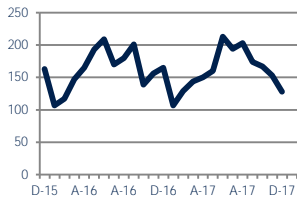




Units Sold

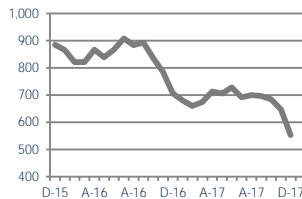
128



Down -22%
Vs. Year Ago

Active Inventory

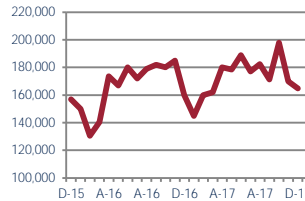
553



Down -22%
Vs. Year Ago

Median Sale Price

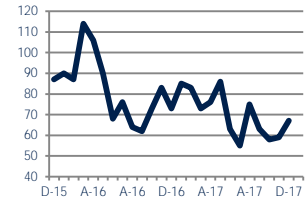
\$164,900



Up 3%
Vs. Year Ago

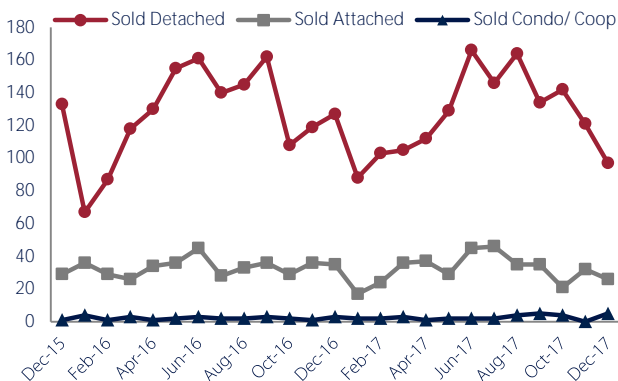
Days On Market

67



Down -8%
Vs. Year Ago

Units Sold*



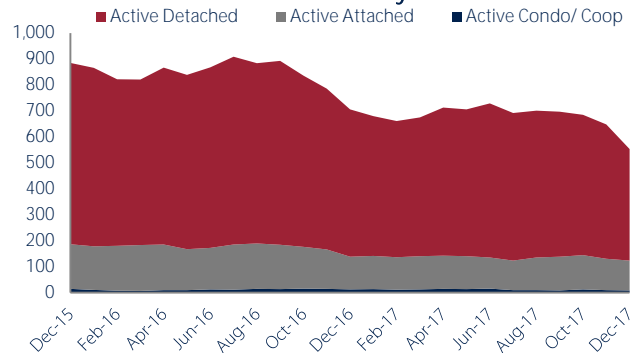
Units Sold

There was a decrease in total units sold in December, with 128 sold this month in Washington County versus 153 last month, a decrease of 16%. This month's total units sold was lower than at this time last year, a decrease of 22% versus December 2016.

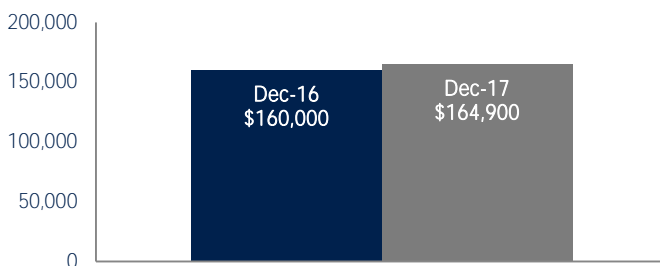
Active Inventory

Versus last year, the total number of homes available this month is lower by 153 units or 22%. The total number of active inventory this December was 553 compared to 706 in December 2016. This month's total of 553 is lower than the previous month's total supply of available inventory of 648, a decrease of 15%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Washington County Homes was \$160,000. This December, the median sale price was \$164,900, an increase of 3% or \$4,900 compared to last year. The current median sold price is 3% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



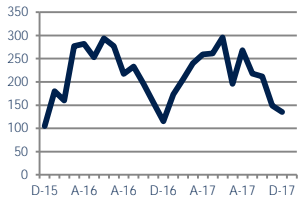
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

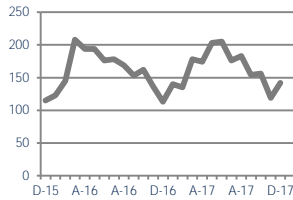
135



Up 17%
Vs. Year Ago

Current Contracts

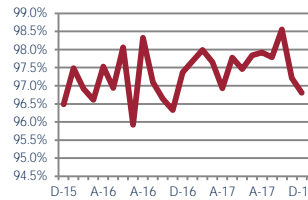
142



Up 26%
Vs. Year Ago

Sold Vs. List Price

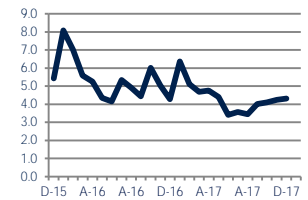
96.8%



Down -0.6%
Vs. Year Ago

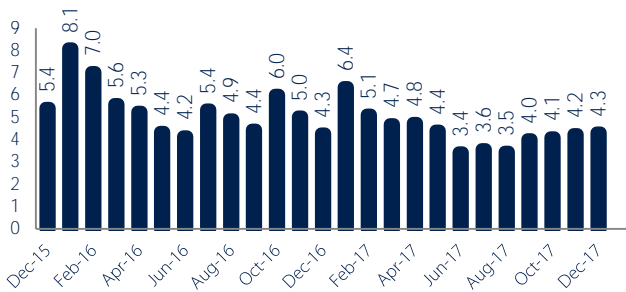
Months of Supply

4.3



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

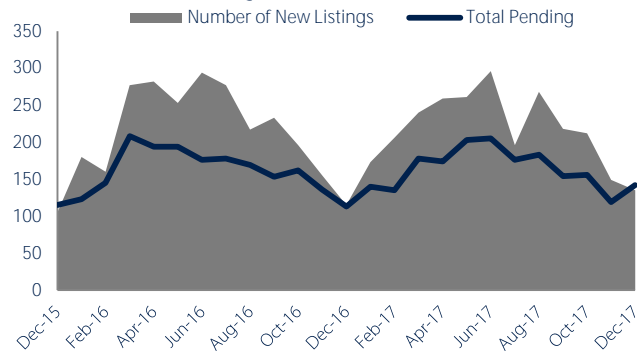
In December, there was 4.3 months of supply available in Washington County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

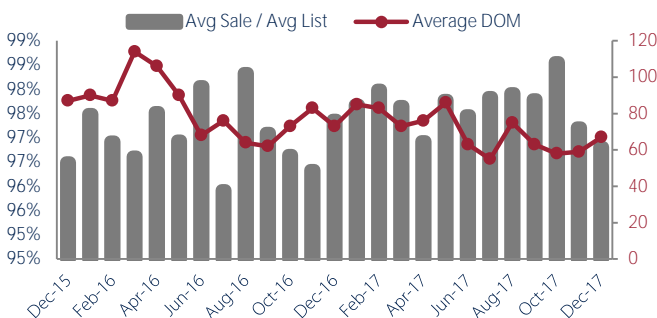
New Listings & Current Contracts

This month there were 135 homes newly listed for sale in Washington County compared to 115 in December 2016, an increase of 17%. There were 142 current contracts pending sale this December compared to 113 a year ago. The number of current contracts is 26% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Washington County was 96.8% of the average list price, which is 0.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 67, lower than the average last year, which was 73, a decrease of 8%.



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