



The Long & Foster Market Minute™

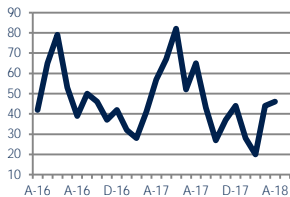
Focus On: Haddonfield, Audubon, and Haddon Heights Housing Market

April 2018

Zip Code(s): 08033, 08106 and 08035

Units Sold

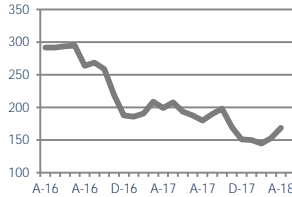
46



Down -19%
Vs. Year Ago

Active Inventory

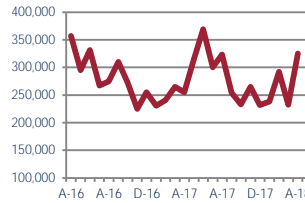
169



Down -15%
Vs. Year Ago

Median Sale Price

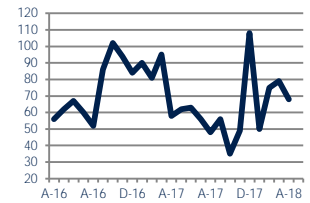
\$325,000



Up 27%
Vs. Year Ago

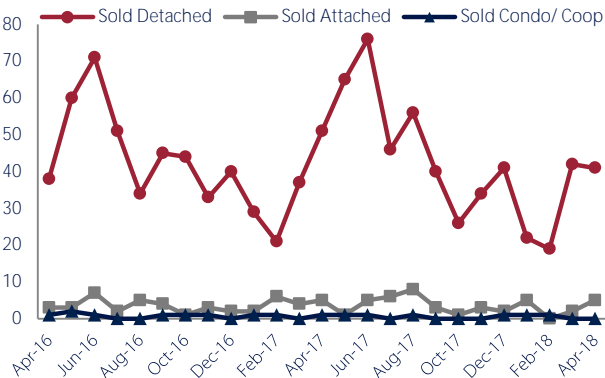
Days On Market

68



Up 17%
Vs. Year Ago

Units Sold*



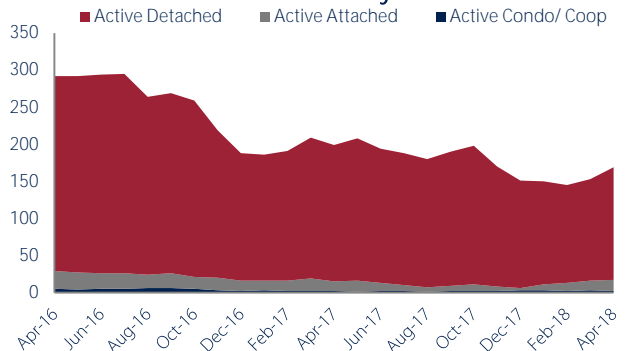
Units Sold

There was an increase in total units sold in April, with 46 sold this month in Haddonfield, Audubon, and Haddon Heights versus 44 last month, an increase of 5%. This month's total units sold was lower than at this time last year, a decrease of 19% versus April 2017.

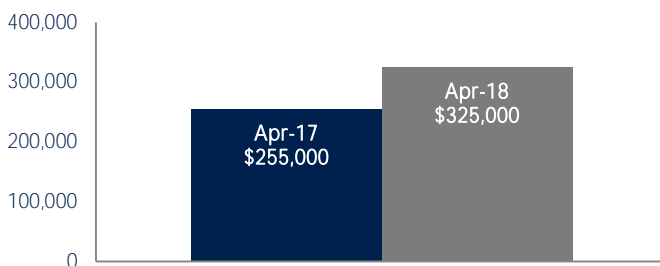
Active Inventory

Versus last year, the total number of homes available this month is lower by 30 units or 15%. The total number of active inventory this April was 169 compared to 199 in April 2017. This month's total of 169 is higher than the previous month's total supply of available inventory of 153, an increase of 10%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Haddonfield, Audubon, and Haddon Heights Homes was \$255,000. This April, the median sale price was \$325,000, an increase of \$70,000 compared to last year. The current median sold price is higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Haddonfield, Audubon, and Haddon Heights are defined as properties listed in zip code/s 08033, 08106 and 08035.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE

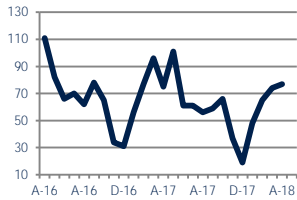




Zip Code(s): 08033, 08106 and 08035

New Listings

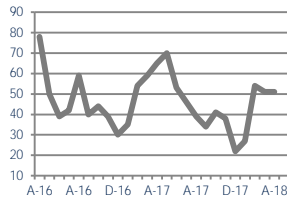
77



Up 3%
Vs. Year Ago

Current Contracts

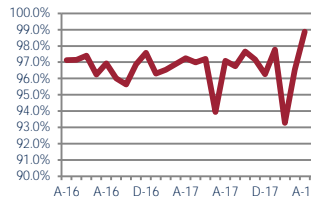
51



Down -22%
Vs. Year Ago

Sold Vs. List Price

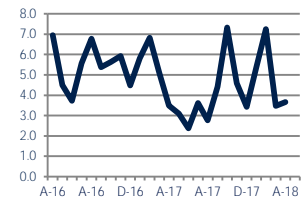
98.9%



Up 1.7%
Vs. Year Ago

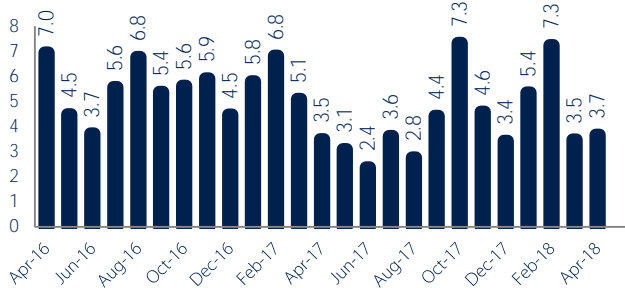
Months of Supply

3.7



Up 5%
Vs. Year Ago

Months Of Supply



Months of Supply

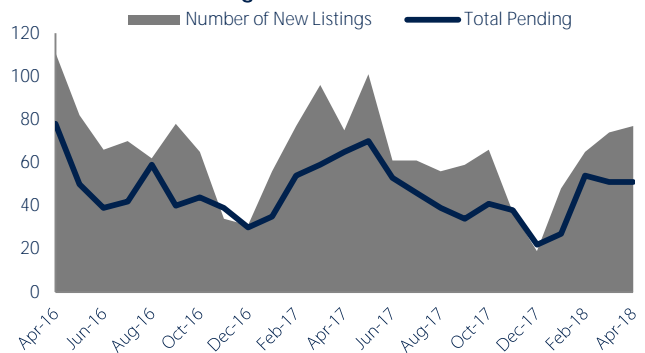
In April, there was 3.7 months of supply available in Haddonfield, Audubon, and Haddon Heights, compared to 3.5 in April 2017. That is an increase of 5% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

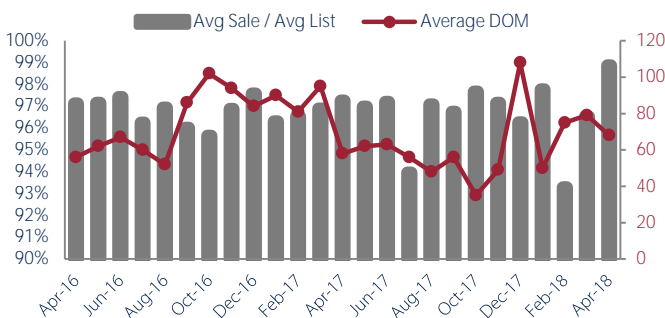
New Listings & Current Contracts

This month there were 77 homes newly listed for sale in Haddonfield, Audubon, and Haddon Heights compared to 75 in April 2017, an increase of 3%. There were 51 current contracts pending sale this April compared to 65 a year ago. The number of current contracts remained stable as compared to last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Haddonfield, Audubon, and Haddon Heights was 98.9% of the average list price, which is 1.6% higher than at this time last year.

Days On Market

This month, the average number of days on market was 68, higher than the average last year, which was 58, an increase of 17%.



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