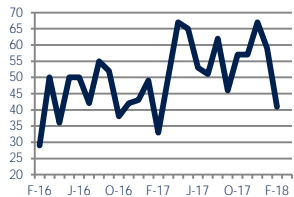




Zip Code(s): 08046 and 08073

Units Sold

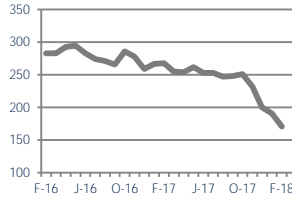
41



Up 24%
Vs. Year Ago

Active Inventory

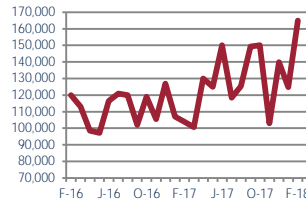
171



Down -36%
Vs. Year Ago

Median Sale Price

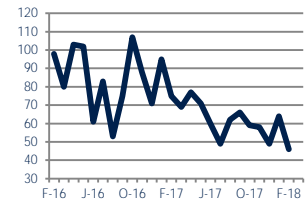
\$164,900



Up
Vs. Year Ago

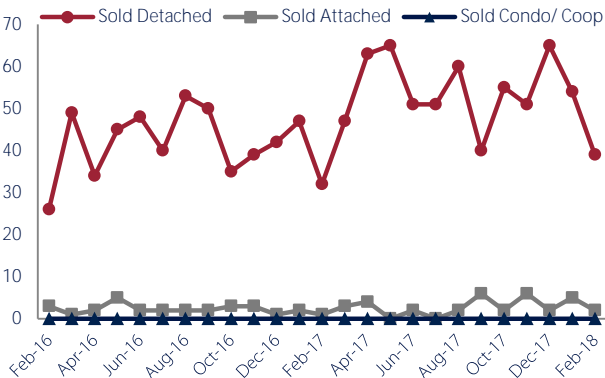
Days On Market

46



Down -39%
Vs. Year Ago

Units Sold*



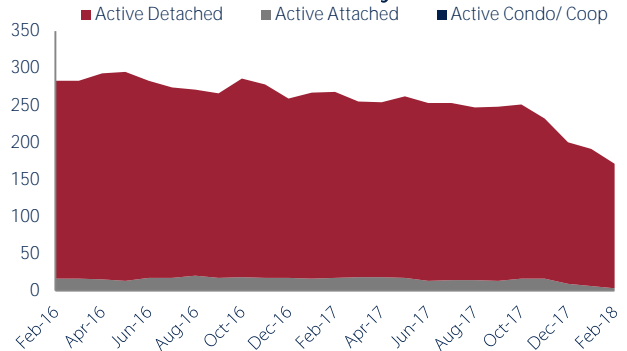
Units Sold

There was a decrease in total units sold in February, with 41 sold this month in Willingboro versus 59 last month, a decrease of 31%. This month's total units sold was higher than at this time last year, an increase of 24% versus February 2017.

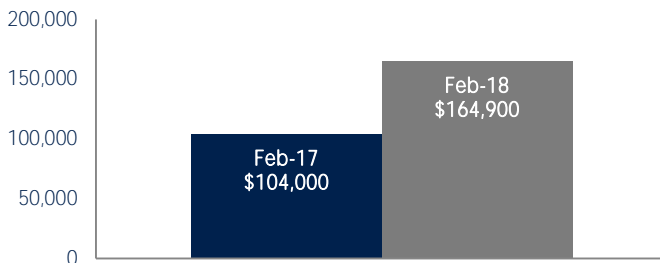
Active Inventory

Versus last year, the total number of homes available this month is lower by 97 units or 36%. The total number of active inventory this February was 171 compared to 268 in February 2017. This month's total of 171 is lower than the previous month's total supply of available inventory of 191, a decrease of 10%.

Active Inventory*



Median Sale Price



Median Sale Price

Last February, the median sale price for Willingboro Homes was \$104,000. This February, the median sale price was \$164,900, an increase of \$60,900 compared to last year. The current median sold price is higher than in January.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Willingboro are defined as properties listed in zip code/s 08046 and 08073.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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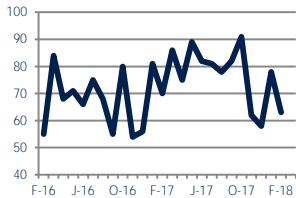
Focus On: Willingboro Housing Market

February 2018

Zip Code(s): 08046 and 08073

New Listings

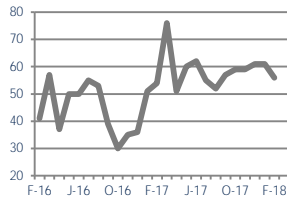
63



Down -10%
Vs. Year Ago

Current Contracts

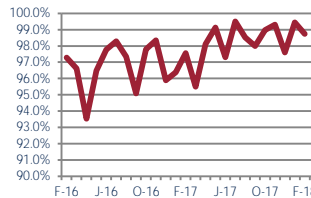
56



Up 4%
Vs. Year Ago

Sold Vs. List Price

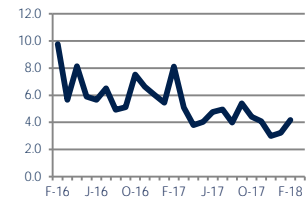
98.7%



Up 1.2%
Vs. Year Ago

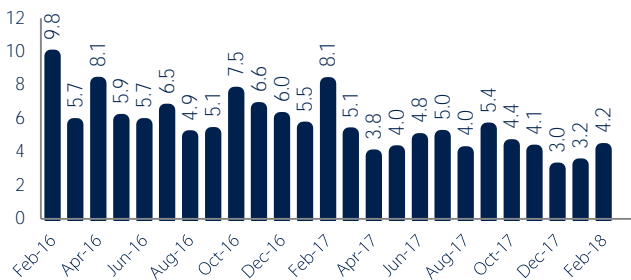
Months of Supply

4.2



Down -49%
Vs. Year Ago

Months Of Supply



Months of Supply

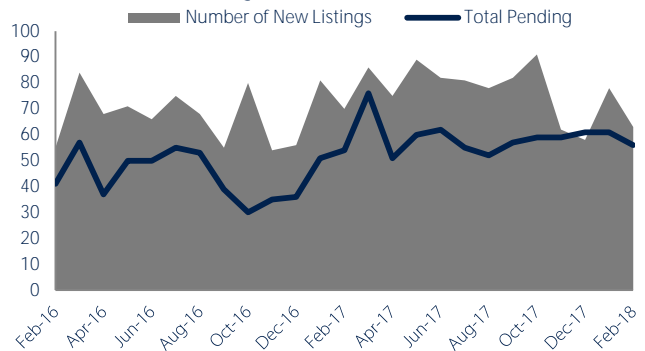
In February, there was 4.2 months of supply available in Willingboro, compared to 8.1 in February 2017. That is a decrease of 49% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

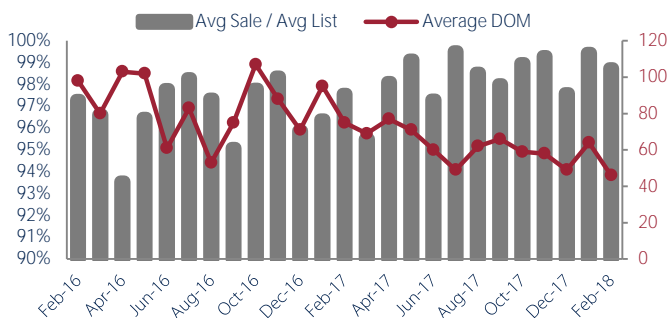
New Listings & Current Contracts

This month there were 63 homes newly listed for sale in Willingboro compared to 70 in February 2017, a decrease of 10%. There were 56 current contracts pending sale this February compared to 54 a year ago. The number of current contracts is 4% higher than last February.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In February, the average sale price in Willingboro was 98.7% of the average list price, which is 1.2% higher than at this time last year.

Days On Market

This month, the average number of days on market was 46, lower than the average last year, which was 75, a decrease of 39%.



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