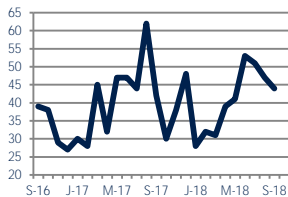


Zip Code(s): 08221, 08244 and 08225

### Units Sold

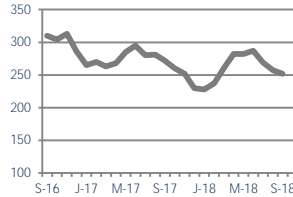
44



Up 5%  
Vs. Year Ago

### Active Inventory

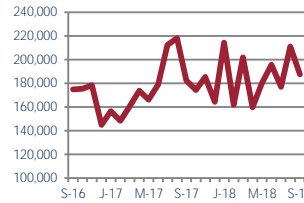
252



Down -7%  
Vs. Year Ago

### Median Sale Price

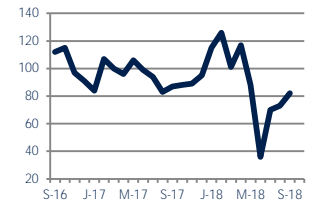
\$187,500



Up 3%  
Vs. Year Ago

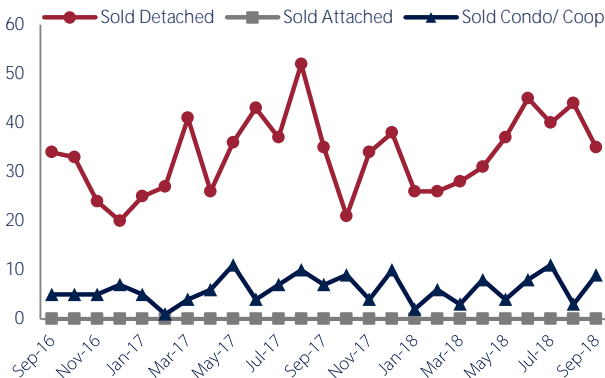
### Days On Market

82



Down -6%  
Vs. Year Ago

### Units Sold\*



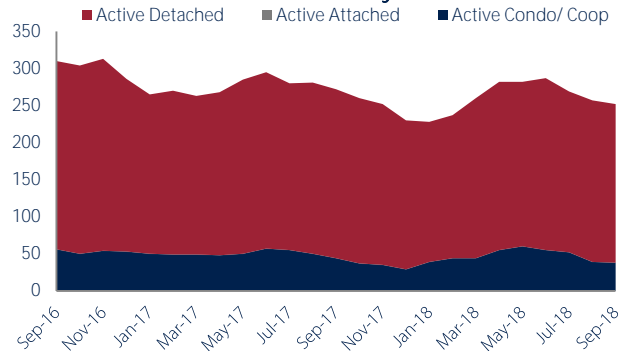
### Units Sold

There was a decrease in total units sold in September, with 44 sold this month in Somers Point, Northfield, and Linwood versus 47 last month, a decrease of 6%. This month's total units sold was higher than at this time last year, an increase of 5% versus September 2017.

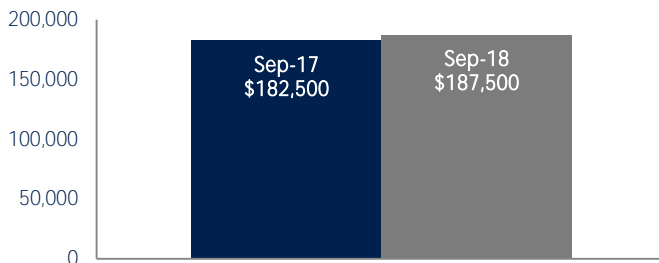
### Active Inventory

Versus last year, the total number of homes available this month is lower by 20 units or 7%. The total number of active inventory this September was 252 compared to 272 in September 2017. This month's total of 252 is lower than the previous month's total supply of available inventory of 257, a decrease of 2%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Somers Point, Northfield, and Linwood Homes was \$182,500. This September, the median sale price was \$187,500, an increase of 3% or \$5,000 compared to last year. The current median sold price is 11% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Somers Point, Northfield, and Linwood are defined as properties listed in zip code/s 08221, 08244 and 08225.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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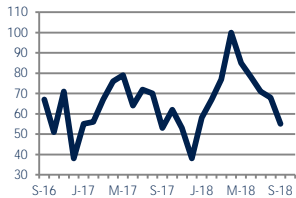
CHRISTIE'S  
INTERNATIONAL REAL ESTATE



Zip Code(s): 08221, 08244 and 08225

**New Listings**

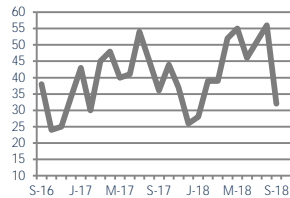
55



**Up 4%**  
Vs. Year Ago

**Current Contracts**

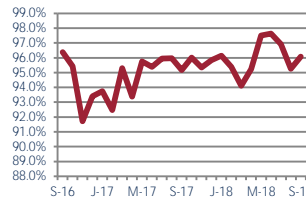
32



**Down -11%**  
Vs. Year Ago

**Sold Vs. List Price**

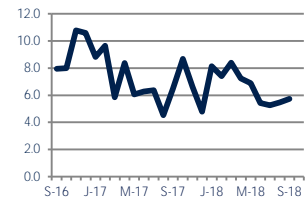
96.1%



**Up 0.9%**  
Vs. Year Ago

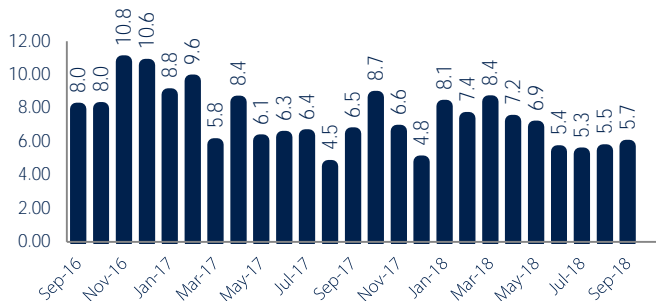
**Months of Supply**

5.7



**Down -12%**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

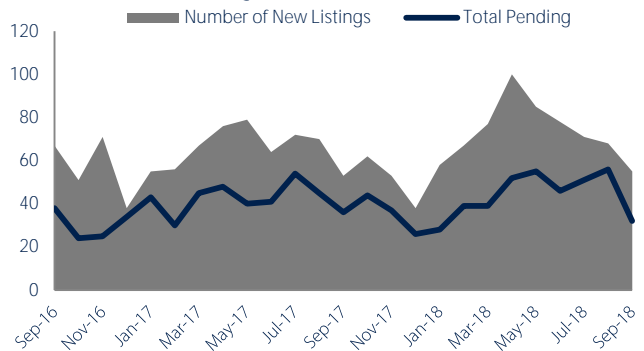
In September, there was 5.7 months of supply available in Somers Point, Northfield, and Linwood, compared to 6.5 in September 2017. That is a decrease of 12% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

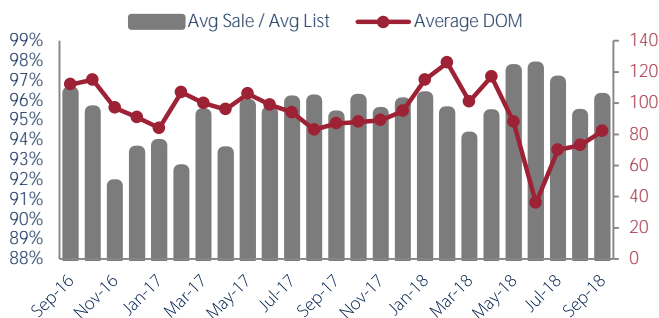
**New Listings & Current Contracts**

This month there were 55 homes newly listed for sale in Somers Point, Northfield, and Linwood compared to 53 in September 2017, an increase of 4%. There were 32 current contracts pending sale this September compared to 36 a year ago. The number of current contracts is 11% lower than last September.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In September, the average sale price in Somers Point, Northfield, and Linwood was 96.1% of the average list price, which is 0.9% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 82, lower than the average last year, which was 87, a decrease of 6%.



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