



The Long & Foster Market Minute™

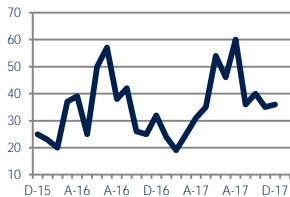
Focus On: **Robbinsville and Yardville Housing Market**

December 2017

Zip Code(s): 08561, 08691 and 08620

Units Sold

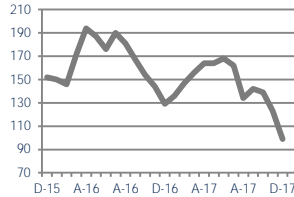
36



Up 13%
Vs. Year Ago

Active Inventory

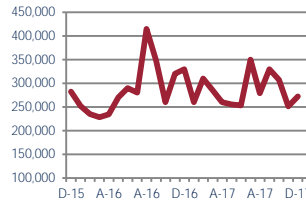
99



Down -23%
Vs. Year Ago

Median Sale Price

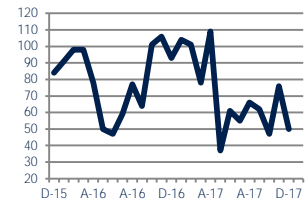
\$272,000



Down -17%
Vs. Year Ago

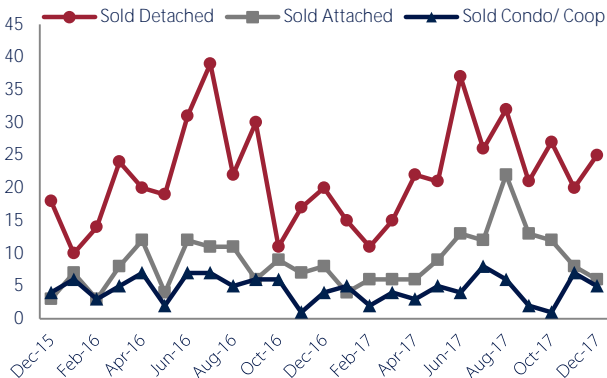
Days On Market

50



Down -46%
Vs. Year Ago

Units Sold*



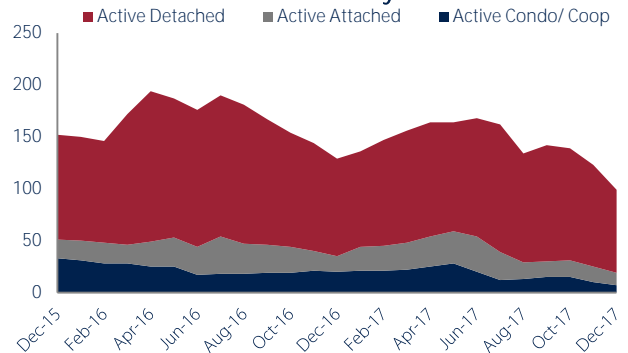
Units Sold

There was an increase in total units sold in December, with 36 sold this month in Robbinsville and Yardville versus 35 last month, an increase of 3%. This month's total units sold was higher than at this time last year, an increase of 13% versus December 2016.

Active Inventory

Versus last year, the total number of homes available this month is lower by 30 units or 23%. The total number of active inventory this December was 99 compared to 129 in December 2016. This month's total of 99 is lower than the previous month's total supply of available inventory of 123, a decrease of 20%.

Active Inventory*

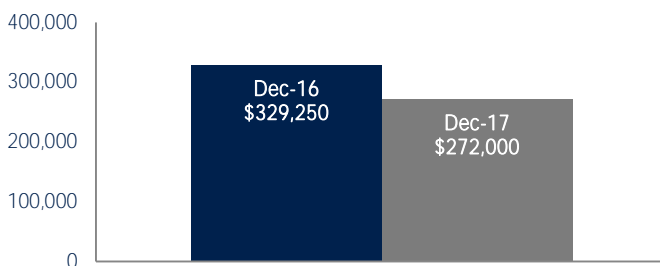


Median Sale Price

Last December, the median sale price for Robbinsville and Yardville Homes was \$329,250. This December, the median sale price was \$272,000, a decrease of 17% or \$57,250 compared to last year. The current median sold price is 8% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Median Sale Price



Robbinsville and Yardville are defined as properties listed in zip code/s 08561, 08691 and 08620.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TRiND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TRiND or Long & Foster Real Estate, Inc.



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INTERNATIONAL REAL ESTATE



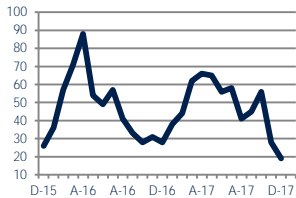
Focus On: Robbinsville and Yardville Housing Market

December 2017

Zip Code(s): 08561, 08691 and 08620

New Listings

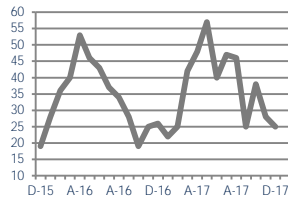
19



Down -32%
Vs. Year Ago

Current Contracts

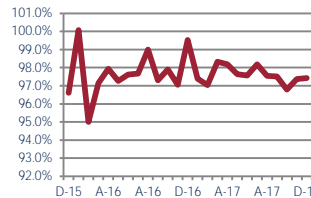
25



Down -4%
Vs. Year Ago

Sold Vs. List Price

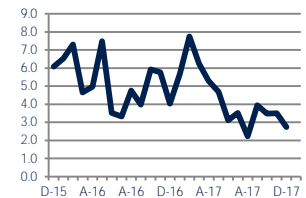
97.4%



Down -2.1%
Vs. Year Ago

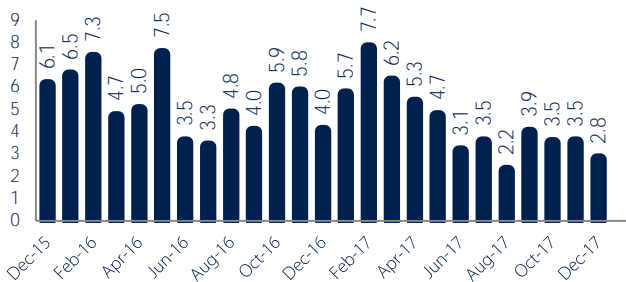
Months of Supply

2.8



Down -32%
Vs. Year Ago

Months Of Supply



Months of Supply

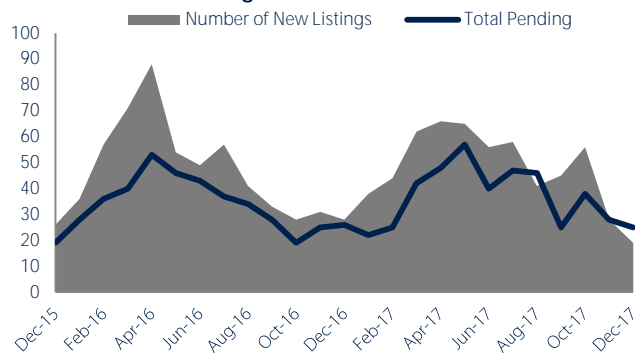
In December, there was 2.8 months of supply available in Robbinsville and Yardville, compared to 4.0 in December 2016. That is a decrease of 32% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

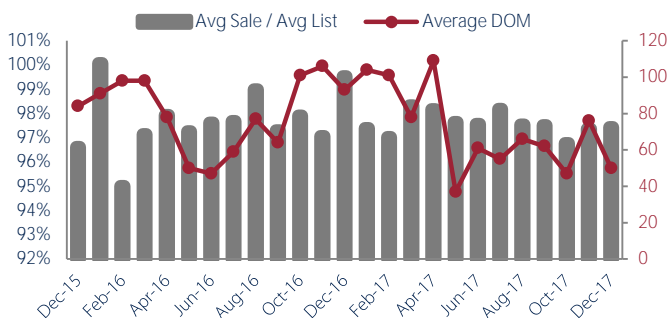
New Listings & Current Contracts

This month there were 19 homes newly listed for sale in Robbinsville and Yardville compared to 28 in December 2016, a decrease of 32%. There were 25 current contracts pending sale this December compared to 26 a year ago. The number of current contracts is 4% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Robbinsville and Yardville was 97.4% of the average list price, which is 2.1% lower than at this time last year.

Days On Market

This month, the average number of days on market was 50, lower than the average last year, which was 93, a decrease of 46%.



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