THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: HAMILTON HOUSING MARKET

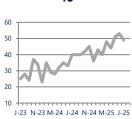
JULY 2025

Zip Code(s): 08610

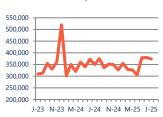




Active Inventory 49



Median Sale Price \$373,000



Days On Market

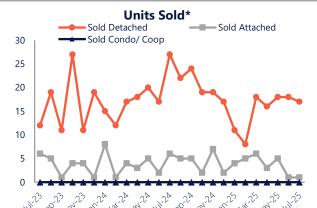


Down Vs. Year Ago

Up 23% Vs. Year Ago

Up 7% Vs. Year Ago

Up 11% Vs. Year Ago

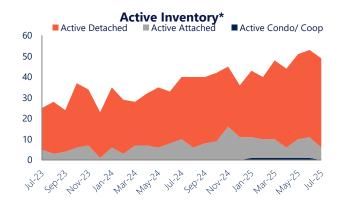


Units Sold

With relatively few transactions, there was a decrease in total units sold in July, with 18 sold this month in Hamilton. This month's total units sold was lower than at this time last year, a decrease from July 2024.



Versus last year, the total number of homes available this month is higher by 9 units or 23%. The total number of active inventory this July was 49 compared to 40 in July 2024. This month's total of 49 is lower than the previous month's total supply of available inventory of 53, a decrease of 8%.





Median Sale Price

Last July, the median sale price for Hamilton Homes was \$350,000. This July, the median sale price was \$373,000, an increase of 7% or \$23,000 compared to last year. The current median sold price is 2% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hamilton are defined as properties listed in zip code/s 08610



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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MARKET MINUTE™

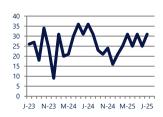
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31



Down -14% Vs. Year Ago

Current Contracts

30



Up 3% Vs. Year Ago

Sold Vs. List Price

102.8%



Down -0.9% Vs. Year Ago

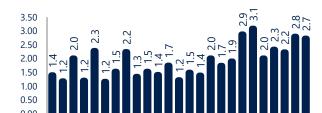
Months of Supply

2.7



Up 125% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

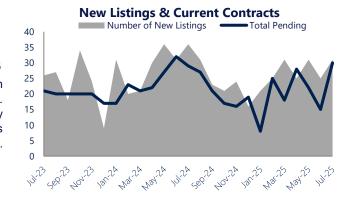
SePil

This month there were 31 homes newly listed for sale in Hamilton compared to 36 in July 2024, a decrease of 14%. There were 30 current contracts pending sale this July compared to 29 a year ago. The number of current contracts is 3% higher than last July.

Months of Supply

In July, there was 2.7 months of supply available in Hamilton, compared to 1.2 in July 2024. That is an increase of 125% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.



Sale Price/ List Price & DOM



50 Sale Price to List Price Ratio

40 In July, the average sale price in Hamilton was 102.8% of the 30 average list price, which is 1.0% lower than at this time last year.

Days On Market

This month, the average number of days on market was 21, higher than the average last year, which was 19, an increase of 11%.

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