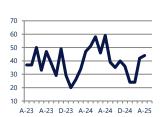
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: BARCLAY, KINGSTON, AND CHERRY HILL HOUSING MARKET

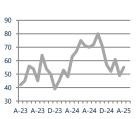
APRIL 2025

Zip Code(s): 08034 and 08002





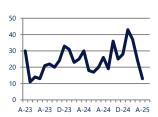
Active Inventory 55



Median Sale Price \$470,000



Days On Market



Down -6% Vs. Year Ago

Down -13% Vs. Year Ago

Up 20% Vs. Year Ago

Down -57% Vs. Year Ago

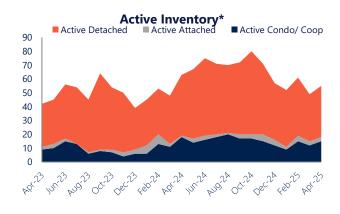


Units Sold

There was an increase in total units sold in April, with 44 sold this month in Barclay, Kingston, and Cherry Hill versus 42 last month, an increase of 5%. This month's total units sold was lower than at this time last year, a decrease of 6% versus April 2024.

Active Inventory

Versus last year, the total number of homes available this month is lower by 8 units or 13%. The total number of active inventory this April was 55 compared to 63 in April 2024. This month's total of 55 is higher than the previous month's total supply of available inventory of 49, an increase of 12%.





Median Sale Price

Last April, the median sale price for Barclay, Kingston, and Cherry Hill Homes was \$391,000. This April, the median sale price was \$470,000, an increase of 20% or \$79,000 compared to last year. The current median sold price is 5% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Barclay , Kingston, and Cherry Hill are defined as properties listed in zip code/s 08034 and 08002.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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MARKET MINUTE™

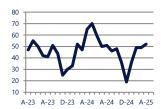
FOCUS ON: BARCLAY, KINGSTON, AND CHERRY HILL HOUSING MARKET

APRIL 2025

Zip Code(s): 08034 and 08002

New Listings

52



Down -20% Vs. Year Ago

Current Contracts

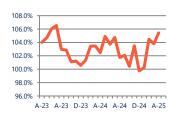
37



Down -20% Vs. Year Ago

Sold Vs. List Price

105.4%



Up 2.9% Vs. Year Ago

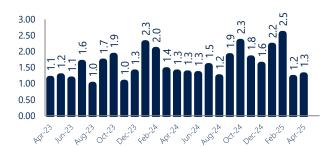
Months of Supply

1.3



No Change Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 52 homes newly listed for sale in Barclay , Kingston, and Cherry Hill compared to 65 in April 2024, a decrease of 20%. There were 37 current contracts pending sale this April compared to 46 a year ago. The number of current contracts is 20% lower than last April.

Sale Price / List Price & DOM

Months of Supply

In April, there was 1.3 months of supply available in Barclay, Kingston, and Cherry Hill. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts Number of New Listings Total Pending



Avg Sale / Avg List Average DOM 50 40 20 10

Sale Price to List Price Ratio

In April, the average sale price in Barclay , Kingston, and Cherry Hill was 105.4% of the average list price, which is 3.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 13, lower than the average last year, which was 30, a decrease of 57%.

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108%

106%

104%

102%

100% 98%

96%

