THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: MANUTA, MICKLETON, AND GIBBSTOWN HOUSING MARKET

APRIL 2025

Zip Code(s): 08051, 08056, 08027, 08061 and 08020



Units Sold

36 60 55 50 45 43 33 30 25 25

Active Inventory





Up Vs. Year Ago

Down -14% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

No Change Vs. Year Ago

Down Vs. Year Ago

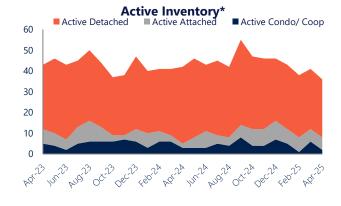


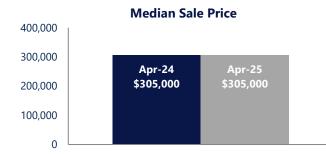
Units Sold

With relatively few transactions, there was an increase in total units sold in April, with 29 sold this month in Manuta, Mickleton, and Gibbstown. This month's total units sold was higher than at this time last year, an increase from April 2024.

Active Inventory

Versus last year, the total number of homes available this month is lower by 6 units or 14%. The total number of active inventory this April was 36 compared to 42 in April 2024. This month's total of 36 is lower than the previous month's total supply of available inventory of 41, a decrease of 12%.





Median Sale Price

Last April, the median sale price for Manuta, Mickleton, and Gibbstown Homes was \$305,000. This April, the median sale price was \$305,000, which is similar compared to a year ago. The current median sold price is 3% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Manuta, Mickleton, and Gibbstown are defined as properties listed in zip code/s 08051, 08056, 08027, 08061 and 08020.





*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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Current Contracts

APRIL 2025

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29

50

45

40

35

30

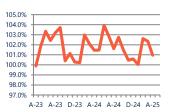
25

20

30 40 35 30 25

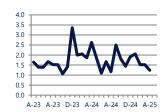
Sold Vs. List Price

101.0%



Months of Supply

1.2



Down -6% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

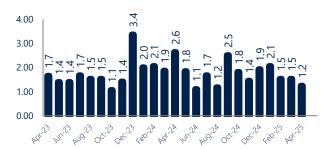
Up 36% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

No Change Vs. Year Ago

Down -53% Vs. Year Ago

Months Of Supply



Months of Supply

In April, there was 1.2 months of supply available in Manuta, Mickleton, and Gibbstown, compared to 2.6 in April 2024. That is a decrease of 53% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

This month there were 29 homes newly listed for sale in Manuta, Mickleton, and Gibbstown compared to 31 in April 2024, a decrease of 6%. There were 30 current contracts pending sale this April compared to 22 a year ago. The number of current contracts is 36% higher than last April.

New Listings & Current Contracts Number of New Listings Total Pending Total Pending Total Pending Total Pending Total Pending Total Pending



Sale Price to List Price Ratio

In April, the average sale price in Manuta, Mickleton, and Gibbstown was 101.0% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 30, lower than the average last year, which was 73. This decrease was impacted by the limited number of sales.

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