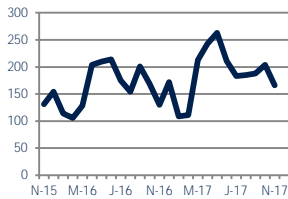




### Units Sold

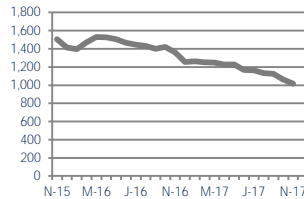
166



Up 28%  
Vs. Year Ago

### Active Inventory

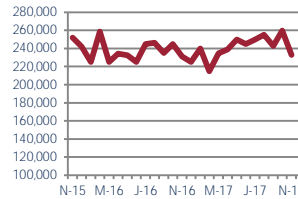
1,016



Down -25%  
Vs. Year Ago

### Median Sale Price

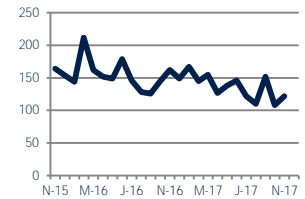
\$233,000



Up 1%  
Vs. Year Ago

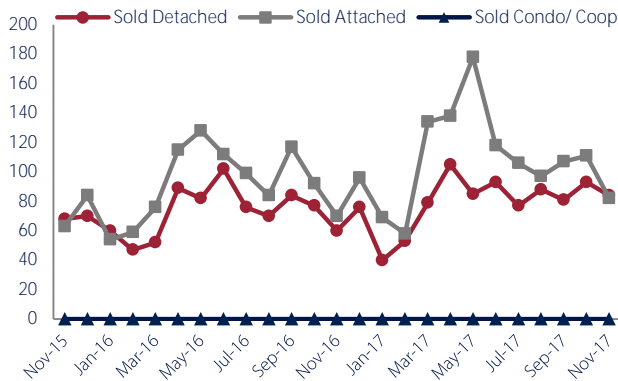
### Days On Market

122



Down -25%  
Vs. Year Ago

### Units Sold\*



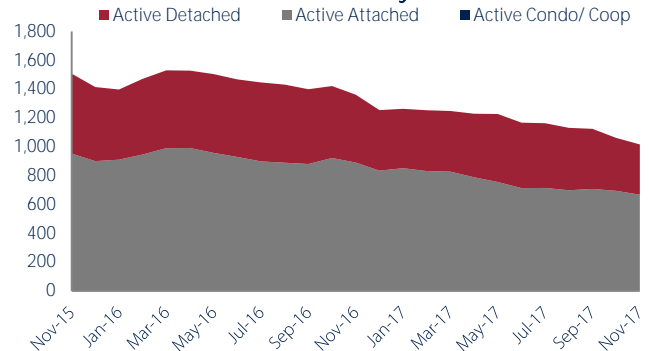
### Units Sold

There was a decrease in total units sold in November, with 166 sold this month in Worcester County versus 204 last month, a decrease of 19%. This month's total units sold was higher than at this time last year, an increase of 28% versus November 2016.

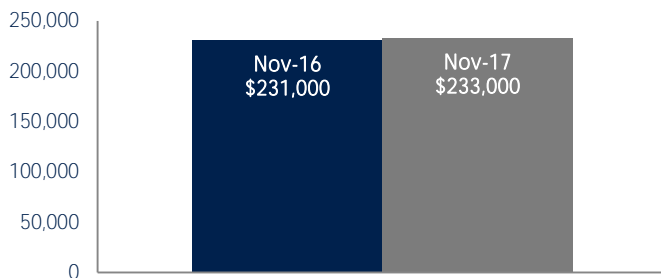
### Active Inventory

Versus last year, the total number of homes available this month is lower by 345 units or 25%. The total number of active inventory this November was 1,016 compared to 1,361 in November 2016. This month's total of 1,016 is lower than the previous month's total supply of available inventory of 1,061, a decrease of 4%.

### Active Inventory\*



### Median Sale Price



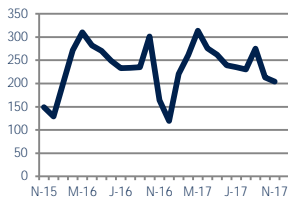
### Median Sale Price

Last November, the median sale price for Worcester County Homes was \$231,000. This November, the median sale price was \$233,000, an increase of 1% or \$2,000 compared to last year. The current median sold price is 10% lower than in October.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

### New Listings

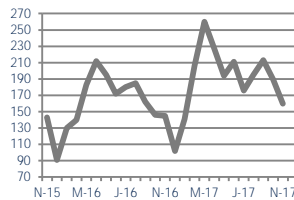
204



Up 24%  
Vs. Year Ago

### Current Contracts

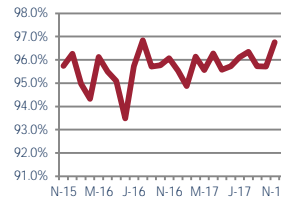
160



Up 10%  
Vs. Year Ago

### Sold Vs. List Price

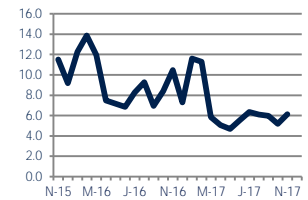
96.8%



Up 0.7%  
Vs. Year Ago

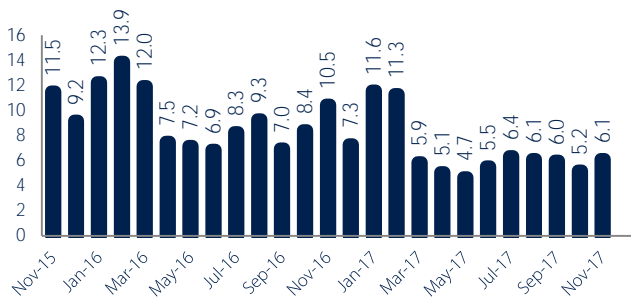
### Months of Supply

6.1



Down -42%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

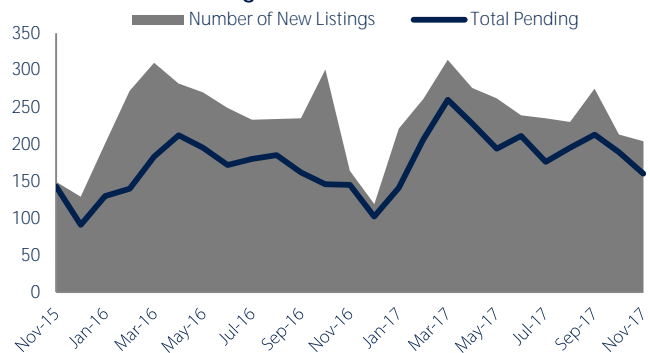
In November, there was 6.1 months of supply available in Worcester County, compared to 10.5 in November 2016. That is a decrease of 42% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

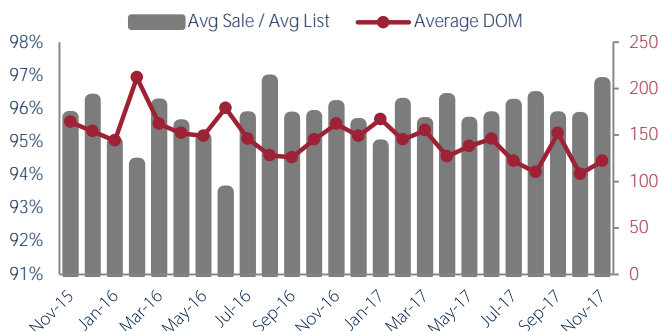
### New Listings & Current Contracts

This month there were 204 homes newly listed for sale in Worcester County compared to 164 in November 2016, an increase of 24%. There were 160 current contracts pending sale this November compared to 145 a year ago. The number of current contracts is 10% higher than last November.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In November, the average sale price in Worcester County was 96.8% of the average list price, which is 0.7% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 122, lower than the average last year, which was 162, a decrease of 25%.