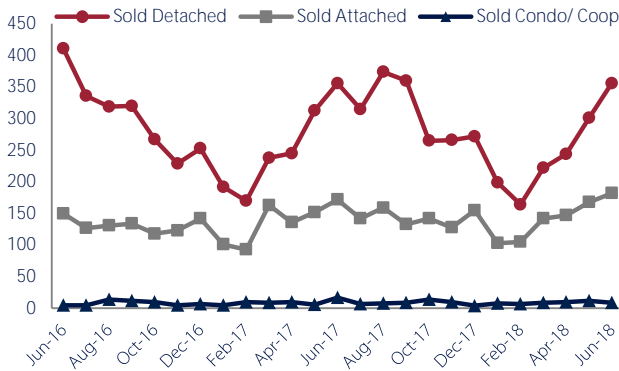
Down -1%
Vs. Year Ago

Days On Market
43



Down -14%
Vs. Year Ago

Units Sold*



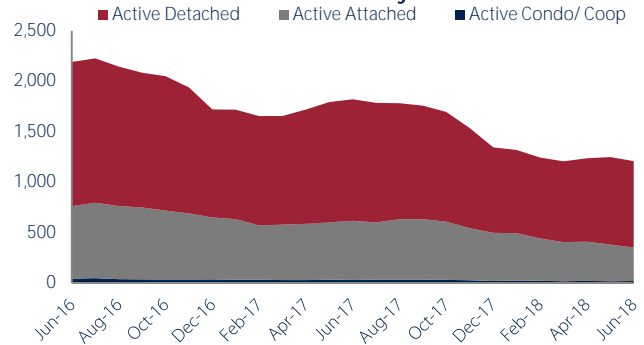
Units Sold

There was an increase in total units sold in June, with 547 sold this month in Berks County, an increase of 14%. This month's total units sold is similar compared to a year ago.

Active Inventory

Versus last year, the total number of homes available this month is lower by 612 units or 34%. The total number of active inventory this June was 1,208 compared to 1,820 in June 2017. This month's total of 1,208 is lower than the previous month's total supply of available inventory of 1,248, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Berks County Homes was \$170,000. This June, the median sale price was \$169,000, a decrease of 1% or \$1,000 compared to last year. The current median sold price is 6% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



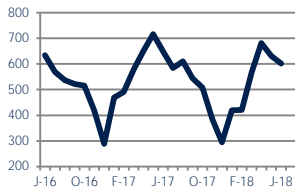
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.





New Listings

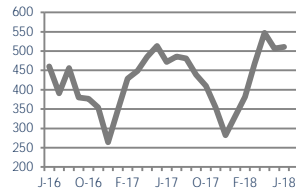
602



Down -7%
Vs. Year Ago

Current Contracts

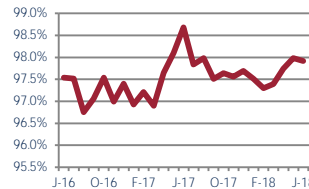
511



Up 8%
Vs. Year Ago

Sold Vs. List Price

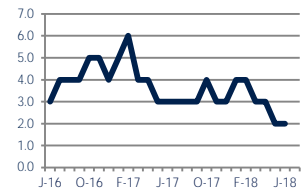
97.9%



Down -0.8%
Vs. Year Ago

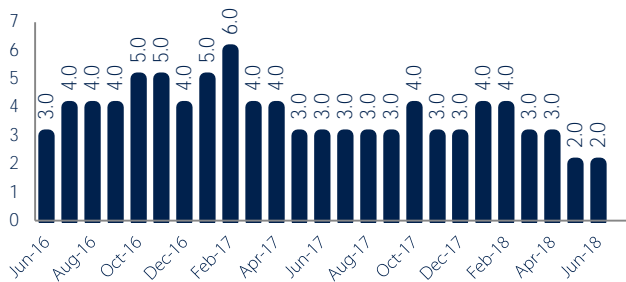
Months of Supply

2.0



Down -33%
Vs. Year Ago

Months Of Supply



Months of Supply

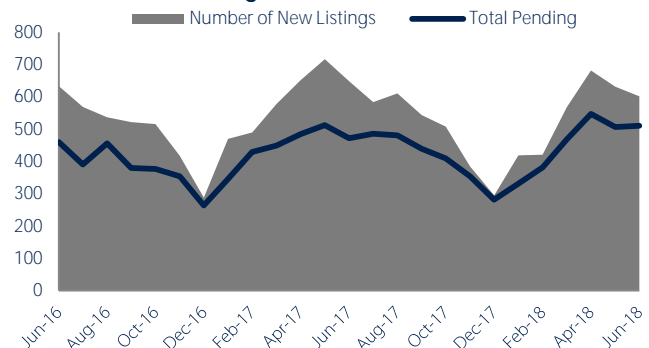
In June, there was 2.2 months of supply available in Berks County, compared to 3.3 in June 2017. That is a decrease of 34% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

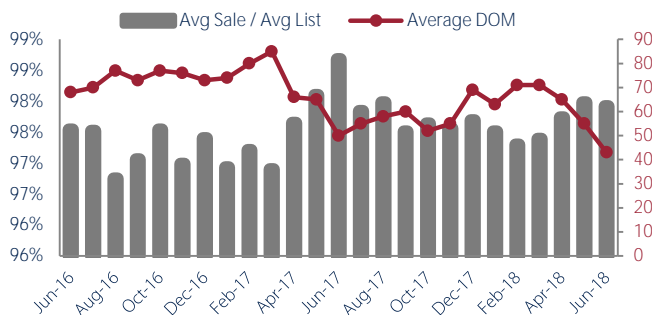
New Listings & Current Contracts

This month there were 602 homes newly listed for sale in Berks County compared to 649 in June 2017, a decrease of 7%. There were 511 current contracts pending sale this June compared to 472 a year ago. The number of current contracts is 8% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Berks County was 97.9% of the average list price, which is 0.8% lower than at this time last year.

Days On Market

This month, the average number of days on market was 43, lower than the average last year, which was 50, a decrease of 14%.



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