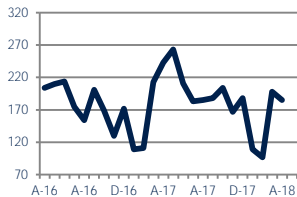




Units Sold

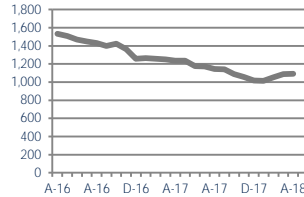
185



Down -24%
Vs. Year Ago

Active Inventory

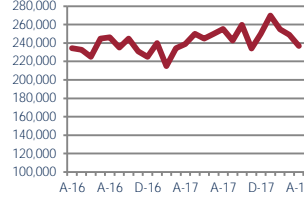
1,093



Down -12%
Vs. Year Ago

Median Sale Price

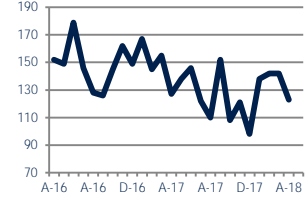
\$236,675



Down -1%
Vs. Year Ago

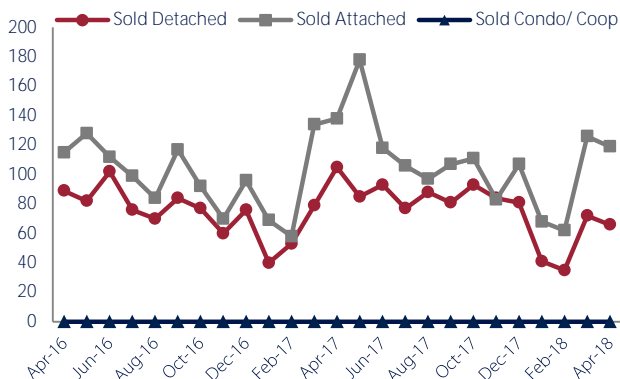
Days On Market

123



Down -3%
Vs. Year Ago

Units Sold*



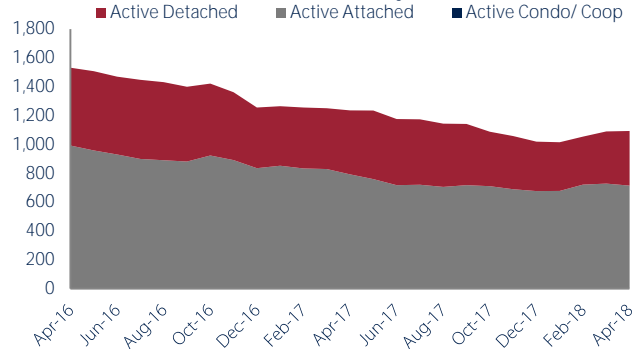
Units Sold

There was a decrease in total units sold in April, with 185 sold this month in Worcester County versus 198 last month, a decrease of 7%. This month's total units sold was lower than at this time last year, a decrease of 24% versus April 2017.

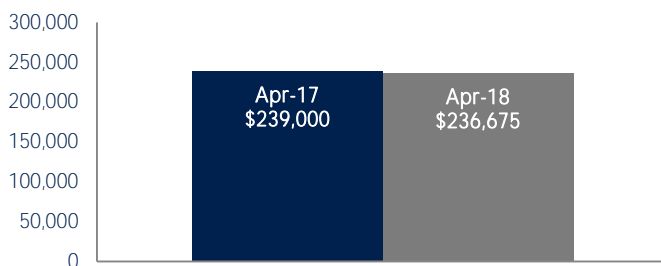
Active Inventory

Versus last year, the total number of homes available this month is lower by 143 units or 12%. The total number of active inventory this April was 1093 compared to 1,236 in April 2017. This month's supply remained stable as compared to last month.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Worcester County Homes was \$239,000. This April, the median sale price was \$236,675, a decrease of 1% or \$2,325 compared to last year. The current median sold price is 5% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

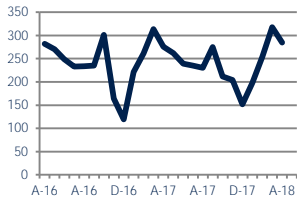


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CAR or Long & Foster Real Estate, Inc.



New Listings

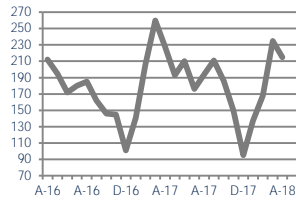
285



Up 3%
Vs. Year Ago

Current Contracts

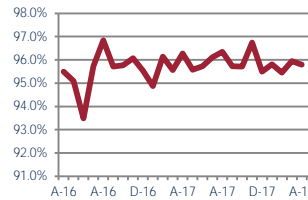
215



Down -6%
Vs. Year Ago

Sold Vs. List Price

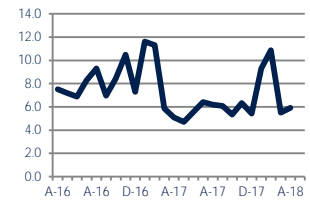
95.8%



No Change
Vs. Year Ago

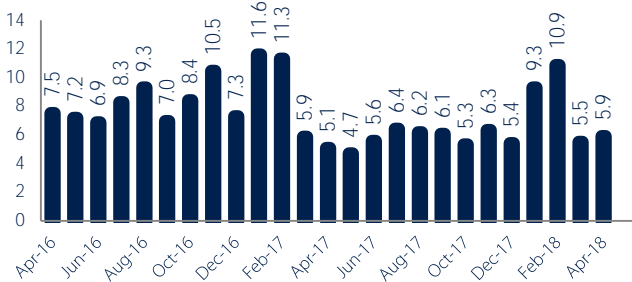
Months of Supply

5.9



Up 16%
Vs. Year Ago

Months Of Supply



Months of Supply

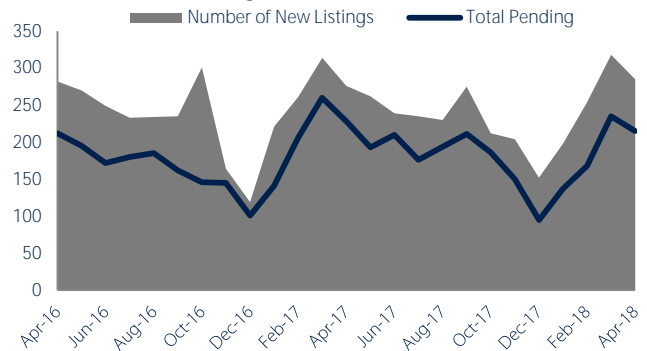
In April, there was 5.9 months of supply available in Worcester County, compared to 5.1 in April 2017. That is an increase of 16% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

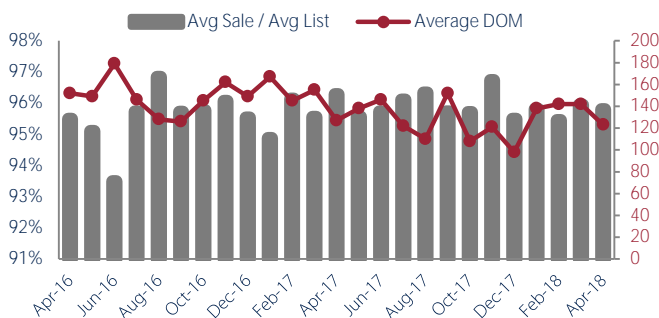
New Listings & Current Contracts

This month there were 285 homes newly listed for sale in Worcester County compared to 276 in April 2017, an increase of 3%. There were 215 current contracts pending sale this April compared to 228 a year ago. The number of current contracts is 6% lower than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Worcester County was 95.8% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 123, lower than the average last year, which was 127, a decrease of 3%.



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