



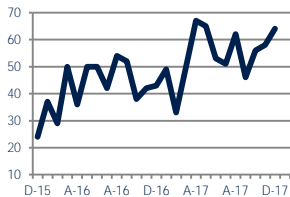
Focus On: Willingboro Housing Market

December 2017

Zip Code(s): 08046 and 08073

Units Sold

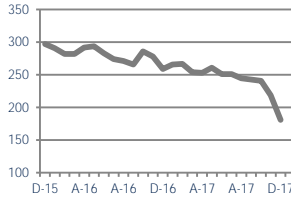
64



Up
Vs. Year Ago

Active Inventory

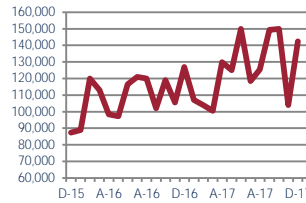
181



Down -30%
Vs. Year Ago

Median Sale Price

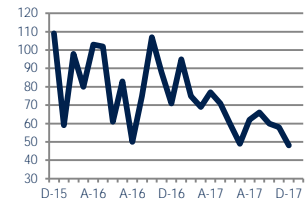
\$142,450



Up 12%
Vs. Year Ago

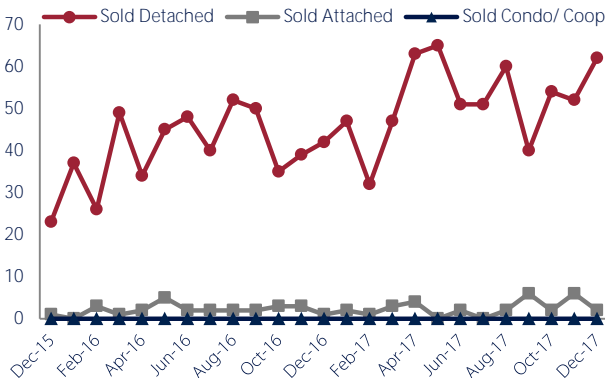
Days On Market

48



Down -32%
Vs. Year Ago

Units Sold*



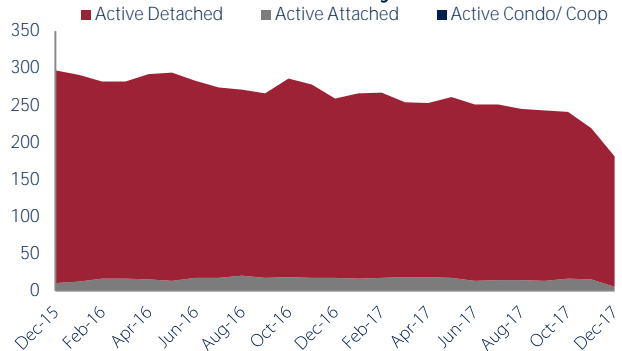
Units Sold

There was an increase in total units sold in December, with 64 sold this month in Willingboro. This month's total units sold was higher than at this time last year.

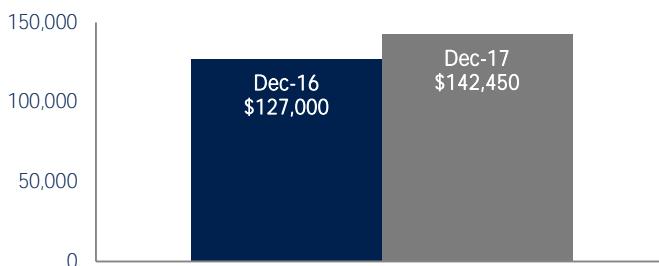
Active Inventory

Versus last year, the total number of homes available this month is lower by 78 units or 30%. The total number of active inventory this December was 181 compared to 259 in December 2016. This month's total of 181 is lower than the previous month's total supply of available inventory of 219, a decrease of 17%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Willingboro Homes was \$127,000. This December, the median sale price was \$142,450, an increase of \$15,450 compared to last year. The current median sold price is higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Willingboro are defined as properties listed in zip code/s 08046 and 08073.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TRiND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TRiND or Long & Foster Real Estate, Inc.



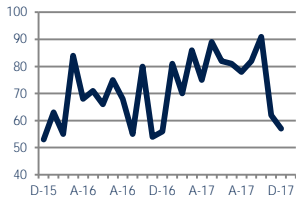
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December 2017

Zip Code(s): 08046 and 08073

New Listings

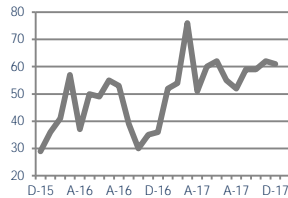
57



Up 2%
Vs. Year Ago

Current Contracts

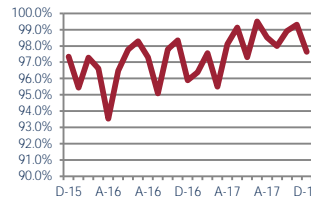
61



Up 69%
Vs. Year Ago

Sold Vs. List Price

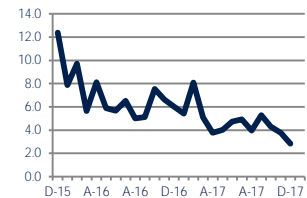
97.6%



Up 1.8%
Vs. Year Ago

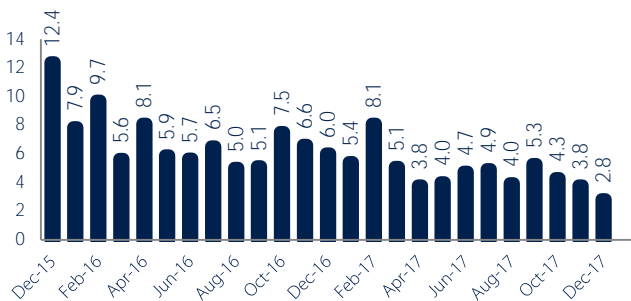
Months of Supply

2.8



Down -53%
Vs. Year Ago

Months Of Supply



Months of Supply

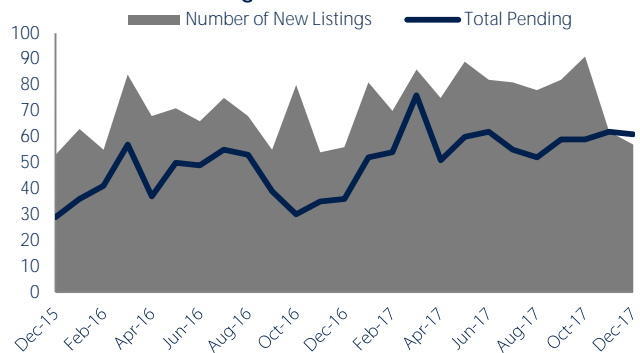
In December, there was 2.8 months of supply available in Willingboro, compared to 6.0 in December 2016. That is a decrease of 53% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

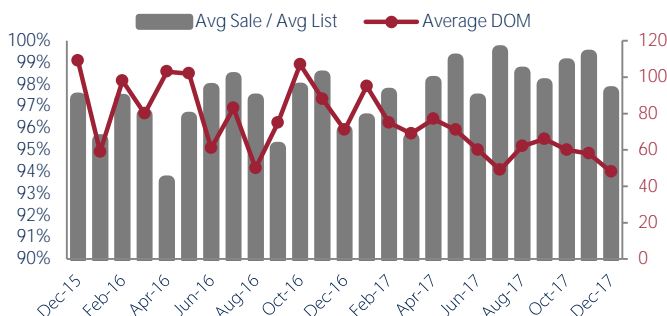
New Listings & Current Contracts

This month there were 57 homes newly listed for sale in Willingboro compared to 56 in December 2016, an increase of 2%. There were 61 current contracts pending sale this December compared to 36 a year ago. The number of current contracts is 69% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Willingboro was 97.6% of the average list price, which is 1.8% higher than at this time last year.

Days On Market

This month, the average number of days on market was 48, lower than the average last year, which was 71, a decrease of 32%.



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