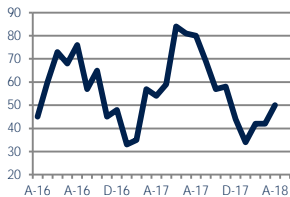


Zip Code(s): 08691, 08520

Units Sold

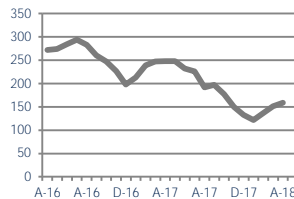
50



Down -7%
Vs. Year Ago

Active Inventory

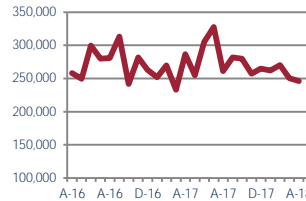
159



Down -36%
Vs. Year Ago

Median Sale Price

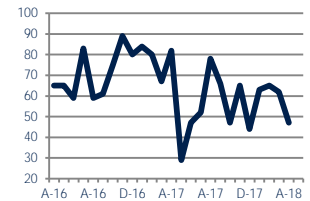
\$246,250



Down -14%
Vs. Year Ago

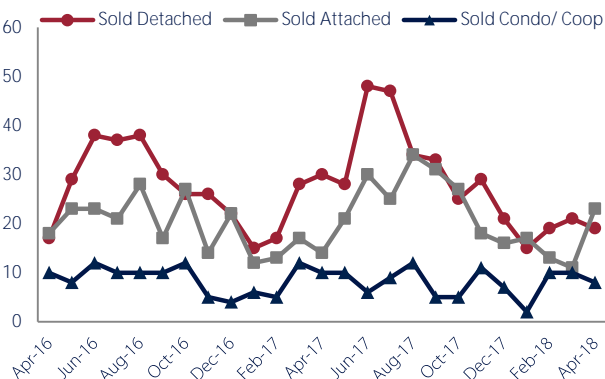
Days On Market

47



Down -43%
Vs. Year Ago

Units Sold*



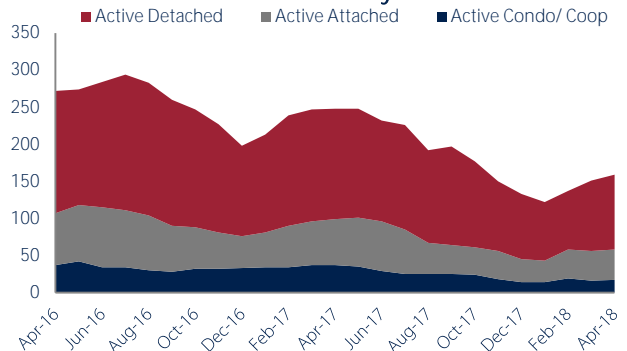
Units Sold

There was an increase in total units sold in April, with 50 sold this month in East Windsor and Robbinsville versus 42 last month, an increase of 19%. This month's total units sold was lower than at this time last year, a decrease of 7% versus April 2017.

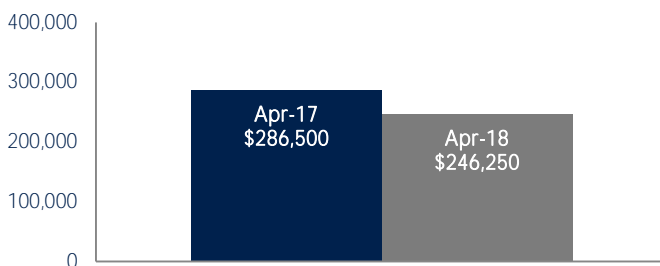
Active Inventory

Versus last year, the total number of homes available this month is lower by 89 units or 36%. The total number of active inventory this April was 159 compared to 248 in April 2017. This month's total of 159 is higher than the previous month's total supply of available inventory of 151, an increase of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for East Windsor and Robbinsville Homes was \$286,500. This April, the median sale price was \$246,250, a decrease of 14% or \$40,250 compared to last year. The current median sold price is 2% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

East Windsor and Robbinsville are defined as properties listed in zip code/s 08691, 08520.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
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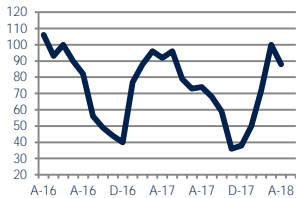
Focus On: East Windsor and Robbinsville Housing Market

April 2018

Zip Code(s): 08691, 08520

New Listings

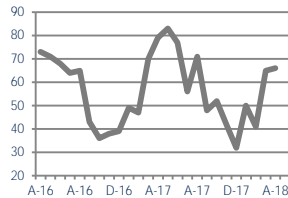
88



Down -4%
Vs. Year Ago

Current Contracts

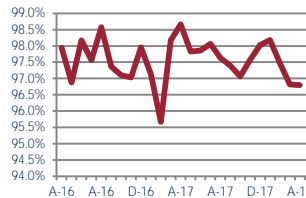
66



Down -16%
Vs. Year Ago

Sold Vs. List Price

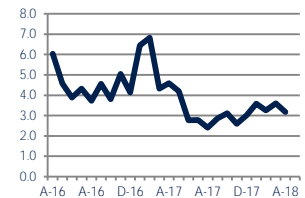
96.8%



Down -1.9%
Vs. Year Ago

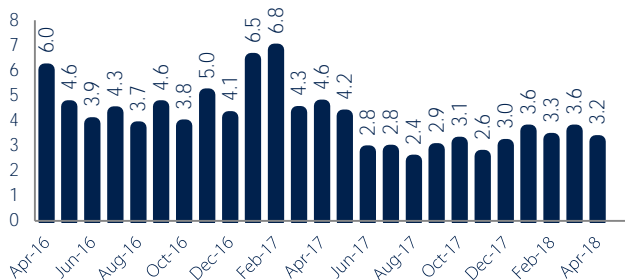
Months of Supply

3.2



Down -31%
Vs. Year Ago

Months Of Supply



Months of Supply

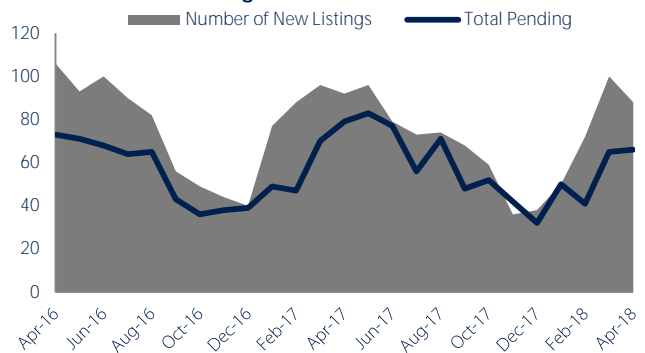
In April, there was 3.2 months of supply available in East Windsor and Robbinsville, compared to 4.6 in April 2017. That is a decrease of 31% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

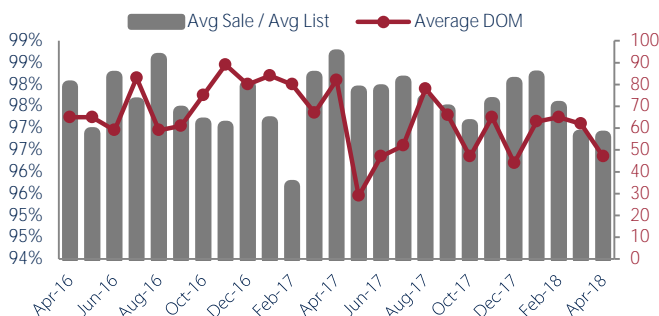
New Listings & Current Contracts

This month there were 88 homes newly listed for sale in East Windsor and Robbinsville compared to 92 in April 2017, a decrease of 4%. There were 66 current contracts pending sale this April compared to 79 a year ago. The number of current contracts is 16% lower than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in East Windsor and Robbinsville was 96.8% of the average list price, which is 1.9% lower than at this time last year.

Days On Market

This month, the average number of days on market was 47, lower than the average last year, which was 82, a decrease of 43%.



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