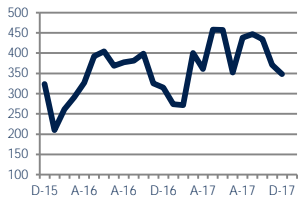




### Units Sold

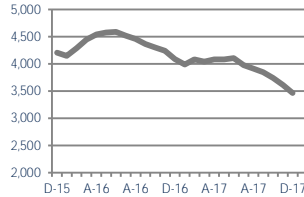
348



Up 10%  
Vs. Year Ago

### Active Inventory

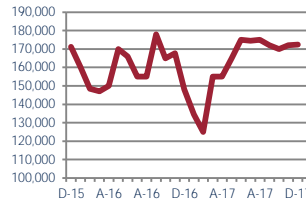
3,468



Down -15%  
Vs. Year Ago

### Median Sale Price

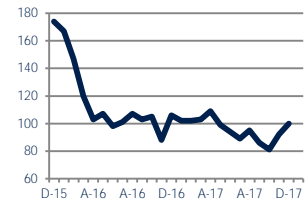
\$172,500



Up 17%  
Vs. Year Ago

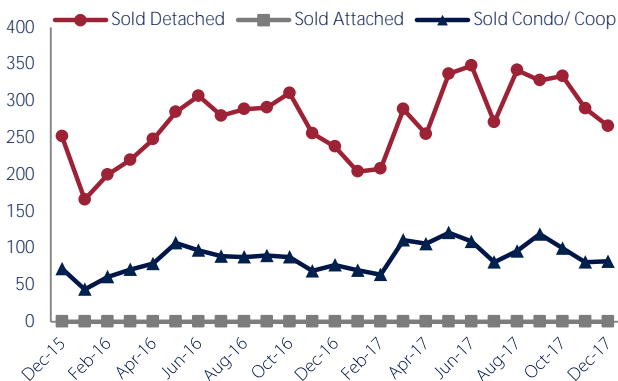
### Days On Market

100



Down -6%  
Vs. Year Ago

### Units Sold\*



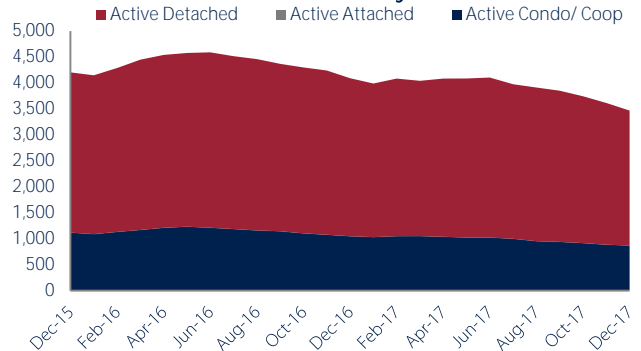
### Units Sold

There was a decrease in total units sold in December, with 348 sold this month in Atlantic County versus 371 last month, a decrease of 6%. This month's total units sold was higher than at this time last year, an increase of 10% versus December 2016.

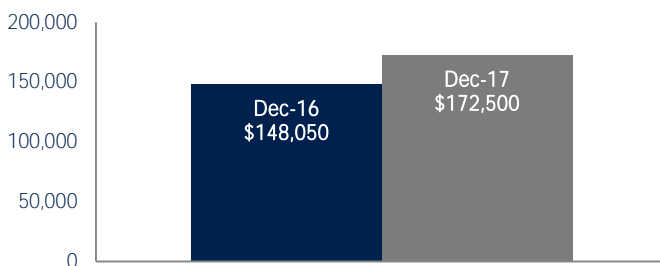
### Active Inventory

Versus last year, the total number of homes available this month is lower by 624 units or 15%. The total number of active inventory this December was 3,468 compared to 4,092 in December 2016. This month's total of 3,468 is lower than the previous month's total supply of available inventory of 3,615, a decrease of 4%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last December, the median sale price for Atlantic County Homes was \$148,050. This December, the median sale price was \$172,500, an increase of 17% or \$24,450 compared to last year. The current median sold price is approximately the same as the median price in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



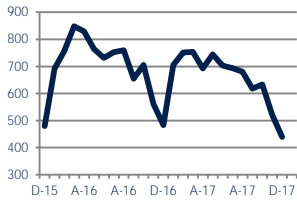
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by SJSMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of SJSMLS or Long & Foster Real Estate, Inc.





### New Listings

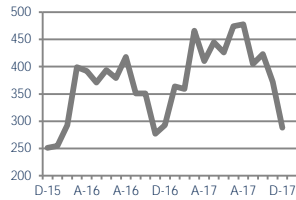
440



Down -9%  
Vs. Year Ago

### Current Contracts

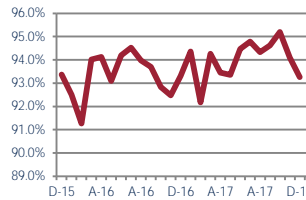
288



Down -2%  
Vs. Year Ago

### Sold Vs. List Price

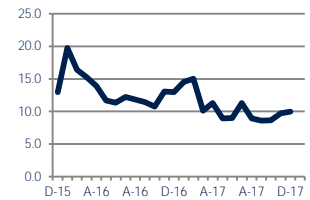
93.3%



No Change  
Vs. Year Ago

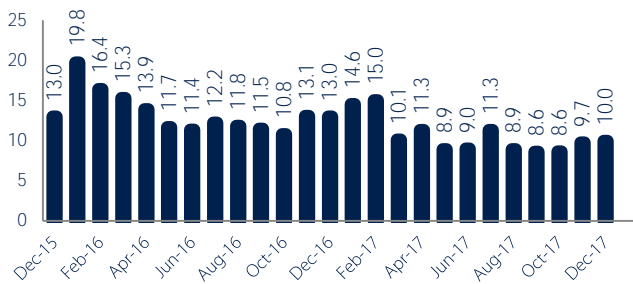
### Months of Supply

10.0



Down -23%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

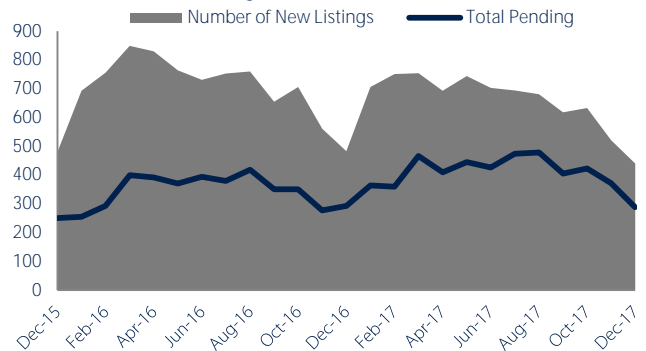
In December, there was 10.0 months of supply available in Atlantic County, compared to 13.0 in December 2016. That is a decrease of 23% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

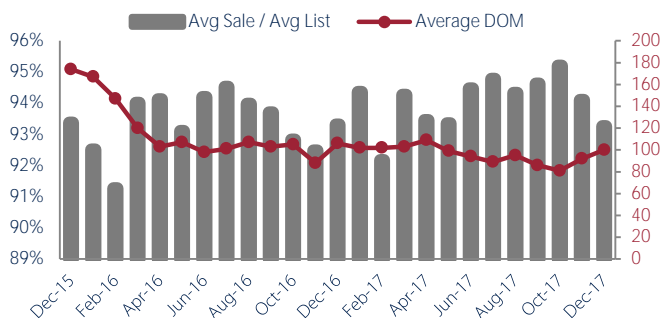
### New Listings & Current Contracts

This month there were 440 homes newly listed for sale in Atlantic County compared to 483 in December 2016, a decrease of 9%. There were 288 current contracts pending sale this December compared to 293 a year ago. The number of current contracts is 2% lower than last December.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In December, the average sale price in Atlantic County was 93.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 100, lower than the average last year, which was 106, a decrease of 6%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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