



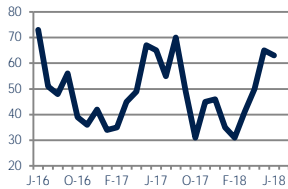
The Long & Foster Market Minute™

Focus On: Aston and Brookhaven Housing Market

June 2018

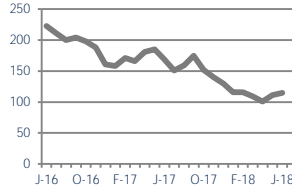
Zip Code(s): 19014, 19015 and 19017

Units Sold
63



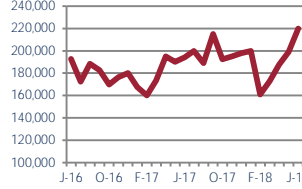
Down -3%
Vs. Year Ago

Active Inventory
115



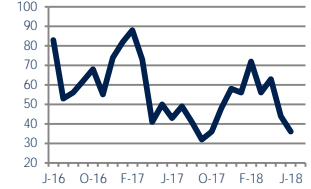
Down -32%
Vs. Year Ago

Median Sale Price
\$219,900



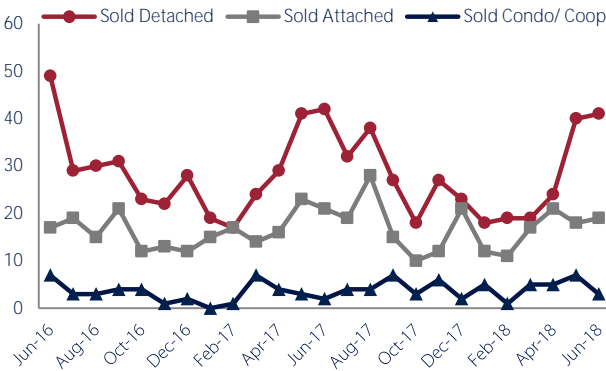
Up 13%
Vs. Year Ago

Days On Market
36



Down -16%
Vs. Year Ago

Units Sold*



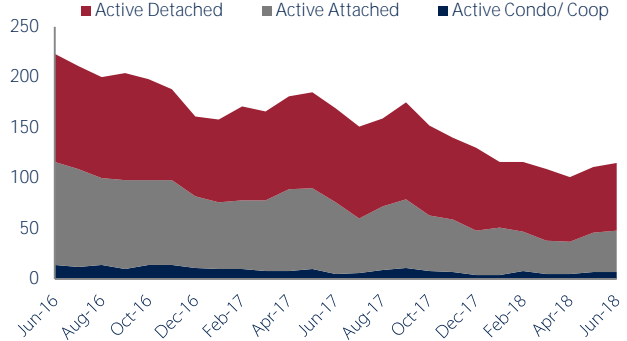
Units Sold

There was a decrease in total units sold in June, with 63 sold this month in Aston and Brookhaven versus 65 last month, a decrease of 3%. This month's total units sold was lower than at this time last year, a decrease of 3% versus June 2017.

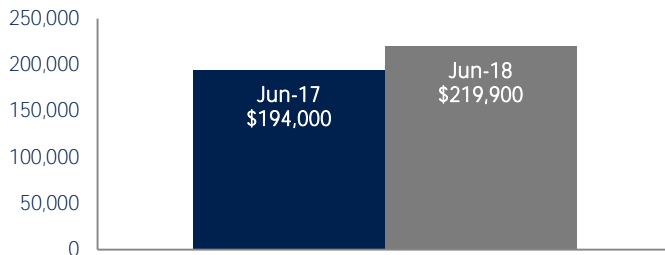
Active Inventory

Versus last year, the total number of homes available this month is lower by 54 units or 32%. The total number of active inventory this June was 115 compared to 169 in June 2017. This month's total of 115 is higher than the previous month's total supply of available inventory of 111, an increase of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Aston and Brookhaven Homes was \$194,000. This June, the median sale price was \$219,900, an increase of 13% or \$25,900 compared to last year. The current median sold price is 11% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Aston and Brookhaven are defined as properties listed in zip code/s 19014, 19015 and 19017.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



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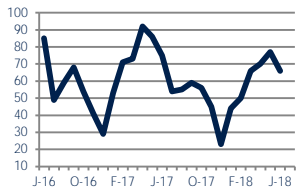
Focus On: Aston and Brookhaven Housing Market

June 2018

Zip Code(s): 19014, 19015 and 19017

New Listings

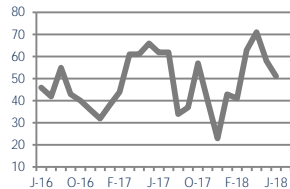
66



Down -12%
Vs. Year Ago

Current Contracts

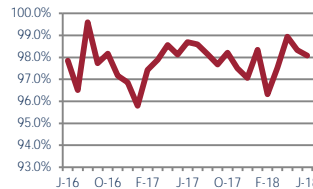
51



Down -18%
Vs. Year Ago

Sold Vs. List Price

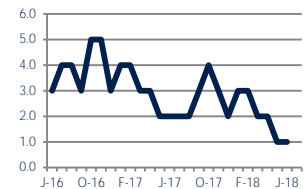
98.1%



Down -0.6%
Vs. Year Ago

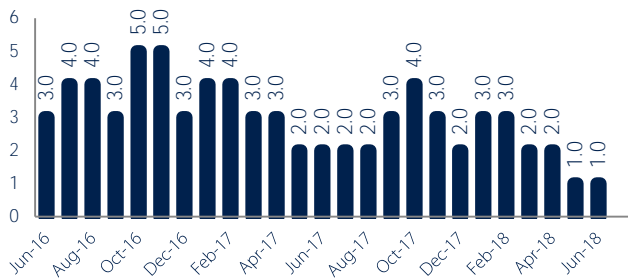
Months of Supply

1.0



Down -50%
Vs. Year Ago

Months Of Supply



Months of Supply

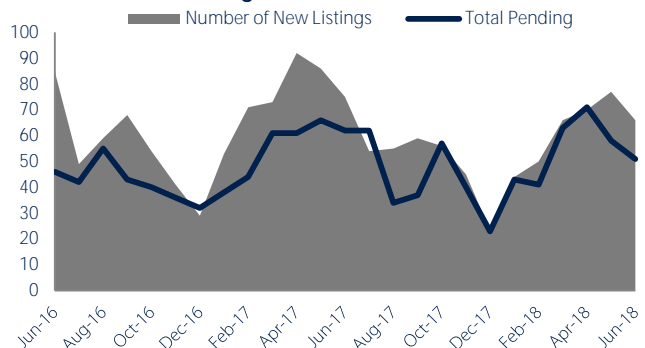
In June, there was 1.8 months of supply available in Aston and Brookhaven, compared to 2.6 in June 2017. That is a decrease of 30% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

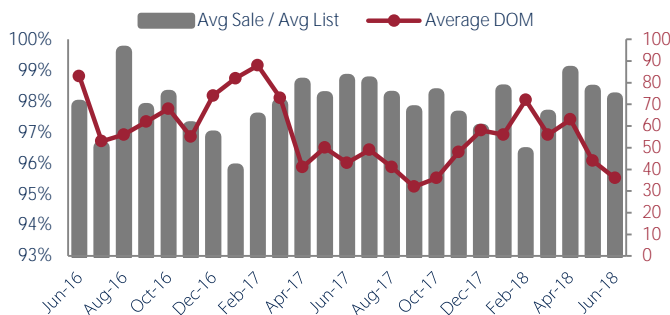
New Listings & Current Contracts

This month there were 66 homes newly listed for sale in Aston and Brookhaven compared to 75 in June 2017, a decrease of 12%. There were 51 current contracts pending sale this June compared to 62 a year ago. The number of current contracts is 18% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Aston and Brookhaven was 98.1% of the average list price, which is 0.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 43, a decrease of 16%.



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