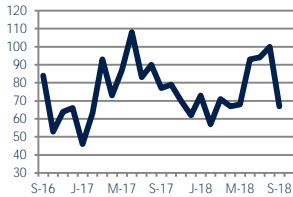


Units Sold

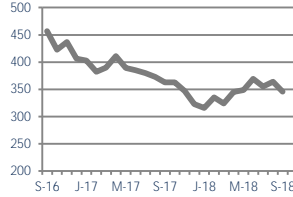
67



Down -13%
Vs. Year Ago

Active Inventory

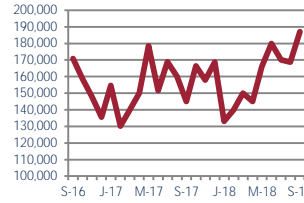
346



Down -5%
Vs. Year Ago

Median Sale Price

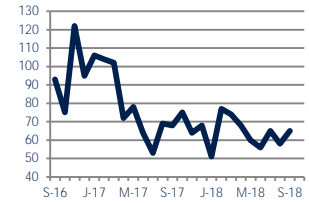
\$187,000



Up 29%
Vs. Year Ago

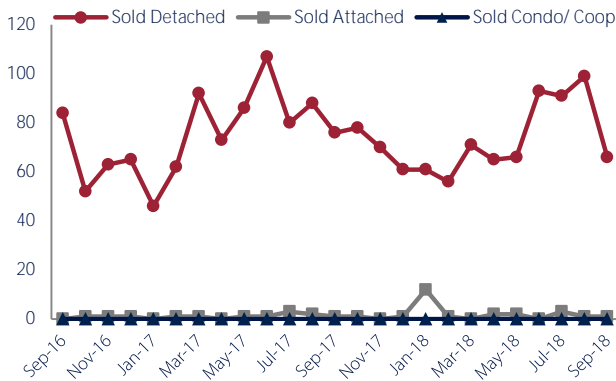
Days On Market

65



Down -4%
Vs. Year Ago

Units Sold*



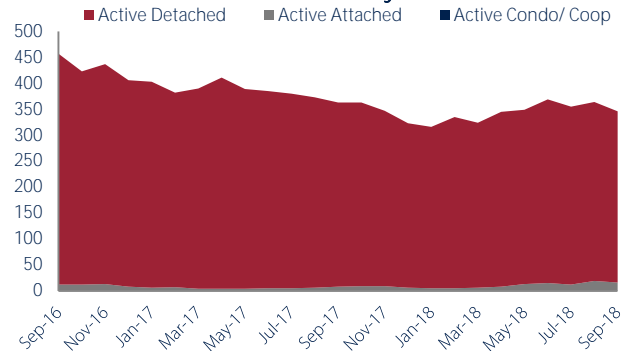
Units Sold

There was a decrease in total units sold in September, with 67 sold this month in Browns Mill, Vincentown, and Permberton versus 100 last month, a decrease of 33%. This month's total units sold was lower than at this time last year, a decrease of 13% versus September 2017.

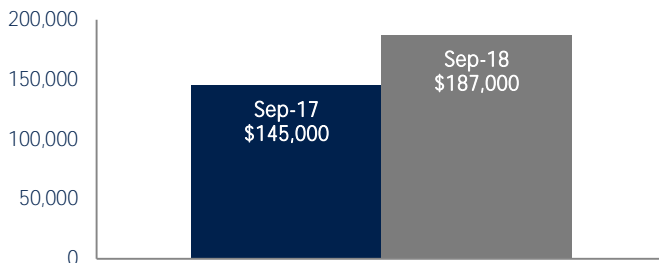
Active Inventory

Versus last year, the total number of homes available this month is lower by 17 units or 5%. The total number of active inventory this September was 346 compared to 363 in September 2017. This month's total of 346 is lower than the previous month's total supply of available inventory of 364, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Browns Mill, Vincentown, and Permberton Homes was \$145,000. This September, the median sale price was \$187,000, an increase of \$42,000 compared to last year. The current median sold price is higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Browns Mill, Vincentown, and Permberton are defined as properties listed in zip code/s 08015, 08088, 08068, 08019, 08041, 08064, 08224 and 08641.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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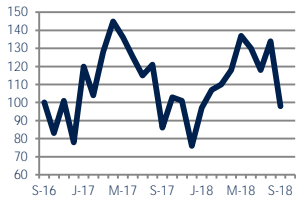




Zip Code(s): 08015, 08088, 08068, 08019, 08041, 08064, 08224 and 08641

New Listings

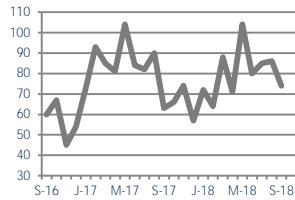
98



Up 14%
Vs. Year Ago

Current Contracts

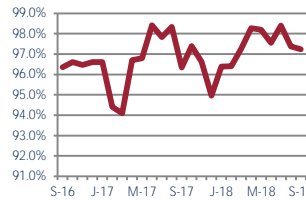
74



Up 17%
Vs. Year Ago

Sold Vs. List Price

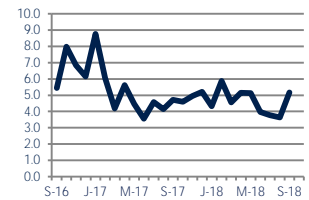
97.2%



Up 0.9%
Vs. Year Ago

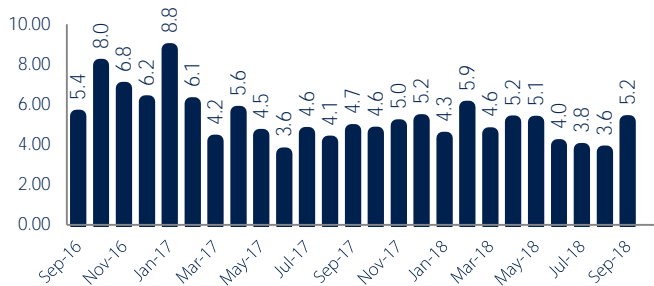
Months of Supply

5.2



Up 10%
Vs. Year Ago

Months Of Supply



Months of Supply

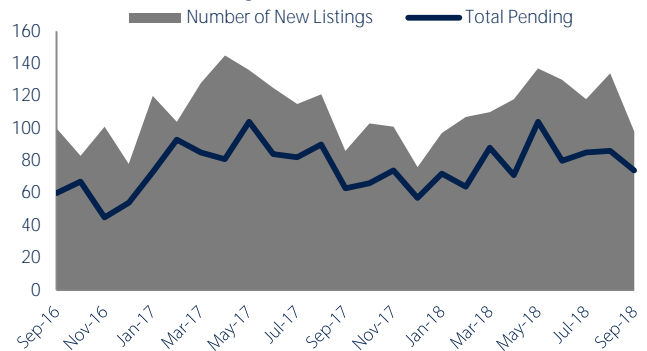
In September, there was 5.2 months of supply available in Browns Mill, Vincentown, and Permberon, compared to 4.7 in September 2017. That is an increase of 10% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

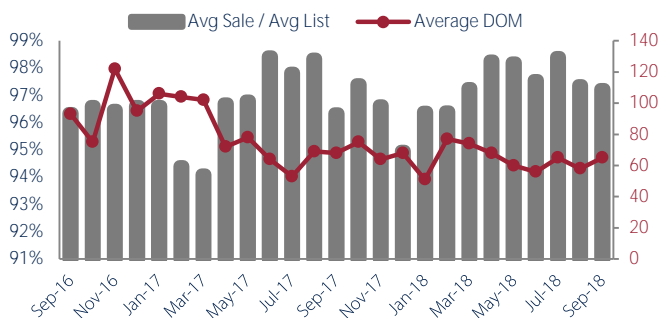
New Listings & Current Contracts

This month there were 98 homes newly listed for sale in Browns Mill, Vincentown, and Permberon compared to 86 in September 2017, an increase of 14%. There were 74 current contracts pending sale this September compared to 63 a year ago. The number of current contracts is 17% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Browns Mill, Vincentown, and Permberon was 97.2% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 65, lower than the average last year, which was 68, a decrease of 4%.



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