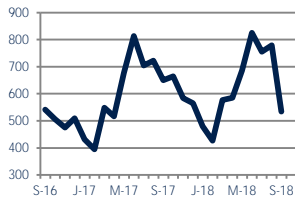
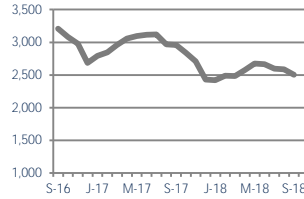


**Units Sold**  
534



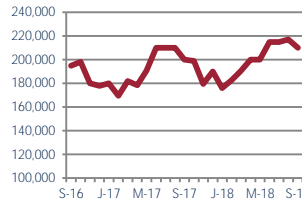
**Down -18%**  
Vs. Year Ago

**Active Inventory**  
2,506



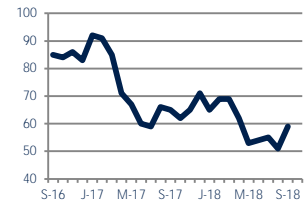
**Down -15%**  
Vs. Year Ago

**Median Sale Price**  
\$210,000



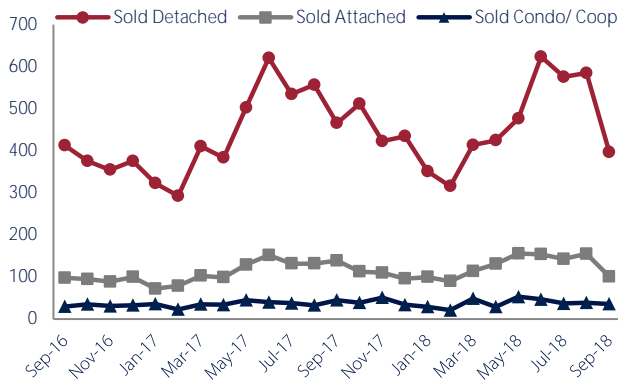
**Up 5%**  
Vs. Year Ago

**Days On Market**  
59



**Down -9%**  
Vs. Year Ago

### Units Sold\*



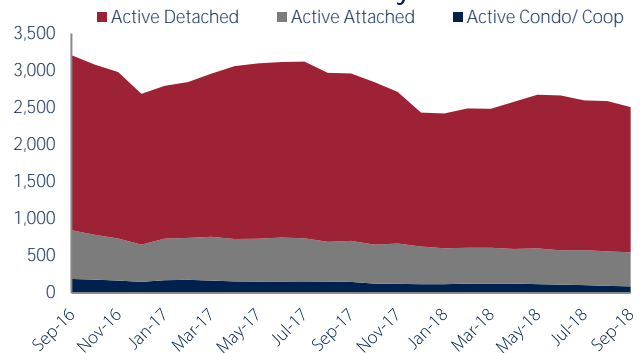
### Units Sold

There was a decrease in total units sold in September, with 534 sold this month in Burlington County versus 779 last month, a decrease of 31%. This month's total units sold was lower than at this time last year, a decrease of 18% versus September 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 454 units or 15%. The total number of active inventory this September was 2,506 compared to 2,960 in September 2017. This month's total of 2,506 is lower than the previous month's total supply of available inventory of 2,587, a decrease of 3%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Burlington County Homes was \$200,000. This September, the median sale price was \$210,000, an increase of 5% or \$10,000 compared to last year. The current median sold price is 3% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

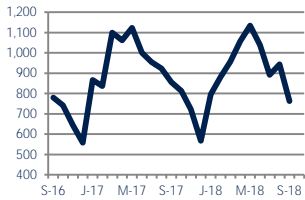


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



### New Listings

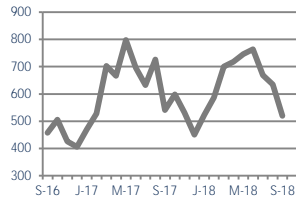
762



Down -11%  
Vs. Year Ago

### Current Contracts

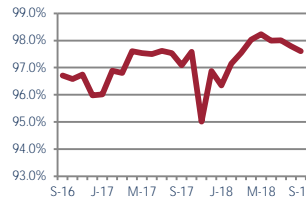
520



Down -4%  
Vs. Year Ago

### Sold Vs. List Price

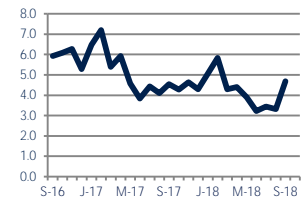
97.6%



Up 0.5%  
Vs. Year Ago

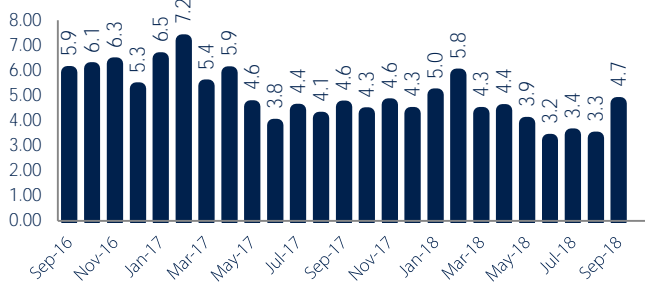
### Months of Supply

4.7



Up 3%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

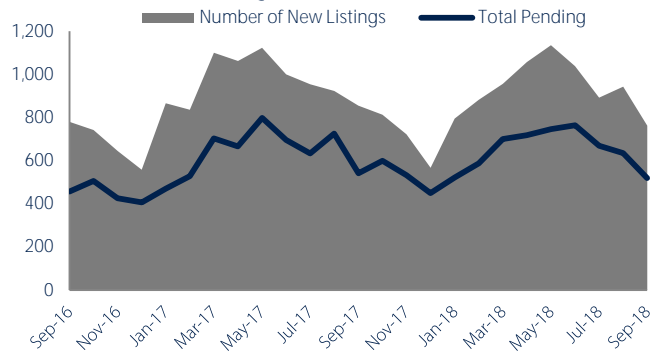
In September, there was 4.7 months of supply available in Burlington County, compared to 4.6 in September 2017. That is an increase of 3% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

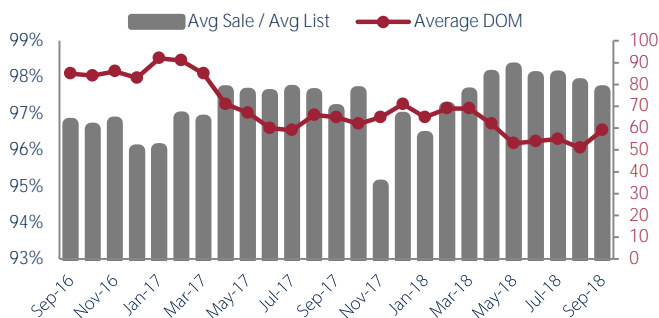
### New Listings & Current Contracts

This month there were 762 homes newly listed for sale in Burlington County compared to 855 in September 2017, a decrease of 11%. There were 520 current contracts pending sale this September compared to 541 a year ago. The number of current contracts is 4% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Burlington County was 97.6% of the average list price, which is 0.5% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 59, lower than the average last year, which was 65, a decrease of 9%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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