



# The Long & Foster Market Minute™

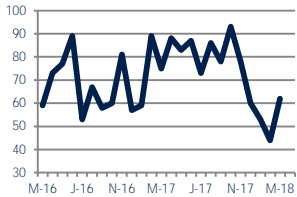
Focus On: Sicklerville and Winslow Housing Market

March 2018

Zip Code(s): 08081 and 08095

## Units Sold

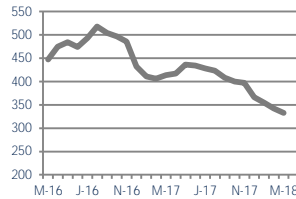
62



Down -17%  
Vs. Year Ago

## Active Inventory

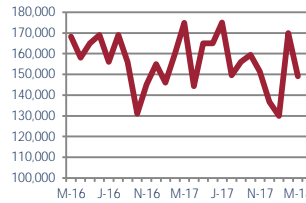
333



Down -20%  
Vs. Year Ago

## Median Sale Price

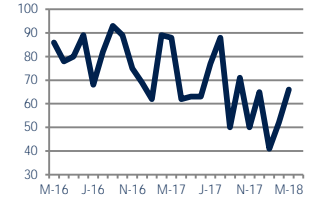
\$149,050



Down -15%  
Vs. Year Ago

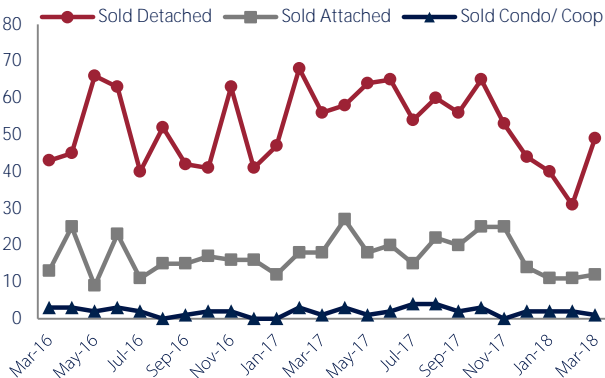
## Days On Market

66



Down -25%  
Vs. Year Ago

## Units Sold\*



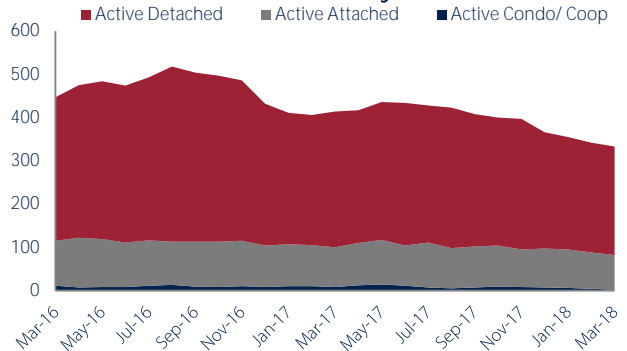
## Units Sold

There was an increase in total units sold in March, with 62 sold this month in Sicklerville and Winslow. This month's total units sold was lower than at this time last year.

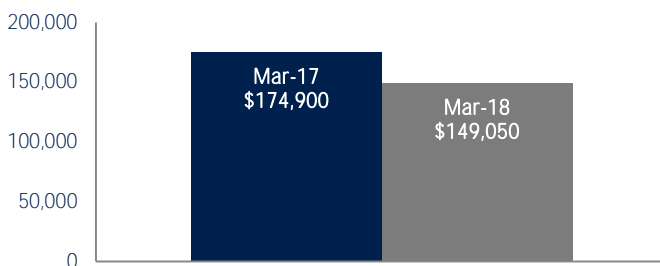
## Active Inventory

Versus last year, the total number of homes available this month is lower by 81 units or 20%. The total number of active inventory this March was 333 compared to 414 in March 2017. This month's total of 333 is lower than the previous month's total supply of available inventory of 342, a decrease of 3%.

## Active Inventory\*



## Median Sale Price



## Median Sale Price

Last March, the median sale price for Sicklerville and Winslow Homes was \$174,900. This March, the median sale price was \$149,050, a decrease of 15% or \$25,850 compared to last year. The current median sold price is 12% lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Sicklerville and Winslow are defined as properties listed in zip code/s 08081 and 08095.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE



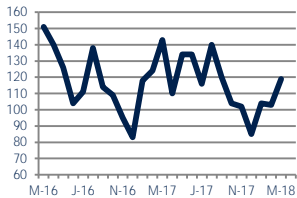
## Focus On: Sicklerville and Winslow Housing Market

March 2018

Zip Code(s): 08081 and 08095

### New Listings

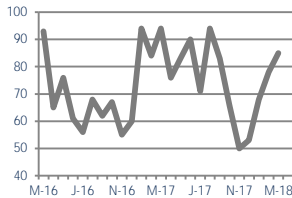
119



Down -17%  
Vs. Year Ago

### Current Contracts

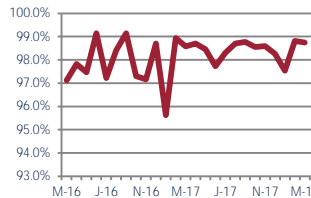
85



Down -10%  
Vs. Year Ago

### Sold Vs. List Price

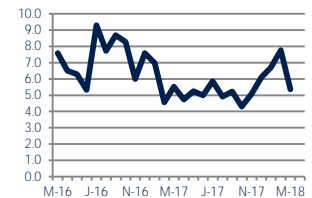
98.8%



No Change  
Vs. Year Ago

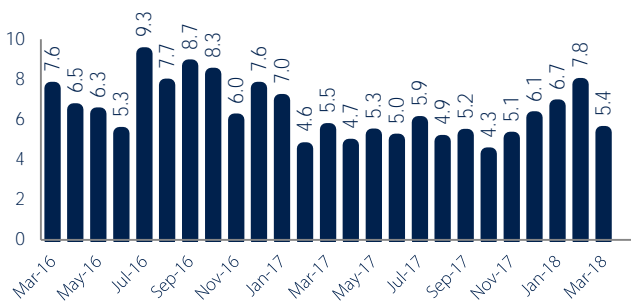
### Months of Supply

5.4



Down -3%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

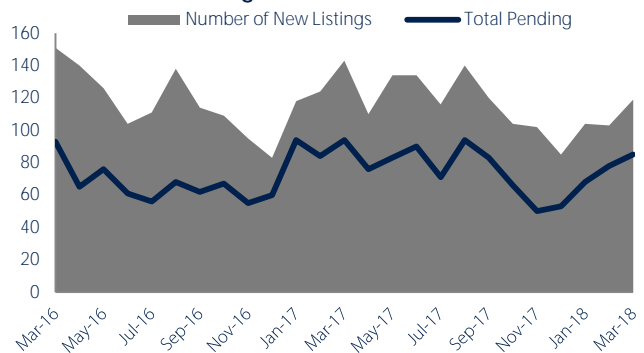
In March, there was 5.4 months of supply available in Sicklerville and Winslow, compared to 5.5 in March 2017. That is a decrease of 3% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

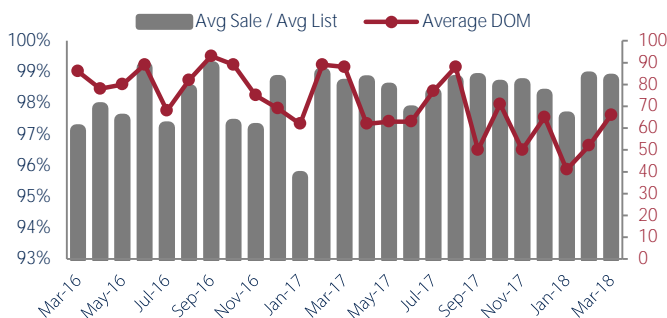
### New Listings & Current Contracts

This month there were 119 homes newly listed for sale in Sicklerville and Winslow compared to 143 in March 2017, a decrease of 17%. There were 85 current contracts pending sale this March compared to 94 a year ago. The number of current contracts is 10% lower than last March.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In March, the average sale price in Sicklerville and Winslow was 98.8% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 66, lower than the average last year, which was 88, a decrease of 25%.



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