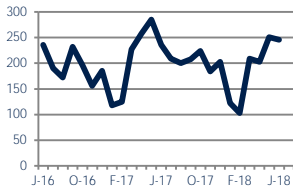


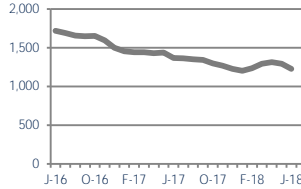


**Units Sold**  
246



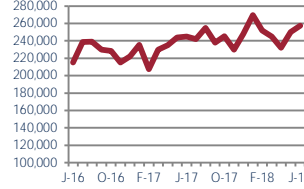
**Up 4%**  
Vs. Year Ago

**Active Inventory**  
1,230



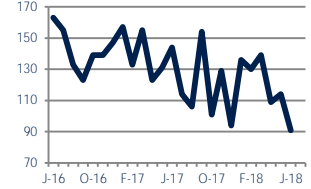
**Down -10%**  
Vs. Year Ago

**Median Sale Price**  
\$257,500



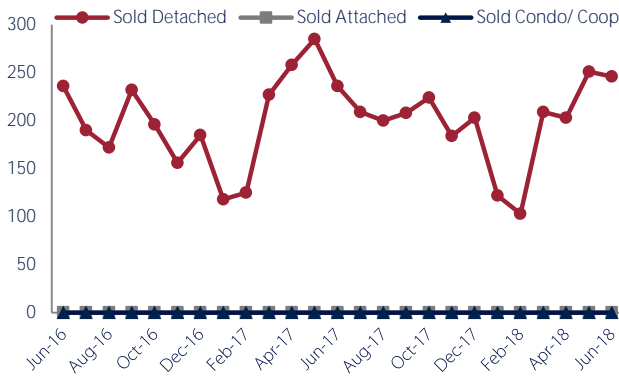
**Up 5%**  
Vs. Year Ago

**Days On Market**  
91



**Down -37%**  
Vs. Year Ago

### Units Sold\*



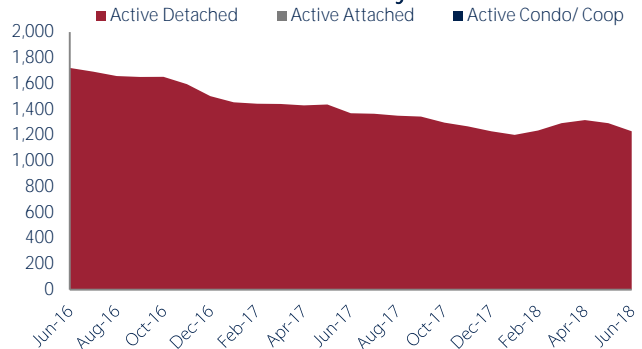
### Units Sold

There was a decrease in total units sold in June, with 246 sold this month in Worcester County versus 251 last month, a decrease of 2%. This month's total units sold was higher than at this time last year, an increase of 4% versus June 2017.

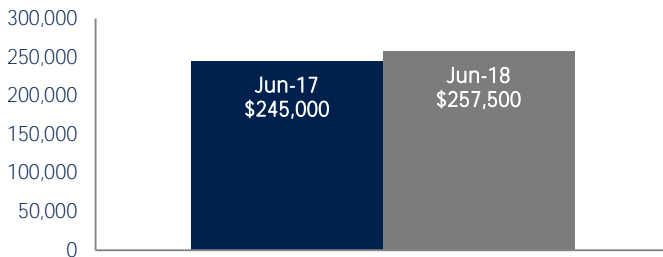
### Active Inventory

Versus last year, the total number of homes available this month is lower by 140 units or 10%. The total number of active inventory this June was 1,230 compared to 1,370 in June 2017. This month's total of 1,230 is lower than the previous month's total supply of available inventory of 1,293, a decrease of 5%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Worcester County Homes was \$245,000. This June, the median sale price was \$257,500, an increase of 5% or \$12,500 compared to last year. The current median sold price is 3% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

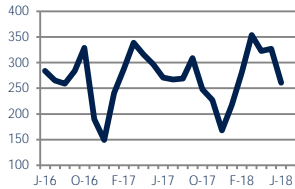


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



### New Listings

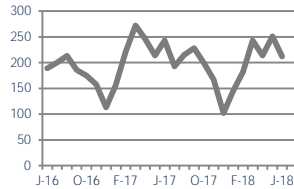
261



Down -4%  
Vs. Year Ago

### Current Contracts

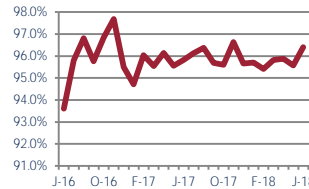
212



Down -13%  
Vs. Year Ago

### Sold Vs. List Price

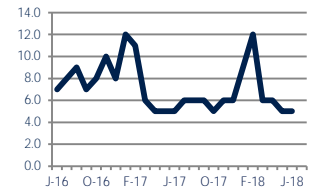
96.4%



Up 0.6%  
Vs. Year Ago

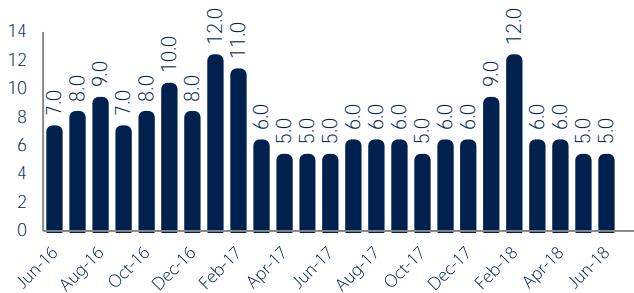
### Months of Supply

5.0



No Change  
Vs. Year Ago

### Months Of Supply



### New Listings & Current Contracts

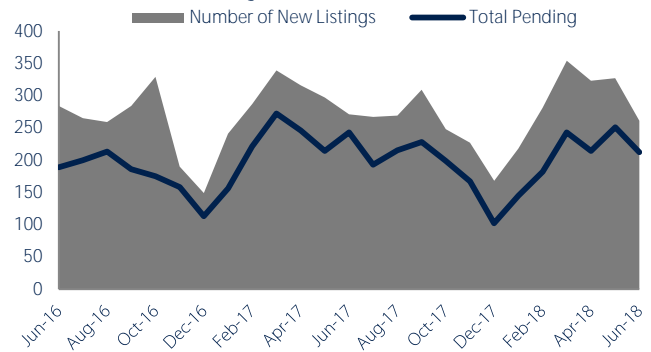
This month there were 261 homes newly listed for sale in Worcester County compared to 271 in June 2017, a decrease of 4%. There were 212 current contracts pending sale this June compared to 243 a year ago. The number of current contracts is 13% lower than last June.

### Months of Supply

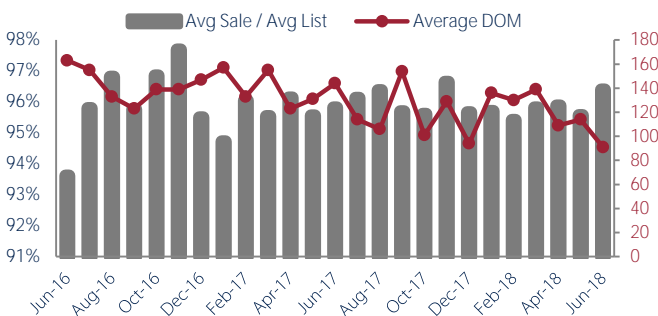
In June, there was 5.0 months of supply available in Worcester County, compared to 5.8 in June 2017. That is a decrease of 14% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Worcester County was 96.4% of the average list price, which is 0.6% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 91, lower than the average last year, which was 144, a decrease of 37%.



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