THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: BURLINGTON, FLORENCE, AND ROEBLING HOUSING MARKET

APRIL 2025

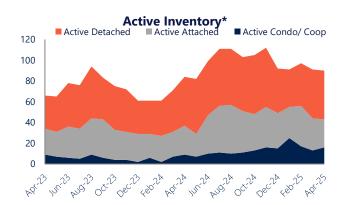
Zip Code(s): 08016, 08518 and 08554





Units Sold

There was a decrease in total units sold in April, with 30 sold this month in Burlington, Florence, and Roebling versus 38 last month, a decrease of 21%. This month's total units sold was lower than at this time last year, a decrease of 3% versus April 2024.



Active Inventory

Versus last year, the total number of homes available this month is higher by 6 units or 7%. The total number of active inventory this April was 90 compared to 84 in April 2024. This month's total of 90 is lower than the previous month's total supply of available inventory of 91, a decrease of 1%.



Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last April, the median sale price for Burlington, Florence, and Roebling Homes was \$264,000. This April, the median sale price was \$360,000, an increase of \$96,000 compared to last year. The current median sold price is higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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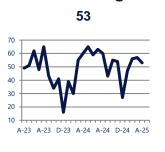
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Current Contracts

44

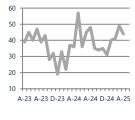
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New Listings

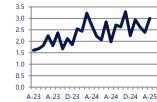




Up 22% Vs. Year Ago



Months of Supply 3.0



Up 11% Vs. Year Ago



New Listings & Current Contracts

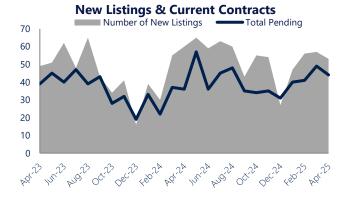
This month there were 53 homes newly listed for sale in Burlington, Florence, and Roebling compared to 60 in April 2024, a decrease of 12%. There were 44 current contracts pending sale this April compared to 36 a year ago. The number of current contracts is 22% higher than last April.



Months of Supply

In April, there was 3.0 months of supply available in Burlington, Florence, and Roebling, compared to 2.7 in April 2024. That is an increase of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.



Sale Price to List Price Ratio

In April, the average sale price in Burlington, Florence, and Roebling was 102.3% of the average list price, which is 0.7% higher than at this time last year.

Days On Market

This month, the average number of days on market was 33, lower than the average last year, which was 41, a decrease of 20%.

Burlington, Florence, and Roebling are defined as properties listed in zip code/s 08016, 08518 and 08554.

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