

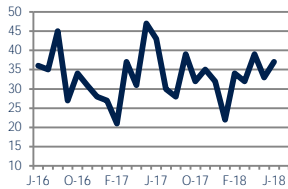


## Focus On: Hamilton Housing Market

June 2018

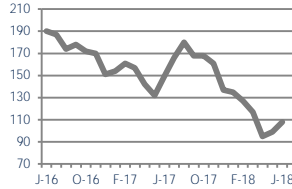
Zip Code(s): 08610

**Units Sold**  
37



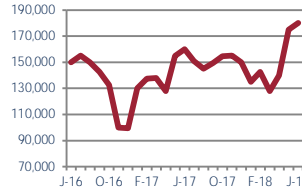
**Down -14%**  
Vs. Year Ago

**Active Inventory**  
108



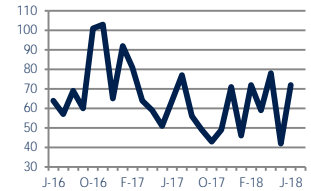
**Down -28%**  
Vs. Year Ago

**Median Sale Price**  
\$180,000



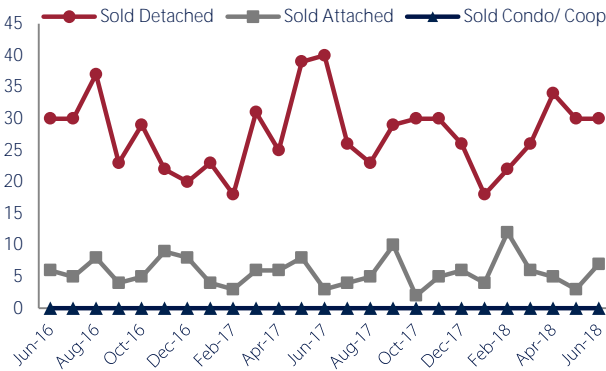
**Up 13%**  
Vs. Year Ago

**Days On Market**  
72



**Up 13%**  
Vs. Year Ago

### Units Sold\*



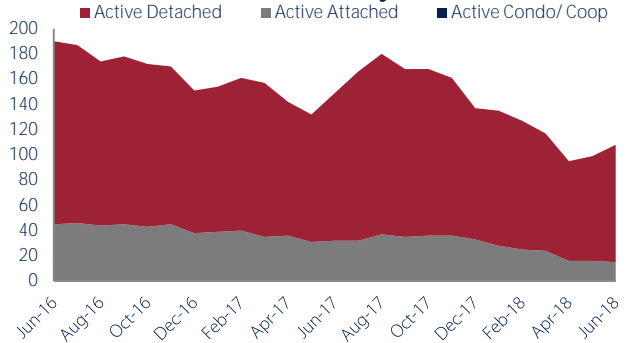
### Units Sold

There was an increase in total units sold in June, with 37 sold this month in Hamilton versus 33 last month, an increase of 12%. This month's total units sold was lower than at this time last year, a decrease of 14% versus June 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 41 units or 28%. The total number of active inventory this June was 108 compared to 149 in June 2017. This month's total of 108 is higher than the previous month's total supply of available inventory of 99, an increase of 9%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Hamilton Homes was \$159,900. This June, the median sale price was \$180,000, an increase of 13% or \$20,100 compared to last year. The current median sold price is 3% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Hamilton are defined as properties listed in zip code/s 08610.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.





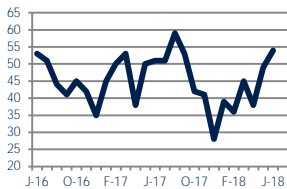
## Focus On: Hamilton Housing Market

June 2018

Zip Code(s): 08610

### New Listings

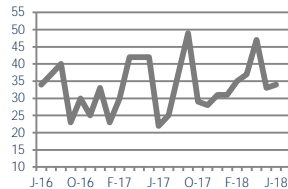
54



Up 6%  
Vs. Year Ago

### Current Contracts

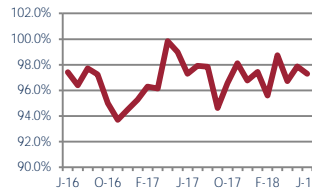
34



Up 55%  
Vs. Year Ago

### Sold Vs. List Price

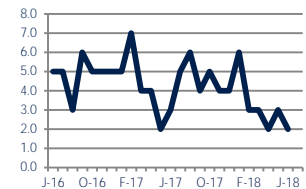
97.3%



No Change  
Vs. Year Ago

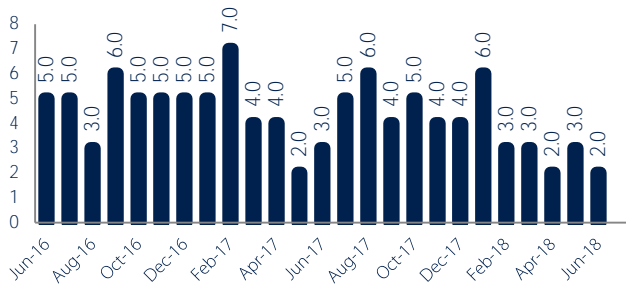
### Months of Supply

2.0



Down -33%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

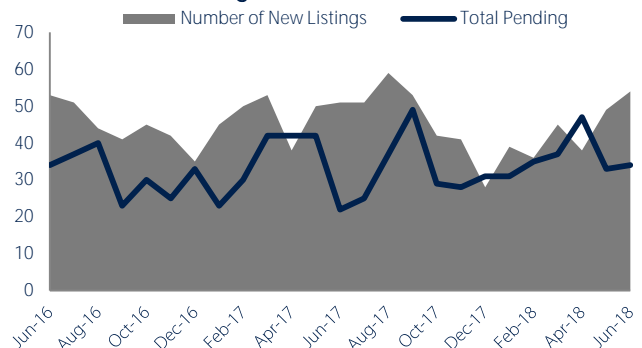
In June, there was 2.9 months of supply available in Hamilton, compared to 3.5 in June 2017. That is a decrease of 16% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

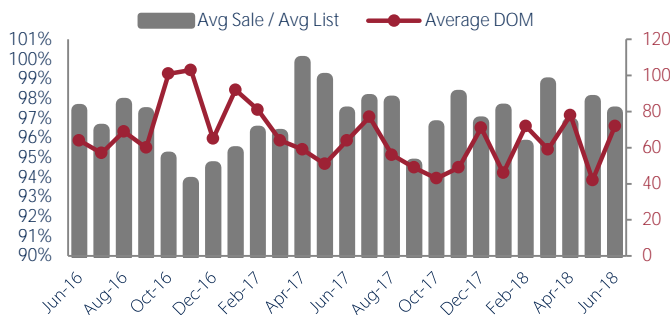
### New Listings & Current Contracts

This month there were 54 homes newly listed for sale in Hamilton compared to 51 in June 2017, an increase of 6%. There were 34 current contracts pending sale this June compared to 22 a year ago. The number of current contracts is 55% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Hamilton was 97.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 72, higher than the average last year, which was 64, an increase of 13%.



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