

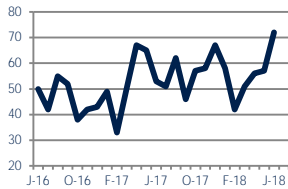


Focus On: Willingboro Housing Market

June 2018

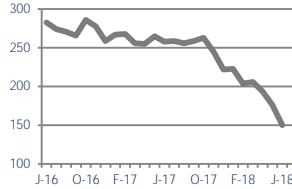
Zip Code(s): 08046 and 08073

Units Sold
72



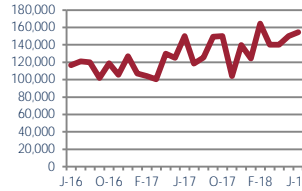
Up
Vs. Year Ago

Active Inventory
150



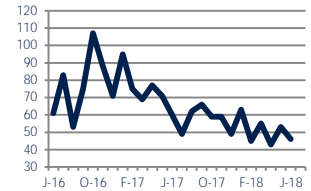
Down -42%
Vs. Year Ago

Median Sale Price
\$154,500



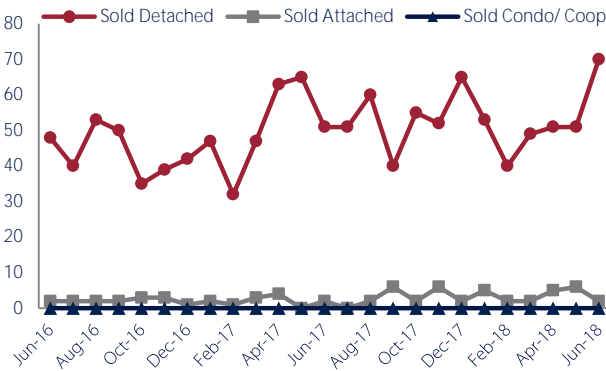
Up 3%
Vs. Year Ago

Days On Market
46



Down -23%
Vs. Year Ago

Units Sold*



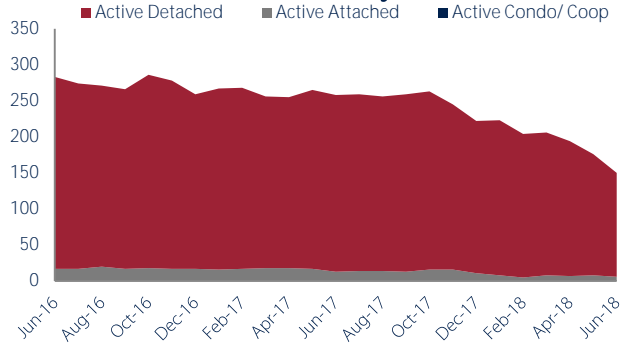
Units Sold

There was an increase in total units sold in June, with 72 sold this month in Willingboro. This month's total units sold was higher than at this time last year.

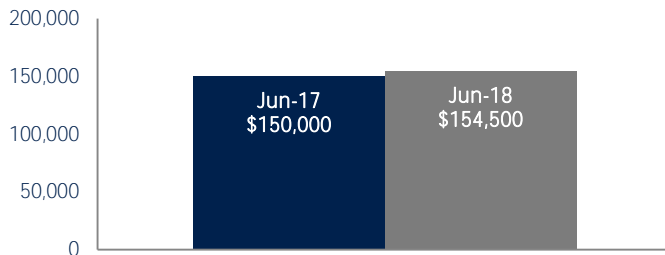
Active Inventory

Versus last year, the total number of homes available this month is lower by 108 units or 42%. The total number of active inventory this June was 150 compared to 258 in June 2017. This month's total of 150 is lower than the previous month's total supply of available inventory of 176, a decrease of 15%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Willingboro Homes was \$150,000. This June, the median sale price was \$154,500, an increase of 3% or \$4,500 compared to last year. The current median sold price is 3% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Willingboro are defined as properties listed in zip code/s 08046 and 08073.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



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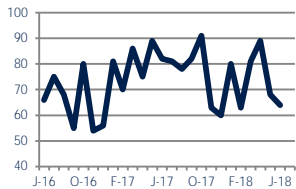
Focus On: Willingboro Housing Market

June 2018

Zip Code(s): 08046 and 08073

New Listings

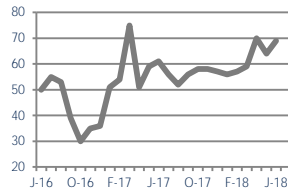
64



Down -22%
Vs. Year Ago

Current Contracts

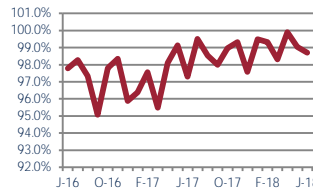
69



Up 13%
Vs. Year Ago

Sold Vs. List Price

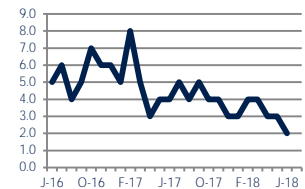
98.7%



Up 1.4%
Vs. Year Ago

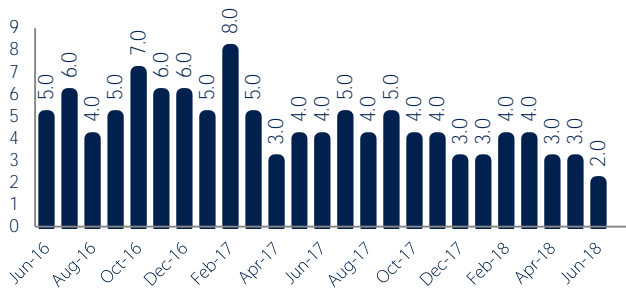
Months of Supply

2.0



Down -50%
Vs. Year Ago

Months Of Supply



Months of Supply

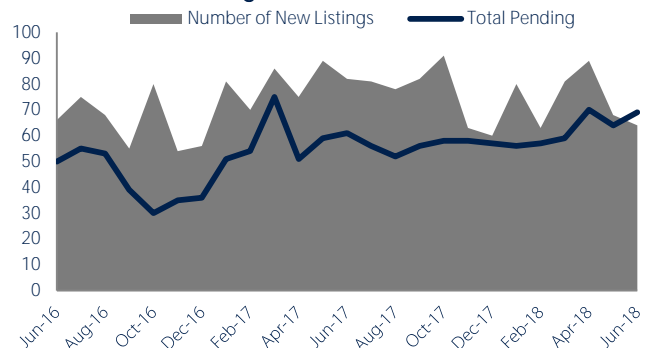
In June, there was 2.1 months of supply available in Willingboro, compared to 4.9 in June 2017. That is a decrease of 57% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

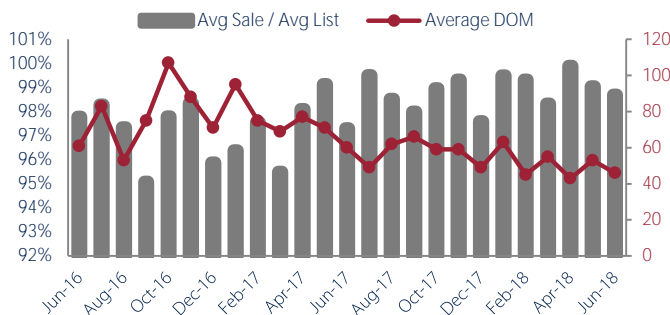
New Listings & Current Contracts

This month there were 64 homes newly listed for sale in Willingboro compared to 82 in June 2017, a decrease of 22%. There were 69 current contracts pending sale this June compared to 61 a year ago. The number of current contracts is 13% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Willingboro was 98.7% of the average list price, which is 1.4% higher than at this time last year.

Days On Market

This month, the average number of days on market was 46, lower than the average last year, which was 60, a decrease of 23%.



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