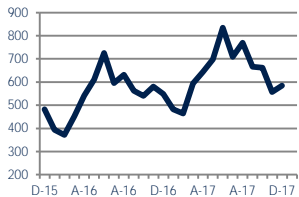




### Units Sold

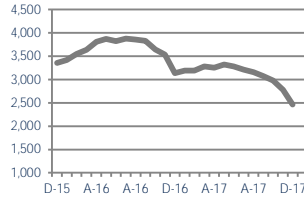
585



Up 7%  
Vs. Year Ago

### Active Inventory

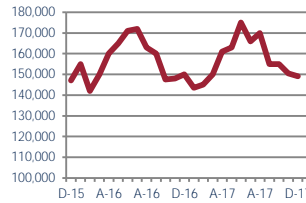
2,462



Down -22%  
Vs. Year Ago

### Median Sale Price

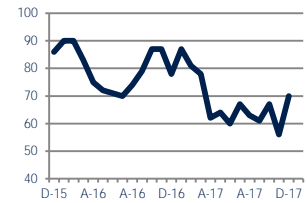
\$149,000



Down -1%  
Vs. Year Ago

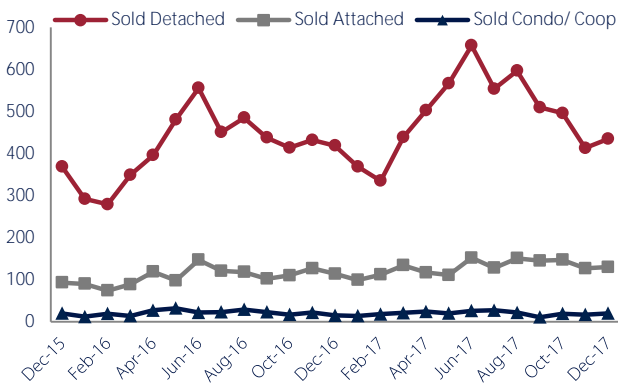
### Days On Market

70



Down -10%  
Vs. Year Ago

### Units Sold\*



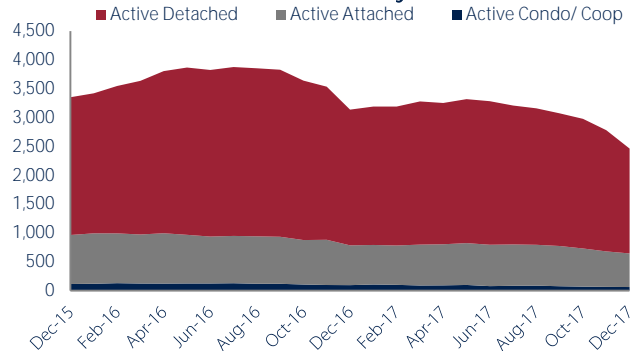
### Units Sold

There was an increase in total units sold in December, with 585 sold this month in Camden County versus 557 last month, an increase of 5%. This month's total units sold was higher than at this time last year, an increase of 7% versus December 2016.

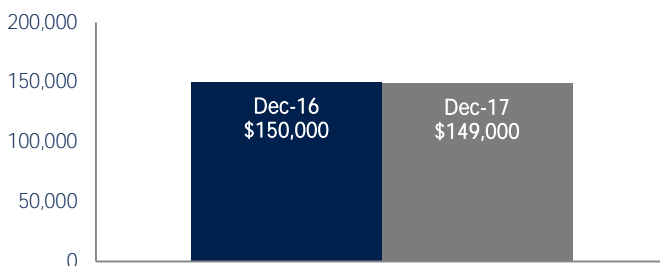
### Active Inventory

Versus last year, the total number of homes available this month is lower by 676 units or 22%. The total number of active inventory this December was 2,462 compared to 3,138 in December 2016. This month's total of 2,462 is lower than the previous month's total supply of available inventory of 2,781, a decrease of 11%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last December, the median sale price for Camden County Homes was \$150,000. This December, the median sale price was \$149,000, a decrease of 1% or \$1,000 compared to last year. The current median sold price is 1% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

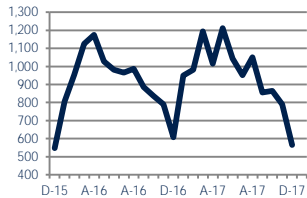


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



### New Listings

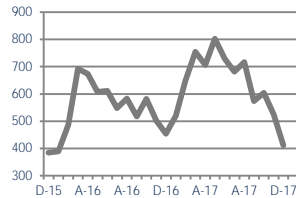
565



Down -7%  
Vs. Year Ago

### Current Contracts

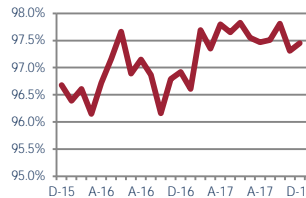
412



Down -9%  
Vs. Year Ago

### Sold Vs. List Price

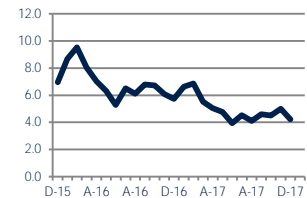
97.5%



Up 0.5%  
Vs. Year Ago

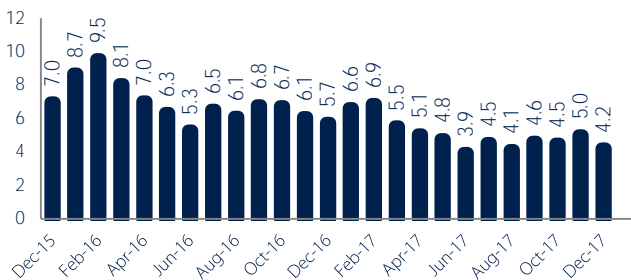
### Months of Supply

4.2



Down -27%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

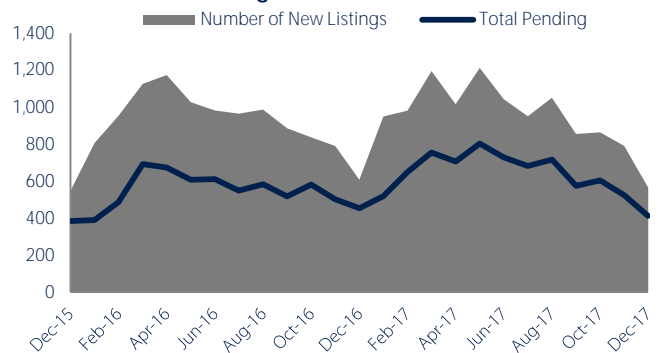
In December, there was 4.2 months of supply available in Camden County, compared to 5.7 in December 2016. That is a decrease of 27% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

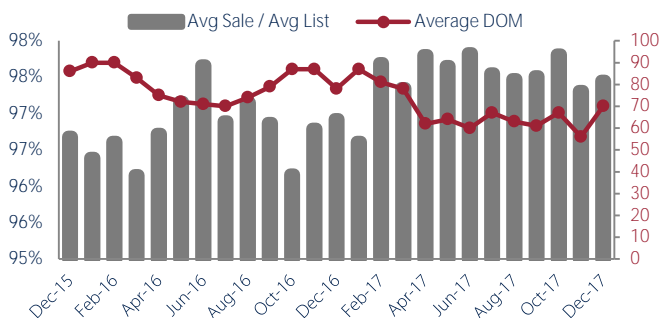
### New Listings & Current Contracts

This month there were 565 homes newly listed for sale in Camden County compared to 608 in December 2016, a decrease of 7%. There were 412 current contracts pending sale this December compared to 454 a year ago. The number of current contracts is 9% lower than last December.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In December, the average sale price in Camden County was 97.5% of the average list price, which is 0.5% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 70, lower than the average last year, which was 78, a decrease of 10%.



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