

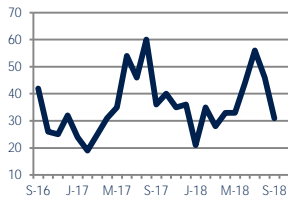
## Focus On: Robbinsville and Yardville Housing Market

September 2018

Zip Code(s): 08561, 08691 and 08620

### Units Sold

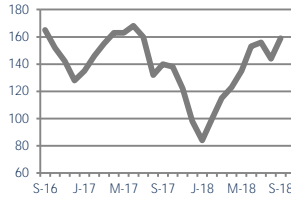
31



Down -14%  
Vs. Year Ago

### Active Inventory

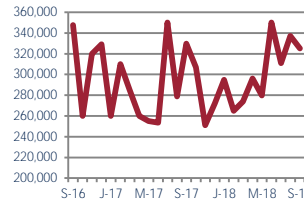
159



Up 14%  
Vs. Year Ago

### Median Sale Price

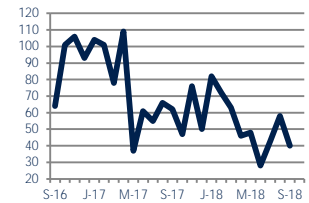
\$325,000



Down -1%  
Vs. Year Ago

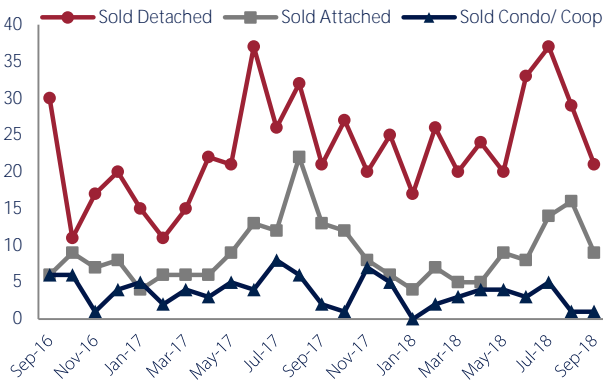
### Days On Market

40



Down -35%  
Vs. Year Ago

### Units Sold\*



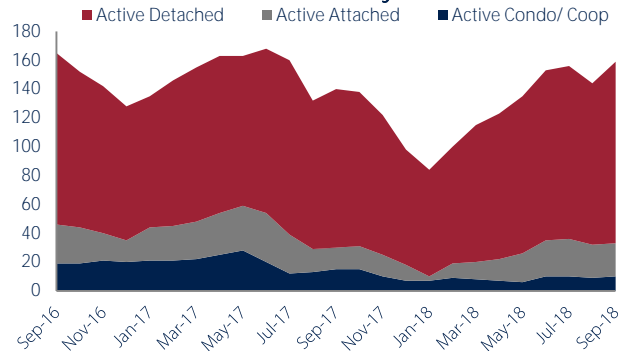
### Units Sold

There was a decrease in total units sold in September, with 31 sold this month in Robbinsville and Yardville versus 46 last month, a decrease of 33%. This month's total units sold was lower than at this time last year, a decrease of 14% versus September 2017.

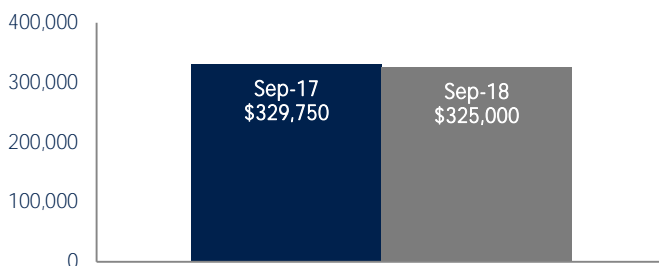
### Active Inventory

Versus last year, the total number of homes available this month is higher by 19 units or 14%. The total number of active inventory this September was 159 compared to 140 in September 2017. This month's total of 159 is higher than the previous month's total supply of available inventory of 144, an increase of 10%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Robbinsville and Yardville Homes was \$329,750. This September, the median sale price was \$325,000, a decrease of 1% or \$4,750 compared to last year. The current median sold price is 4% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Robbinsville and Yardville are defined as properties listed in zip code/s 08561, 08691 and 08620.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



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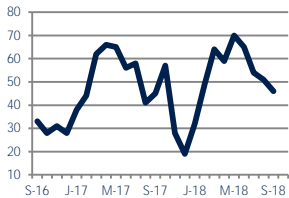
## Focus On: Robbinsville and Yardville Housing Market

September 2018

Zip Code(s): 08561, 08691 and 08620

### New Listings

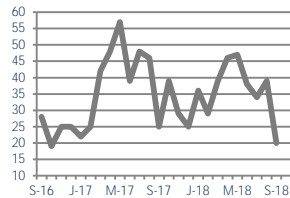
46



Up 2%  
Vs. Year Ago

### Current Contracts

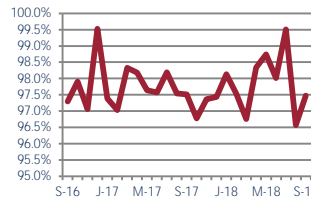
20



Down -20%  
Vs. Year Ago

### Sold Vs. List Price

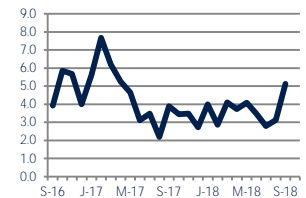
97.5%



No Change  
Vs. Year Ago

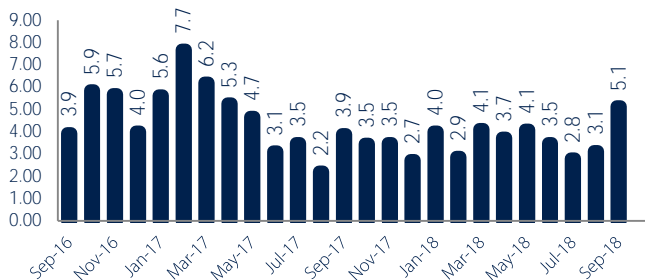
### Months of Supply

5.1



Up 32%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

In September, there was 5.1 months of supply available in Robbinsville and Yardville, compared to 3.9 in September 2017. That is an increase of 32% versus a year ago.

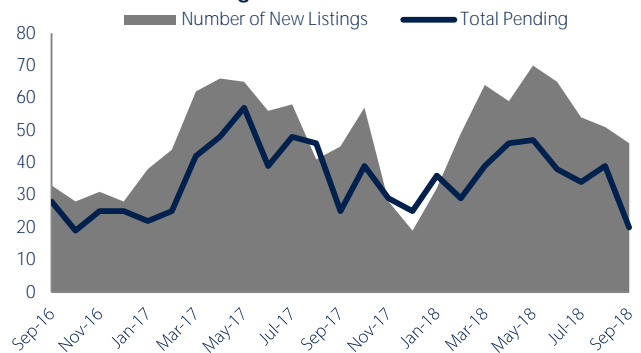
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts

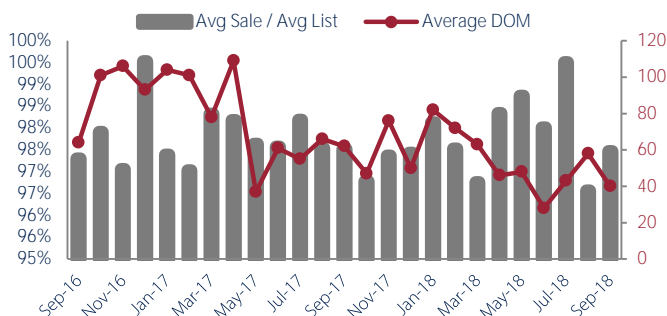
This month there were 46 homes newly listed for sale in Robbinsville and Yardville compared to 45 in September 2017, an increase of 2%.

There were 20 current contracts pending sale this September compared to 25 a year ago. The number of current contracts is 20% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Robbinsville and Yardville was 97.5% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 40, lower than the average last year, which was 62, a decrease of 35%.



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