



The Long & Foster Market Minute™

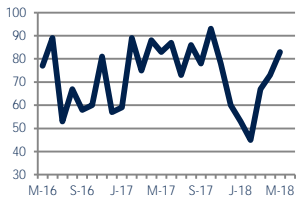
Focus On: Sicklerville and Winslow Housing Market

May 2018

Zip Code(s): 08081 and 08095

Units Sold

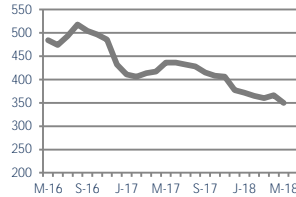
83



No Change
Vs. Year Ago

Active Inventory

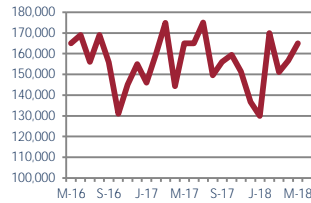
350



Down -20%
Vs. Year Ago

Median Sale Price

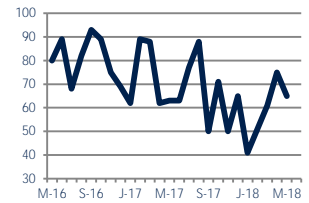
\$165,000



No Change
Vs. Year Ago

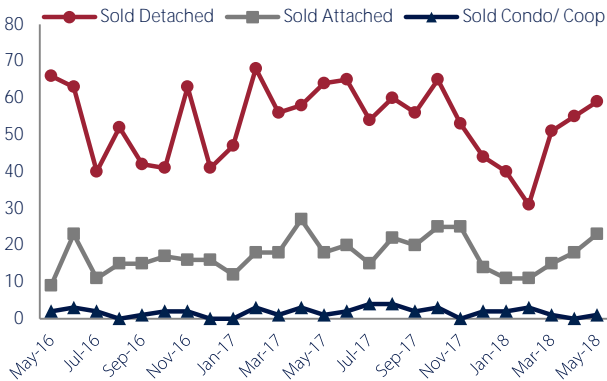
Days On Market

65



Up 3%
Vs. Year Ago

Units Sold*



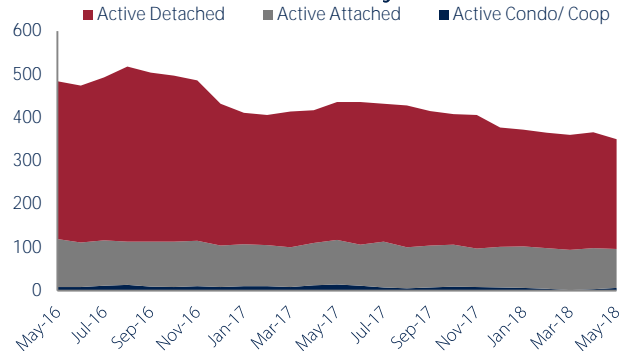
Units Sold

There was an increase in total units sold in May, with 83 sold this month in Sicklerville and Winslow, an increase of 14%. This month's total units sold is similar compared to a year ago.

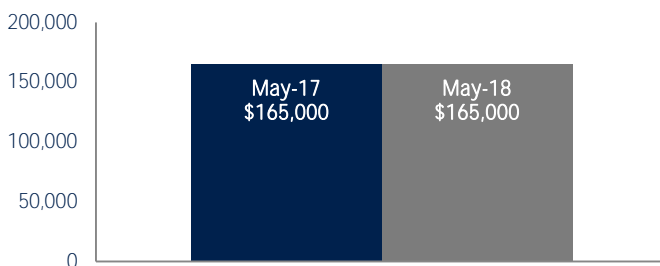
Active Inventory

Versus last year, the total number of homes available this month is lower by 86 units or 20%. The total number of active inventory this May was 350 compared to 436 in May 2017. This month's total of 350 is lower than the previous month's total supply of available inventory of 366, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Sicklerville and Winslow Homes was \$165,000. This May, the median sale price was \$165,000, which is similar compared to a year ago. The current median sold price is 5% higher than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Sicklerville and Winslow are defined as properties listed in zip code/s 08081 and 08095.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE



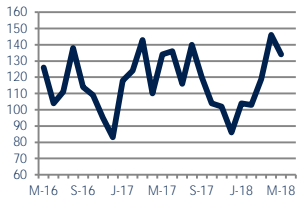
Focus On: Sicklerville and Winslow Housing Market

May 2018

Zip Code(s): 08081 and 08095

New Listings

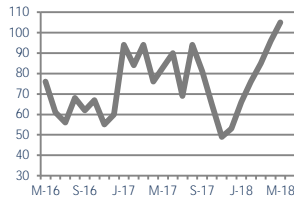
134



No Change
Vs. Year Ago

Current Contracts

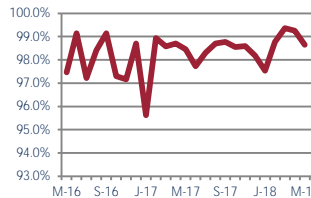
105



Up 27%
Vs. Year Ago

Sold Vs. List Price

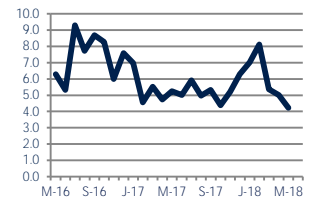
98.7%



No Change
Vs. Year Ago

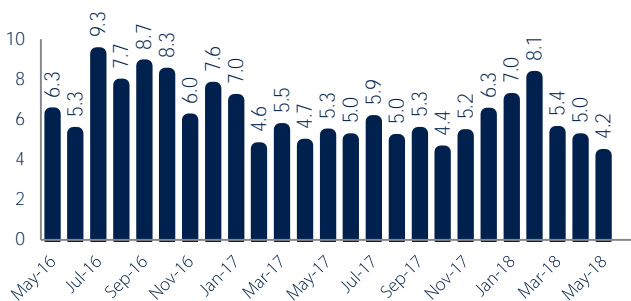
Months of Supply

4.2



Down -20%
Vs. Year Ago

Months Of Supply



Months of Supply

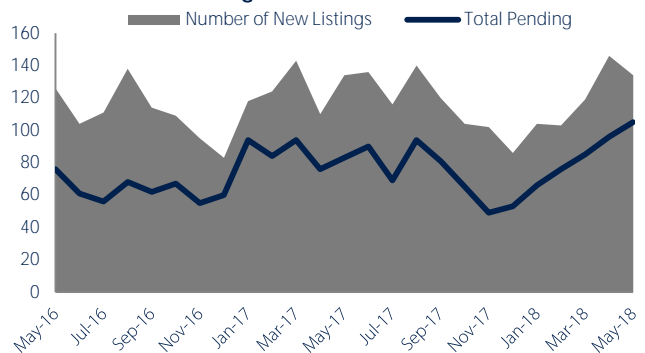
In May, there was 4.2 months of supply available in Sicklerville and Winslow, compared to 5.3 in May 2017. That is a decrease of 20% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

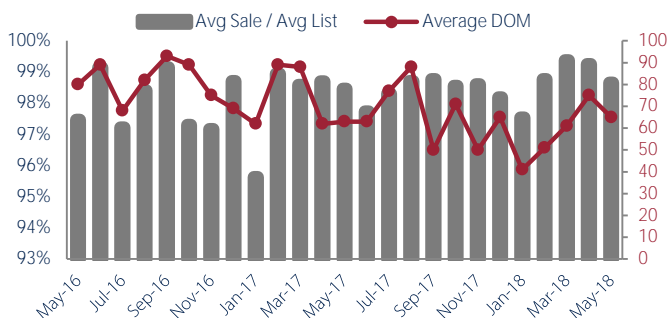
New Listings & Current Contracts

This month there were 134 homes newly listed for sale in Sicklerville and Winslow, which is similar to the amount in May 2017. There were 105 current contracts pending sale this May compared to 83 a year ago. The number of current contracts is 27% higher than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Sicklerville and Winslow was 98.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 65, higher than the average last year, which was 63, an increase of 3%.



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