



The Long & Foster Market Minute™

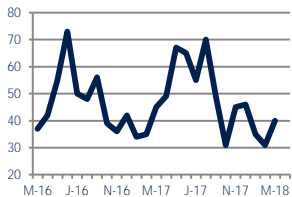
Focus On: Aston and Brookhaven Housing Market

March 2018

Zip Code(s): 19014, 19015 and 19017

Units Sold

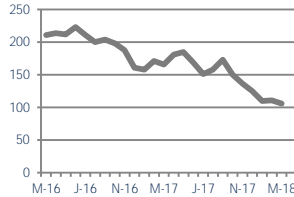
40



Down -11%
Vs. Year Ago

Active Inventory

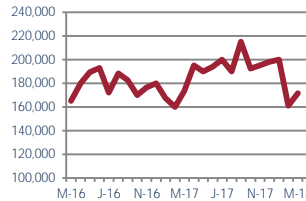
106



Down -36%
Vs. Year Ago

Median Sale Price

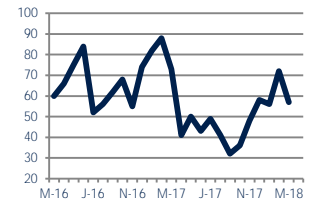
\$171,450



Down -1%
Vs. Year Ago

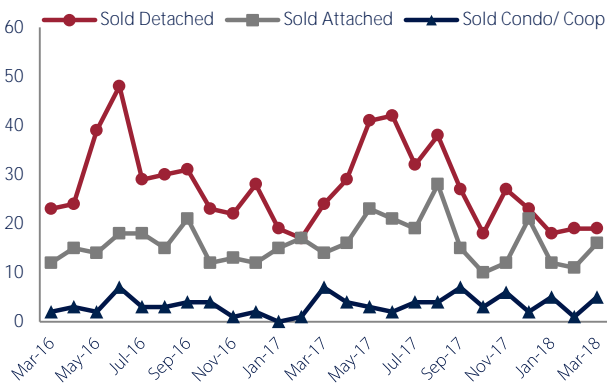
Days On Market

57



Down -22%
Vs. Year Ago

Units Sold*



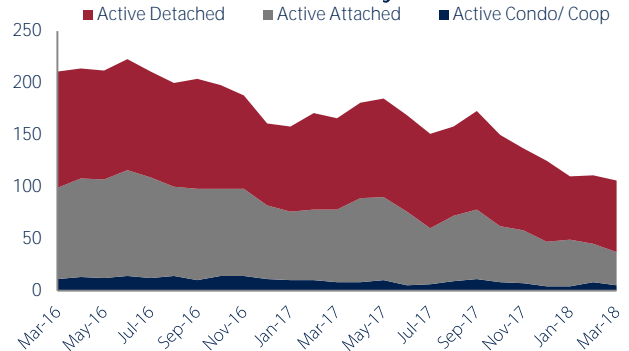
Units Sold

There was an increase in total units sold in March, with 40 sold this month in Aston and Brookhaven versus 31 last month, an increase of 29%. This month's total units sold was lower than at this time last year, a decrease of 11% versus March 2017.

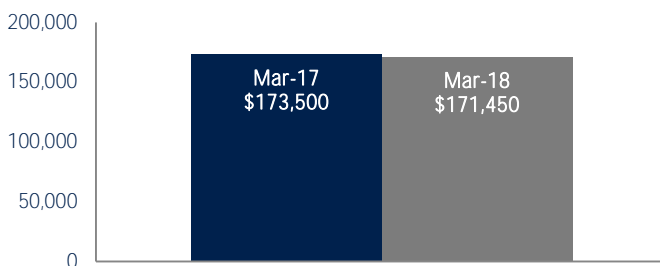
Active Inventory

Versus last year, the total number of homes available this month is lower by 60 units or 36%. The total number of active inventory this March was 106 compared to 166 in March 2017. This month's total of 106 is lower than the previous month's total supply of available inventory of 111, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last March, the median sale price for Aston and Brookhaven Homes was \$173,500. This March, the median sale price was \$171,450, a decrease of 1% or \$2,050 compared to last year. The current median sold price is 6% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Aston and Brookhaven are defined as properties listed in zip code/s 19014, 19015 and 19017.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE





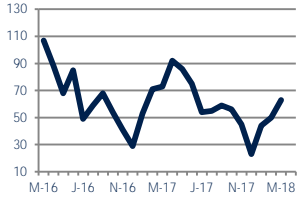
Focus On: Aston and Brookhaven Housing Market

March 2018

Zip Code(s): 19014, 19015 and 19017

New Listings

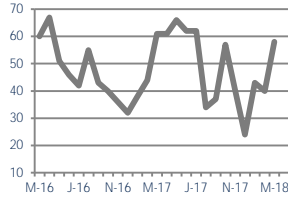
63



Down -14%
Vs. Year Ago

Current Contracts

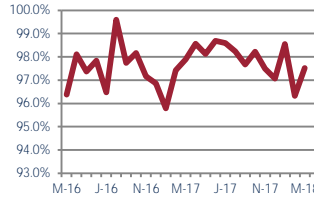
58



Down -5%
Vs. Year Ago

Sold Vs. List Price

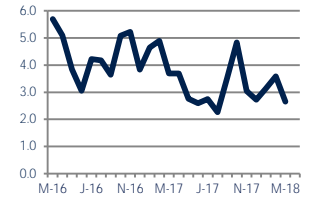
97.5%



No Change
Vs. Year Ago

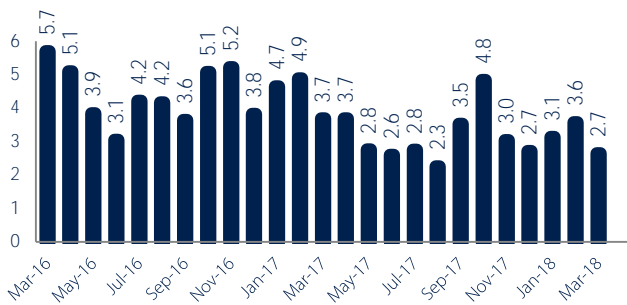
Months of Supply

2.7



Down -28%
Vs. Year Ago

Months Of Supply



Months of Supply

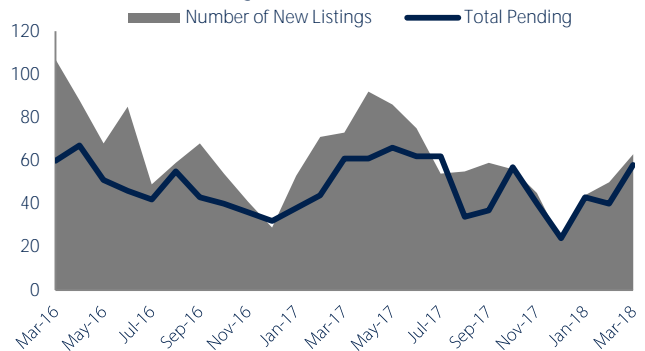
In March, there was 2.7 months of supply available in Aston and Brookhaven, compared to 3.7 in March 2017. That is a decrease of 28% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

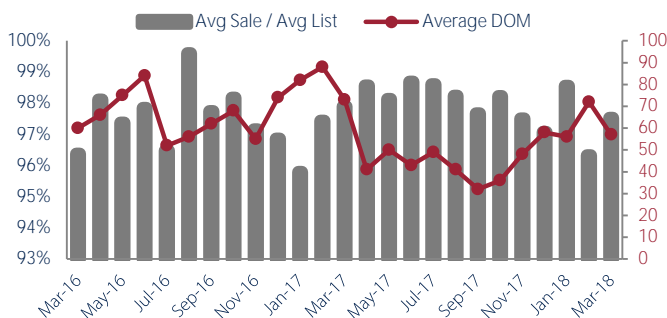
New Listings & Current Contracts

This month there were 63 homes newly listed for sale in Aston and Brookhaven compared to 73 in March 2017, a decrease of 14%. There were 58 current contracts pending sale this March compared to 61 a year ago. The number of current contracts is 5% lower than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Aston and Brookhaven was 97.5% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 57, lower than the average last year, which was 73, a decrease of 22%.



Aston and Brookhaven are defined as properties listed in zip code/s 19014, 19015 and 19017.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.

