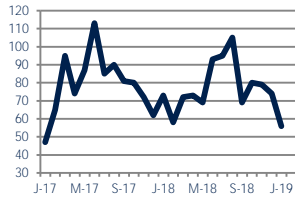


### Units Sold

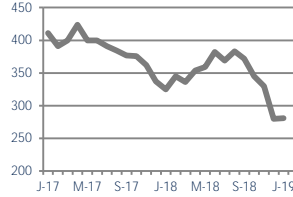
56



Down -23%  
Vs. Year Ago

### Active Inventory

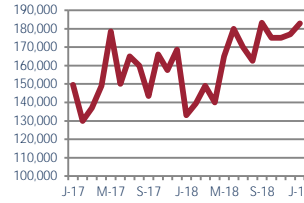
281



Down -14%  
Vs. Year Ago

### Median Sale Price

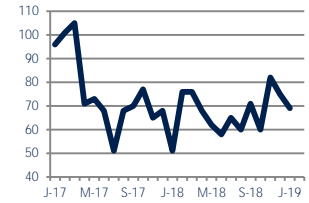
\$182,950



Up  
Vs. Year Ago

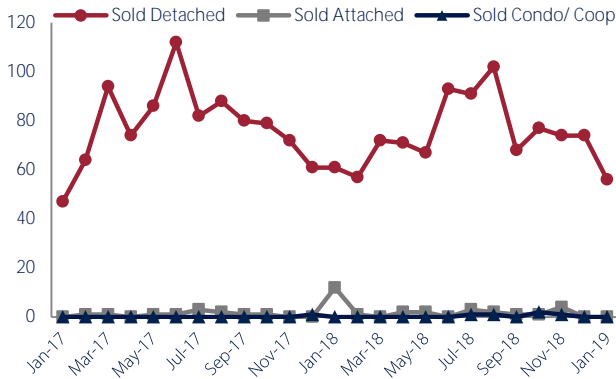
### Days On Market

69



Up 35%  
Vs. Year Ago

### Units Sold\*



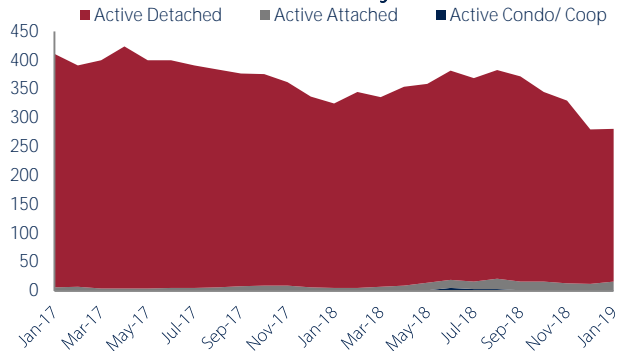
### Units Sold

There was a decrease in total units sold in January, with 56 sold this month in Browns Mill, Vincentown, and Permberton versus 74 last month, a decrease of 24%. This month's total units sold was lower than at this time last year, a decrease of 23% versus January 2018.

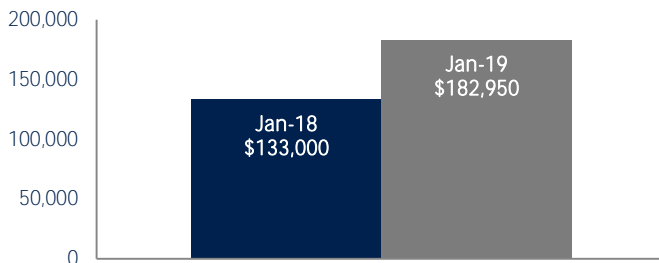
### Active Inventory

Versus last year, the total number of homes available this month is lower by 44 units or 14%. The total number of active inventory this January was 281 compared to 325 in January 2018. This month's supply remained stable as compared to last month.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last January, the median sale price for Browns Mill, Vincentown, and Permberton Homes was \$133,000. This January, the median sale price was \$182,950, an increase of \$49,950 compared to last year. The current median sold price is higher than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Browns Mill, Vincentown, and Permberton are defined as properties listed in zip code/s 08015, 08088, 08068, 08019, 08041, 08064, 08224 and 08641.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

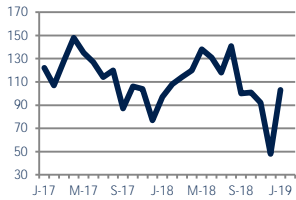
Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



Zip Code(s): 08015, 08088, 08068, 08019, 08041, 08064, 08224 and 08641

### New Listings

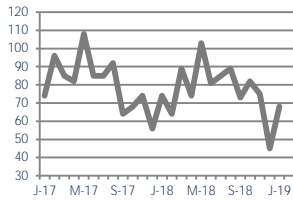
103



**Up 6%**  
Vs. Year Ago

### Current Contracts

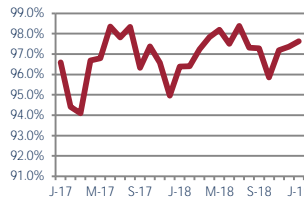
68



**Down -8%**  
Vs. Year Ago

### Sold Vs. List Price

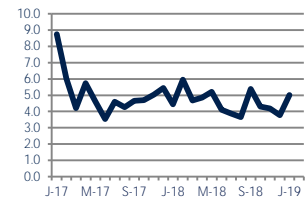
97.6%



**Up 1.3%**  
Vs. Year Ago

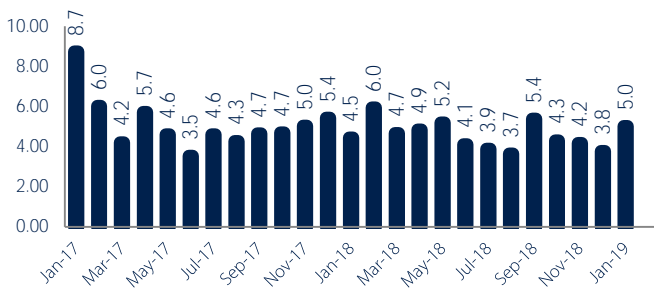
### Months of Supply

5.0



**Up 13%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

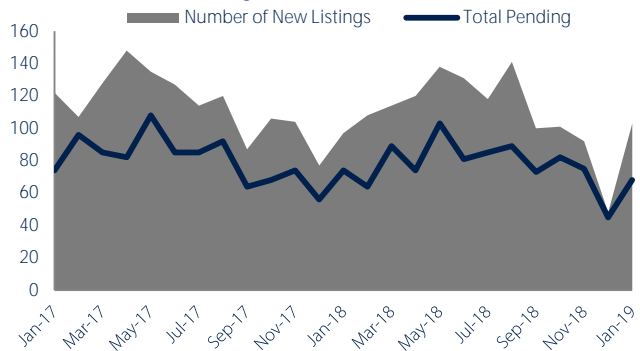
In January, there was 5.0 months of supply available in Browns Mill, Vincentown, and Permberton, compared to 4.5 in January 2018. That is an increase of 13% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

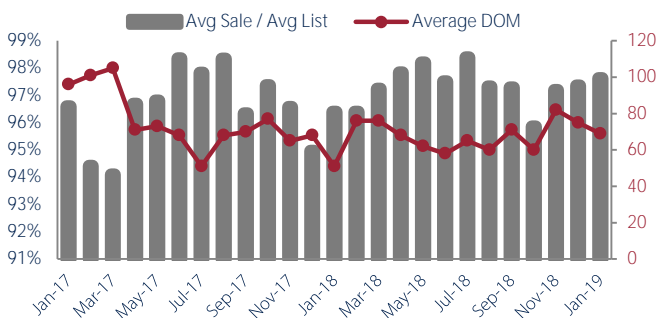
### New Listings & Current Contracts

This month there were 103 homes newly listed for sale in Browns Mill, Vincentown, and Permberton compared to 97 in January 2018, an increase of 6%. There were 68 current contracts pending sale this January compared to 74 a year ago. The number of current contracts is 8% lower than last January.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In January, the average sale price in Browns Mill, Vincentown, and Permberton was 97.6% of the average list price, which is 1.2% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 69, higher than the average last year, which was 51, an increase of 35%.



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