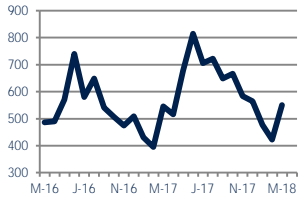




### Units Sold

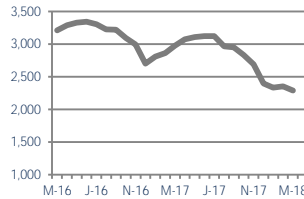
550



Up 1%  
Vs. Year Ago

### Active Inventory

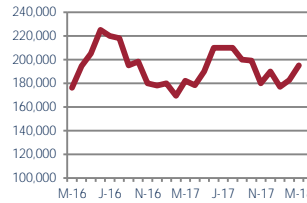
2,289



Down -23%  
Vs. Year Ago

### Median Sale Price

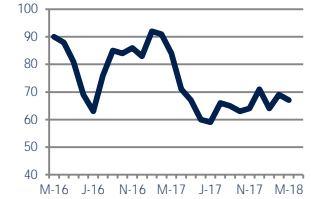
\$195,000



Up 7%  
Vs. Year Ago

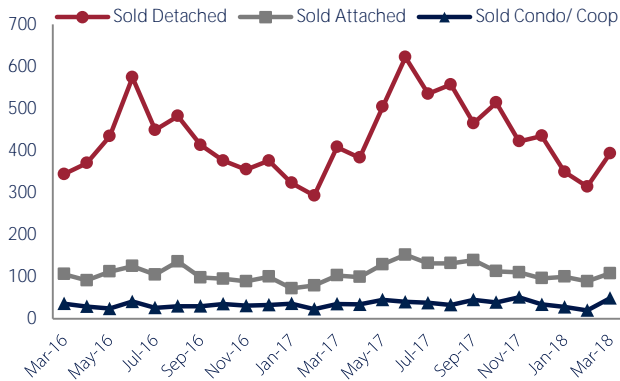
### Days On Market

67



Down -20%  
Vs. Year Ago

### Units Sold\*



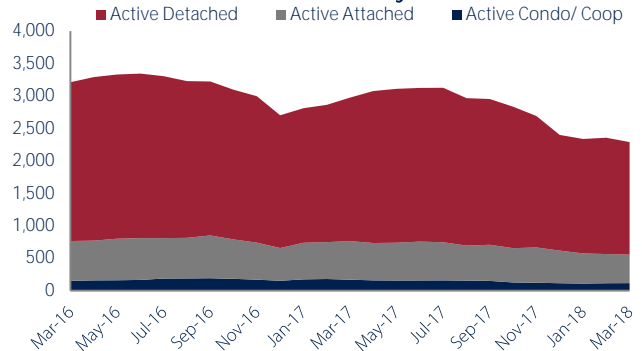
### Units Sold

There was an increase in total units sold in March, with 550 sold this month in Burlington County versus 423 last month, an increase of 30%. This month's total units sold was higher than at this time last year, an increase of 1% versus March 2017.

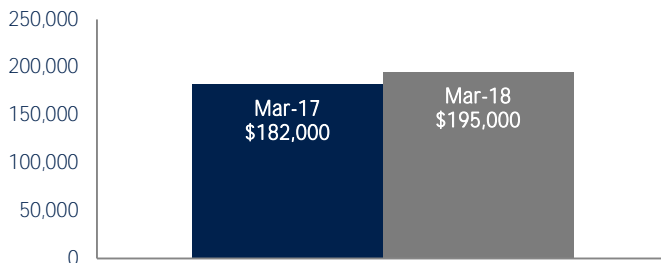
### Active Inventory

Versus last year, the total number of homes available this month is lower by 686 units or 23%. The total number of active inventory this March was 2,289 compared to 2,975 in March 2017. This month's total of 2,289 is lower than the previous month's total supply of available inventory of 2,356, a decrease of 3%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last March, the median sale price for Burlington County Homes was \$182,000. This March, the median sale price was \$195,000, an increase of 7% or \$13,000 compared to last year. The current median sold price is 7% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

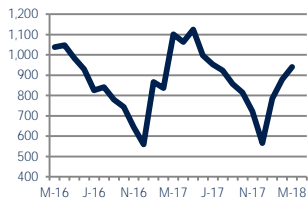


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.  
Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



**New Listings**

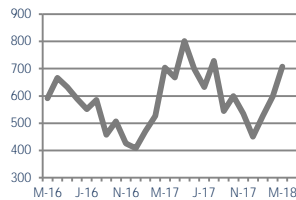
941



Down -15%  
Vs. Year Ago

**Current Contracts**

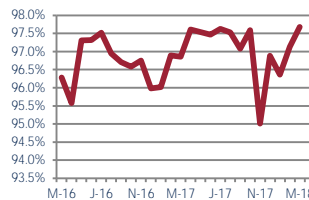
707



No Change  
Vs. Year Ago

**Sold Vs. List Price**

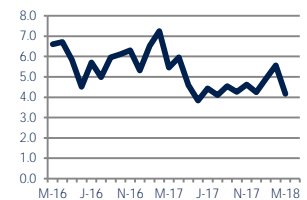
97.7%



Up 0.8%  
Vs. Year Ago

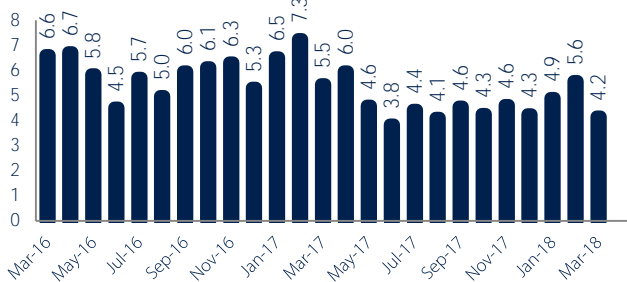
**Months of Supply**

4.2



Down -24%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

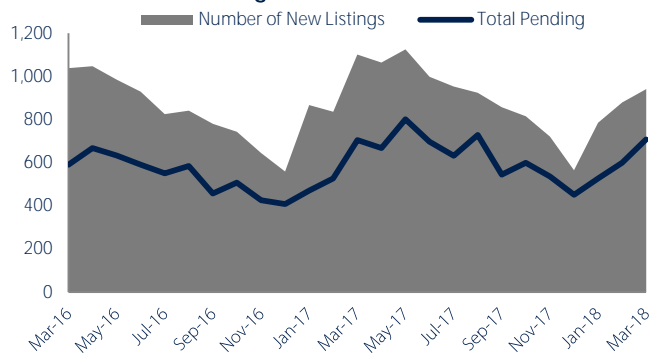
In March, there was 4.2 months of supply available in Burlington County, compared to 5.4 in March 2017. That is a decrease of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

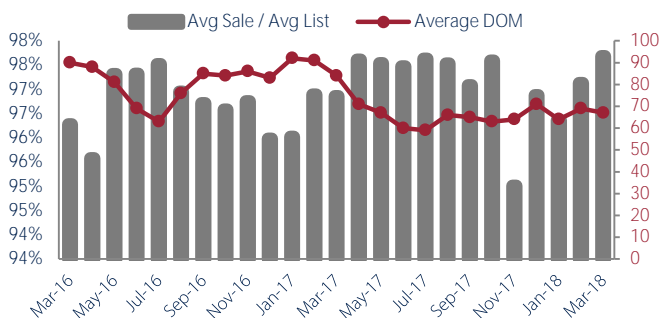
**New Listings & Current Contracts**

This month there were 941 homes newly listed for sale in Burlington County compared to 1,101 in March 2017, a decrease of 15%. There were 707 current contracts pending sale this March, consistent with the volume a year ago. The number of current contracts is 18% higher than last month.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In March, the average sale price in Burlington County was 97.7% of the average list price, which is 0.8% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 67, lower than the average last year, which was 84, a decrease of 20%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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