THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: HAMILTON SQUARE-MERCERVILLE HOUSING MARKET

APRIL 2025

Zip Code(s): 08690 and 08619

Units Sold



Active Inventory 53 80 70 60







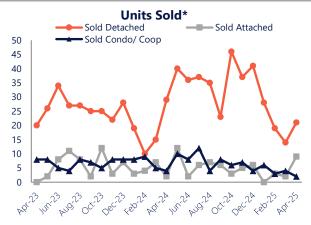
Down Vs. Year Ago

Up 18% Vs. Year Ago

No Change Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

No Change Vs. Year Ago

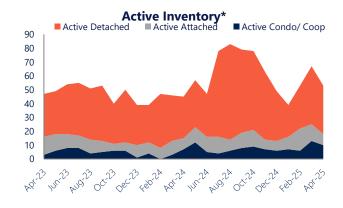


Units Sold

With relatively few transactions, there was an increase in total units sold in April, with 32 sold this month in Hamilton Square-Mercerville. This month's total units sold was lower than at this time last year, a decrease from April 2024.



Versus last year, the total number of homes available this month is higher by 8 units or 18%. The total number of active inventory this April was 53 compared to 45 in April 2024. This month's total of 53 is lower than the previous month's total supply of available inventory of 67, a decrease of 21%.





Median Sale Price

Last April, the median sale price for Hamilton Square-Mercerville Homes was \$429,000. This April, the median sale price was \$430,500, which is similar compared to a year ago. The current median sold price is 4% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hamilton Square-Mercerville are defined as properties listed in zip code/s 08690 and 08619

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*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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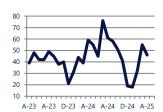
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New Listings

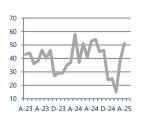
46



Down -22% Vs. Year Ago

Current Contracts

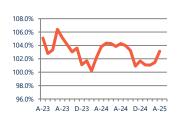
51



Down -12% Vs. Year Ago

Sold Vs. List Price

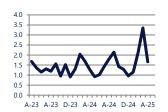
103.1%



Down -0.6% Vs. Year Ago

Months of Supply

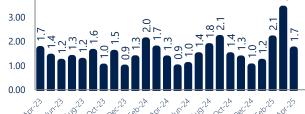
1.7



Up 29% Vs. Year Ago

Months Of Supply





Months of Supply

In April, there was 1.7 months of supply available in Hamilton Square-Mercerville, compared to 1.3 in April 2024. That is an increase of 29% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

This month there were 46 homes newly listed for sale in Hamilton Square-Mercerville compared to 59 in April 2024, a decrease of 22%. There were 51 current contracts pending sale this April compared to 58 a year ago. The number of current contracts is 12% lower than last April.





50 Sale Price to List Price Ratio

40 In April, the average sale price in Hamilton Square-Mercerville was 103.1% of the average list price, which is 0.7% lower than at this time last year.

Days On Market

This month, the average number of days on market was 35, which is similar compared to a year ago.

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108%

106%

104%

102%

100% 98%

96%

