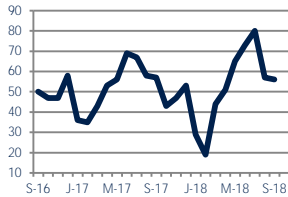


Zip Code(s): 19403 and 19456

### Units Sold

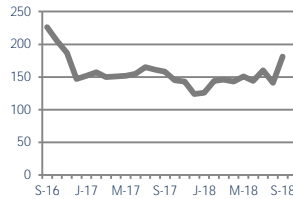
56



Down -2%  
Vs. Year Ago

### Active Inventory

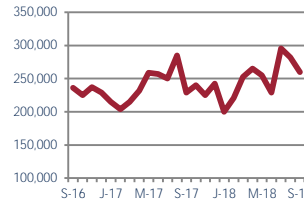
181



Up 15%  
Vs. Year Ago

### Median Sale Price

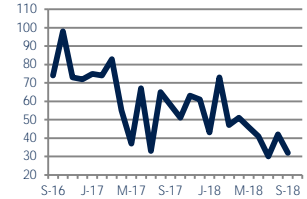
\$259,950



Up 14%  
Vs. Year Ago

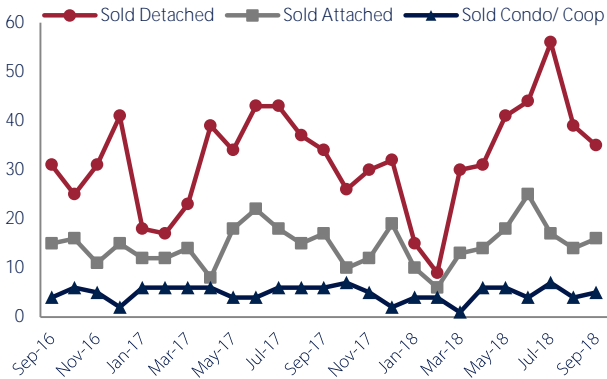
### Days On Market

32



Down -45%  
Vs. Year Ago

### Units Sold\*



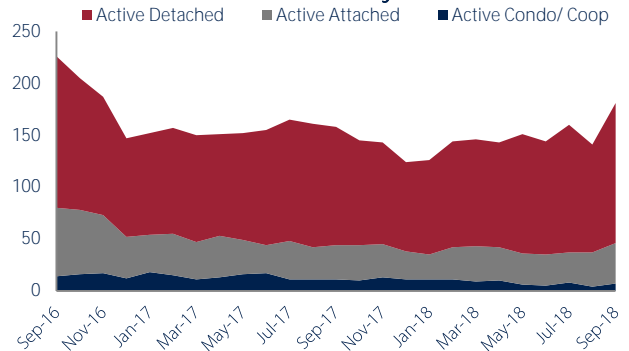
### Units Sold

There was a decrease in total units sold in September, with 56 sold this month in Audubon, East Norriton, and West Norriton versus 57 last month, a decrease of 2%. This month's total units sold was lower than at this time last year, a decrease of 2% versus September 2017.

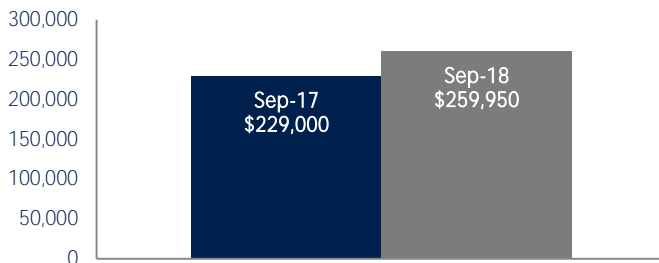
### Active Inventory

Versus last year, the total number of homes available this month is higher by 23 units or 15%. The total number of active inventory this September was 181 compared to 158 in September 2017. This month's total of 181 is higher than the previous month's total supply of available inventory of 141, an increase of 28%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Audubon, East Norriton, and West Norriton Homes was \$229,000. This September, the median sale price was \$259,950, an increase of 14% or \$30,950 compared to last year. The current median sold price is 8% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Audubon, East Norriton, and West Norriton are defined as properties listed in zip code/s 19403 and 19456.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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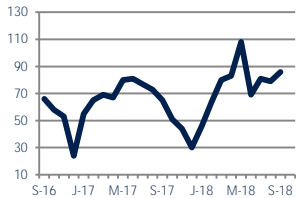
CHRISTIE'S  
INTERNATIONAL REAL ESTATE



Zip Code(s): 19403 and 19456

### New Listings

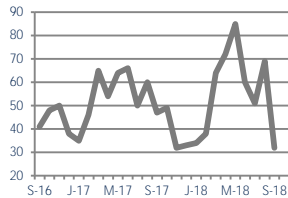
86



Up 32%  
Vs. Year Ago

### Current Contracts

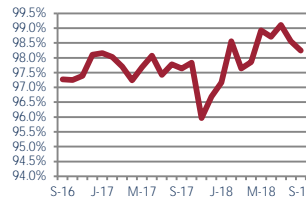
32



Down -32%  
Vs. Year Ago

### Sold Vs. List Price

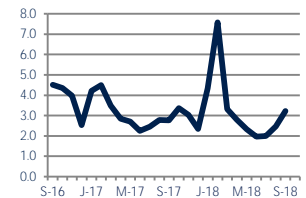
98.2%



Up 0.6%  
Vs. Year Ago

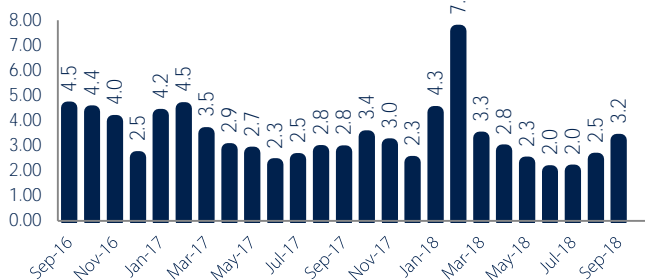
### Months of Supply

3.2



Up 17%  
Vs. Year Ago

### Months Of Supply



### New Listings & Current Contracts

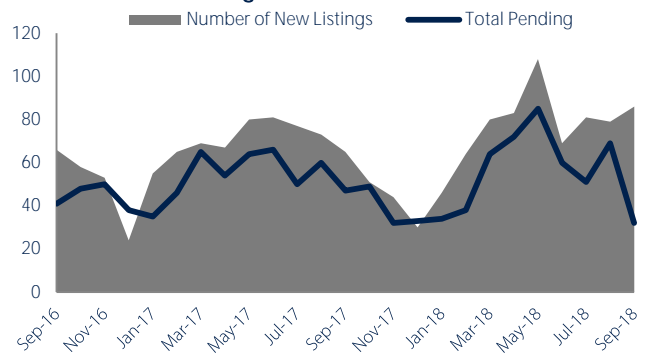
This month there were 86 homes newly listed for sale in Audubon, East Norriton, and West Norriton compared to 65 in September 2017, an increase of 32%. There were 32 current contracts pending sale this September compared to 47 a year ago. The number of current contracts is 32% lower than last September.

### Months of Supply

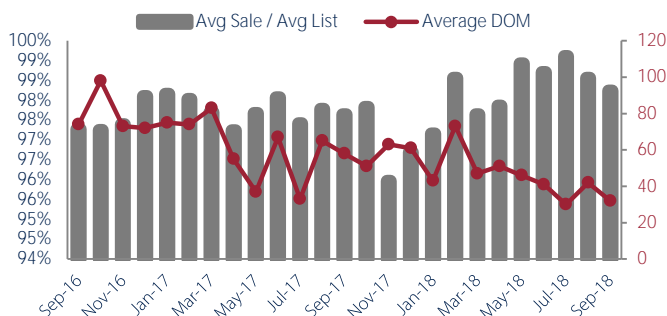
In September, there was 3.2 months of supply available in Audubon, East Norriton, and West Norriton, compared to 2.8 in September 2017. That is an increase of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Audubon, East Norriton, and West Norriton was 98.2% of the average list price, which is 0.6% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 32, lower than the average last year, which was 58, a decrease of 45%.



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