



The Long & Foster Market Minute™

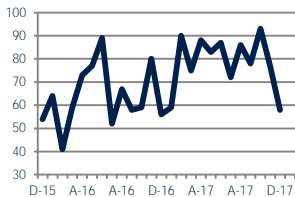
Focus On: Sicklerville and Winslow Housing Market

December 2017

Zip Code(s): 08081 and 08095

Units Sold

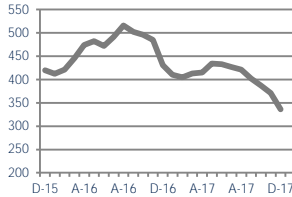
58



Up 4%
Vs. Year Ago

Active Inventory

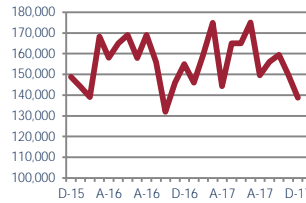
336



Down -22%
Vs. Year Ago

Median Sale Price

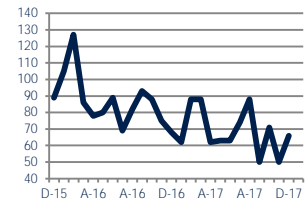
\$138,750



Down -10%
Vs. Year Ago

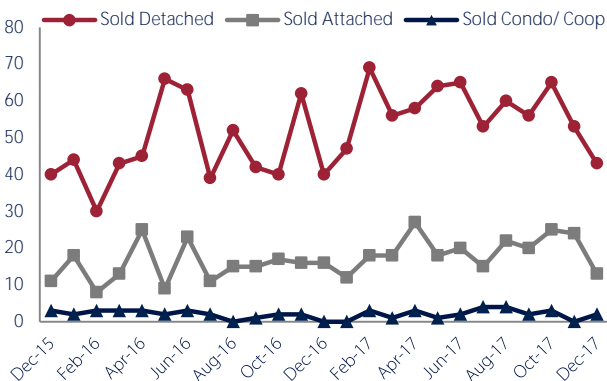
Days On Market

66



Down -3%
Vs. Year Ago

Units Sold*



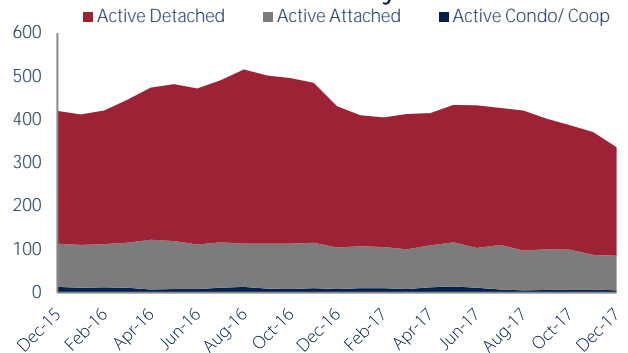
Units Sold

There was a decrease in total units sold in December, with 58 sold this month in Sicklerville and Winslow versus 77 last month, a decrease of 25%. This month's total units sold was higher than at this time last year, an increase of 4% versus December 2016.

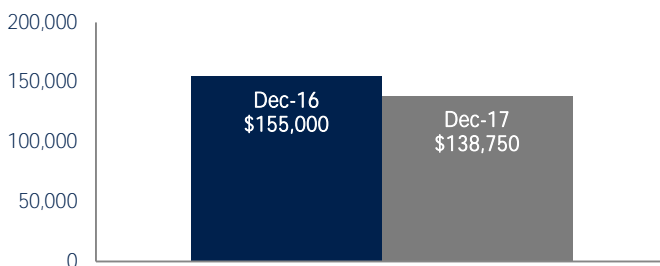
Active Inventory

Versus last year, the total number of homes available this month is lower by 95 units or 22%. The total number of active inventory this December was 336 compared to 431 in December 2016. This month's total of 336 is lower than the previous month's total supply of available inventory of 371, a decrease of 9%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Sicklerville and Winslow Homes was \$155,000. This December, the median sale price was \$138,750, a decrease of 10% or \$16,250 compared to last year. The current median sold price is 7% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Sicklerville and Winslow are defined as properties listed in zip code/s 08081 and 08095.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TRiND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TRiND or Long & Foster Real Estate, Inc.



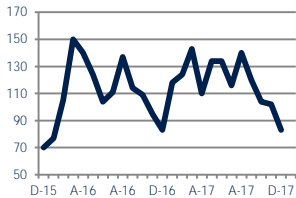
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 08081 and 08095

New Listings

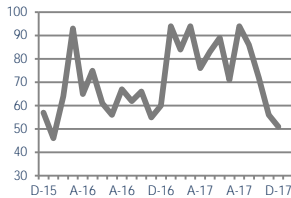
83



No Change
Vs. Year Ago

Current Contracts

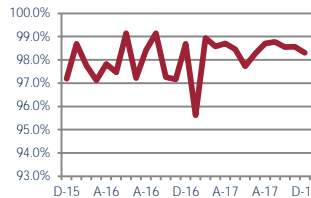
51



Down -15%
Vs. Year Ago

Sold Vs. List Price

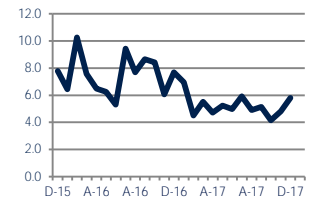
98.3%



No Change
Vs. Year Ago

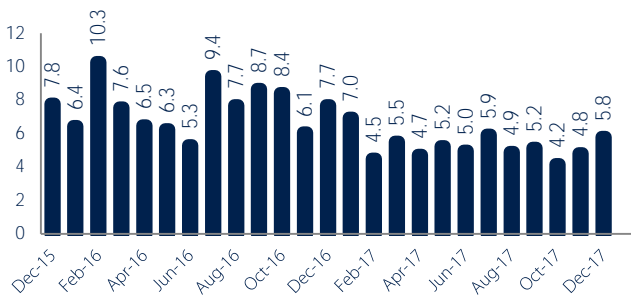
Months of Supply

5.8



Down -25%
Vs. Year Ago

Months Of Supply



Months of Supply

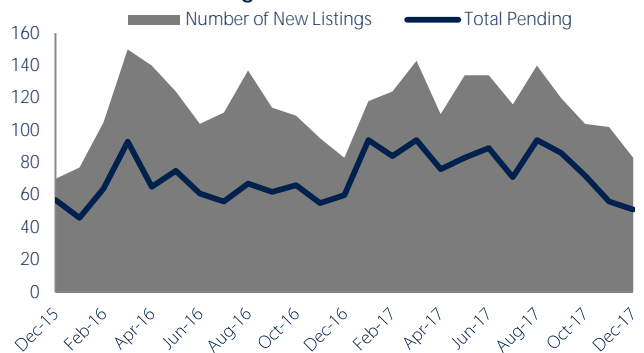
In December, there was 5.8 months of supply available in Sicklerville and Winslow, compared to 7.7 in December 2016. That is a decrease of 25% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

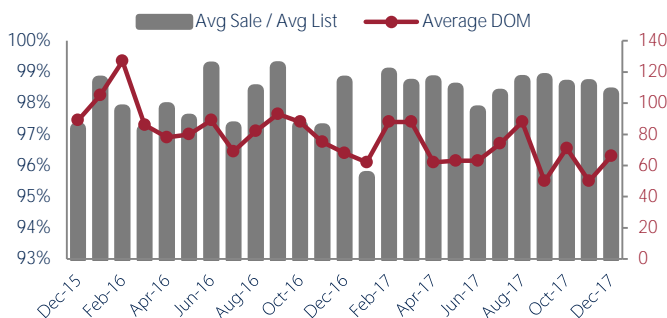
New Listings & Current Contracts

This month there were 83 homes newly listed for sale in Sicklerville and Winslow, which is similar to the amount in December 2016. There were 51 current contracts pending sale this December compared to 60 a year ago. The number of current contracts is 15% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Sicklerville and Winslow was 98.3% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 66, lower than the average last year, which was 68, a decrease of 3%.



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