



The Long & Foster Market Minute™

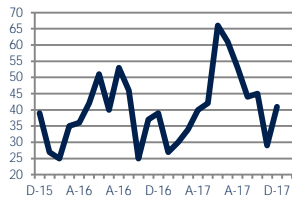
Focus On: Collingswood and Oaklyn Housing Market

December 2017

Zip Code(s): 08107 and 08108

Units Sold

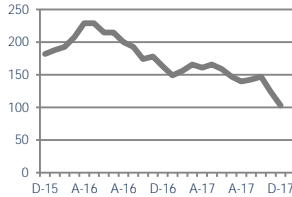
41



Up 5%
Vs. Year Ago

Active Inventory

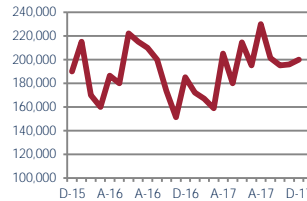
103



Down -37%
Vs. Year Ago

Median Sale Price

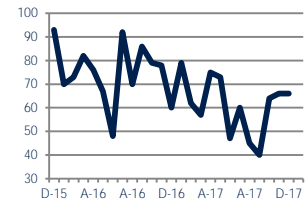
\$200,000



Up 8%
Vs. Year Ago

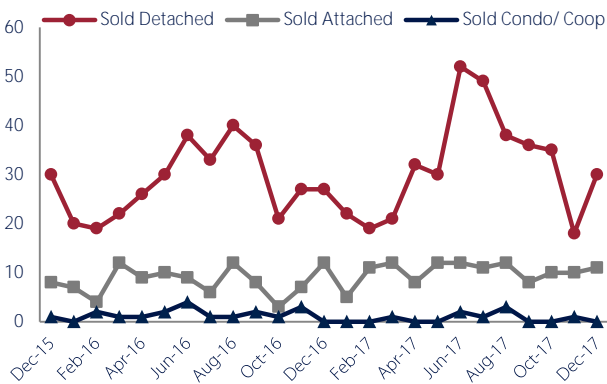
Days On Market

66



Up 10%
Vs. Year Ago

Units Sold*



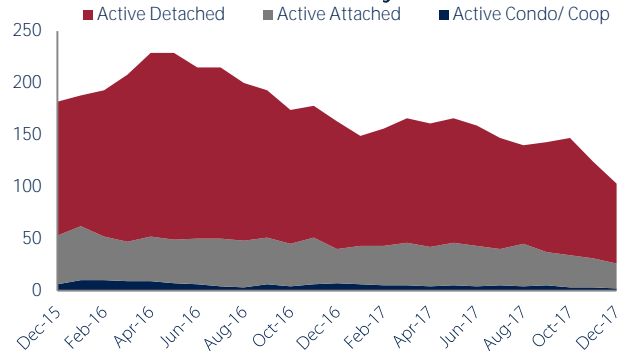
Units Sold

There was an increase in total units sold in December, with 41 sold this month in Collingswood and Oaklyn. This month's total units sold was higher than at this time last year.

Active Inventory

Versus last year, the total number of homes available this month is lower by 60 units or 37%. The total number of active inventory this December was 103 compared to 163 in December 2016. This month's total of 103 is lower than the previous month's total supply of available inventory of 124, a decrease of 17%.

Active Inventory*



Median Sale Price

Last December, the median sale price for Collingswood and Oaklyn Homes was \$185,000. This December, the median sale price was \$200,000, an increase of 8% or \$15,000 compared to last year. The current median sold price is 2% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Median Sale Price



Collingswood and Oaklyn are defined as properties listed in zip code/s 08107 and 08108.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE



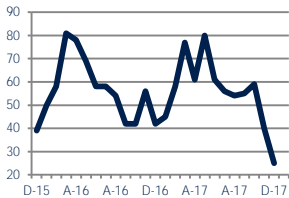
Focus On: Collingswood and Oaklyn Housing Market

December 2017

Zip Code(s): 08107 and 08108

New Listings

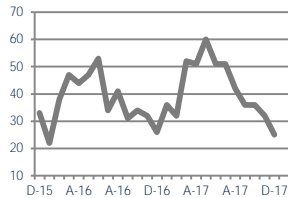
25



Down -40%
Vs. Year Ago

Current Contracts

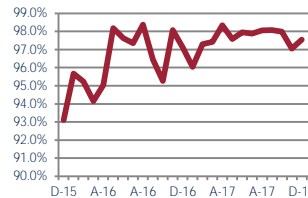
25



Down -4%
Vs. Year Ago

Sold Vs. List Price

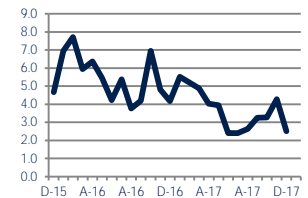
97.6%



No Change
Vs. Year Ago

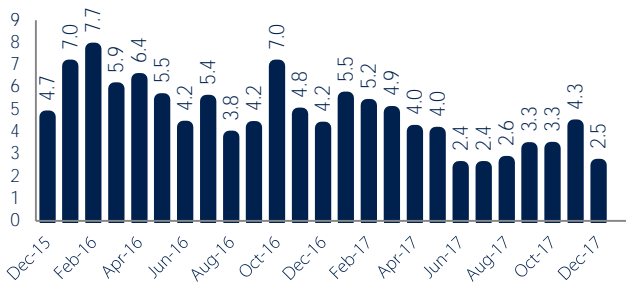
Months of Supply

2.5



Down -40%
Vs. Year Ago

Months Of Supply



Months of Supply

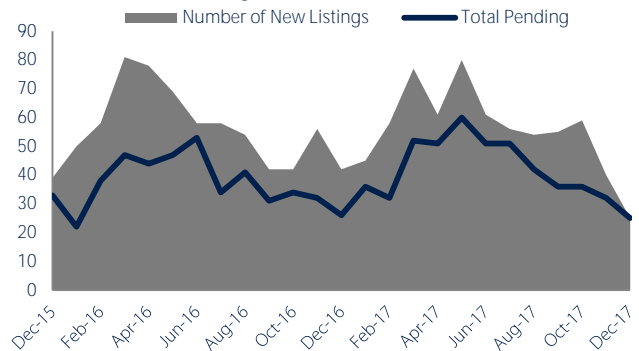
In December, there was 2.5 months of supply available in Collingswood and Oaklyn, compared to 4.2 in December 2016. That is a decrease of 40% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

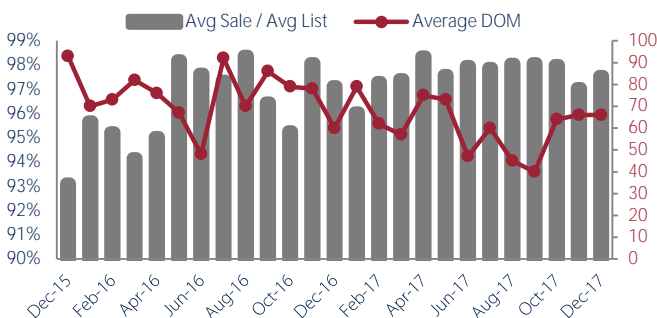
New Listings & Current Contracts

This month there were 25 homes newly listed for sale in Collingswood and Oaklyn compared to 42 in December 2016, a decrease of 40%. There were 25 current contracts pending sale this December compared to 26 a year ago. The number of current contracts is 4% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Collingswood and Oaklyn was 97.6% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 66, higher than the average last year, which was 60, an increase of 10%.



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