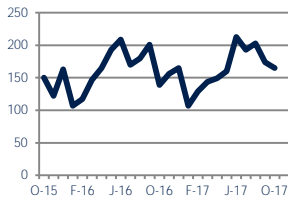




### Units Sold

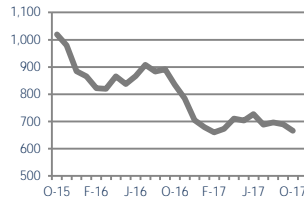
165



**Up 19%**  
Vs. Year Ago

### Active Inventory

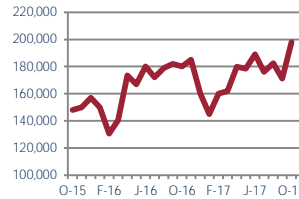
666



**Down -20%**  
Vs. Year Ago

### Median Sale Price

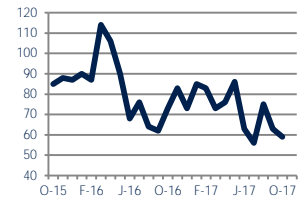
\$198,000



**Up 10%**  
Vs. Year Ago

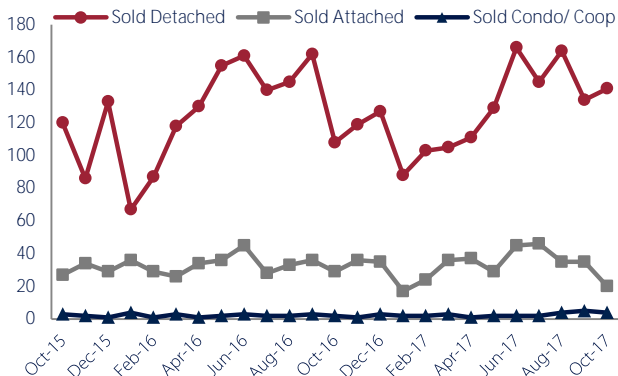
### Days On Market

59



**Down -19%**  
Vs. Year Ago

### Units Sold\*



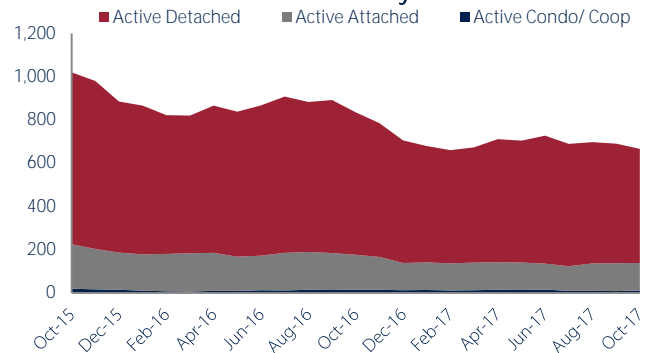
### Units Sold

There was a decrease in total units sold in October, with 165 sold this month in Washington County versus 174 last month, a decrease of 5%. This month's total units sold was higher than at this time last year, an increase of 19% versus October 2016.

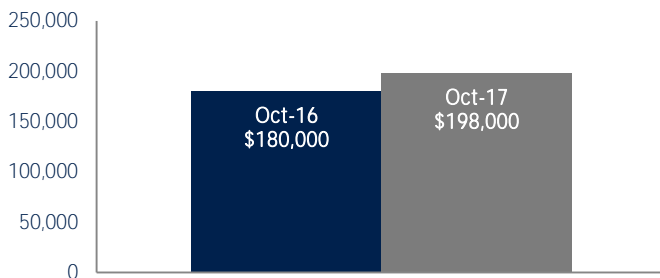
### Active Inventory

Versus last year, the total number of homes available this month is lower by 169 units or 20%. The total number of active inventory this October was 666 compared to 835 in October 2016. This month's total of 666 is lower than the previous month's total supply of available inventory of 690, a decrease of 3%.

### Active Inventory\*



### Median Sale Price



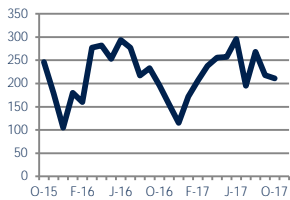
### Median Sale Price

Last October, the median sale price for Washington County Homes was \$180,000. This October, the median sale price was \$198,000, an increase of 10% or \$18,000 compared to last year. The current median sold price is 16% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

### New Listings

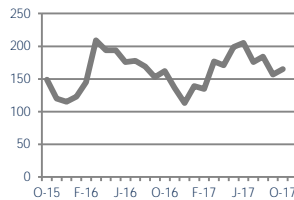
211



Up 8%  
Vs. Year Ago

### Current Contracts

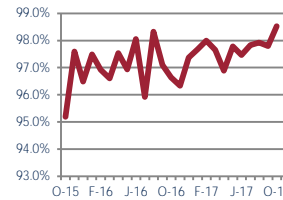
165



Up 2%  
Vs. Year Ago

### Sold Vs. List Price

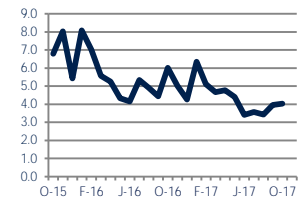
98.5%



Up 2%  
Vs. Year Ago

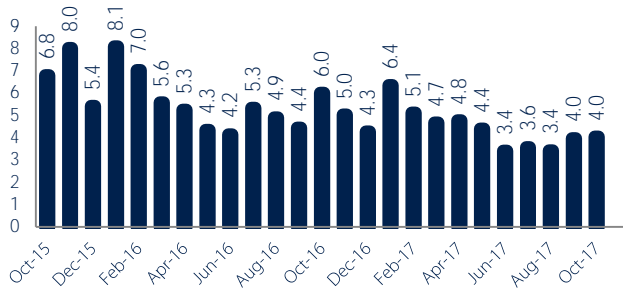
### Months of Supply

4.0



Down -33%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

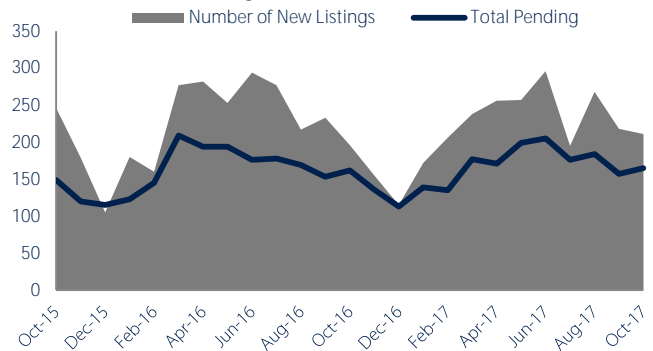
In October, there was 4.0 months of supply available in Washington County, compared to 6.0 in October 2016. That is a decrease of 33% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

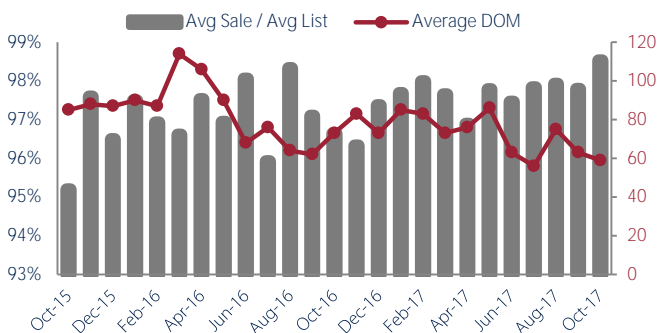
### New Listings & Current Contracts

This month there were 211 homes newly listed for sale in Washington County compared to 196 in October 2016, an increase of 8%. There were 165 current contracts pending sale this October compared to 162 a year ago. The number of current contracts is 2% higher than last October.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Washington County was 98.5% of the average list price, which is 1.9% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 59, lower than the average last year, which was 73, a decrease of 19%.