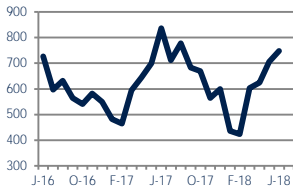


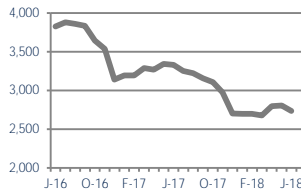


**Units Sold**  
748



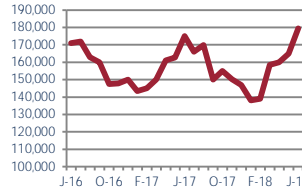
**Down -11%**  
Vs. Year Ago

**Active Inventory**  
2,737



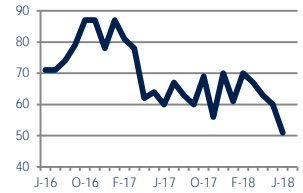
**Down -18%**  
Vs. Year Ago

**Median Sale Price**  
\$179,450



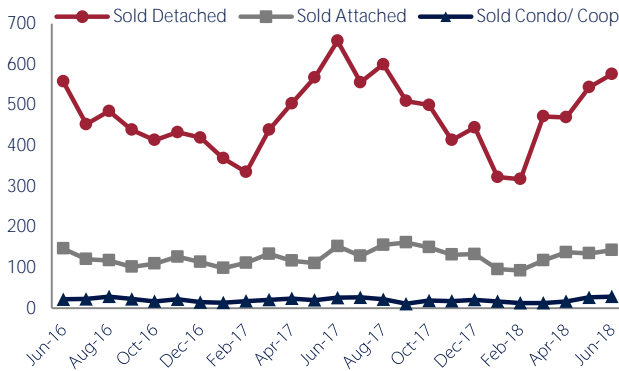
**Up 3%**  
Vs. Year Ago

**Days On Market**  
51



**Down -15%**  
Vs. Year Ago

### Units Sold\*



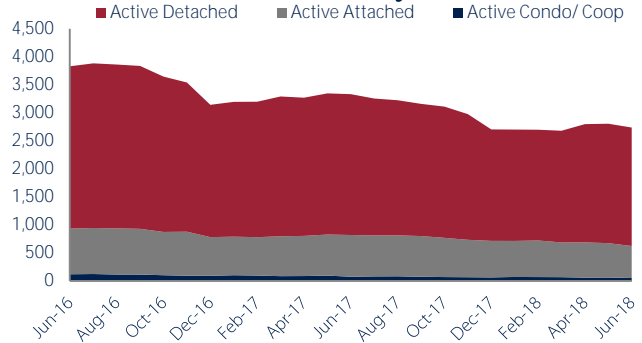
### Units Sold

There was an increase in total units sold in June, with 748 sold this month in Camden County versus 706 last month, an increase of 6%. This month's total units sold was lower than at this time last year, a decrease of 11% versus June 2017.

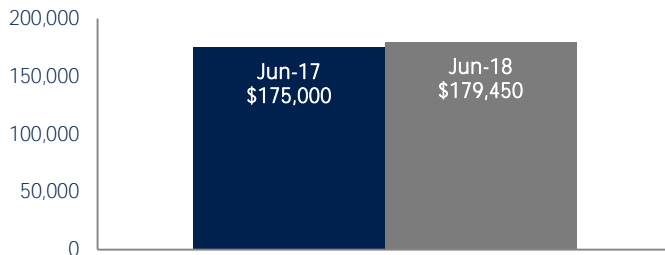
### Active Inventory

Versus last year, the total number of homes available this month is lower by 595 units or 18%. The total number of active inventory this June was 2,737 compared to 3,332 in June 2017. This month's total of 2,737 is lower than the previous month's total supply of available inventory of 2,805, a decrease of 2%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Camden County Homes was \$175,000. This June, the median sale price was \$179,450, an increase of 3% or \$4,450 compared to last year. The current median sold price is 9% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



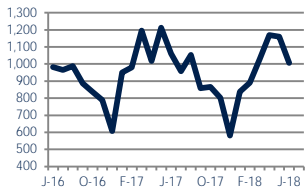
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.





**New Listings**

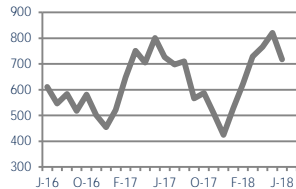
1,007



**Down -5%**  
Vs. Year Ago

**Current Contracts**

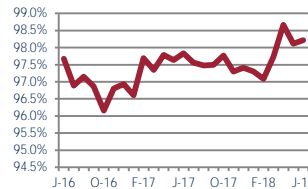
718



**Down -1%**  
Vs. Year Ago

**Sold Vs. List Price**

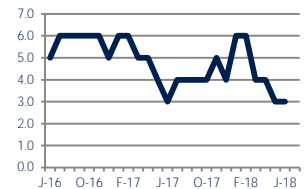
98.2%



**No Change**  
Vs. Year Ago

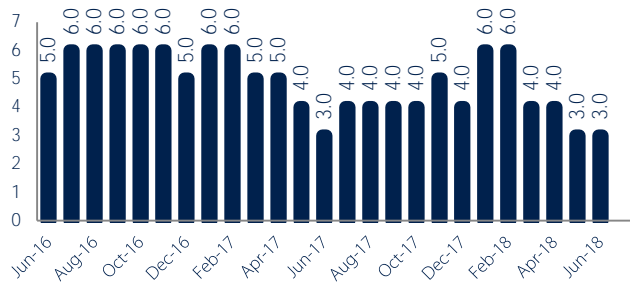
**Months of Supply**

3.0



**No Change**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

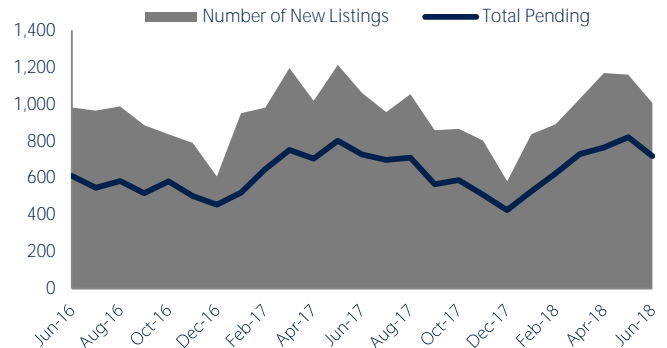
In June, there was 3.7 months of supply available in Camden County, compared to 4.0 in June 2017. That is a decrease of 8% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

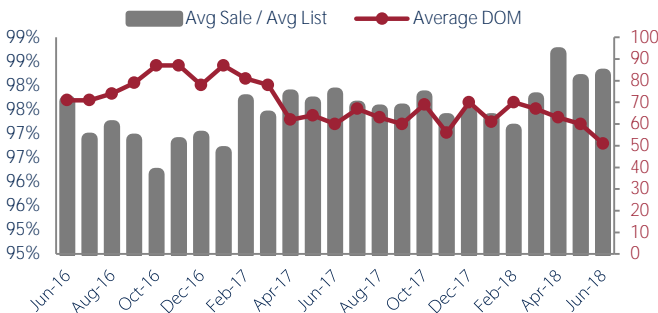
**New Listings & Current Contracts**

This month there were 1,007 homes newly listed for sale in Camden County compared to 1,061 in June 2017, a decrease of 5%. There were 718 current contracts pending sale this June compared to 727 a year ago. The number of current contracts is 1% lower than last June.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In June, the average sale price in Camden County was 98.2% of the average list price, which is similar compared to a year ago.

**Days On Market**

This month, the average number of days on market was 51, lower than the average last year, which was 60, a decrease of 15%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by TReND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TReND or Long & Foster Real Estate, Inc.

