



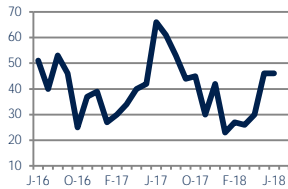
The Long & Foster Market Minute™

Focus On: Collingswood and Oaklyn Housing Market

June 2018

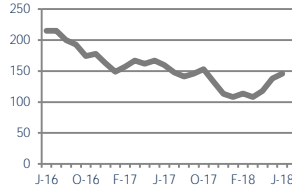
Zip Code(s): 08107 and 08108

Units Sold
46



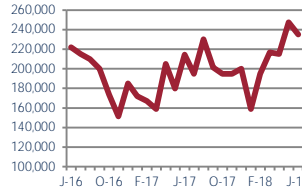
Down -30%
Vs. Year Ago

Active Inventory
146



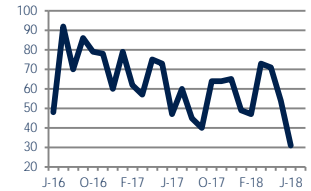
Down -9%
Vs. Year Ago

Median Sale Price
\$235,000



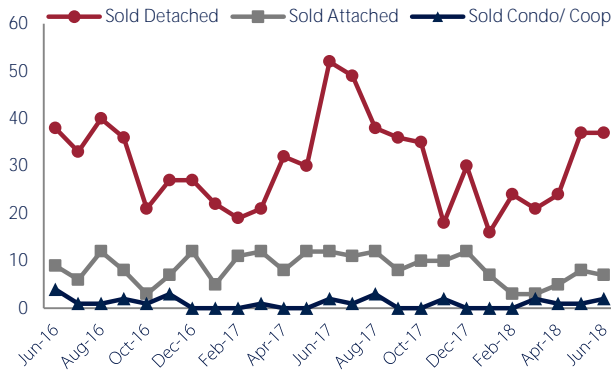
Up 10%
Vs. Year Ago

Days On Market
31



Down -34%
Vs. Year Ago

Units Sold*



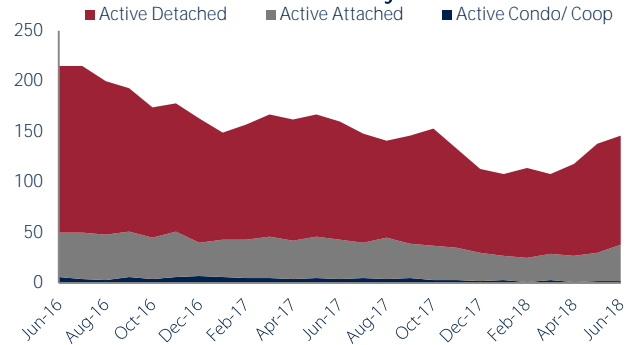
Units Sold

The number of units sold remained stable in June, with 46 sold this month in Collingswood and Oaklyn. This month's total units sold was lower than at this time last year, a decrease of 30% versus June 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 14 units or 9%. The total number of active inventory this June was 146 compared to 160 in June 2017. This month's total of 146 is higher than the previous month's total supply of available inventory of 138, an increase of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Collingswood and Oaklyn Homes was \$214,500. This June, the median sale price was \$235,000, an increase of 10% or \$20,500 compared to last year. The current median sold price is 5% lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Collingswood and Oaklyn are defined as properties listed in zip code/s 08107 and 08108.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



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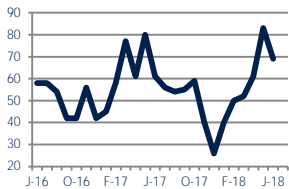
Focus On: Collingswood and Oaklyn Housing Market

June 2018

Zip Code(s): 08107 and 08108

New Listings

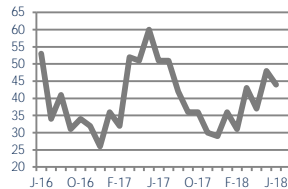
69



Up 13%
Vs. Year Ago

Current Contracts

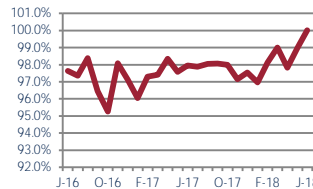
44



Down -14%
Vs. Year Ago

Sold Vs. List Price

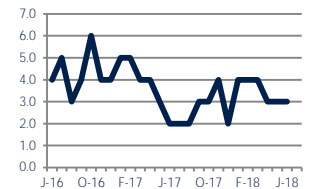
100.0%



Up 2.1%
Vs. Year Ago

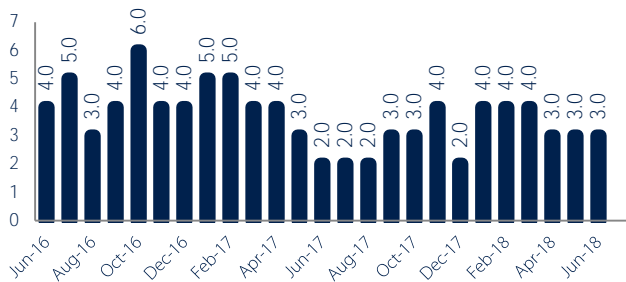
Months of Supply

3.0



Up 50%
Vs. Year Ago

Months Of Supply



Months of Supply

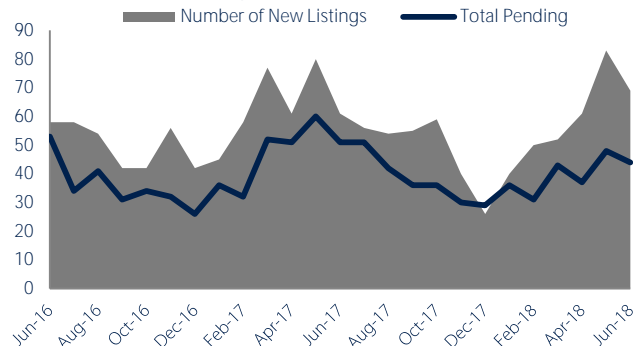
In June, there was 3.2 months of supply available in Collingswood and Oaklyn, compared to 2.4 in June 2017. That is an increase of 31% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

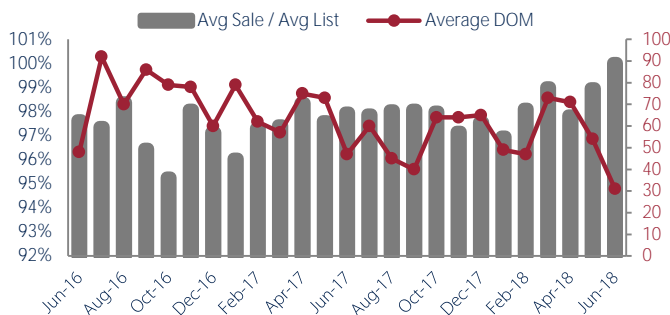
New Listings & Current Contracts

This month there were 69 homes newly listed for sale in Collingswood and Oaklyn compared to 61 in June 2017, an increase of 13%. There were 44 current contracts pending sale this June compared to 51 a year ago. The number of current contracts is 14% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Collingswood and Oaklyn was 100.0% of the average list price, which is 2.1% higher than at this time last year.

Days On Market

This month, the average number of days on market was 31, lower than the average last year, which was 47, a decrease of 34%.



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