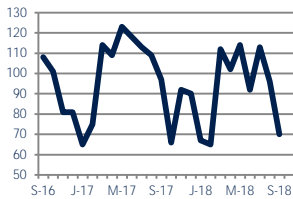


Units Sold

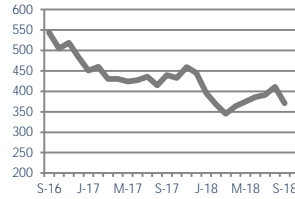
70



Down -28%
Vs. Year Ago

Active Inventory

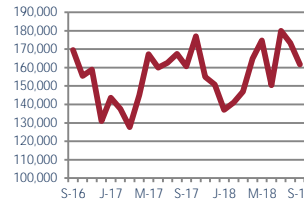
371



Down -16%
Vs. Year Ago

Median Sale Price

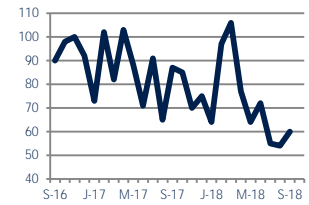
\$161,750



Up 1%
Vs. Year Ago

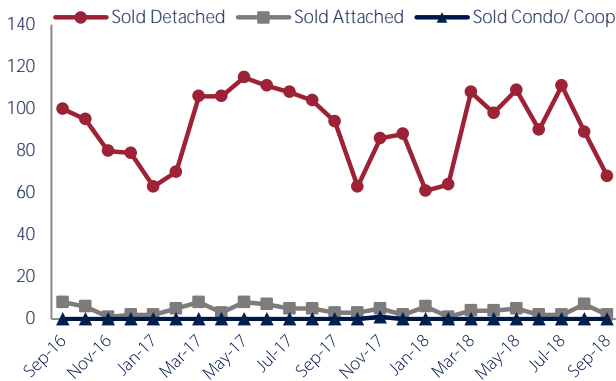
Days On Market

60



Down -31%
Vs. Year Ago

Units Sold*



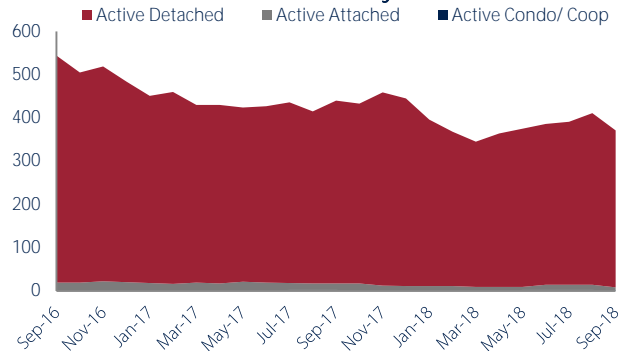
Units Sold

There was a decrease in total units sold in September, with 70 sold this month in Wicomico County versus 96 last month, a decrease of 27%. This month's total units sold was lower than at this time last year, a decrease of 28% versus September 2017.

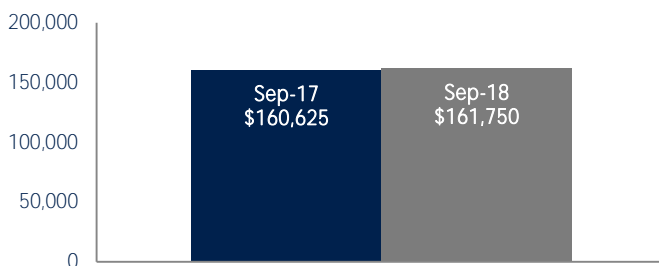
Active Inventory

Versus last year, the total number of homes available this month is lower by 69 units or 16%. The total number of active inventory this September was 371 compared to 440 in September 2017. This month's total of 371 is lower than the previous month's total supply of available inventory of 411, a decrease of 10%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Wicomico County Homes was \$160,625. This September, the median sale price was \$161,750, an increase of 1% or \$1,125 compared to last year. The current median sold price is 7% lower than in August.

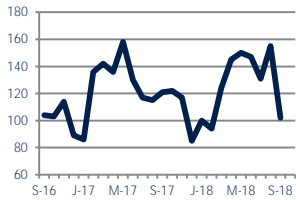
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

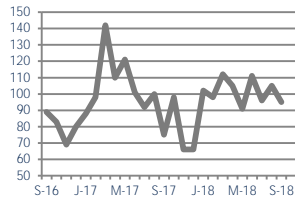


New Listings
102



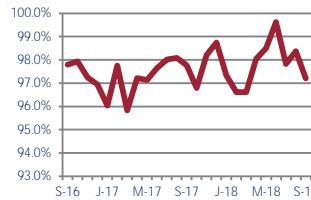
Down -16%
Vs. Year Ago

Current Contracts
95



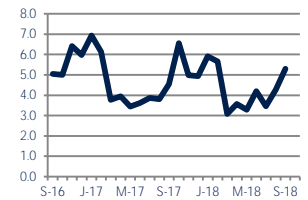
Up 27%
Vs. Year Ago

Sold Vs. List Price
97.2%



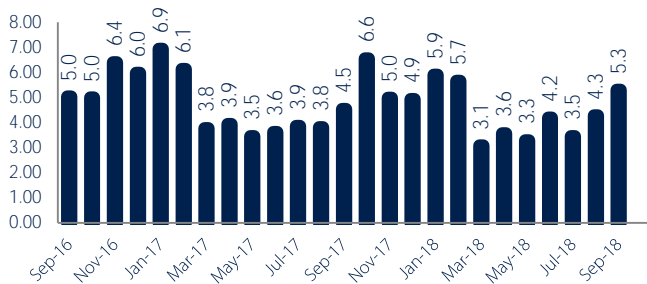
Down -0.6%
Vs. Year Ago

Months of Supply
5.3



Up 17%
Vs. Year Ago

Months Of Supply



Months of Supply

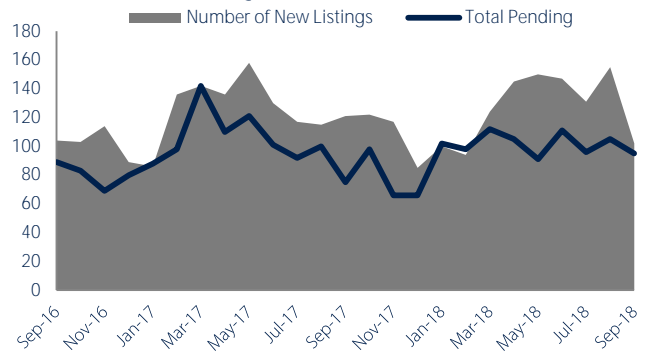
In September, there was 5.3 months of supply available in Wicomico County, compared to 4.5 in September 2017. That is an increase of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

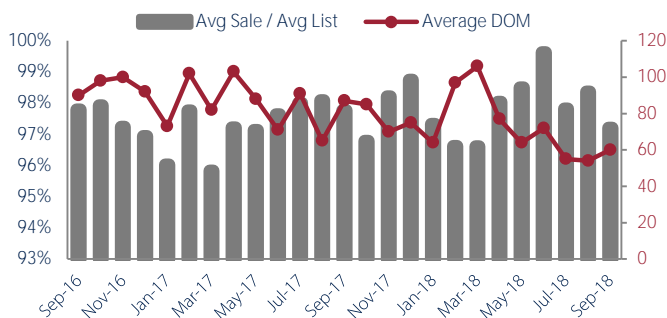
New Listings & Current Contracts

This month there were 102 homes newly listed for sale in Wicomico County compared to 121 in September 2017, a decrease of 16%. There were 95 current contracts pending sale this September compared to 75 a year ago. The number of current contracts is 27% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Wicomico County was 97.2% of the average list price, which is 0.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 60, lower than the average last year, which was 87, a decrease of 31%.



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