



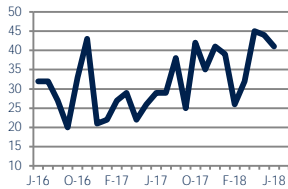
The Long & Foster Market Minute™

Focus On: Camden, Rosedale, and Lanning Square Housing Market

June 2018

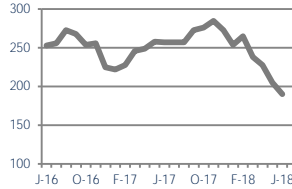
Zip Code(s): 08104, 08105, 08103 and 08102

Units Sold
41



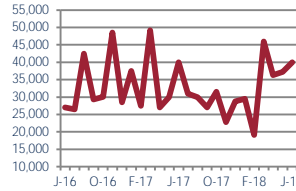
Up
Vs. Year Ago

Active Inventory
190



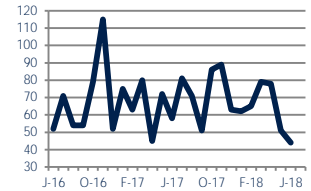
Down -26%
Vs. Year Ago

Median Sale Price
\$40,000



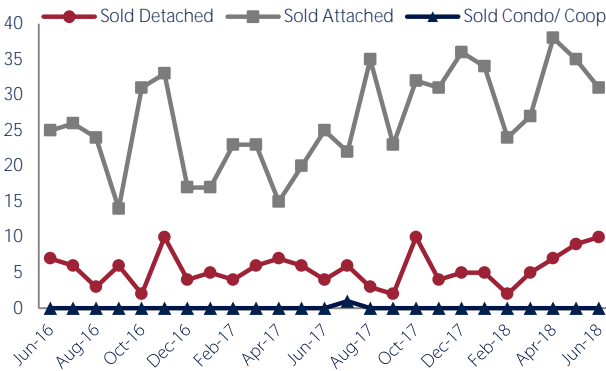
No Change
Vs. Year Ago

Days On Market
44



Down -24%
Vs. Year Ago

Units Sold*



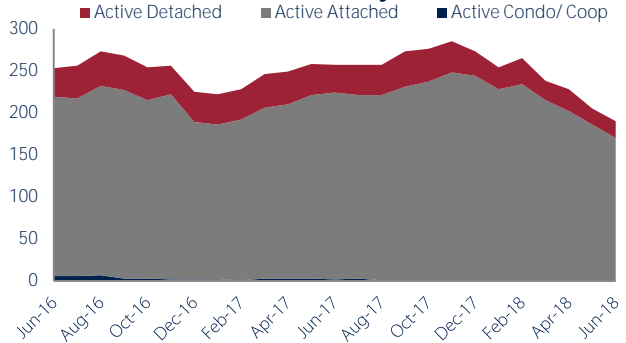
Units Sold

There was a decrease in total units sold in June, with 41 sold this month in Camden, Rosedale, and Lanning Square. This month's total units sold was higher than at this time last year.

Active Inventory

Versus last year, the total number of homes available this month is lower by 67 units or 26%. The total number of active inventory this June was 190 compared to 257 in June 2017. This month's total of 190 is lower than the previous month's total supply of available inventory of 205, a decrease of 7%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Camden, Rosedale, and Lanning Square Homes was \$40,000. This June, the median sale price was \$40,000, which is similar compared to a year ago. The current median sold price is 7% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Camden, Rosedale, and Lanning Square are defined as properties listed in zip code/s 08104, 08105, 08103 and 08102.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE

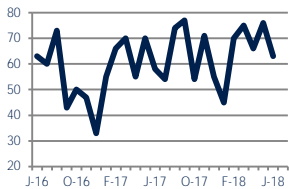




Zip Code(s): 08104, 08105, 08103 and 08102

New Listings

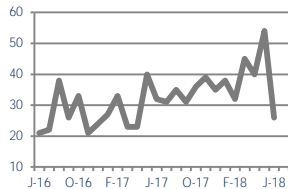
63



Up 9%
Vs. Year Ago

Current Contracts

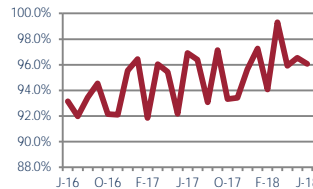
26



Down -19%
Vs. Year Ago

Sold Vs. List Price

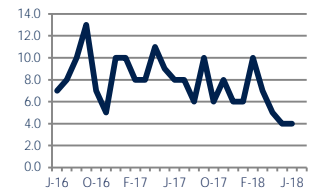
96.1%



Down -0.9%
Vs. Year Ago

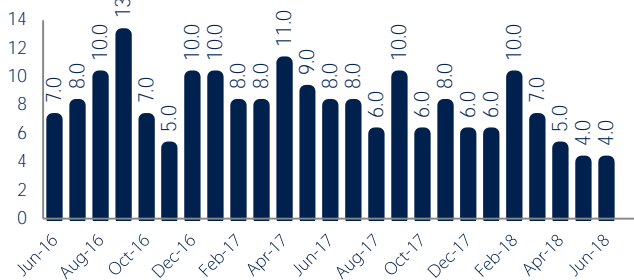
Months of Supply

4.0



Down -50%
Vs. Year Ago

Months Of Supply



Months of Supply

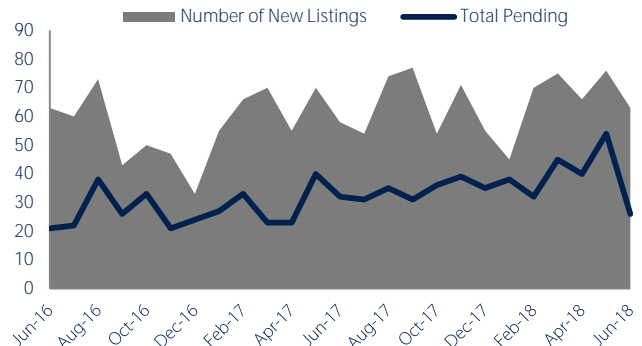
In June, there was 4.6 months of supply available in Camden, Rosedale, and Lanning Square, compared to 8.9 in June 2017. That is a decrease of 48% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

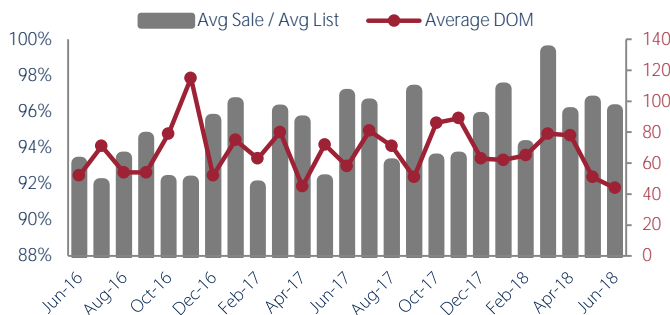
New Listings & Current Contracts

This month there were 63 homes newly listed for sale in Camden, Rosedale, and Lanning Square compared to 58 in June 2017, an increase of 9%. There were 26 current contracts pending sale this June compared to 32 a year ago. The number of current contracts is 19% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Camden, Rosedale, and Lanning Square was 96.1% of the average list price, which is 0.8% lower than at this time last year.

Days On Market

This month, the average number of days on market was 44, lower than the average last year, which was 58, a decrease of 24%.



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