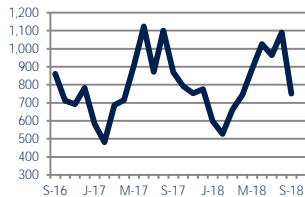


### Units Sold

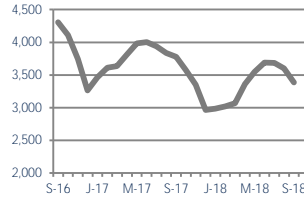
751



Down -14%  
Vs. Year Ago

### Active Inventory

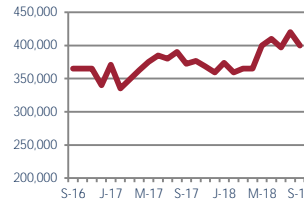
3,385



Down -10%  
Vs. Year Ago

### Median Sale Price

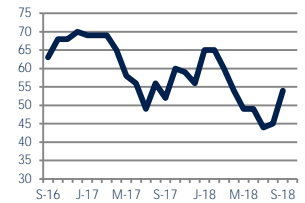
\$400,000



Up 7%  
Vs. Year Ago

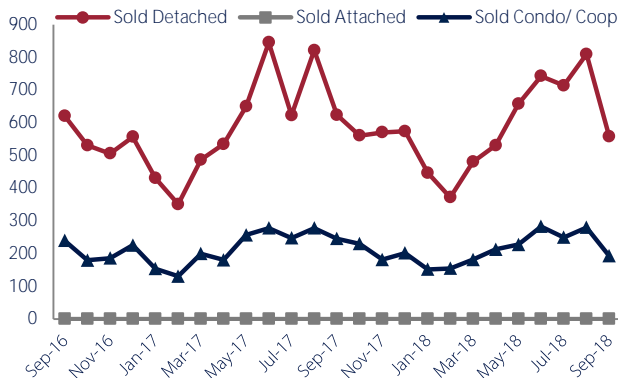
### Days On Market

54



Up 4%  
Vs. Year Ago

### Units Sold\*



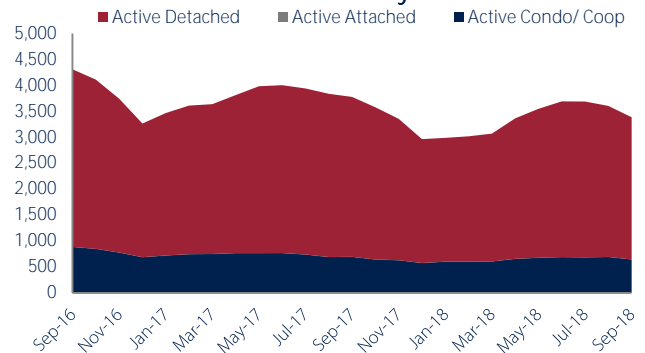
### Units Sold

There was a decrease in total units sold in September, with 751 sold this month in Monmouth County versus 1,090 last month, a decrease of 31%. This month's total units sold was lower than at this time last year, a decrease of 14% versus September 2017.

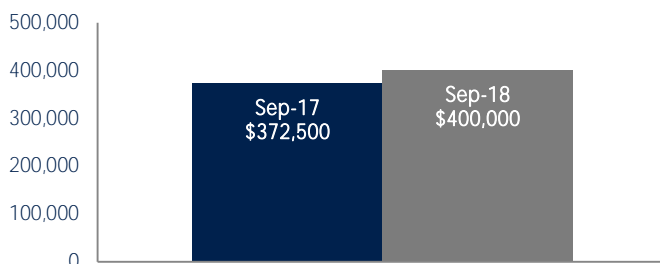
### Active Inventory

Versus last year, the total number of homes available this month is lower by 391 units or 10%. The total number of active inventory this September was 3,385 compared to 3,776 in September 2017. This month's total of 3,385 is lower than the previous month's total supply of available inventory of 3,603, a decrease of 6%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Monmouth County Homes was \$372,500. This September, the median sale price was \$400,000, an increase of 7% or \$27,500 compared to last year. The current median sold price is 5% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



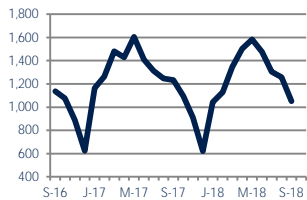
Monmouth County are defined as properties listed in zip code/s .

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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### New Listings

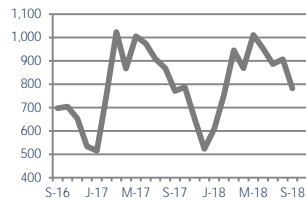
1,052



Down -15%  
Vs. Year Ago

### Current Contracts

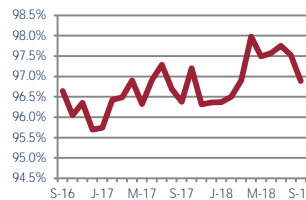
782



Up 1%  
Vs. Year Ago

### Sold Vs. List Price

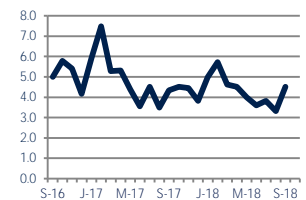
96.9%



Up 0.5%  
Vs. Year Ago

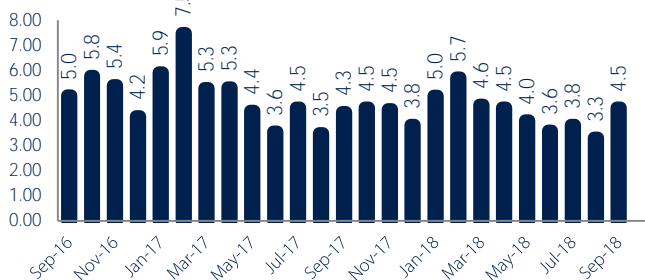
### Months of Supply

4.5



Up 4%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

In September, there was 4.5 months of supply available in Monmouth County, compared to 4.3 in September 2017. That is an increase of 4% versus a year ago.

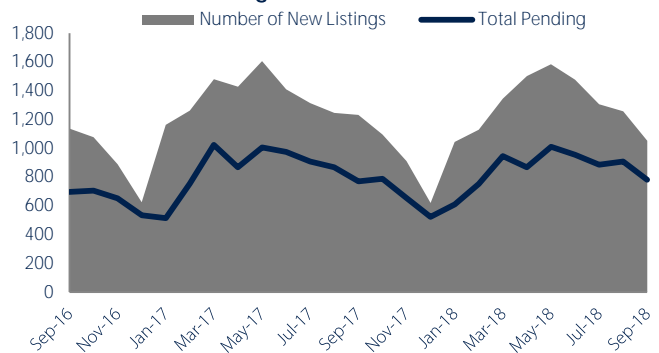
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts

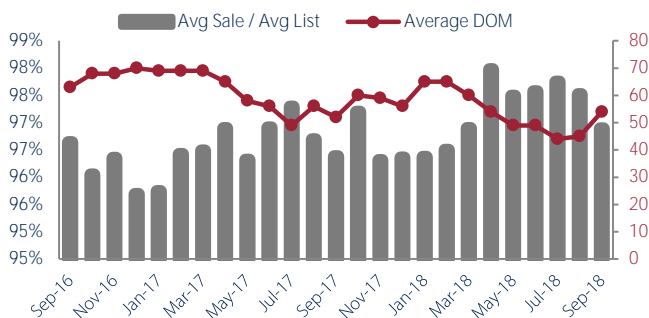
This month there were 1,052 homes newly listed for sale in Monmouth County compared to 1,232 in September 2017, a decrease of 15%.

There were 782 current contracts pending sale this September compared to 771 a year ago. The number of current contracts is 1% higher than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Monmouth County was 96.9% of the average list price, which is 0.5% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 54, higher than the average last year, which was 52, an increase of 4%.



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